

Commonwealth of Virginia Virginia Information Technologies Agency

TECHNOLOGY BASED TRAINING MATERIALS

Optional Use Contract

 Date:
 June 21, 2005

 Contract #:
 VA-020110-MIND

 Authorized User:
 State Agencies, Institutions and Other Public Bodies as defined in the VPPA

 Contractor:
 Mindleaders.com, Inc.

851 W. Third Ave.

BLDG 3

Columbus, OH 43212

<u>FIN:</u> 31-1015427

Contact Person: Peggy Calvert

1-800-223-3732

pcalvert@mindleaders.com

<u>Contract Discount From Price List:</u>
See attached "Pricing Schedule"

<u>Contract Price List</u> The Catalog and Price list for this solicitation shall be

Mindleaders Catalogue Pricelist

Dated October 2001.

Term: January 10, 2005 – January 09, 2006

Payment: Net 30 days

For Additional Information, Please Contact:

Virginia Information Technologies Agency

Supply Chain Management

Bob Gleason

Phone: 804-371-5923

E-Mail: bob.gleason@vita.virginia.gov

Fax: 804-371-5969

NOTES: Individual Commonwealth of Virginia employees are not authorized to purchase equipment or

services for their personal use from this Contract.

For updates, please visit our Website at http://www.vita.virginia.gov/procurement/contracts.cfm

CONTRACT #VA-020110-MIND CONTRACT CHANGE LOG

Change	e	Effective
No.	Description of Change	Date
1	Description of Change To update VITA information	07/01/03
2	To update Vendor products	09/26/03
3	Updates VITA's contact information	6/21/05

<u>VIRGINIA INFORMATION TECHNOLOGIES AGENCY (VITA):</u> Prior review and approval by VITA for purchases in excess of \$100,000.00 is required for State Agencies and Institutions only.

COMMONWEALTH OF VIRGINIA RICHMOND, VIRGINIA

CONTRACT RENEWAL FORM

CONTRACT NUMBER VA-020110-MIND

BETWEEN

VIRGINIA INFORMATION TECHNOLOGIES AGENCY

AND

MIND LEADERS, COM, TNC.

The purpose of this renewal is to document the agreement between the Commonwealth of Virginia, Virginia Information Technologies Agency (VITA) and Mind Leaders to provide upon request, computer based training (CBT) courses, materials and related services, effective January 10, 2005 through January 9, 2006. The original agreement dated January 10, 2002 has two (2) one-year remaining renewal options.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

MIND LEADERS, COM, INC. BY: Jamie Jos.	BY M. Julier Stine
PRINT: LANGIE WER	NAME: M. LaVerne Branch
TITLE: Contracts hele	TITLE: Sr. Sourcing Consultant
DATE: 1/6/05	DATE: Jun. 11, 2005

APR# 105 AAR# 518

COPY MAILED <u>01-11-05</u> TO:

Brenda Ready &

Mind lader

BY: Larer

MODIFICATION #1 TO CONTRACT NUMBER VA-020110-MIND BETWEEN THE COMMONWEALTH OF VIRGINIA AND MINDLEADERS, INC.

This MODIFICATION #1 is an agreement between the Commonwealth of Virginia, hereinafter referred to as "State" or "Commonwealth" or "VITA" (Virginia Information Technologies Agency), and Mindleaders, Inc., hereinafter referred to as "Contractor". This Modification #1 is hereby incorporated into and made an integral part of Contract VA-020110-MIND.

The purpose of this Modification #1 is to document both parties agreement concerning the addition of products, effective immediately upon completion of this Modification #1.

1. **Reference:** Contract VA-020110-MIND, Section 2.3, page 9, entitled "Product Substitutions and/or Additions":

Both above-referenced parties hereby agree to the addition of products to contract VA-020110-MIND, as delineated on Attachment A, pages 1 through 2, which is incorporated herein and attached hereto.

The foregoing is the complete and final expression of the parties' agreement to modify Contract VA-020110-MIND and cannot be modified, except by a writing signed by duly authorized representatives of both parties.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

MINDLEADERS, INC.	COMMONWEALTH OF VIRGINIA
BY: Laure out	BY:
NAME: CARIE WITZ	NAME: Jeff Davis
TITLE: Contracts below	TITLE: Contracts Manager
DATE: 8/12/03	DATE: 9-26-03

					1	Index Price
Subscription Type	Delivery Medium	Course ID#	Bid Price	DISCOUNT	Index Price	Document name/URL
<u>MindLeaders</u>	and License		This is a total price, not per person	%	(Enter the price found on the OEM's Index document/URL)	(Enter the OEM's Index Price Document name/website URL where published pricing for the individual course can be found.)
NOTE: All pricing must inclu	ide IFA.					
Business Skills Video Subscription	10 user delivered via Internet	BSVSUB-10	\$ 2,416.47	0.08	\$ 2,626.60	http://www.mindleader s.com/
Business Skills Video Subscription	25 user delivered via Internet	BSVSUB-25	\$ 5,034.24	0.08	\$ 5,472.00	http://www.mindleader s.com/
Business Skills Video Subscription	50 user delivered via Internet	BSVSUB-50	\$ 8,390.40	0.08	\$ 9,120.00	http://www.mindleader s.com/
Business Skills Video Subscription	100 user delivered via Internet	BSVSUB-100	\$ 13,984.00	0.08	\$ 15,200.00	http://www.mindleader s.com/
Business Skills Video Subscription	250 user delivered via Internet	BSVSUB-250	\$ 27,905.90	0.08	\$ 30,332.50	http://www.mindleader s.com/
What are Buisiness Skills Videos?	Real-life, scenario based streaming videos available via the Internet for front line, mid-level managers and executive level staff. Courses average 10-30 minutes in length and are ideal for busy managers and staff needing to keep current on key topics such as Business Ethics or Managing within the Law. Topic areas include Leadership, Communication, Conflict Resolution, Customer Service, Sales and more					

COMMONWEALTH OF VIRGINIA Department of Information Technology

	COMMONME			22		FI	NT .		
SOLICITATION, OFFER AND AWARD DATA PROCESSING / TELECOMMICATIONS					F L.		15427		
					4. A	PR	5. Approval	No:	
VA-020110- MIND	2001-022	Oct 9,			30, 2001		45	C-89	
For Information Cal	l: John	Tackley			(804) 371-59	30			
6. ISSUING OFFICE:				7. SH	P TO:				
Department of In Acquisition Serv 110 S. 7th Stree Richmmond, Va. ATTN: Bid Section		Locations as indicated on Individual Orders							
				ITATION					
8. Sealed bid(s) for furnt to the Issuing Office deliver to the ASD recreeived prior to 2:00 CAUTION - LATE OFFERS: This is an advertised so pages 2 thru 10; (2) the page C-1 thru C-18; and attached or incorporated Offers will be publicly Street, Lobby Floor. All offers are subject to the page C-1 thrus C-18; and attached or incorporated Offers will be publicly Street, Lobby Floor. All offers are subject to page C-1 thrus C-18; and attached or incorporated Offers will be publicly Street, Lobby Floor.	identified in Neptionist local p.m. local times See Paragraph licitation whice solicitation in (4) other provi- herein by refer opened at: 2:10 o the terms and	block 6 above ted on the Lame Oct 30, 2 th 3 of the Section of the	ve. Please obby Floor 2001. Solicitation of (1) the pages S-1 esentation	schedule thru S-3 s, certif	an original an address listed stions of Products as; (3) The Contications or spoin the ASD Contication that the continuation that the contication that the continuation that the cont	nd 0 comin Bloomed Service Teecifics on ference discontinued to the service of th	vices, erms and Cations as	onditions are	•
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	Vavid m				ILL TO:				
Company Name: MindLeaders Address: 851 W. Third Ave City, State: Bldg 3 Columbus, OH 43212 Locations as Indicated on Individual Orders									
Signature: _ Name (Typed): _ Title: _ Phone: _	David Do Contract (614) 78	Admin.	istrat	σr					
			AWA	RD					
11. Accepted as t	o Item Num	bers:		1	2. Amount	: 1	13. Awa	ard Date:	
Spreadsheet As	Listed IN	Vendor.	s Respo	use	perorder		olli	0/02	
14. Name of Contra	acting Offi	cer:	15. C	OMMONWI	ALTH OF VI	RGIN	IA	PAGES:	
Jeff Davis Contracts Mana			By:	H	Nois			1 of 1	0
FORM 62 Per 12/15/				1	10				

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SECTION 1: IFB PROCEDURES

1.1 Purpose

The purpose of this Invitation for Bids (IFB) is to establish a statewide contract for the purchase of computer based training (CBT) courses, materials and related services by Authorized Users¹.

For purposes of this solicitation, CBT offerings are divided into two (2) course categories,

- Information Technology (IT) Professional Development,
- Desktop Applications/End User Computing.

The Department of Information Technology (DIT) intends to make multiple contract awards in each category, up to 5 awards per category. The first award in a category shall be to the responsive and responsible bidder with the lowest evaluated cost, and thereafter bids will be ordered in ascending order, by evaluated cost, by responsive and responsible bidder. After the first bid is selected for award, additional contracts may be awarded if the courses offered by the bid under review are determined to add course offering topic areas, content or value to those bid offerings already selected for award. The Commonwealth, at its sole discretion, will make this determination. Additionally, services in support of or related to the courses offered by the bidder may also be awarded. A bidder may submit a bid offer in one or both categories.

Contract usage or purchase volume is uncertain. An award does not guarantee any purchase by a Commonwealth of Virginia Authorized User. The resulting contract(s) shall be Indefinite Delivery, Indefinite Quantity type contracts (IDIQ).

1.2 Scope

This document contains the instructions governing the bid offer being submitted and the material and format in which bid offers are to be structured. Also included are mandatory contractual terms and conditions.

1.2.1 GOVERNING DOCUMENTS

The governing documents for this solicitation shall be only the most recently dated Adobe PDF and other file(s) as issued and published on the ASD website at: http://asd.state.va.us. These files include the IFB 2001-22 solicitation document and MS Excel spreadsheet file for use in submitting the pricing and other data, as well as any and all appendices, attachments, answers to vendor questions, amendments and other pertinent documents if and as appropriate.

¹ Any state agency, institution of higher education, locality or local school division, political subdivision or other public body as defined in the Code of Virginia, §II.37.

1.3 Pre-Bid Conference

None.

1.4 Vendor Understanding of Requirements

It is the Bidder's responsibility to inquire about and clarify any requirement of this IFB that is not clearly understood by the Bidder. All verbal questions are discouraged, as verbal answers provided are non-binding to this solicitation. The Commonwealth will not be bound by any verbal responses to questions. All inquiries concerning this IFB should be submitted in writing to:

Mr. John Tackley
Department of Information Technology
110 South 7th Street - Lobby Floor
Richmond, Virginia 23219

All written inquiries must be received by the Issuing Office on or before the close of business, October 22, 2001. No further written inquiries will be accepted after that date. In the event the due date of this solicitation is changed, for whatever reason, further written inquiries must be received within sufficient time prior to the revised due date so that written amendment(s) can be sent and received by bidders. E-mail is preferred. Please direct e-mail, with "IFB 2001-22" in the Subject line, to the attention of John Tackley at this e-mail address:

itackley@dit.state.va.us

(Facsimiles are also acceptable. The ASD fax number is (804) 371-5969.)

1.5 Identification of Bids

The cover page of the solicitation must be returned, bearing the authorized signature of a responsible representative of the bidder, and other requested information on that page, including the offering firm's Federal Identification Number (FIN). One paper copy of the complete bid offer, including pricing must be submitted for contractual purposes. Bid offer must also be submitted on CD-ROM discs, and shall be clearly marked on the outside cover of all envelopes, boxes, CD-covers or packages, and also on the individual CD-ROM discs themselves, as follows:

From:

Name of Bidder

Street or P.O. Box Number City, State, Zip Code IFB Number 2001-22

(Bid offer, Redacted Bid Offer or Pricing Spreadsheet)

The CD-ROM discs must be individually labeled with their contents. The labeling information should be printed on the CD-ROM media.

1.6 Oral Presentation/Demonstration

An oral presentation and or demonstration by the Bidder may be required. If an oral presentation/demonstration is required to clarify or substantiate any area contained in the bidder's response, the Issuing Office will schedule a time and place for the presentation. The bid offer must

be complete in all respects, as oral presentations and demonstrations MAY NOT be scheduled. All costs incurred by a Bidder to provide oral presentations/demonstrations are the responsibility of the Bidder.

1.7 Proprietary Information

Trade secrets or proprietary information submitted by a Bidder or Contractor in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act, however, the Bidder, or Contractor must invoke the protections of Code of Virginia, Section II 52D, prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. (Bidders must use the Tools/Track Changes /Highlight Changes feature of MS Word for all Word document files submitted.) THE CLASSIFICATION OF AN ENTIRE BID, TECHNICAL PROPOSAL DOCUMENT, LINE ITEM PRICES AND/OR TOTAL BID PRICES AS PROPRIETARY IS NOT ACCEPTABLE AND MAY RESULT IN REJECTION OF THE BID. IF THE BID IS ACCEPTED, FAILURE TO MARK THE DATA OR OTHER MATERIALS AS STATED WILL RESULT IN THE DATA OR OTHER MATERIALS BEING RELEASED TO VENDORS OR THE PUBLIC AS PROVIDED IN THE VIRGINIA FREEDOM OF INFORMATION ACT.

1.8 Bid Format

When preparing a bid offer, bidders must adhere to the following general instructions in order to bring clarity and order to their solicitation response and the subsequent evaluation process. The bid offer is to be delivered in several parts or elements, all within a single main response envelope labeled with the Bidder Firm name and the Solicitation number. All parts are to be submitted, both paper/hard copy and separate CD-ROM discs, each clearly and appropriately labeled. The required bid elements are as follows:

- 1.8.1 The first element is the cover sheet of this solicitation document. It must be signed by the Bidder's contractually binding authority, and must be submitted to the issuing Office identified on the face page of the solicitation. The firm's address, contact person and other information, including the firm's FIN must also be entered in the spaces provided on this page.
- One complete paper/ printed hard copy of each separate bid offer, including the complete solicitation document, and printed hard copies of all files submitted on CD-ROM, including the individual MS Excel spreadsheet workbooks (Instructions, Professional Development, Desktop Apps-End User Computing, Listing Spreadsheet) must be submitted in a sealed envelope labeled "IFB 2001-22 Bid Response Paper Copy." The paper/ printed hard copy documents will be used for contractual purposes when making a bid award.
- 1.8.3 All CBT courses and related services offered must be listed in a <u>Listing Spreadsheet</u>. This Listing must include the information shown in the table below. A complete CBT product and optional service(s) listing shall consist of all:
 - CBT courses/products offered.
 - Related services offered.
 - Bid prices offered (derived from the Discount and Index Price, both from the <u>Pricing</u> Spreadsheet)
 - Published price list, contract listing or URL of Publisher's web page(s) where pricing can be verified and information and descriptions of CBT courses offered can be viewed.

All document(s) file(s) must also be submitted in an appropriately labeled sealed envelope, in MS Word format on an appropriately labeled CD-ROM disc. in a Table formatted as follows:

Company Name	Course Title	Delivery Medium	Course ID#	Bid Price (DC x IP)	% Discount	Index Price	Index document (Published price list, contract listing or URL)
Sample Co.	MS Word '97 – Level 1	1 user, CD- ROM	PI- 111222c	\$77	23%	\$100	www.sampleco.com/msword/111222.html

- 1.8.4 Pricing Spreadsheet, (see Section 2.2). The Pricing Spreadsheet (downloaded from the ASD website) is to be submitted on a clearly marked CD-ROM disc. The Pricing Spreadsheet must be delivered in accordance with instructions contained in Section 2.2. Be advised, you are required to download a MS Excel spreadsheet file for your required use in submitting this cost information. You must follow the instructions given for downloading and supplying required information and costs by inserting data into the spreadsheet file supplied at the ASD website (see Section 1.10). This cost information must be submitted in MS Excel format, and only one CD-ROM disc is required.
- 1.8.5 A redacted bid offer, <u>but only if necessary</u>, for identification of proprietary information. The revised bid offer, with proprietary information redacted, is to be submitted on a separate CD-ROM disc. Please refer to the preceding paragraph # 1.7 for instructions. Data that has been removed must be so noted and there must be an explanation for each item removed as proprietary. NOTE: IT IS NOT ACCEPTABLE TO MARK AN ENTIRE DOCUMENT AS PROPRIETARY. IT IS ALSO UNACCEPTABLE TO MARK THE BID PRICING AS PROPRIETARY. Bidders are referred to the Commonwealth of Virginia Vendors' Manual, section 1.9 for clarification.
- 1.8.6 If not the Publisher or OEM of CBT products offered, the Bidder must supply a hard copy, written confirmation, signed by a responsible person from the Publisher or OEM, that states that the bidder is a regular dealer of all Publisher or OEM products and services offered.

1.9 Bid Pricing Format

Please refer to Section 2.2.1 entitled "Pricing Schedule" for detailed instructions.

1.10 ASD Website

The Commonwealth maintains an acquisition website at http://asd.state.va.us. Bidders are requested to check this site prior to submitting bids, in the event the solicitation is amended or extended. Failure to check for amendments does not relieve the Bidder from complying with all terms of any such amendment.

SECTION 2: MANDATORY REQUIREMENTS

2.1 CBT Categories and Requirements

The Commonwealth is seeking to establish multiple Statewide Master Contracts in two CBT categories. The categories are:

- 2.8.1 Information Technology (IT) Professional Development,
- 2.8.2 Desktop Applications/End User Computing.
- 2.1.1 General Requirements: The following mandatory requirements apply:
 - The minimum number of course offerings in each category to be considered for award shall be:
 - 350 IT Professional Development courses
 - 200 Desktop Apps/End User Computing courses
 - The following delivery mediums must be provided, but are not limited to:
 - DESKTOP based:
 (DISKETTE/CD-ROM/DVD-ROM (or other recorded, mail-able medium))
 - WEB based: (Internet/Intranet, online or downloadable)
 - LAN based: (Customer Server, online or downloadable)
 - The following course features must be provided, but are not limited to:
 - Skill Assessments
 - HELP feature
 - Book-marking
 - 30 Day No-Cost Preview
 - Administrative features:
 - Registration
 - Tracking
 - Reporting
 - Industrial Funding Adjustment (IFA), as specified in the attached Contractual Terms and Conditions herein.

2.2 Bid Pricing (Pricing Schedule)

2.2.1 PRICING SCHEDULE:

BIDDERS MUST SUBMIT BID PURCHASE PRICING WITHIN THE PROVIDED MS EXCEL FILE, WHICH BEARS THE NAME OF:

"IFB200122.XLS"

THIS FILE MUST BE DOWNLOADED FROM THE ASD WEBSITE LOCATED AT URL:

http://asd.state.va.us/bids/200122.htm

(NOTE/ Download Instructions:

From the above URL, right click on "Spreadsheet", then select "Save Target As ...", provide the file extension "xls" to the file name, and then save it to your desktop or other location. After the file download completes you may use MS Excel to open the file.)

THIS FILE MUST BE USED UNMODIFIED (EXCEPT For Bidder Information and Pricing) FOR SUBMISSION OF ALL BID PRICING ON THE CD-ROM DISC SUBMITTED IN RESPONSE TO THIS SOLICITATION. PRICING not organized in this manner may cause bid to be ruled non-responsive for falling to specifically address these requirements.

The instructions for completing the two category worksheets are re-printed here.

MARKET BASKET OF COURSE OFFERINGS and LISTING Spreadsheet:

Award will be based upon the Evaluated Cost (EC) which is the sum total of costs for the "Market Basket" of courses provided. Multiple awards up to 5 may be made. Award will consist of the entire catalog of courses available

from each selected bidder.

On the following two worksheets, (Professional Development and Desktop Apps...) enter your firm's data per the following

INSTRUCTIONS: instructions:

NOTE:

Sample data, shown in red font color, has been inserted as a guide on each sheet.

Enter your firm's name in the "COMPANY NAME" column.

Enter your firm's course data that most closely matches the provided titles.

Enter the course Delivery Medium, License and ID number or part number, as appropriate.

Enter your firm's bid price in the "BID PRICE" column. (NOTE: All prices must include IFA.)
Enter the Publisher's purchase price in the "Index Price" column. (Discount is calculated from the Bid Price and the Index Price)

Enter the Publisher's index Document or website URL in the "INDEX Price Document/URL" column (where the published price for the course can always be found).

2.2.2 EVALUATION OF COSTS:

Evaluated Cost (EC) for each CBT course/product offered will be determined by the numeric sum of bid costs for the Market Basket Sampling of courses listed in the Pricing Spreadsheet, for each category, separately. Ranking of bidders within categories will be ordered in ascending EC for the purpose of making multiple awards, up to a total of 5 awards within the two CBT categories.

2.2.3 CONTRACT PRICING:

Contract Line Item Number (CLIN) Pricing for all CBT courses/products/services offered shall be determined by the application of a Contract Discount, from a publicly available published Index Price document or URL (Internet website). Contractor(s) must, at all times during the term of this contract, make available to the Commonwealth (preferably in electronic form), the current Index Price of each contract item. The Index Price may come from such publicly available published documents as a price list (such as "Retail" catalog pricing) or from a contract, which is still in effect at the time of contract award (such as a "GSA" or other contract) or from a website URL where such documents or pricing are publicly available. Distributor or Reseller catalog pricing is not acceptable for this purpose.

Contractor(s) shall update the Index Price document on a regular basis and provide the updated Index Price document to the Contracts Manager, DIT. The schedule for providing such updates may be at the contractor's convenience dependent upon contractor's frequency of publication of pricing changes (i.e. daily, weekly, monthly, etc.), but in all cases shall, at a minimum, be provided to the Contract's Manager, DIT on a quarterly basis. The current Index Price for each CLIN will be published on the ASD website for the convenience of authorized contract users. At no time shall a lower price than the Index Price less Contract Discount be offered to government customers within

the Commonwealth of Virginia. Any promotional or otherwise "special" pricing must be available to all authorized contract users.

ALL CONTRACT PRICES MUST BE NOT-TO-EXCEED PRICES. At no time during this agreement will a Contractor be allowed to exceed the prices offered in the IFB response, except as provided herein. The Master Contract pricing shall therefore be Not-To-Exceed (NTE) pricing.

After contract award(s), DIT will use the NTE prices in the following manner. CBT courses/products/services Index Prices offered shall be verifiable by referring to the most current Index Price document. All subsequent CLIN price changes for product replacements, whether caused by manufacturer price changes, obsolescence, etc. will be governed by the application of the constant Contract Discount for the life of the Master Contract.

2.3 Product Substitutions and/or Additions

The Contractor may substitute or replace products that are of equal or greater value and equivalent or greater specification to existing contract items, as necessary, when the change is required due to the Publishers or OEM's course product/service changes. All changes must be reflected by the Index Price document or website URL designated for that item, prior to substitutions of CLINs. Products may also be added to the contract as the need arises, upon mutual consent of the Commonwealth and contractor, but only at the Contract Discount for like items or items within the same categories.

2.4 Index Price Document or URL Persistence and Contract Administration

It is the intent of the Commonwealth to be able to use all Index Price documents, their updates and/or website URL(s) supplied with the bid offer for the life of the contract. In the event that any of these cannot be persistently maintained, the contractor must notify the Contracts Manager, DIT of any and all changes to them a minimum of 30 days prior to any changes. For award purposes, the Index Price document or website URL provided on the printed hard copy will be used to verify and validate the Contract Discount for courses/products/services initially offered. Should any change to the Index Price document or website URL(s) provided with the bid offer be made prior to award, but after this solicitation's due date, bidder must notify DIT/ASD immediately. E-mail notification is preferred. Please direct e-mail, with "IFB 2001-22, Index Price Document/URL Change Notification" in the Subject line, to the attention of John Tackley at the following e-mail address:

jtackley@dit.state.va.us

and also follow up the e-mail message notification with an original hard copy mailed to:

Mr. John Tackley
Department of Information Technology
Acquisition Services Division
110 South 7th Street – East Lobby Floor
Richmond, Virginia 23219

2.5 Bid Evaluation Period

The Commonwealth may elect to conduct testing of products offered before the award of the Contract. All Bidders should be prepared to provide offered courses/products for such testing prior to award. Should the COV elect to test a Bidder's offering, the Bidder must provide one (1)

evaluation unit for each course listed in the Market Basket sampling. The Delivery Medium specified in the Pricing Spreadsheet will determine how the product is provided for bid evaluation. If the COV determines that the Bidder's offering does not meet the specifications as stated in the IFB, the bid will be rejected. The Bidder shall be liable for all costs associated with the courses/products submitted for evaluation.

2.6 Warranty/Maintenance

Contractor shall provide a toll free technical support contact number with each delivery where authorized user may obtain assistance with the installation, configuration and use of the CBT product identified in individual purchase orders.

2.7 Delivery

Delivery shall be 30 days after receipt of order.

2.8 Use Restrictions

- 2.8.1 Title to all CBT products ordered under this contract shall remain solely that of the contractor.
- 2.8.2 Delivery medium specified on each order shall determine how CBT products are to be licensed and used by the ordering Agency/Authorized Contract User(s). Usage rights extend to contractors employed by the ordering agency.
- 2.8.3 The ordering Agency is authorized to copy installed CBT products for backup and archival purposes only.
- 2.8.4 The ordering Agency shall be responsible for any and all problems arising from hardware or software compatibility problems arising from installation of the CBT product ordered. The contractor will assist in correcting any and all such problems to the maximum feasible degree.

2.9 Industrial Funding Adjustment (IFA)

All Pricing shall include an Industrial Funding Adjustment as specified in the attached Contractual Terms and Conditions herein.

SECTION 3: SOLICITATION INSTRUCTIONS

SOLICITATION INSTRUCTIONS REV. 12/15/00

1. EXPLANATION TO VENDORS

Any explanation desired by a vendor regarding this solicitation/invitation for bid must be requested in writing and with sufficient time allowed for a reply to reach the vendor before the submission of their bids. PRIOR TO SUBMISSION OF A BID, VENDORS ARE REQUIRED TO READ THESE INSTRUCTIONS, REVIEW THE SCHEDULE, READ ALL TERMS AND CONDITIONS AND CHECK THE ACQUISITION SERVICE DIVISION'S (ASD'S) WEB PAGE AT (HTTP://ASD.STATE.VA.US) FOR ANY AMENDMENTS OR CHANGES. THIS SOLICITATION IS SUBJECT TO THE PROVISIONS OF THE COMMONWEALTH OF VIRGINIA VENDOR'S MANUAL, WHICH WAS REVISED IN DECEMBER 1998 AND ANY REVISIONS THERETO, WHICH ARE HEREBY INCORPORATED INTO THIS CONTRACT IN THEIR ENTIRETY. A copy of the manual is available for review at the purchasing office, and can be obtained by calling the Division of Purchases and Supply (804) 786-3842, or by accessing the Department of General Services (DGS), Division of Purchases and Supply (DPS) Internet Home Page (www.dgs.state.va.us/dps). Any interpretation required by the State will be in the form of an amendment to the solicitation; SEE PARAGRAPH 11 BELOW. Oral explanations or instructions given before the award of the contract will not be binding. In any conflict arising between this solicitation and the Vendors' Manual, this solicitation shall prevail.

2. PREPARATION OF SOLICITATION

- A. Bids shall be submitted on the forms furnished, and must bear an original signature by an individual authorized to bind the company submitting the bid. If erasures or other changes appear on the form, each erasure or change must be initialed by the person signing the bid. Telegraphic or facsimile bids will not be considered. Vendors may not submit multiple bids in a single envelope.
- B. Vendors are required to enter their Federal Identification Number [FIN] in the upper right hand corner on Page 1, DIT Form 62. This number must correspond with the FIN number shown on Page 1 of the DIT Vendor Application For Registration Form submitted by a principal or officer of the firm submitting the bid. Failure to enter a number in the space provided or to provide a correct FIN number may delay award or result in DIT determining that the vendor is not registered to conduct business with DIT. It is the vendor's responsibility to provide the correct FIN number and to keep DIT updated as to any changes in vendor's status.
- C. The bid form may provide for submission of a price or prices for one or more items. All prices shall be entered in the schedule; "IFB-2001-04-PRICING-SCHEDULE-SS.XLS". Where the bid form explicitly requires that the vendor bid on all items (e.g., an all or none requirement), failure to do so will disqualify the bid. When submission of a price on all items is not required, vendor should insert the words "no bid" in the space provided for any item on which no price is submitted.
- Additional bids may be submitted, when in the vendor's judgment they can provide more than one solution, which meets the required specifications of the procurement. Additional bids shall

be submitted on either a duplicate copy of the bid document or on plain paper and shall be clearly identified with the words "ADDITIONAL BID" written or printed on the face of each additional bid. Additional bids shall not be considered unless detailed specifications or descriptions sufficient to establish quality, utility and merit accompany the bid.

VENDORS SUBMITTING ADDITIONAL BIDS ARE REMINDED THAT THE TERMS AND CONDITIONS WHICH APPLY TO THE ORIGINAL BID SHALL ALSO APPLY TO THE ADDITIONAL BID AND ANY MODIFICATION TO TERMS AND CONDITIONS OF A SOLICITATION OR THE ADDITION OF RESTRICTIVE PROVISIONS BY A BIDDER SHALL BE CAUSE FOR REJECTION OF THE BID.

E. Modification of bids already submitted will be considered if received at the office designated in the invitation for bids before the time set for opening of bids.

3. SUBMISSION OF BIDS

TO BE CONSIDERED, THE BID MUST BE RECEIVED AT THE ADDRESS GIVEN IN BLOCK #6 OF THE SOLICITATION ON OR BEFORE THE DATE AND HOUR DESIGNATED. Vendors must pay particular attention to ensure that the bid is properly addressed. The State is not responsible if the bid is not properly addressed. The State is not responsible if the bid does not reach the destination specified by the date and time identified in block #8 page 1 of the Bid. Sealed bids received after the date and hour identified in block #8 are automatically disqualified, and will not be considered. All bids must be sealed, marked and addressed, to the address shown in block #6 of the Solicitation, and marked on the outside of the vendor's envelope as in the example below. Failure to do so may result in a premature opening of, or a failure to open, the bid.

From:

Name of Vendor Street or Box Number City, State, Zip Code

Due Date IFB No. Time

4. SPECIFICATIONS AND USE OF BRAND NAMES

Unless otherwise provided in the solicitation, the name of a certain brand, make or manufacturer does not restrict bids to the specific brand, make or manufacturer named. Any item, which the State at its sole discretion determines to be the equal of that specified as defined in the Schedule, will be accepted. The award will be made to the lowest responsive and responsible bidder or bidder offering the functional equivalent to the brand name described in the specification. Thus, equivalent products of other manufacturers will be considered only if proof of equivalency is contained in or accompanies the bid.

5. LATE BIDS, MODIFICATIONS OF BIDS OR WITHDRAWALS OF BIDS

- A. Any bids received at the office designated in block #6 of the Solicitation after the exact time specified for receipt will not be considered for award. (See Paragraph 4.10 of the Vendor's Manual for further discussion.)
- B. A bid may be amended and/or withdrawn by a vendor if the office issuing the bid receives the request in writing before the date and hour set forth in the bid form. The request must be signed by a person authorized to represent the person or firm that submits the bid. Submission of a subsequent bid

shall normally constitute the withdrawal of any prior bid submitted by the same bidder or bidder on the same IFB.

6. PUBLIC OPENING OF BIDS

Bids will be publicly opened at the time and date specified on page 1 of the Solicitation document. The content of these solicitations will be made public in accordance with Paragraphs 1.9 and 2.4 of the Vendor's Manual. Bids will not normally be evaluated at the bid opening meeting. All bids will be opened at the location shown on page 1 of the solicitation.

7. SOLICITATION TERMS AND CONDITIONS

The terms and conditions contained in this solicitation are considered mandatory and are the only terms and conditions governing transactions under any contract awarded as a result of this solicitation.

If the vendor includes additional terms and conditions on pre-printed marketing sheets, pre-printed catalogues, or other pre-printed materials, then it is understood that those terms and conditions are of no consequence to any resulting contract.

Any other modification, addition, clarification, or change to the mandatory terms and conditions by the vendor shall cause the bid to be rejected.

8. AWARD OF CONTRACT

Bids shall be evaluated and the responsive and responsible bidder(s) offering the lowest price will be awarded a Contract. The State reserves the right to reject any and all bids in whole or in part and to waive any informality in the bids.

9. AWARD NOTICES

Upon the completion of evaluation, the State will either post a NOTICE OF AWARD (NOA) or a NOTICE OF INTENT TO AWARD (NOIA). If a NOIA is used, the notice will be publicly posted ten days prior to the actual award date of the contract. All award notices will be posted on ASD's Web Page (HTTP://ASD.STATE.VA.US) and posted in ASD's lobby in written format.

A NOTICE OF INTENT TO AWARD OR A NOTICE OF AWARD will be mailed to any bidder submitting a self-addressed, stamped envelope with their bid.

NOTICES OF INTENT TO AWARD OR NOTICES OF AWARD will be posted in accordance with paragraph 6.3 of the Vendor's Manual.

TELEPHONIC REQUESTS FOR BID RESULTS WILL NOT BE HONORED.

10. FAILURE TO DELIVER

Failure to comply with the terms and conditions of the IFB or to deliver equipment, software or services identified in the solicitation at the price quoted may result in cancellation or rescission of the

award/contract by the Commonwealth and may subject the Contractor to removal from DIT's Vendor Registration file and ruled ineligible to participate in DIT's (and other agencies and institutions information technology) procurements for a period of 12 months.

11. AMENDMENT OF SOLICITATION

Any amendment or change to this solicitation will be issued in writing and will identify the changes to be made in the bid. All amendments will be posted to the ASD's Web page at (http://asd.state.va.us) and posted in ASD's lobby in written format.

If the bid opening date is extended the new date and time will be clearly shown on the face of the amendment.

Bidders will be required to sign and return a copy of the amendment with their bid to indicate that they have received the document and are aware of the changes made.

12. ANTI-COLLUSION CERTIFICATION

By Bidder's signature on the face of this bid, Bidder certifies that this bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a bid for the same equipment, software, or services, and is in all respects fair and without collusion or fraud. Vendor understands collusive bidding is a violation of the Virginia Governmental Frauds Act and Federal Law and can result in fines, prison sentences, and civil damage awards. Bidder agrees to abide by all conditions of this bid and certifies that he or she is authorized to sign this bid for the bidder' firm.

13. DEMONSTRATIONS

The State reserves the right to require the Bidder to demonstrate to the satisfaction of the State, that the products offered will perform in a completely acceptable manner and to meet or exceed the specifications referenced in the solicitation. The demonstration site and time is subject to agreement between the State and Bidder. A Bidder refusing to demonstrate his products bid after determination that he is the apparent low responsive and responsible bidder may be removed from DIT's vendor registration file and ruled ineligible to participate in DIT's (and other agencies and institutions information technology) procurements for a period of 12 months.

14. PROTESTS OF AWARDS

All protests of awards shall be conducted in accordance with Chapter 9 of the Vendors Manual.

15. VENDOR REGISTRATION

AN AWARD WILL NOT BE MADE TO ANY BIDDER NOT REGISTERED WITH THE DEPARTMENT OF INFORMATION TECHNOLOGY (DIT). A completed registration form must be on file or received by DIT (Acquisition Services Division) not later than the award date. A registration form may be obtained online at http://asd.state.va.us, or by calling (804) 371-5900.

16. CONTRACT

Any contract awarded as a result of this solicitation, offer and award shall be between DIT and the Contractor. No other agency, institution or public body may negotiate in any way with the vendor concerning the items identified in the schedule or any terms and conditions of the contract. All problems associated with the resulting contract shall be brought to the attention of the Contracts Manger, DIT.

Specifications - Any comments or questions concerning the specifications, terms and conditions or any note contained in this solicitation shall be submitted, in writing to the issuing office (See Block #6 DIT Form #62) at least ten (10) days prior to the closing date.

17. TRADE SECRETS OR PROPRIETARY INFORMATION

Trade secrets or proprietary information submitted by a bidder in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the bidder must invoke the protections of <u>Code of Virginia</u>, Section 11-52D, prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reason why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire bid document, line item prices and/or total bid prices as proprietary or trade secrets is not acceptable and will result in rejection of the bid.

Mandatory Terms and Conditions For IFB2001-022

1. SCOPE OF CONTRACT

The following paragraphs contain the Contractual terms and conditions by which the Commonwealth of Virginia, hereinafter referred to as "Commonwealth" or "State", will acquire computer based training (CBT) courses, materials and related Services from the Contractor identified in block #9, page 1 of the Solicitation, hereinafter referred to as "the Contractor."

"Authorized Users" of this Master Contract as identified by the Commonwealth to place Orders, shall be any state agency, institution of higher education, locality or local school division, political subdivision or other public body as defined in the Code of Virginia, §11.37.

2. VENDORS MANUAL

This solicitation is subject to the provisions of the Commonwealth of Virginia Vendors Manual and any revisions thereto, which are hereby incorporated into this Contract in their entirety. A copy of the manual is normally available for review at the purchasing office and in addition, a copy can be obtained by calling the Division of Purchases and Supply (804) 786-3842, or by accessing the Department of General Services (DGS), Division of Purchases and Supply (DPS) Internet site (www.dgs.state.va.us/dps/).

3. APPLICABLE LAWS AND COURTS

This solicitation and any resulting Contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth and or the Authorized User. The Contractor shall comply with all applicable federal, state and local laws, rules and regulations.

4. ANTI-DISCRIMINATION

By submitting their bids, bidders certify to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and §11-51 of the Virginia Public Procurement Act. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, Services, or disbursements made pursuant to the Contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that Contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates

public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (Code of Virginia, § 11-35.1E).

In every Contract over \$10,000 the provisions in a. and b. below apply:

- a. During the performance of this Contract, the Contractor agrees as follows:
 - 1) The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
 - The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
 - Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for meeting these requirements.
- b. The Contractor will include the provisions of 1. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

5. ETHICS IN PUBLIC CONTRACTING

By submitting their bids, bidders certify that their bids are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other bidder, supplier, manufacturer or subcontractor in connection with their bid, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, Services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

6. IMMIGRATION REFORM AND CONTROL ACT OF 1986

By submitting their bids, bidders certify that they do not and will not during the performance of this Contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

7. DEBARMENT STATUS

By submitting their bids, bidders certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids on Contracts for the type of goods and/or Services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.

8. ANTITRUST

By entering into a Contract, the Contractor conveys, sells, assigns, and transfers to the Commonwealth of Virginia all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or Services purchased or acquired by the Commonwealth of Virginia under said Contract.

MANDATORY USE OF STATE FORM AND TERMS AND CONDITIONS FOR IFBs AND RFPs

Failure to submit a bid on the official state form provided for that purpose shall be a cause for rejection of the bid. Modification of or additions to any portion of the Invitation for Bids may be cause for rejection of the bid; however, the Commonwealth reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a bid as nonresponsive. As a precondition to its acceptance, the Commonwealth an may, in its sole discretion, request that the bidder withdraw or modify nonresponsive portions of a bid which do not affect quality, quantity, price, or delivery. No modification of or addition to the provisions of the Contract shall be effective unless reduced to writing and signed by the parties.

10. CLARIFICATION OF TERMS

If any prospective bidder has questions about the specifications or other solicitation documents, the prospective bidder should contact the buyer whose name appears on the face of the solicitation no later than five working days before the due date. Any revisions to the solicitation will be made only by addendum issued by the buyer.

11. PAYMENT

- a. To Prime Contractor:
- 1) Invoices for items ordered, delivered and accepted shall be submitted by the Contractor directly to the payment address shown on the purchase order/Contract. All invoices shall show the state Contract number and/or purchase order number; social security number (for individual Contractors) or the federal employer identification number (for proprietorships, partnerships, and corporations).
- 2) Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.

- 3) All goods or Services provided under this Contract or purchase order, that are to be paid for with public funds, shall be billed by the Contractor at the Contract price, regardless of which public agency is being billed.
- 4) The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.
- Durchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, Contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges that appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the Commonwealth shall promptly notify the Contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A Contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges that are not in dispute (Code of Virginia, § 11-69).

b. To Subcontractors:

- A Contractor awarded a Contract under this solicitation is hereby obligated:
 - (a) To pay the subcontractor(s) within seven (7) days of the Contractor's receipt of payment from the Commonwealth and or the Authorized User for the proportionate share of the payment received for work performed by the subcontractor(s) under the Contract; or
 - (b) To notify the agency and the subcontractor(s), in writing, of the Contractor's intention to withhold payment and the reason.
- The Contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the Contract) on all amounts owed by the Contractor that remain unpaid seven (7) days following receipt of payment from the Commonwealth, except for amounts withheld as stated in (2) above. The date of mailing of any payment by U. S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier Contractor performing under the primary Contract. A Contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth and or the Authorized User.

12. PRECEDENCE OF TERMS

Paragraphs 1-12 of these General Terms and Conditions shall apply in all instances. In the event there is a conflict between any of the other General Terms and Conditions and any Special Terms and Conditions in this solicitation, the Special Terms and Conditions shall apply.

13. QUALIFICATIONS OF BIDDERS

The Commonwealth may make such reasonable investigations as deemed proper and necessary to determine the ability of the bidder to perform the Services/furnish the goods and the bidder shall furnish to the Commonwealth all such information and data for this purpose as may be requested. The Commonwealth reserves the right to inspect bidder's physical facilities prior to award to satisfy questions regarding the bidder's capabilities. The Commonwealth further reserves the right to reject any bid/proposal if the evidence submitted by, or investigations of, such bidder fails to satisfy the Commonwealth that such bidder is properly qualified to carry out the obligations of the Contract and to provide the Services and/or furnish the goods contemplated therein.

14. TESTING AND INSPECTION

The Commonwealth and or the Authorized User reserves the right to conduct any test/inspection it may deem advisable to assure goods and Services conform to the specifications.

15. ASSIGNMENT OF CONTRACT

A Contract shall not be assignable by the Contractor in whole or in part without the written consent of the Commonwealth.

16. MODIFICATIONS

This Contract maybe modified in accordance with Section 11-55 of the <u>Code of Virginia</u>. Such modifications may only be made by the representatives noted below No modifications to this Contract shall be effective unless it is in writing and signed by the duly authorized representative of both parties. No term or provision hereof shall be deemed waived and no breach excused unless such waiver or consent to breach is in writing. For purposes of the Contract, the only authorized representative for the Commonwealth shall be the individual identified in block #14 of this solicitation or his duly designated alternate, and for the Contractor the person identified in block #9 of the solicitation.

Any Contract issued on a firm fixed price basis may not be increased more than twenty five percent (25%) or \$50,000.00 whichever is greater, without the approval of the Governor of the Commonwealth of Virginia or his authorized designee.

17. DEFAULT

In case of failure to deliver goods or Services in accordance with the Contract terms and conditions, the Commonwealth, after due oral or written notice, may procure them from other sources and hold the Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies that the Commonwealth may have.

18. TAXES

Sales to the Commonwealth of Virginia are normally exempt from State sales tax. State sales and use tax certificates of exemption, Form ST-12, will be issued upon request, and can be obtained online at http://www.tax.state.va.us/. Deliveries against this Contract shall usually be free of Federal excise and transportation taxes. The Commonwealth User's excise tax exemption registration number is 54-73-0076K.

19. USE OF BRAND NAMES

Unless otherwise provided in this solicitation, the name of a certain brand, make or manufacturer does not restrict bidders to the specific brand, make or manufacturer named, but conveys the general style, type, character, and quality of the article desired. Any article that the public body, in its sole discretion, determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The bidder is responsible to clearly specify and identify the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the Commonwealth to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Normally in competitive sealed bidding only the information furnished with the bid will be considered in the evaluation. Failure to furnish adequate data for evaluation purposes may result in declaring a bid nonresponsive. Unless the bidder clearly indicates in its bid that the product offered is an equal product, such bid will be considered to offer the brand name product referenced in the solicitation.

20. TRANSPORTATION AND PACKAGING

By submitting their bids, all bidders certify and warrant that the price offered for FOB destination includes only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order number, commodity description, and quantity.

21. INSURANCE

By signing and submitting a bid or proposal under this solicitation, the bidder or offeror certifies that if awarded the Contract, it will have the following insurance coverages at the time the Contract is awarded. For construction Contracts, if any subcontractors are involved, the subcontractor will have workers' compensation insurance in accordance with §§ 11-46.3 and 65.2-800 et seq. of the Code of Virginia. The bidder or offeror further certifies that the Contractor and any subcontractors will maintain these

insurance coverages during the entire term of the Contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

INSURANCE COVERAGES AND LIMITS REQUIRED:

- a. Worker's Compensation Statutory requirements and benefits.
- b. Employers Liability \$100,000.
- c. Commercial General Liability \$500,000 combined single limit. Commercial General Liability is to include Premises/Operations Liability, Products and Completed Operations Coverage, and Independent Contractor's Liability or Owner's and Contractor's Protective Liability. The Commonwealth and or the Authorized User of Virginia must be named as an additional insured when requiring a Contractor to obtain Commercial General Liability coverage.
- d. Automobile Liability \$500,000 Combined single limit. (Only used if motor vehicle is to be used in the Contract.)

22. ANNOUNCEMENT OF AWARD

Upon the award or the announcement of the decision to award a Contract as a result of this solicitation, ASD will publicly post such notice on its website at http://asd.state.va.us/ for a minimum of 10 days.

23. DRUG-FREE WORKPLACE

During the performance of this Contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific Contract awarded to a Contractor, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the Contract.

24. NONDISCRIMINATION OF CONTRACTORS

A bidder, offeror, or Contractor shall not be discriminated against in the solicitation or award of this Contract because of race, religion, color, sex, national origin, age, or disability or against faith-based organizations. If the award of this Contract is made to a faith-based organization and an individual, who applies for or receives goods, Services, or disbursements provided pursuant to this Contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, Services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, Services, or disbursements from an alternative provider.

BREACH

The Contractor shall be deemed in breach of this Agreement if the Contractor (a) fails to make any Product or Service ready for acceptance testing by the specified delivery date; (b) repeatedly fails to respond to requests for maintenance or other required service within the time limits set forth in this Agreement; (c) fails to comply with any other term of this Agreement and fails to cure such noncompliance within ten days (or such greater period as is acceptable to the Commonwealth and or the Authorized User) following Contractor's receipt of a Show Cause Notice identifying such noncompliance; or (d) fails to provide a written response to the Commonwealth and or the Authorized User's Show Cause Notice within ten days after receiving same.

The Contractor shall not be in breach of this Agreement if its default was due to causes beyond the reasonable control of, and occurred without any fault or negligence on the part of, both the Contractor and its subcontractors. Such causes may include, but are not restricted to, acts of God or of the public enemy, acts of the Commonwealth and or the Authorized User in either its sovereign or Contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, and unusually severe weather.

In the event of breach, in addition to any other remedies provided by law, the Commonwealth and or the Authorized User may cancel its obligations with respect to any or all unaccepted Products or Services. All costs for deinstallation and return of Products shall be borne by the Contractor. In no event shall any failure by the Commonwealth and or the Authorized User to exercise any remedy available to it be construed as a waiver of or consent to any breach.

26. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

Any commitment made by the Contractor within the scope of this Contract shall be binding upon Contractor. For the purposes of this Contract, a commitment by the Contractor includes:

- a. Prices and options committed to remain in force over a specified period(s) of time;
- b. Any written warranty or representation made by the Contractor in this solicitation as to hardware or software performance, or other physical design or functional characteristics of that which is offered.

27. DELIVERY DATE

- The Contractor shall deliver the requested CBT, or Services ready for use, within 30 days ARO.
- b. Any amendment by the State to this Contract or any part thereof, may require the establishment of a new mutually agreed to required delivery date. The State may delay the installation date by notifying the Contractor at least ten (10) days before the required installation date.
- c. If the CBT or Services is not delivered within the time specified herein, the State reserves the right to cancel the award of this Contract and/or terminate this Contract for default without further obligation, and award the solicitation to the next responsive and responsible bidder. Contractors are cautioned that failure to deliver the proposed as stated in response to a solicitation document may result in removal from DIT's Vendor Registration File as per Section 7.20 of the Division of Purchases and Supply's Vendor's Manual dated December 1998.
- d. Neither the Contractor nor the State shall be responsible for delays resulting from acts beyond the control of each party. These include, but are not limited to, acts of God, riots, acts of war, fire, earthquakes, epidemics, or disasters.

28. PATENT/COPYRIGHT PROTECTION

Contractor, at its own expense, shall defend any suit brought against the Commonwealth and or the Authorized User for the infringement of patents, copyrights or trade secrets enforceable in the United States if the claim of infringement is alleged to relate to or arise from the Contractor's or Commonwealth and or the Authorized User's use of any equipment, software, materials or information prepared, developed or delivered in connection with performance of this Agreement. In such suit, Contractor shall indemnify the Commonwealth and or the Authorized User, its agents, officers and employees for any loss, liability or expense incurred as a result of such suit.

The purchasing agency shall notify the Contractor of such suit within a reasonable time after learning of it and shall give the Contractor the full right and opportunity to conduct the defense of the suit, subject however to the requirements of Section 2.1-122 and Section 2.1-127 of the <u>Code of Virginia</u> or any successor statute. If principles of governmental or public law are involved, the Commonwealth and or the Authorized User may, at its option and expense, participate in the defense of the suit.

The Contractor shall not be required to indemnify the Commonwealth and or the Authorized User for liability arising solely out of the Commonwealth and or the Authorized User's own specifications or design or solely from the combination of equipment or software furnished hereunder with any equipment or software not supplied by the Contractor.

If, any Product or Service becomes, or in the Contractor's opinion, is likely to become, the subject of a claim of infringement, Contractor may, at its option, provide noninfringing substitutes that are satisfactory to the Commonwealth and or the Authorized User, or at Contractor's option and expense, may obtain the right for the Commonwealth and or the Authorized User to continue the use of such Product or Service.

If the use of such equipment or software by the Commonwealth and or the Authorized User is prevented by permanent injunction or by Contractor's failure to procure the right for the Commonwealth and or the Authorized User to continue using the software, the Contractor agrees to take back the infringing equipment, software, materials or information and refund the total amount the Commonwealth and or the Authorized User has paid Contractor under this Agreement, less one half (1/2%) percent of the total paid for each month of use by the Commonwealth and or the Authorized User. This obligation is in addition to the obligations cited in the first four subparagraphs above of paragraph 7.

29. NON-APPROPRIATION

All funds for payment of CBT or Services ordered under this Contract are subject to the availability of legislative appropriation for this purpose. In the event of non-appropriation of funds by the Legislature for the items under this Contract, the Commonwealth will terminate this Contract for those goods or Services for which funds have not been appropriated. Written notice will be provided to the Contractor as soon as possible after legislative action is completed.

If any purchases are to be supported by federal funding, and such funding is not made available, the Commonwealth may terminate this Contract for goods or Services dependent on such federal funds without further obligation.

30. HEADINGS NOT CONTROLLING

Headings used in this Contract are for reference purposes only and shall not be considered to be a substantive part of this Contract.

31. ENTIRE AGREEMENT

This Contract, the solicitation, bid response, solicitation instructions and all CBT specifically listed in the Schedule, and the notes in the Schedule constitute the entire agreement between the parties with respect to the subject matter of this Contract. All prior agreements, representations, statements, negotiations and undertakings are hereby superseded with respect to equipment and/or software acquired by the State under the terms and conditions of this Contract.

No other written documents regardless of form or content shall be executed by any agency or institution for equipment acquired under this Contract unless signed by the Contracts Manager, DIT, or his alternate as designated by the Director, DIT.

32. PRICE PROTECTION/ADJUSTMENTS

The State will not pay any additional costs above those costs provided for in the Schedule identified herein. In no event may the amount of any Contract, without adequate consideration, be increased for any purpose.

Any price decrease effectuated during the Contract period by reason of market change shall be passed on to the Commonwealth and or the Authorized User of Virginia. This decrease will be effective on the date the price decrease is announced to the general public.

33. TERM

The Term of this Contract shall be from the date of award and continue unabated for three (3) years. The Commonwealth and or the Authorized User at its sole discretion, may extend the Contract for three (3) one (1) year periods after the initial three year Term. The Commonwealth and or the Authorized User will issue written documentation to the Contactor at least 30 days prior to the end of any current Term, stating its desire to extend the Contract.

34. INVENTIONS AND COPYRIGHTS

The Contractor is prohibited from copyrighting any papers, reports, forms or other materials, and from obtaining any patent on any invention or other discovery resulting solely from its performance under the terms and conditions of this Contract.

35. CONTRACTUAL RECORDS

All Contractual books, records and other documents related to matters under this Contract shall be made available by Contractor to the State and its designated agents for a period of five (5) years after final payment for purposes of audit and examination.

Contractual records are hereby further defined as this Contract and all delivery/purchase orders, invoices or correspondence directly relating to this agreement.

36. LIMITATION OF LIABILITY

To the maximum extent permitted by applicable law, the Contractor will not be liable under this Contract for any indirect, incidental, special or consequential damages, or damages from loss of profits, revenue, data or use of the supplies, equipment and/or Services delivered under this Contract. This limitation of liability will not apply, however, to liability arising from: (a) personal injury or death; (b) defect or deficiency caused by willful misconduct or negligence on the part of the Contractor; or (c) circumstances where the Contract expressly provides a right to damages, indemnification or reimbursement.

37. ACCEPTANCE, TESTING AND COMPLIANCE WITH SPECIFICATIONS

All materials, software and Services are subject to inspection and testing by the Commonwealth and or the Authorized User, as delineated herein under TESTING AND INSPECTION, and any that does not meet or exceed the specifications or other requirements of the Contract may be rejected. The State shall be given thirty (30) days from the completion of installation by the Contractor (or thirty (30) days after delivery if customer installed) to test, evaluate and accept the materials, software and Services delivered or furnished under this Contract (provided that the Authorized User, in its sole discretion, may accept the

same prior to expiration to the thirty (30) day period). If the Contractors materials, software or Services fail to meet the Contract specifications or other requirements, including the specifications of the brand name (see paragraph 4 of the Solicitation Instructions), or those required by the Contractor's own technical documentation, then the same may be rejected and returned to the vendor. Such rejection will terminate this Contract and exempt the Authorized User from all costs incurred by the Contractor.

Acceptance shall be effective for the purpose of making payment, however, acceptance by the Authorized User following testing and evaluation during the thirty (30) day period shall not be conclusive that the materials, software or Services conform in all respects to the Contract specifications and other requirements. In the event that nonconformance therewith is discovered by the Authorized User after acceptance, whether due to a latent defect or otherwise, the Contractor shall take whatever action is necessary to conform the materials, software or Services to the Contract specifications and other requirements, including but not limited to modification or replacement of the same. The Contractor's failure to do so shall constitute breach of Contract for which the State may exercise the remedies provided in the section herein entitled "Termination and Cancellation," in addition to and not in lieu of any other remedies available under Virginia law.

38. SUPPLIES

Authorized charges do not include operational supplies (e.g. paper, tape, etc.) unless such supplies are specifically identified in the Schedule. All supplies used by the State shall conform to the Contractor's published specifications provided to State at time of equipment installation. The State reserves the right to acquire such supplies from any Contractor of its choice.

WARRANTY

Contractor will provide warranty Services for all CBT software and Services for the entire Contract Term and any extensions thereof. Warranty Services consist of but not limited to, error free CBT and all Services delivered as stated in any Order, and the Contractor shall provide a toll free technical support contact number where any Authorized User may obtain assistance with the installation, configuration and use of the CBT product between the hours of 8:00 a.m. and 5:00 p.m. EST.

40. TERMINATION AND CANCELLATION

The Commonwealth shall have the unilateral right to terminate this Contract for Default, in the event that any one or more of the following events of default occur or continue during the term of this agreement, (a) the vendor shall fail to deliver the equipment or Services required by this Contract or (b) the vendor shall repeatedly fail to respond to requests for maintenance or other Services within the time limits set forth in the Contract or (c) the vendor shall breach any of the other terms set forth within this agreement or (d) the vendor shall fail to cure any breach after receiving a "Show Cause Notice" identifying the failure, and providing the vendor ten (10) days to cure the failure/nonperformance. If the vendor fails to answer the cure notice, or does not correct the deficiencies noted, the State may immediately terminate the agreement for Default.

In such event, the Commonwealth will only be liable for cost incurred to the date of termination. All costs of de-installation and return of the equipment will be the vendor's expense.

The Commonwealth's failure to exercise its right to terminate for default under this provision shall not be construed as a waiver of its right to terminate, rescind or revoke this Contract in the event of any subsequent breach of any provisions of this agreement.

41. FAILURE TO DELIVER

In the event the Contractor fails for any reason to deliver in a timely manner or according to Contract terms the items set forth in the Schedule, the Commonwealth, at its own discretion, may give Contractor oral or written notice of such breach. Once notice by State is sent or given, State may immediately procure the items from another source. Once State has effected a purchase from an alternate source (in accordance with the Virginia Public Procurement Act) the parties agree that the State may charge-back Contractor, in which case Contractor agrees to reimburse State for any difference in cost between the original Contract price and the State's cost to cover from the alternate source. In no event shall State be held to pay Contractor any costs incurred by Contractor, including but not limited to ordering, marketing, manufacturing, or delivering the item(s) which are subject of the State's notice of breach. This remedy is in addition to and not in lieu of any other remedy the Commonwealth and or the Authorized User may have under this agreement and the laws of the Commonwealth.

42. CONTRACTUAL DISPUTES

In accordance with Section 11-69 of the <u>Code of Virginia</u>, Contractual claims, whether for money or other relief, shall be submitted in writing to the purchasing agency no later than sixty (60) days after final payment; however, written notice of the Contractor's intention to file such claim must be given to such agency at the time of the occurrence or beginning of the work upon which the claim is based. Pendency of claims shall not delay payment of amounts agreed due in the final payment. The purchasing agency shall render a final decision in writing within thirty (30) days after its receipt of the Contractor's written claim.

The Contractor may not invoke any available administrative procedure under Section 11-71 of the <u>Code of Virginia</u> nor institute legal action prior to receipt of the purchasing agency's decision on the claim, unless that agency fails to render its decision within thirty (30) days. The decision of the purchasing agency shall be final and conclusive unless the Contractor, within six (6) months of the date of the final decision on the claim, invokes appropriate action under Section 11-70, <u>Code of Virginia</u> or the administrative procedure authorized by Section 11-71, <u>Code of Virginia</u>.

The Department of Information Technology, its officers, agents and employees, including, without limitation, the Contracts Manager, are executing this Agreement and any Orders issued hereunder, solely in its or their statutory and regulatory capacities as agent for the Commonwealth agency purchasing and receiving the goods or Services identified in Attachment "A" to this Agreement or on the subsequent Order in question and need not be joined as a party to any dispute that may arise thereunder.

In the event of any breach by the Commonwealth, Contractor's remedies shall be limited to claims for damages and Prompt Payment Act interest and, if available and warranted, equitable relief, all such claims to be processed pursuant to this Section. In no event shall Contractor's remedies include the right to terminate any license or support Services hereunder.

43. CREDITS

Any credits due the State under the terms of this Contract may be applied against Contractor's invoices with appropriate information attached.

44. CONTRACTUAL RECORDS

The Contractor shall make all Contractual books and records and other documents relating to matters under this Agreement available to the Commonwealth and or the Authorized User and its designated agents for purposes of audit and examination for a period of five years after final payment.

Contractual records include, but are not limited to, this Agreement and all executed Orders, Attachments, modifications, invoices, and correspondence between the parties to this Agreement.

45. COMPLIANCE WITH FEDERAL LOBBYING ACT

- a. Contractor shall not, in connection with this Agreement, engage in any activity prohibited by 31 U.S.C.A. Section 1352 (entitled "Limitation on use of appropriated funds to influence certain Federal Contracting and financial transactions") or by the regulations issued from time to time thereunder (together, the "Lobbying Act"), and shall promptly perform all obligations mandated by the Lobbying Act in connection with this Agreement, including, without limitation, obtaining and delivering to the Commonwealth all necessary certifications and disclosures.
- b. Contractor is hereby advised that a significant percentage of the funds used to pay Contractor's invoices under this Agreement may be federal funds. Under no circumstances shall any provision of this Agreement be construed as requiring or requesting the Contractor to influence or attempt to influence any person identified in 31 U.S.C.A. Section 1352 (a) (1) in any matter.
- c. A representative of Contractor shall sign the certification attached as Attachment "A" and deliver such certification to the Commonwealth simultaneously with the execution and delivery of this Agreement. Contractor shall have the certification signed by a representative with knowledge of the facts and shall fulfill the promises of undertakings set forth in the certification.

46. CONTRACTOR'S REPORT OF SALES

The Contractor must report the quarterly dollar value, in U.S. dollars and rounded to the nearest whole dollar, of all sales under this Contract by calendar quarter; i.e., January through March, April though June, July through September, and October through December. The dollar value of a sale is the price paid by the user for products and Services on a Contract order as recorded by the Contractor. The reported Contract sales value must include the Industrial Funding Adjustment, as delineated in paragraph

entitled "Industrial Funding Adjustment". The Contractor shall provide this report in hard copy to the Controller, DIT, and a copy of the report to the Contracts Manager, DIT, both within 30 days after the end of each quarterly reporting period as defined herein. The report must show each individual item and quantities purchased and the purchaser. The report is required to be hard copy. DIT may at a later time, agree to an electronic version of the report, however, in lieu of any express agreement by both parties as to the electronic format, the Commonwealth will only accept a hardcopy version. The Contractor shall define "sale" prior to the first reporting period and then shall maintain that definition through out the term of this Agreement. Sale may be defined as; 1) when the Commonwealth pays the purchase price, or 2) when the Commonwealth and or the Authorized User accepts the Products or 3) other as defined by the Contractor.

47. INDUSTRIAL FUNDING ADJUSTMENT

The Contractor must pay DIT, an Industrial Funding Adjustment (IFA). The Contractor must remit the IFA within 30 days after the end of each quarterly reporting period as established in the clause entitled "Contractor's Report of Sales". The IFA equals two percent (2%) of the total quarterly sales reported. Contractor shall remit the IFA together with a copy of the Contractor's Report of Sales as delineated in paragraph 52, above. The IFA reimburses the Commonwealth and defrays the costs for IT procurement and the administration of the subsequent awards. The IFA amount due must be paid by check with identification of "Contract number", "report amounts", and "report period", on either the check stub or other remittance material. DIT may at its discretion, agree to an electronic funds transfer, in lieu of a check, however in the absence of an express written agreement from DIT that validates agreement, then the payment shall be made by check as described herein made payable to the Controller, DIT.

If the full amount of the IFA is not paid within 30 calendar days after the end of the applicable reporting period, it shall constitute a Contract debt to the Commonwealth of Virginia, and the State may exercise all rights and remedies available under law. Failure to submit sales reports, falsification of sales reports, and or failure to pay the IFA in a timely manner may result in termination or cancellation of this Contract. Willful failure or refusal to furnish the required reports, falsification of sales reports, or failure to make timely payment of the IFA constitutes sufficient cause for terminating this Contract for default.

It is the intent of the Commonwealth to capture 2% of all sales, including temporary reduced pricing, fire sales, one time sales, trade ins, promotional items that have been marked down and all sales to the Commonwealth under this Agreement.

48. NONVISUAL ACCESS TO TECHNOLOGY:

All information technology which, pursuant to this Agreement, is purchased or upgraded by or for the use of any State agency or institution or political subdivision of the Commonwealth (the "Technology") shall comply with the following nonvisual access standards from the date of purchase or upgrade until the expiration of this Agreement:

 (i) Effective, interactive control and use of the Technology shall be readily achievable by nonvisual means;

- (ii) The Technology equipped for nonvisual access shall be compatible with information technology used by other individuals with whom any blind or visually impaired user of the Technology interacts;
- (iii) Nonvisual access technology shall be integrated into any networks used to share communications among employees, program participants or the public; and
- (iv) The technology for nonvisual access shall have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network Services used by persons who are not blind or visually impaired.

Compliance with the foregoing nonvisual access standards shall not be required if the head of the using agency, institution or political subdivision determines that (i) the Technology is not available with nonvisual access because the essential elements of the Technology are visual and (ii) nonvisual equivalence is not available.

Installation of hardware, software, or peripheral devices used for nonvisual access is not required when the Technology is being used exclusively by individuals who are not blind or visually impaired, but applications programs and underlying operating systems (including the format of the data) used for the manipulation and presentation of information shall permit the installation and effective use of nonvisual access software and peripheral devices.

If requested, the Contractor must provide a detailed explanation of how compliance with the foregoing nonvisual access standards is achieved and a validation of concept demonstration.

The requirements of this Paragraph shall be construed to achieve full compliance with the Information Technology Access Act, 2.1-807 through 2.1-811 of the <u>Code of Virginia</u>.

49. PRIME CONTRACTOR RESPONSIBILITY

If the Contractor's Services offering include any goods or Services to be supplied by another party, the Contractor agrees as follows:

a. The Contractor shall act as prime contractor for the procurement and maintenance of the entire proposal and shall be the sole point of contract with regard to all obligations under this Agreement.

and

b. The Contractor hereby represents and warrants that the Contractor has made such other party aware of the proposed use and disposition of the other party's products or Services, and that such other party has agreed in within that it has no objection thereto.

ORDERING

Authorized Users may order Products and Services form this Contract by one of the following methods:

- a. Purchase Order: An official Purchase Order form issued by an Authorized User
- b. Delivery Order (DO): A DO issued by the Acquisition services Division, DIT.
- c. Charge / Credit Card: Any order / payment transaction processed through the Commonwealth's contract with American Express (AMEX). Each Order must not exceed \$5,000.00 or the then current charge card limit. Payment will be made by AMEX to Contractor within three (3) business days. Or Any other order / payment charge or credit card process, such as AMEX, MasterCard, or Visa, which is under contact for use by an Authorized User.

This ordering authority is limited to issuing orders for the Products and Services available under this Agreement. Under no circumstances shall any Authorized User or other entity have the authority to modify this Agreement.

51. TERMINATION FOR CONVENIENCE

This Contract may be terminated, in whole or in part, upon sixty (60) days advance written notice by the Commonwealth and or the Authorized User of Virginia. There are no additional costs or financial obligations to the Commonwealth and or the Authorized User upon termination for convenience.

52. TERMINATION FOR CONVENIENCE OF INDIVIDUAL ORDER

Any individual Order placed under this Agreement may be terminated, in whole or in part, by an Authorized User for its convenience, at any time up to sixty (60) days advance written notice to the Contractor. There are no other costs or obligations for termination for convenience.

53. SERVICES PRICING

Contractor will provide the Services as delineated in the Schedule herein at the prices identified in Contractor's response to solicitation IFB 3 2002-022 for a period not to exceed two (2) years. Services price increases for additional periods shall be effective on the anniversary date for each succeeding year after the initial two years. All increases will be governed by the CPI-W index entitled "Other Services". The percentage increase shall not exceed the above index's most recent percentage available to the Commonwealth as published by the Bureau of Labor Statistic's, Philadelphia Office. If prices remain the same or decrease for succeeding years, the State shall be afforded the opportunity to renew the Services at the lowest price available to any other customer.

54. eVA BUSINESS-TO-GOVERNMENT CONTRACTS:

The eVA Internet electronic procurement solution, web site portal www.eva.state.va.us, streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies.

As a vendor desiring to provide goods and/or services to the Commonwealth the contractor shall participate in the eVA Internet e-procurement solution and agree to the comply with the following:

- a. Submit a fully executed American Management Systems, Inc., (AMS) Trading Partner Agreement, a copy of which can be accessed and downloaded from www.eva.state.va.us. AMS is the Commonwealth's service provider to implement and host the eVA e-procurement solution.
- b. Provide an electronic catalog (price list) for items awarded under a term contract. The format of this electronic catalog shall conform to the eVA Catalog Interchange Format (CIF) Specification that can be accessed and downloaded from www.eva.state.va.us.

The contractor's failure to comply with the above requirements shall entitle the Commonwealth to terminate this contract at anytime without penalty.

SENT BY: MINDLEADERS;

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ATTACHMENT "A" AGREEMENT VA-FOR THE VIRGINIA DEPARTMENT OF

CERTIFICATION REGARDING LOBBYING

The undersigned certifies, to the best of his or her knowledge and belief, that:

- a. No Federal appropriated funds have been paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee or an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal Contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal Contract, grant, loan, or cooperative agreement.
- b. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal Contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- c. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and Contracts under grants, loans and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Signature:	David M. Dorock
Printed Name:	David M. Dorsch
Organization:	Mindleaders com Inc
Date:	1/8/2002



Commonwealth of Virginia General Requirements

The minimum number of course offerings in each category to be considered for award shall be:

350 IT Professional Development courses 200 Desktop Apps/ End User Computing courses

MindLeaders has a Technical course library includes 450 courses on a variety of technical, mainframe, IT certification study guides and web development topics. The End User library offers 254 courses on popular desktop computing and Business Skills development topics. For a listing of the entire MindLeaders course library, please refer to the attached document: Course List.

The following delivery mediums must be provided, but are not limited to:

DESKTOP based (DISKETTE/CD-ROM/DVD-ROM) (or other recorded mail-able medium) WEB Based (Inter/Intranet, on-line or downloadable) LAN Based (Customer Server, On Line or downloadable)

MindLeaders offers courses in the following mediums:

Internet (playable from a browser or downloadable)
Intranet (playable from a browser or downloadable)
LAN
CD-ROM

The following course features must be provided, but are not limited to:

Skill Assessments

MindLeaders courses offer the student both pre and post course skill assessment to determine existing levels of knowledge on the various topics covered in the course. This gives the student the opportunity to determine areas of mastery and non-mastery. The student is shown their scores on screen at the end of the pre-test or at any point that they choose throughout the course. Based on the pre-test, a custom learning path is created, giving the student the option to complete only the sections not previously mastered. This path can be taken for rapid learning or the student can choose to take the entire course. The pre and post course skill assessment questions include all varieties of answer formats including not only multiple choice and true-false questions, but also matching, text entry and multi-step task based simulation questions.

HELP Feature

Each course has a Help button on the course navigation bar. Help offers discussion on a variety of course specific and general courseware topics such as:

About This Course
Using the Toolbar
Searching the Course
Interpreting Your Skill Assessment Scores.



MindLeaders also offers the Taking a Course mini-course to introduce new students to MindLeaders e-Learning environment. Taking the Course is included at no charge with all license agreements.

For questions regarding the course material, MindLeaders offers the optional Instant Mentoring feature. Instant Mentoring offers real time access to a mentor without leaving the course, 24 hours a day, seven days a week.

Additionally, MindLeaders offers outstanding technical support. MindLeaders technical support routinely exceeds their 95% customer satisfaction benchmark.

Book-marking

All MindLeaders courses provide global book marking on exit of the course, allowing the student to stop mid course and easily return to the appropriate spot to continue at a later date.

30 Day No-Cost Preview

MindLeaders is pleased to offer the Commonwealth of Virginia a no cost 30 day demonstration period of the MindLeaders e-Learning Solution.

Administrative Features

Registration

The MindLeaders' Web Administrator offers VA administrators quick and convenient options for registering and deleting students.

MindLeaders Web Administration Utility allows VA administrators to determine student groups and the specific course access or non-access that these groups have to courses. The VA administrator may designate a student to multiple groups or no group at all. A student not designated to a specific group will, by default, have access to all courses licensed by VA.

Most commonly, the VA training administrator creates UserIDs for all VA students with students creating their own passwords at initial course sign-on. Passwords can be up to 8 characters long and must contain only letters or numbers; no special characters.

Tracking

The MindLeaders' Web Administrator provides data on student and course usage and their scores to determine the effectiveness of the training. VA course administrators may use the web administration tools to run on demand reports evaluating various aspects of their students' performance and progress.

The web administration tool is menu driven and easy to use; typically the training session for the tool takes less than an hour. Reports can be printed to screen, printed to printer or exported to file. The tool is accessible from the MindLeaders' website or a clients intranet. The Internet Web administrator is an enhanced version of the intranet administrator and offers the following features listed in the response to "reporting" below.



Reporting

The MindLeaders Internet web administration tool offers the following reports:

- Access Report: Course usage for a given time period with totals by course
- Course Report: Usage by group/course/student with mastery and passing scores indicated and student/course totals by course
- Courses in Groups Report: Which courses are in which groups
- . Groups Report: List of all available groups for this site
- Student Report: Usage by group/student/course with mastery and passing scores indicated and course/student totals by student
- Student Information Report: List of all students sorted by last name with e-mail address (if entered)
 and if a password has been created
- Student Groups Report: Students by group
- Student Outstanding Questions Report: List of questions unanswered by a student resulting in a zero score for that unit/course
- Download Usage Report: List of students that have used the download option for courses and which
 courses that have been downloaded
 - Reference Library Usage Report: List of students that have used the Reference Library and which titles that have been accessed

Depending on the report selected, the report options include:

- Report Note: Report information entered by administrator
- Courses/Students Per Page: The number of entries per screen/page
- Start/End Date: Reporting period that report should select from
- Include Student/Unit Details: Option to include information on which courses were taken by a student and what units in a course were taken
- Arrange By Site/Group: Sorting options by site and group
- Sort By Student Name/ID: Sorting options by either Name or ID
 - **Exclude Zero Courses/Introductory Courses:** Option to exclude data on courses that have no score or the introductory "How to Take a Course" course

Both student and/or course reports may be run on demand and information is available on a real time basis for up-to-the-minute reporting. A client administrator may define the ranges for a given report and these ranges may be changed at will. Arrangement of the report

nformation may also be administrator defined and records may be sorted by either student name or ID. Either summary reports or detailed reports may be displayed to screen or printed to a TSV (Tab Separated by Value) file. The bottom of each report screen offers a forward/backward page option as well as the ability to jump to a specific page in the report.

Industrial Funding Adjustment (IFA) as specified in the attached Contractual Terms and Conditions herein

MindLeaders will comply with this requirement.



MindLeaders Profile

MindLeaders creates and sells e-Learning that works. Our e-Learning solutions are empowering, engaging and effective with minimal system requirements, easy implementation and exceptional support services. Companies and organizations choose MindLeaders e-Learning solutions for many reasons including:

- Vast e-Learning experience
- Large course library
- · Friendly, superior support
- Quality courses, subscription-based pricing and complete course hosting
- One-stop e-Learning solution provider

e-Learning From An Experienced Leader

Since 1981, MindLeaders has maintained a history of being a leader in the e-Learning industry. As an early pioneer in the creation of self-paced training, we have created courseware for presentation through mainframe networks, LANs, stand-alone PCs, intranets and the Internet. We were also one of the first companies capable of presenting all of our courses in real-time through the Internet without the need for special software beyond Microsoft Internet Explorer and Netscape Navigator.

Today, attesting to our leadership position and course quality, over 800 active corporate clients training over 250,000 learners in the U.S. and Canada have chosen e-Learning solutions from MindLeaders. Our customers include such organizations as:

- * Lucent Technologies
- * Booz-Allen & Hamilton
- * A. G. Edwards & Sons
- * The Travelers Insurance Company
- * And many others.

- * Walgreens
- * The McGraw-Hill Companies
- * U. S. Social Security Administration

Large Course Library And Instant Mentoring To Meet Your Diverse Self-Paced e-Learning Needs

Today's corporate training departments require large course libraries to meet their self-paced e-Learning needs. MindLeaders is one of the few e-Learning vendors having a library of over 600 courses providing technical, desktop and business skills training with more courses added each quarter. Furthermore, all MindLeaders courses are created using the same look and feel within our own development department based in the United States.

Our Instant Mentoring feature provides quick access to trained mentors for learners with a question. Learners progressing through a course can submit a question at any time quickly and easily. Answers are quickly returned permitting the learner to increase their understanding of the course material.

Friendly, Superior Customer Support Provides You Answers Quickly

We have always believed providing friendly and superior customer support is crucial to the success of our clients and us. As a result we pride ourselves on fostering a "do-what-it-takes" attitude to help you achieve your training goals and complete satisfaction. Each month customers who report a problem or ask a question rate their satisfaction with the solution we provide providing us with a customer satisfaction rating. At the end of each month, MindLeaders managers review the ratings to learn how we can improve our support. During 2000 our satisfaction rating for support exceeded 99%, and we are maintaining that rating in 2001. Whether you need a simple question answered or a solution to a complex problem, we are always ready to help in every way possible.



High-Quality Training, Subscription-Based Pricing And Complete Course Hosting Reduces Training Manager's Workload And Frees Technical Staff

MindLeaders courses are created using a rigorous instructional design strategy. Each course is designed using Bloom's Taxonomy as a guide to providing thorough skills training. Well-defined learning objectives, interactions and a means to evaluate if learning objectives have been achieved are provided in each course. Interaction within our courses includes both various types of simulations and questions (e.g., matching, fill-in-the-blank, true/false and multiple choice) to maintain learner interest, enhance learning and assess learner progress. When your self-paced training is entrusted to MindLeaders, you can rest assured your learners are receiving what they need.

Subscription-based pricing eliminates guessing what training you will need to provide! Have you ever faced the challenge of trying to determine what training solutions you will need to license for which groups of staff...a year in advance? Many training managers have faced this challenge, and found it very daunting. We created subscription-based pricing to eliminate this challenge by providing access to very large groups of courses for each learner at reasonable prices. All you must do is determine how many learners need technical, desktop or business skills training.

Our complete hosting solution provides you with a turnkey solution for providing self-paced training quickly and easily. Gone are the days of trying to schedule time with technical staff to install your courses! Gone are the days of reinstalling courses whenever new versions or new courses are introduced! MindLeaders provides complete hosting of all courses you license from us, and we provide you with secure access to all training manager functions through either the Microsoft Internet Explorer or Netscape Navigator browsers...anytime, anywhere. Of course, if you prefer to host our e-Learning solutions on your own servers, we have minimal system requirements and easy installation.

MindLeaders — Your One-Stop Provider For e-Learning That Works!

Extensive experience, large course library, superior support, quality courseware, subscription-based pricing and hosting services comprise a total e-Learning solution for all your self-paced training needs.

Before you make any self-paced e-Learning decisions, you owe it to yourself to consider MindLeaders!

e-Learning that works.

Course List - October 2001

	To help you locate courses more easily, the		CCNA Series	/ECOCOL)
-	Courses have been arranged into the following top	ic areas:	CCNA: 1 OSI Reference Model	(SCOC01)
	General, Mainframe, MCSE, and Web Developmen	t.	CCNA: 2 Networks and Data Transfer	(SCOC02)
			CCNA: 3 Local Area Networking	(SCOC03)
	Technical General		CCNA: 4 Wide Area Networking	(SCOC04)
-			CCNA: 5 Using a Router	(SCOC05)
	Getting Started		CCNA: 6 Introduction to IOS	(SCOC06)
	Getting Started: How to Take a Course	(DECC01)	CCNA: 7 IOS Configuration	(SCOC07)
	Getting Started. How to Take a Course	(DECCOI)	CCNA: 8 Network Management	(SCOC08)
	A+ 2001 Hardware and Operating System Certific	nation Sories	CCNA: 9 Bridges and Switches	(SCOC09)
	A+ 2000 Hardware and Operating System Certification:	Sation Series	CCNA: 10 TCP/IP Networking	(SCOC10)
	1 Computer Introduction	(APLU01)	CCNA: 11 IP Addressing	(SCOC11)
	A+ 2000 Hardware and Operating System Certification:	(/u LCOI)	CCNA: 12 IP Routing	(SCOC12)
	2 The System Board	(APLU02)	CCNA: 13 IPX Networking	(SCOC13)
	A+ 2000 Hardware and Operating System Certification:	(M LOUZ)	CCNA: 14 Network Security and Control	(SCOC14)
	3 Connecting Peripherals	(APLU03)	CCNA: 15 Additional Configurations	(SCOC15)
	A+ 2000 Hardware and Operating System Certification:	(ALLOUS)	CCNA: 16 Exam Preparation 1	(SCOC16)
		(APLU04)	CCNA: 17 Exam Preparation 2	(SCOC17)
	4 Operating Systems	(AI LU04)	CCNA: 18 Numbering Systems	(SCOC18)
	A+ 2000 Hardware and Operating System Certification:	(APLU05)		
	5 MS/DOS A+ 2000 Hardware and Operating System Certification:	(ALLOUS)	Client/Server	Parada de dada da da Cari.
		(APLU06)	Client/Server: Technology for Managers	(CSTC01)
	6 Windows 9X and 2000 A+ 2000 Hardware and Operating System Certification:	(ALLCOO)		
		(APLU07)	Data Warehousing Series	
	7 Disk Drives	(ALCOT)	Data Warehousing: 1 Concepts	(DWHC01)
	A+ 2000 Hardware and Operating System Certification:	(A DT T 100)	Data Warehousing: 2 Management	(DWHC02)
	8 Monitors	(APLU08)	Data ii menodong. 2	
	A+ 2000 Hardware and Operating System Certification:	(A DI 1100)	FOCUS Series	
	9 Modems	(APLU09)	FOCUS: 1 Getting Started	(FOCS01)
	A+ 2000 Hardware and Operating System Certification:	/ADITION	FOCUS: 2 Working with FOCUS	(FOCS02)
	10 Printers	(APLU10)	FOCUS: 3 Basic Report Preparation	(FOCS03)
	A+ 2000 Hardware and Operating System Certification:	VADITIES.	FOCUS: 4 Creating Simple Reports	(FOCS04)
	11 Networks	(APLUII)	FOCUS: 5 Creating Complex Reports	(FOCS05)
	A+ 2000 Hardware and Operating System Certification:	ZABITITO	FOCUS: 6 Additional Reporting Techniques	(FOCS06)
	12 Troubleshooting	(APLU12)	FOCUS: 7 Fundamentals of Graphs	(FOCS07)
	A+ 2000 Hardware and Operating System Certification:	(ADITIES)	FOCUS: 8 Advanced Graph Topics	(FOCS08)
	13 Maintenance Tasks	(APLU13)	FOCUS: 9 Data Manipulation for Reporting	(FOCS09)
			FOCUS: 10 Advanced Screening Techniques	(FOCS10)
	C Series	(CL CCNI)	FOCUS: 11 Creating File Definitions	(FOCS11)
	C in 21 Days: Week 1	(CLGC01)	FOCUS: 12 Adjusting File Definitions	(FOCS12)
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	C in 21 Days: Week 3	(CLGC03)	FOCUS: 14 Basic MODIFY Requests	(FOCS14)
			FOCUS: 15 Segment Modification	(FOCS15)
	Cisco Related Series by MindLeaders		FOCUS: 16 Complex MODIFY Requests	(FOCS16)
	0004.0		FOCUS: 17 Additional File Maintenance	(FOCS17)
	CCDA Series	(CCDA01)	FOCUS: 18 Dialogue Manager and FIDEL	(FOCS18)
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	CCDA: 2 LAN Networking	(CCDA02)	FOCUS: 20 MAINTAIN Facility	(FOCS20)
	CCDA: 3 WAN Networking	(CCDA03)	FOCUS: 21 Completing a MAINTAIN Application	(FOCS21)
	CCDA: 4 Introduction to Design	(CCDA04)		8 7116
	CCDA: 5 Examining Existing Networks	(CCDA05)	LANs Series	
	CCDA: 6 Cisco CCDA: Designing LANs	(CCDA06)	LANs: 1 Network Basics	(LANC01)
	CCDA: 7 Designing WANs	(CCDA07)	LANs: 2 Hardware and Software	(LANC02)
	CCDA: 8 Design Issues	(CCDA08)	LANs: 3 Internetworking	(LANC03)
	CCDA: 9 Optimizing by Design	(CCDA09)	Latina D internetworking	Variation of States
	CCDA: 10 Testing and Managing	(CCDA10)	177 shekiri ili da Manazonia	
		New courses rele	ased October 2001	

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			Oracle8: 1 Installing Oracle	(ORCC01)
	Networking for Technical Users Series		Oracle8: 2 Database Management	(ORCC02)
	Networking: 1 Technical Information	(NETW02)	Oracle8: 3 Building Databases	(ORCC03)
	Networking: 2 Hardware and Software	(NETW03)		(ORCC04)
		8 8	Oracle8: 4 Files, Data, and Users	(ORCC05)
	Notes 5 Programming Series		Oracle8: 5 Database Schema Objects	(ORCC05)
	Notes 5 Programming: 1 Designing in Domino	(N5PR01)	Oracle8: 6 Processes and Security	
	Notes 5 Programming: 2 Pages and Forms	(N5PR02)	Oracle8: 7 Backup and Recovery	(ORCC07)
	Notes 5 Programming: 2 Pages and 1 Grins Notes 5 Programming: 3 Organizing Info	(N5PR03)		
	Notes 5 Programming: 4 Scripting	(N5PR04)	PowerBuilder 5.0 Series	ADD STEGIS
	Notes 5 Programming: 5 LotusScript	(N5PR05)	PB 5.0: 1 PowerBuilder 5 Overview	(PB5TC1)
	Notes 5 Programming: 6 Java	(N5PR06)	PB 5.0: 2 Getting Started with PowerBuilder 5	(PB5TC2)
	Notes 5 Programming, 6 Java	(1431 1400)	PB 5.0: 3 Using PowerScript	(PB5TC3)
	Name II ESO CHE Carian		PB 5.0: 4 Using DataWindows	(PB5TC4)
	Novell 560 CNE Series	(560C01)	PB 5.0: 5 Delivering the Final Product	(PB5TC5)
	Novell 560 CNE: 1 NetWare Basics	(560C01)		
Ü	Novell 560 CNE: 2 Installation	(560C02)	PowerBuilder 6 Series	
	Novell 560 CNE: 3 Using NDS	(560C03)	PowerBuilder 6: 1 Introducing PowerBuilder	(P6BC01)
	Novell 560 CNE: 4 File System	(560C04)	PowerBuilder 6: 2 Design Concepts	(P6BC02)
	Novell 560 CNE: 5 NDS Security	(560C05)	PowerBuilder 6: 3 Building Objects	(P6BC03)
	Novell 560 CNE: 6 File Security	(560C06)	PowerBuilder 6: 4 Building Windows	(P6BC04)
	Novell 560 CNE: 7 ZENworks	(560C07)	PowerBuilder 6: 5 Event Programming	(P6BC05)
	Novell 560 CNE: 8 Advanced ZENworks	(560C08)	PowerBuilder 6: 6 PowerScript and SQL	(P6BC06)
	Novell 560 CNE: 9 Distributed Printing	(560C09)	PowerBuilder 6: 7 Creating DataWindows	(P6BC07)
d'	and the same and t		PowerBuilder 6: 8 Using DataWindows	(P6BC08)
	Novell 570 CNE Advanced Administration Se		PowerBuilder 6: 9 Reviewing an Application	(P6BC09)
	Novell 570 CNE Advanced Administration: 1 Upgrad	ling or Migrating	PowerBuilder 6: 10 The Final Product	(P6BC10)
	0	(570C01)		
	Novell 570 CNE Advanced Administration: 2 Manag	ging the Server	RDBMS	
		(570C02)	RDBMS Fundamentals: Database Principles	(RDBC01)
	Novell 570 CNE Advanced Administration: 3 The Fi			
		(570C03)	RPG IV Programming Series	
	Novell 570 CNE Advanced Administration: 4 NSS ar	nd Backup	RPG IV Programming: 1 Introduction to RPG	(RPGI01)
		(570C04)	RPG IV Programming: 2 Getting Started with RPG	(RPGI02)
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	Performance	(570C05)	RPG IV Programming: 4 Arithmetic Operations	(RPGI04)
2	Novell 570 CNE Advanced Administration: 6 Disk at		RPG IV Programming: 5 Flow of Control	(RPGI05)
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			RPG IV Programming: 7 File Access and Record Man	ipulation
	Object-Oriented Analysis and Design Series	TO SECTION SERVICES DETUNED		(RPGI07)
d.	Object-Oriented Analysis and Design: 1 Intro	(OADC01)	RPG IV Programming: 8 Interactive applications	(RPGI08)
	Object-Oriented Analysis and Design: 2 System	(OADC02)	RPG IV Programming: 9 Tables and Arrays	(RPGI09)
			RPG IV Programming: 10 Modular Programming	(RPGI10)
	OOP Using C++ Series		RPG IV Programming: 11 Advanced Data Definition	(RPGI11)
ď	OOP Using C++: Week 1	(CPPC01)	RPG IV Programming: 12 Advanced Techniques	(RPGI12)
	OOP Using C++: Week 2	(CPPC02)	RPG IV Programming: 13 Maintaining the Past	(RPGI13)
	OOP Using C++: Week 3	(CPPC03)	14 011 1108	
÷	Oracle Series			
	Oracle: 1 Introduction to PL/SQL	(PLSC01)		
	Oracle: 2 Overview of Developer/2000	(ORDC01)		
	Oracle: 3 Forms 4.5 and Reports 2.5	(ORDC02)		
	Oracle: 4 Graphics 2.5 and Procedure Builder 1.5	(ORDC03)		
	Oracle: 5 Developer/2000 Applications	(ORDC04)		
	Oracle: 6 Developer/2000 Integration	(ORDC05)		
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Technical General (Continued)

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in in	Technical General (continued)		Visual Basic 6 Series Visual Basic 6.0: 1 Programming Basics	(V6BC01)
	CAC 9 Corios		Visual Basic 6.0: 2 Controls and Coding	(V6BC02)
	SAS 8 Series	/C / CCO1)	Visual Basic 6.0: 3 Coding the Details	(V6BC03)
	SAS 8: 1 Introduction	(SASS01)	Visual Basic 6.0: 4 Lists and More Controls	(V6BC04)
	SAS 8: 2 Using SAS	(SASS02)	Visual Basic 6.0: 5 Using Supplied Tools	(V6BC05)
	SAS 8: 3 Data Manipulation	(SASS03)	Visual Basic 6.0: 6 Data Files and Printing	(V6BC06)
	SAS 8: 4 DATA Step Programming	(SASS04)	Visual Basic 6.0: 7 Program Tuning	(V6BC07)
	SAS 8: 5 Results	(SASS05)	Visual Basic 6.0: 8 Delivering the Program	(V6BC08)
_	SAS 8: 6 Display Manager System	(SASS06)	TO EAR HEROTOCIC SEED DOZDENIA POLITIKA SKOLENSKI SEED SEED NOVIMBER 1935 OF TOP 1. STOLENSKI SEED OF SEED SEED SEED SEED SEED SEED SEED SEE	
	SAS 8: 7 Data Libraries	(SASS07)	Windows 2000 Basics	
	SAS 8: 8 Inputting Data and PROC SQL	(SASS08)	Windows 2000 Basics: Server	(WINB02)
	SAS 8: 9 Combining and Updating Data Sets	(SASS09)		
	SAS Series		Technical Mainframe	
	SAS: 1 Introduction	(SAS601)		
	SAS: 2 Using SAS	(SAS602)	CICS/ESA Series	(010001)
	SAS: 3 Data Manipulation	(SAS603)	CICS/ESA: 1 Fundamentals	(CICS01)
	SAS: 4 DATA Step Programming	(SAS604)	CICS/ESA: 2 Programming Basics	(CICS02)
	SAS: 5 Results	(SAS605)	CICS/ESA: 3 Advanced Programming	(CICS03)
	SAS: 6 Display Manager System	(SAS606)	CICS/ESA: 4 Defining Maps	(CICS04)
	SAS: 7 Data Libraries	(SAS607)	CICS/ESA: 5 Generating Maps	(CICS05)
	SAS: 8 Inputting Data and PROC SQL	(SAS608)	CICS/ESA: 6 Using Maps	(CICS06)
	SAS: 9 Combining and Updating Data Sets	(SAS609)		
	The trade is at the trade and it is a set with the trade as a trade where the trade is a trade is a set of the trade as a trade is a set of the trade is a		CMS Series	(CMCCOI)
-	Sybase Series		CMS: 1 CMS For New Users	(CMSS01) (CMSS02)
	Sybase: 1 Introduction to Sybase	(SYBC01)	CMS: 2 Advanced CMS Functions	(CMSS02)
	Sybase: 2 Using SQL Server	(SYBC02)		
	Sybase: 3 System Administration	(SYBC03)	COBOL Series	(CORCOL)
	Sybase: 4 User Administration	(SYBC04)	COBOL: 1 Basics	(COBS01)
	Sybase: 5 Programming with T-SQL	(SYBC05)	COBOL: 2 Program Structure	(COBS02)
	Sybase: 6 Querying Databases with T-SQL	(SYBC06)	COBOL: 3 Data Structure	(COBS03)
	Sybase: 7 T-SQL Commands	(SYBC07)	COBOL: 4 Coding the Procedure Division	(COBS04)
	************		COBOL: 5 Completing the Procedure Division	(COBS05)
	UNIX Systems Series		COBOL: 6 Numerics	(COBS06)
	UNIX: 1 Introduction to UNIX	(UNXTC1)	COBOL: 7 Coding Arithmetic Statements	(COBS07)
	UNIX: 2 Shells: Bourne, Korn, and C	(UNXTC3)	COROL (New) Service	
_	UNIX: 3 Shell Programming	(UNXTC4)	COBOL (New) Series	(COBN01)
	UNIX: 4 System Administration I	(UNXTC5)	COBOL (New): 1 CICS and the New COBOL	(COBNOT)
	UNIX: 5 System Administration II	(UNXTC6)	COBOL (New): 2 Migration to the New COBOL	(COBN02)
	UNIX: 6 Process Management	(UNXTC7)		(COBN03)
			COBOL (New): 3 Functions in the New COBOL COBOL (New): 4 Compiling and Debugging	(COBN04)
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	Maria Basia F.O. Sanisa		COBOL (OS/VS); 2 Program structure COBOL (OS/VS); 3 Data Division	(COBO03)
	Visual Basic 5.0 Series	(VP5COI)	COBOL (OS/VS); 4 Procedure Division	(COBO04)
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	Visual Basic 5.0: 4 Windows API and ActiveX	(VB5C03)	COBOL (OS/VS): 7 Arithmetic Statements	(COBO07)
	VISUAL DASIC 5.0. 4 WILLIAMS AFT ALL ACTIVEA	(113001))#:

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	Technical Mainframe (continued)		SQL Series	
			SQL: 1 Database Maintenance	(SQLS01)
	DB2 Series		SQL: 2 Database Objects	(SQLS02)
	DB2: 1 The Programming Environment	(DB2S01)	SQL: 3 Query Techniques	(SQLS03)
	DB2: 2 Row and Table Manipulation	(DB2S02)	SQL: 4 Joining Tables	(SQLS04)
	DB2: 3 Program Development and Efficiency	(DB2S03)	SQL. 4 Johning Tables	(502200)
			TSO/E Series	
	EASYTRIEVE PLUS	ATT A COTTO AN	TSO/E: 1 CLISTs	(TSOC01)
	EASYTRIEVE: 1 Using EASYTRIEVE PLUS	(EAST01)	TSO/E: 2 Advanced Features	(TSOC02)
	EASYTRIEVE: 2 Enhancing the Program	(EAST02)		
	ISPF Series		VSAM	(VSAMOL)
	ISPF: 1 User Interface	(ISPF01)	VSAM: Fundamentals	(VSAM01)
0	ISPF: 2 Basic Program Development	(ISPF02)	VSAM: Advanced Features	(VSAM02)
	ISPF: 3 Advanced Program Development	(ISPF03)	VEDITO	
	1511. 5 Navancea Program Severopment	(1000)	XEDIT Series	(VEDCO1)
	And the second second		XEDIT: 1 XEDIT for New Users	(XEDS01)
,	JCL Series	(161 601)	XEDIT: 2 Advanced XEDIT Functions	(XEDS02)
	JCL: 1 Fundamentals of Jobstreams	(JCLS01)		
	JCL: 2 Data Sets, Procedures, and Output	(JCLS02)	Technical MCSE	
	JCL: 3 Specifying Job Information	(JCLS03)	rechnical MOSE	
	JCL: 4 Controlling the Job Process	(JCLS04)	F 1 0 10 10 10 10 10 10 10 10 10 10 10 10	
	JCL: 5 Types of Data Sets	(JCLS05) (JCLS06)	Exchange Server 4 Series	(EXCTC2)
	JCL: 6 Working with Data Sets JCL: 7 Instream and Catalogued Procedures	(JCLS07)	Exchange Server 4.0: 1 Planning Exchange Server 4.0: 2 Installing and Configuring	(EXCTC2)
į	JCL: 8 Coding and Executing Procedures	(JCLS08)	Exchange Server 4.0: 2 Instanting and Configuring Exchange Server 4.0: 3 Administering and Managing	(EXCTC4)
	JCL: 9 Modifying Procedures	(JCLS09)	Exchange Server 4.0. 5 Administering and Managing	(LACTO)
	JCL. 9 Wodnynig Procedures	(301307)		
	Micro Focus COBOL Workbench Series		Exchange Server 5.0 Series	(EGECO1)
2	MFC Workbench: 1 Getting Started	(MF4TC1)	Exchange Server 5.0: 1 Planning	(ES5C01)
	MFC Workbench: 2 Managing Files	(MF4TC2)	Exchange Server 5.0: 2 Configuration	(ES5C02)
	MFC Workbench: 3 Developing Programs	(MF4TC3)	Exchange Server 5.0: 3 Installation	(ES5C03)
	MFC Workbench: 4 Testing Programs	(MF4TC4)	Exchange Server 5.0: 4 Managing	(ES5C04) (ES5C05)
	MFC Workbench: 5 Compiling and Testing	(MF4TC5)	Exchange Server 5.0: 5 Monitoring	(ES5C05)
		AMOUNT CASE SCHOOL	Exchange Server 5.0: 6 Troubleshooting	(ES5C00)
	MVS Series		Exchange Server 5.0: 7 Site Solutions	(LSSCOT)
	MVS: 1 Fundamentals of MVS and JES	(MVSS01)	Exchange Server 5.5 Series	
	MVS: 2 Enhancing Performance	(MVSS02)	Exchange Server 5.5: 1 Planning	(X55C01)
	MVS: 3 Utilities	(MVSS03)	Exchange Server 5.5: 2 Strategies	(X55C02)
	MVS: 4 Basic Operations	(MVSS04)	Exchange Server 5.5: 3 Installing	(X55C03)
	MVS: 5 Advanced Operations	(MVSS05)	Exchange Server 5.5: 4 Configuring	(X55C04)
			Exchange Server 5.5: 5 Managing	(X55C05)
	QMF Series		Exchange Server 5.5: 6 Monitoring	(X55C06)
	QMF: 1 Fundamentals of QMF	(QMFS01)	Exchange Server 5.5: 7 Troubleshooting	(X55C07)
	QMF: 2 Prompted Query and QBE	(QMFS02)	Exchange Server 5.5: 8 Connectivity	(X55C08)
	QMF: 3 Reports	(QMFS03)	Exchange Server 5.5: 9 Site Solutions	(X55C09)
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	REXX Series			
ê	REXX Programming: 1 Introducing REXX	(REXS01)		
	REXX Programming: 2 Advanced REXX features	(REXS02)		
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Technical	MCSE	(continued)
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	recinical most (continued)		TCP/IP Series	
	IIS 4 Series		TCP/IP: 1 Introduction to TCP/IP Concepts	(TCPC01)
	IIS 4: 1 Internet Information Server Basics	(IISC01)	TCP/IP: 2 Data Delivery and Routing	(TCPC02)
	IIS 4: 2 Architecture and Components	(IISC01)	TCP/IP: 3 Microsoft TCP/IP and IIS	(TCPC03)
		(IISC02)	TCP/IP: 4 Printing Services and DHCP	(TCPC04)
	IIS 4: 3 Configuration IIS 4: 4 The WWW Server	(IISC03)	TCP/IP: 5 Name Resolution and WINS	(TCPC05)
	IIS 4: 5 The FTP Service	(IISC04)	TCP/IP: 6 Introduction to DNS Server	(TCPC06)
		(IISC05)	TCP/IP: 7 Managing DNS and TCP/IP	(TCPC07)
	IIS 4: 6 Security IIS 4: 7 Microsoft Certification Server	(IISC07)	TCP/IP: 8 Utilities for Monitoring TCP/IP	(TCPC08)
	IIS 4: 8 The SMTP Server	(IISC07)	TCP/IP: 9 Performance Monitor and RAS	(TCPC09)
	IIS 4: 9 The NNTP Server	(IISC08)	TCP/IP: 10 PPTP and Troubleshooting	(TCPC10)
	IIS 4: 10 Microsoft Index Server	(IISC10)	CONTROL OF STATES AND THE AND CONTROL AND CONTROL AND CONTROL AND CONTROL CONT	
			Windows 2000 Active Directory MCSE 70-217	7 Series
	IIS 4: 11 Programmability	(IISC11)	Windows 2000 Active Directory MCSE 70-217: 1 Pro	
	IIS 4: 12 Performance Tuning	(IISC12)	Active Directory	(W21701)
	IIS 4: 13 Site Analysis	(IISC13) (IISC14)	Windows 2000 Active Directory MCSE 70-217: 2, Br	uilding an
	IIS 4: 14 Troubleshooting	(113C14)	Active Directory Structure	(W21702)
	Networking Essentials Series		Windows 2000 Active Directory MCSE 70-217: 3 Ac	dministering
	Networking Essentials: 1 Terminology	(NESC01)	Active Directory Services	(W21703)
	Networking Essentials: 2 Standards	(NESC02)	Windows 2000 Active Directory MCSE 70-217: 4 Ma	anaging Servers
2	Networking Essentials: 2 Standards Networking Essentials: 3 Planning a Topology	(NESC03)	in a state assimilation of the state of the	(W21704)
	Networking Essentials: 4 Planning Connections	(NESC04)		
	Networking Essentials: 4 Flaming Connections Networking Essentials: 5 Implementation	(NESC05)	Windows 2000 Network Administration MCSE	70-216
		(NESC05)	Series	
	Networking Essentials: 6 Troubleshooting	(NESCOO)	Windows 2000 Network Administration MCSE 770-2	216: 1 Working
	SQL Server 6.5 Series		with DNS and DHCP	(W21601)
	SQL Server 6.5: 1 Introduction	(SQSC01)	Windows 2000 Network Administration MCSE 770-2	216: 2 Working
	SQL Server 6.5: 2 Installation and Setup	(SOSC02)	with Remote Access	(W21602)
	SQL Server 6.5: 3 Users and Replication	(SQSC02)	Windows 2000 Network Administration MCSE 770-2	
	SQL Server 6.5: 4 Database Administration	(SQSC03)	with Network Protocols	(W21603)
	SQL Server 6.5: 5 System Management	(SQSC05)	Will I Told and I Told and	***************************************
	SQL Server 6.5: 6 Tuning for Performance	(SQSC06)	Windows 2000 Network Design MCSE 70-221	Series
*	SQL Server 6.5. 6 Tuning for Ferformance	(303000)	Windows 2000 Network Design MCSE 70-221: 1 An	
	SQL Server 7 Admin Series		Business Needs	(W22101)
	SQL Server 7 Admin: 1 Security Strategy	(LA7C01)	Windows 2000 Network Design MCSE 70-221: 2 An	
	SQL Server 7 Admin: 1 Security Strategy SQL Server 7 Admin: 2 System Requirements	(LA7C01)	Technical Needs	(W22102)
	SQL Server 7 Admin: 2 System Requirements SQL Server 7 Admin: 3 Migration Planning	(LA7C03)	Windows 2000 Network Design MCSE 70-221: 3 Inf	
	SQL Server 7 Admin: 3 Migration Flaming SQL Server 7 Admin: 4 Replication Plans	(LA7C04)	Design	(W22103)
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6	SQL Server 7 Admin: 7 Configuring	(LA7C07)		
	SQL Server 7 Admin: 7 Configuring SQL Server 7 Admin: 8 Security Management	(LA7C08)		
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	SQL Server 7 Admin: 12 Loading Databases SQL Server 7 Admin: 13 Backups and Restores	(LA7C12)		
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	SQL Server 7 Admin: 14 Management Tasks	(LA7C14)		
	SQL Server 7 Admin: 15 Management Tasks SQL Server 7 Admin: 16 Monitoring Events	(LA7C15)		
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	SQL Server 7 Admin:19 More Troubleshooting	(LA7C19)		
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Technical MCSE (continued)		Windows NT Server 4.0 Series WinNT Server 4.0: 1 Planning and Installation WinNT Server 4.0: 2 Configuration	(NTSTC1) (NTSTC2)
Windows 2000 Professional Series MCSE 7 Windows 2000 Prof MCSE 70-210: 1 Installation	70-210 Series (WINP01)	WinNT Server 4.0: 3 Resource Management WinNT Server 4.0: 4 Monitoring and Troubleshooting	(NTSTC3)
Windows 2000 Prof MCSE 70-210: 2 Remote Installation	and Upgrades (WINP02)		(NTSTC4)
Windows 2000 Prof MCSE 70-210: 3 Administering Resolution Windows 2000 Prof MCSE 70-210: 4 Administering Shar	ource(WINP03) red Resources	Windows NT Workstation 4.0 Series NT Workstation 4.0: 1 Installation & Configuration	(NT4TC2)
Windows 2000 Prof MCSE 70-210: 5 Managing Disks	(WINP04)	NT Workstation 4.0: 2 Connectivity & Resource Mgmt.	(NT4TC3)
Windows 2000 Prof MCSE 70-210: 6 Managing Hardwar	(111111 00)	NT Workstation 4.0: 3 Troubleshooting	(NT4TC4)
	(WINP06)	Technical Web Development	
Windows 2000 Prof MCSE 70-210: 7 Monitoring and Op System	timizing Your (WINP07)	CGI/Perl Series	
Windows 2000 Prof MCSE 70-210: 8 Configuring Your I		CGI/Perl: 1 Getting Familiar with Forms	(CGPC01)
Windows 2000 Prof MCSE 70-210: 9 Networking with W	/indows 2000	CGI/Perl: 2 Building Programs	(CGPC02)
Professional	(WINP09)	CGI/Perl: 2 Building Programs CGI/Perl: 3 Web Applications	(CGPC03)
Windows 2000 Prof MCSE 70-210: 10 Using TCP/IP	Trueste aux	CGI/Perl: 4 Interacting with Databases	(CGPC04)
	(WINP10)	COI/Peri. 4 interacting with Databases	(001001)
Windows 2000 Prof MCSE 70-210: 11 Managing Users a	nd Groups (WINP11)	Dynamic HTML Series	(DHTC01)
Windows 2000 Prof MCSE 70-210: 12 Securing	(Dynamic HTML: 1 DHTML and Style Sheets	(DHTC01)
	(WINP12)	Dynamic HTML: 2 Using JavaScript	(DHTC02)
Tour System	(11111112)	Dynamic HTML: 3 Objects and Events	(DHTC03) (DHTC04)
Windows 2000 Server MCSE 70-215 Series		Dynamic HTML: 4 Styles and Content	(DHTC04) (DHTC05)
Windows 2000 Server MCSE 70-215: 1 Installation		Dynamic HTML: 5 Data from Other Sources	(DITTC03)
	(W21501)	E-Commerce Series	
Windows 2000 Server MCSE 70-215: 2 Hardware		E-Commerce: 1 Your E-Business	(ECOM01)
	(W21502)	E-Commerce: 2 Getting Started	(ECOM02)
Windows 2000 Server MCSE 70-215: 3 Controlling Acce	ess to Files and	E-Commerce: 3 Influences on E-Commerce	(ECOM03)
Folders	(W21503)	E-Commerce: 4 Killer Apps	(ECOM04)
Windows 2000 Server MCSE 70-215: 4 Controlling Acce	ess to Web	E-Commerce: 5 Developing Your E-Business	(22.50.1.15.1)
	(W21504)	L-Commerce. 5 Developing Four E Dusiness	(ECOM05)
Windows 2000 Server MCSE 70-215: 5 Optimizing Your	Server(W21505)	E-Commerce: 6 Real-Time and Data Mining	(ECOM06)
Windows 2000 Server MCSE 70-215: 6 Recovering from	Disaster(W21506)	E-Commerce: 7 Lowering Your Business Costs	(20011100)
Windows 2000 Server MCSE 70-215: 7 Configuring Disk	s and Volumes	E-Commerce. / Lowering Tour Dustriess Costs	(ECOM07)
	(W21507)	E-Commerce: 8 Customer Service and Payment	(2001101)
Windows 2000 Server MCSE 70-215: 8 Administering D	isks	E-Commerce, a customer service and rayment	(ECOM08)
	(W21508)	E-Commerce: 9 Marketing Your E-Business	(ECOM09)
Windows 2000 Server MCSE 70-215: 9 Networking Your	r Server(W21509)	E-Commerce: 10 Advertising on the Internet	(ECOM10)
Windows 2000 Server MCSE 70-215: 10 Implementing F	Remote Access	E-Commerce: 11 Building Marketing Strategy	(ECOM11)
, ,	(W21510)	E-Commerce: 12 Resource Planning	(ECOM12)
Windows 2000 Server MCSE 70-215: 11 Implementing T	Terminal Services (W21511)	E-Commerce: 13 Managing Your E-Business	(ECOM13)
Windows 2000 Server MCSE 70-215: 12 Using Security			
mindons 2000 being mooth to 215 12 come became		FrontPage	Daniel St. Sections
Windows NT Server Enterprise 4.0 Series		FrontPage 97: Creating a Web Site	(FPGC01)
WinNT Server 4.0 Enterprise: 1 Configuration	(NTETC1)	FrontPage 98: Creating a Web Site	(FP8C01)
WinNT Server 4.0 Enterprise: 1 Configuration WinNT Server 4.0 Enterprise: 2 Connectivity	(NTETC2)	we was	

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	Technical Web Development (co	ntinued)	Visual InterDev 6 Series	
			Visual InterDev 6: 1 Learning the Basics	(VIDC01)
	FrontPage 2000 Series		Visual InterDev 6: 2 Using HTML	(VIDC02)
	FrontPage 2000: 1 Creating Web Sites	(FTPG01)	Visual InterDev 6: 3 Dynamic Content	(VIDC03)
	FrontPage 2000: 2 Building Pages	(FTPG02)	Visual InterDev 6: 4 Objects and Databases	(VIDC04)
	FrontPage 2000: 3 Working with Images	(FTPG03)	Visual InterDev 6: 5 DataBase Interaction	(VIDC05)
	FrontPage 2000: 4 Adding Spark to You		Visual InterDev 6: 6 Active Server Pages	(VIDC06)
	Frontrage 2000. 4 Adding Spark to Tod	1 31(0 (1 11 004)	Visual InterDev 6: 7 Controls and Scripts	(VIDC07)
			Visual InterDev 6: 8 Testing and Debugging	(VIDC08)
	GUI Design Series		Visual InterDev 6. 8 Testing and Debugging	(VIDC09)
	GUI Design: 1 Planning an Interface	(GUIC01)	Visual InterDev 6: 9 Management and Design	(VIDCO)
	GUI Design: 2 Developing an Interface	(GUIC02)	W. I. D i & Countries Series	
	GUI Design: 3 Designing Screen Elements	(GUIC03)	Web Design & Graphics Series	
ń			Web Design & Graphics: 1 Introduction to Design	(WDDC())
	HTML Series			(WBDS01)
	HTML: 1 Start Creating Your Own Web Pages	(HTLC01)	Web Design & Graphics: 2 Making Your Site Fast and	
	HTML: 2 Creating High Quality Web Graphics	(HTLC02)		(WBDS02)
e e	HTML: 3 Layout and Design for Your Web Pages	(HTLC03)	Web Design & Graphics: 3 Building Your Site with Ir	
	HTML: 4 Making Your Web Pages Interactive	(HTLC04)		(WBDS03)
	HTML: 5 Start Using JavaScript	(HTLC05)	Web Design & Graphics: 4 Building Your Site with Fe	
	HTML: 6 Using JavaScript for Interactivity	(HTLC06)		(WBDS04)
	HTML: 7 Using Advanced JavaScript	(HTLC07)	Web Design & Graphics: 5 Using Other Tools	(WBDS05)
	JAVA 1.1 Series		XML Series	
	Java 1.1: 1 Writing Java Programs	(JJAC01)	XML: 1 Viewing and Understanding XML	(XMLC01)
mi,	Java 1.1: 2 Java Programming Basics	(JJAC02)	XML: 2 Creating a Basic Document	(XMLC02)
	Java 1.1: 3 Using Objects and Arrays	(JJAC03)	XML: 3 Building DTDs and Checking Documents	(XMLC03)
	Java 1.1: 4 Creating Java Applets	(JJAC04)	XML: 4 Entities	(XMLC04)
	Java 1.1: 5 Graphics and User Events	(JJAC05)	XML: 5 The Document Object Model	(XMLC05)
	Java 1.1: 6 Putting Your Skills to Work	(JJAC06)	XML: 6 CSS and XSL Style Sheets	(XMLC06)
	JAVA 1.2 Series Java 1.2: 1 Writing Java Programs	(JVVC01)		
	Java 1.2: 2 Java Programming Basics	(JVVC02)		
	Java 1.2: 3 Using Objects and Arrays	(JVVC03)		
	Java 1.2: 4 Creating Java Applets	(JVVC04)		
-	Java 1.2: 5 Graphics and User Events	(JVVC05)		
	Java 1.2: 6 Putting Your Skills to Work	(JVVC06)		
	Java 1.2. o Futting 1 our Skins to Work	(3 7 7 600)	Total Number of Courses:	
	PhotoShop Series			
	PhotoShop: 1 Managing Graphics Files	(PHSC01)	Technical General	188
	PhotoShop: 2 Colors, Brushes, and Printing	(PHSC02)	Technical Mainframe	69
	PhotoShop: 3 Selecting and Retouching	(PHSC03)	Technical MCSE	117
	PhotoShop: 4 Text, Fills, and Actions	(PHSC04)	Technical Web Development	76
	PhotoShop: 5 Using Layers and Plug-Ins	(PHSC05)		
	PhotoShop: 6 Manipulating Images	(PHSC06)	Total	450
	t mousilely, o maniparating mages	35	1-0-0-0-0	

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Course List - October 2001

To help you locate courses more easily, the End User Courses have been Sexual Harassment Series arranged into the following topic areas: Business Skills Development, Sexual Harassment: 1 Understanding the Issues Desktop Computing, Home and Small Business.

END USER BUSINESS SKILLS DEVELOPMENT

Basics of Business Math Series	
Basics of Business Math: 1 Fractions	(MATH01)
Basics of Business Math: 2 Decimals	(MATH02)
Basics of Business Math: 3 Calculator	(MATH03)
Basics of Business Math: 4 Equations	(MATH04)
Basics of Business Math: 5 Percents	(MATH05)
Basics of Business Math: 6 Reports	(MATH06)

Business Communication Series

Business Communication: 1 Writing Skills	(BCSC01)
Business Communication: 2 Forms of Writing	(BCSC02)
Business Communication: 3 Documentation	(BCSC03)

Business Management Series

Daoineou management contro	
Business Management: 1 Pressure	(BUSM01)
Business Management: 2 The Three C's	(BUSM02)
Business Management: 3 Visualization	(BUSM03)
Business Management: 4 Stress Management	(BUSM04)
Business Management: 5 Project Management	(BUSM05)
Business Management: 6 Project Resources	(BUSM06)

Customer Service Series

Customer Service: 1 Defining Service	(CUSC01)
Customer Service: 2 Communicating	(CUSC02)
Customer Service: 3 Fixing Problems	(CUSC03)
Customer Service: 4 Building a Department	(CUSC04)
Customer Service: 5 Tools of the Trade	(CUSC05)

Grammar Series

Grammar: 1 Fundamental Sentence Structures	(GRAM01)
Grammar: 2 Punctuation	(GRAM02)
Grammar: 3 Complex Sentence Structures	(GRAM03)
Grammar: 4 Advanced Grammar	(GRAM04)

Motivation Series

Motivation: 1 Leading with a Vision	(MO1C01)
Motivation: 2 Communicating	(MOTC02)
Motivation: 3 Rewarding and Correcting	(MOTC03)
Motivation: 4 Performance and Training	(MOTC04)
Motivation: 5 Building Trust	(MOTC05)

Negotiating Series

regonaning cornec	
Negotiating: 1 Negotiating Techniques	(NGOC01)
Negotiating: 2 Gaining Control	(NGOC02)
Negotiating: 3 Closing the Deal	(NGOC03)
Negotiating: 4 Everyday Negotiations	(NGOC04)

Sexual Harassment: 2 Understanding the Law	(HARA02)	
Sexual Harassment: 3 Assessing the Pr	oblem	
Situations	(HARA03)	
Sexual Harassment: 4 Responding Effectively	(HARA04)	

(HARA01)

(COMC01)

(CRYS08)

Sexual Harassment: 5 Designing Policies and Procedures

	(HARA05)
Sexual Harassment: 6 Federal and State Law	(HARA06)
Sexual Harassment: 7 Common Law Tort Actions	(HARA07)

I Ime Management Series	
Time Management: 1 Introduction	(TMSC101)
Time Management: 2 Meetings	(TMSC102)
Time Management: 3 Managing Work	(TMSC103)
Time Management: 4 Co-Workers	(TMSC104)

END USER/DESKTOP COMPUTING

Access 2000 MOUS Series

Access 2000 MOUS: 1 Creating Databases	(A2KM01)
Access 2000 MOUS: 2 Building Tables	(A2KM02)
Access 2000 MOUS: 3 Modifying Tables	(A2KM03)
Access 2000 MOUS: 4 Sorting and Filtering	(A2KM04)
Access 2000 MOUS: 5 Relationships and Queries	(A2KM05)
Access 2000 MOUS: 6 Building Forms	(A2KM06)
Access 2000 MOUS: 7 Producing Reports	(A2KM07)
Access 2000 MOUS: 8 Advanced Tasks	(A2KM08)

Computer Basics

Computer Basics	: Using Your PC	(CMBC01)
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Computing Concepts Series Computing Concepts: 1 Types of Security

Computing Concepts: 2 Security Risks	(COMC02)
Computing Concepts: 3 Database Basics	(COMC03)
Computing Concepts: 4 Selecting Databases	(COMC04)
Computing Concepts: 5 Data Processing	(COMC05)
Computing Concepts: 6 Managing Data	(COMC06)
Computing Concepts: 7 Teleprocessing	(COMC07)
Computing Concepts: 8 Transmitting Data	(COMC08)
Computing Concepts: 9 Messages	(COMC09)

Crystal Reports 8 Series

Crystal Reports 8: 8 Linking Tables

Crystal Reports o delles	
Crystal Reports 8: 1 Getting Started	(CRYS01)
Crystal Reports 8: 2 Designing a Report	(CRYS02)
Crystal Reports 8: 3 Selecting Records	(CRYS03)
Crystal Reports 8: 4 Sorting and Grouping Data	(CRYS04)
Crystal Reports 8: 5 Creating Summary Totals,	
Reports, and Graphs	(CRYS05)
Crystal Reports 8: 6 Formulas and Functions	(CRYS06)
Crystal Reports 8: 7 Printing and Exporting	(CRYS07)

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	END USER/DESKTOP COMPUTING	(continued)	GroupWise 5.5 Series GroupWise 5.5: 1 Getting Started with GroupWise	
	European Computer Driving Licence Series European Computer Driving Licence: 1 Understanding In	oformation.	GroupWise 5.5: 2 Creating and Sending Messages	(GROU01)
	Technology European Computer Driving Licence: 2 Using the Computing Files	(EIDL01)	GroupWise 5.5: 3 Organizing Your Mailbox GroupWise 5.5: 4 Calendar, Task, and Phone Features	(GROU02) (GROU03)
	European Computer Driving Licence: 3 Word Processing	(EIDL03)	GroupWise 5.5: 5 Managing Documents and Folders	(GROU05)
	European Computer Driving Licence: 4 Creating and Usi	ng Spreadsheets (EIDL04)	GroupWise 5.5: 6 Advanced GroupWise Features	(GROU06)
6	European Computer Driving Licence: 5 Creating and Usi European Computer Driving Licence: 6 Building and Del Presentations European Computer Driving Licence: 7 The World Wide Electronic Mail	(EIDL05) livering (EIDL06)	International Computer Driving Licence Series International Computer Driving Licence: 1 Understandin Information Technology International Computer Driving Licence: 2 Using the Co Managing Files International Computer Driving Licence: 3 Word Proces	(ICDL01) omputer and (ICDL02)
	Excel 2000 MOUS Expert Series Excel 2000 MOUS Expert: 1 Importing and Exporting Da	ata (E2KE01)	International Computer Driving Licence: 4 Creating and Spreadsheets International Computer Driving Licence: 5 Creating and	Using (ICDL04)
	Excel 2000 MOUS Expert: 2 Working with Templates, L Manager Excel 2000 MOUS Expert: 3 Formatting, Sorting, and		Databases International Computer Driving Licence: 6 Building and Presentations	(ICDL05) I Delivering (ICDL06)
ii.	Filtering Data Excel 2000 MOUS Expert: 4 Naming Ranges, Working v Customizing Toolbars	(E2KE04)	International Computer Driving Licence: 7 The World V and Electronic Mail	Vide Web (ICDL07)
	Excel 2000 MOUS Expert: 5 Validating and Auditing Date Excel 2000 MOUS Expert: 6 Analyzing Data and Using	ita (E2KE05)	Internet/Internet Explorer Series Internet: A Beginner's Guide Internet Explorer 3.0: A Beginner's Guide	(INTC01) (IEXC01)
	PivotTables Excel 2000 MOUS Expert: 7 Sharing Work and Adding Security	(E2KE06) (E2KE07)	Internet Explorer 4.0: A Beginner's Guide Internet Explorer 5: 1 Browsing the Web Internet Explorer 5: 2 Using Files and Mail	(IE4C01) (IE5B01) (IE5B02)
	Excel 2000 MOUS Series		Internet Tools: Internet Explorer	(ITEC01)
	Excel 2000 MOUS: 1 Working with Cells Excel 2000 MOUS: 2 Working with Files Excel 2000 MOUS: 3 Formatting Worksheets Excel 2000 MOUS: 4 Page Setup and Printing	(E2KM01) (E2KM02) (E2KM03) (E2KM04)	Internet/Netscape Series Netscape Navigator 3.0: A Beginner's Guide Netscape Navigator 4.0: A Beginner's Guide Netscape Communicator 4.0: An Overview	(NNVC01) (NN4C01) (NCMC01)
	Excel 2000 MOUS: 5 Worksheets and Workbooks Excel 2000 MOUS: 6 Formulas and Functions Excel 2000 MOUS: 7 Charts and Objects	(E2KM05) (E2KM06) (E2KM07)	Internet Tools: Netscape Navigator Lotus Notes 4.6 Series	(ITNC01)
	Exchange Series Exchange 4.0: 1 Using Microsoft Exchange Exchange 5.0: 1 Using Microsoft Exchange 5.0	(EXCTC1) (EX5C01)	Lotus Notes 4.6: 1 Using Notes Mail Lotus Notes 4.6: 2 Using Calendar and Databases	(LTNC01) (LTNC02)

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	END USER/DESKTOP COMPUTING	(continued)	Paint Shop Pro 5 Series Paint Shop Pro 5: 1 Working With Graphics Paint Shop Pro 5: 2 Enhancing Images	(PSPC01) (PSPC02)
	Lotus Notes R5 Series	OLOSCO1)	CHARLES SOUTH MARKET OF ACCUSED TO A SHARLES AND A SHARLES	
	Lotus Notes R5: 1 Getting Around in Notes	(NO5C01)	✓ Windows XP Upgrade	
	Lotus Notes R5: 2 Reading and Sending Mail	(NO5C02)	✓ Windows XP Upgrade: Home Edition	(OSXP01)
	Lotus Notes R5: 3 Managing Mail	(NO5C03)	✓ Windows XP Upgrade: Professional	(OSXP02)
	Lotus Notes R5: 4 Using the Calendar	(NO5C04)		
	Lotus Notes R5: 5 Meetings and Address Books	(NO5C05) (NO5C06)	PowerPoint 2000 MOUS Series	
	Lotus Notes R5: 6 Browsing the Web Lotus Notes R5: 7 Editing Documents	(NO5C00) (NO5C07)	PowerPoint 2000 MOUS: 1 Presentations	(P2KM01)
	Lotus Notes R5: 7 Editing Documents Lotus Notes R5: 8 Using Document Tables	(NO5C07)	PowerPoint 2000 MOUS: 2 Layout and Text	(P2KM02)
	Lotus Notes R5: 9 File Attachments and Links	(NO5C09)	PowerPoint 2000 MOUS: 3 Graphics and Tables	(P2KM03)
	Lotus Notes R5: 10 Finding and Viewing Data	(NO5C10)	PowerPoint 2000 MOUS: 4 Custom Slides	(P2KM04)
ò	Lotus Notes R5: 11 Replication	(NO5C10)	PowerPoint 2000 MOUS: 5 Showing Slides	(P2KM05)
	Lotus Notes R5: 12 Using Notes Remotely	(NO5C12)		
	Lotus Notes Ro. 12 Osing Notes Remotely	(1103012)	Project 98 Series	(DD 1001)
	Networking for End User Series		Project 98: Getting Started	(PRJC01)
	Networking: 1 Networking for End Users	(NETW01)	Project 98: Project Administration	(PRJC02)
	Office 97 Series		Project 2000 Series	
	Word 97: 1 Getting Started	(WRDC01)	Project 2000 MOUS: 1 Starting a Project	(PRJM01)
	Word 97: 1 Getting Started Word 97: 2 Formatting Documents	(WRDC01)	Project 2000 MOUS: 2 Scheduling Tasks and Adding Re	
	Word 97: 3 Using Productivity Tools	(WRDC03)	A CLASSIC TOPS A SECURITY OF A	(PRJM02)
	Excel 97: 1 Getting Started	(XCLC01)	Project 2000 MOUSE: 3 Managing Work and Multiple F	
	Excel 97: 1 Getting Started Excel 97: 2 Modifying Worksheets	(XCLC02)		(PRJM03)
	Excel 97: 2 Woodlying Worksheets Excel 97: 3 Using Excel Tools	(XCLC03)	Project 2000 MOUSE: 4 Using Project Central	(PRJM04)
	PowerPoint 97: 1 Creating Presentations	(PPTC01)	Project 2000 MOUSE: 5 Customizing the Project	(PRJM05)
	PowerPoint 97: 2 Modifying Presentations	(PPTC02)	Project 2000 MOUSE: 6 Creating Reports and Exporting	
	Access 97: 1 Getting Started	(ACCC01)		(PRJM06)
	Access 97: 2 Using a Database	(ACCC02)	CAR DIO Reference A C Contra	
	Outlook 97: Getting Organized	(OUTC01)	SAP R/3 Release 4.6 Series	(SAPR01)
	Suited to the second se	No octomed	SAP R/3 Release 4.6: 1 Getting Started	(SAPR02)
ė.	Office 2000 Series		SAP R/3 Release 4.6: 2 Using the Task Interface	(SAF R02)
	Office 2000: 1 Getting Started	(O2KC01)	SAP R/3 Release 4.6: 3 Working with Data in a Task	(SAPR03)
	Office 2000: 2 Editing Text and Printing	(O2KC02)	SAP R/3 Release 4.6: 4 Optimizing R/3 and Getting Help	
	Office 2000: 3 Text and Document Formats	(O2KC03)	SAP R/3 Release 4.6: 4 Optimizing R/3 and Getting Help	(SAPR04)
-	Office 2000: 4 Introduction to Word	(O2KC04)	SAP R/3 Release 4.6: 5 Reporting	(SAPR05)
	Office 2000: 5 Introduction to Excel	(O2KC05)	SAP R/3 Release 4.0. 3 Reporting	(5/11/105)
	Office 2000: 6 Introduction to Outlook	(O2KC06)		
	Office 2000: 7 Introduction to PowerPoint	(O2KC07)	Windows	(11105001)
ú	Office 2000: 8 Introduction to Access	(O2KC08)	Windows 95: Introduction to Windows 95	(W95001)
			Windows 98: What's New in Windows 98	(W98C01)
	✓ Office XP Series		WinNT Wkstn 4.0: Intro. to Windows NT Workstation	(NT4TC1)
	✓ Office XP Upgrade: Getting Around in the	(OFXP01)	Windows 2000 Paging Olivet	(N141C1) (WINB01)
	New Interface		Windows 2000 Basics: Client	(VVIINDOT)
	✓ Office XP Upgrade: New Options and Tools.	(OFXP02)	Windows 98 Tips Series	
	✓ Office XP Upgrade: Changes in Applications	(OFXP03)	Windows 98 Tips: 1 Customizing the Desktop	(WTPC01)
	20 No 2 120-2 2 P		Windows 98 Tips: 2 Working Faster	(WTPC02)
	Outlook 98 Series		Windows 98 Tips: 2 Working Laster Windows 98 Tips: 3 Maximizing Performance	(WTPC03)
	Outlook 98: 1 Using Electronic Mail	(O98C01)	timacas zo rips, s manificing i sersimines	WINDER SERVE
	Outlook 98: 2 Organizing Your Time	(O98C02)		

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	END USER HOME & SMALL BUSIN	IESS	Investing Fundamentals Series	
	END OSEK HOME & SMALE BOSIN	ILOO	Investing Fundamentals: 1 The Basics	(IVFC01)
			Investing Fundamentals: 2 Organizing	(IVFC02)
	Word 2000 MOUS Expert Series	Control of the Control	Investing Fundamentals: 3 Stocks	(IVFC03)
	Word 2000 MOUS Expert: 1 Page Formatting	(W2KE01)	Investing Fundamentals: 4 Bonds	(IVFC04)
	Word 2000 MOUS Expert: 2 Managing Documents	(W2KE02)	Investing Fundamentals: 5 Mutual Funds	(IVFC05)
	Word 2000 MOUS Expert: 3 Inserting Objects	(W2KE03)	Investing Fundamentals: 6 Planning	(IVFC06)
	Word 2000 MOUS Expert: 4 Advanced Features	(W2KE04)	threshing i undamentals. O'i laming	(2.7.200)
	Word 2000 MOUS Expert: 5 Workgroups	(W2KE05)	Money 98 Series	
	BARA SALIS ROUND MONTONIA CHAN COSCIENTANCO SALIS CONTRACTOR CONTR		Money 98: Getting Started	(MNYC01)
	Word 2000 MOUS Series		Money 98: Plan and Budget for Life	(MNYC02)
	Word 2000 MOUS: 1 Managing Documents	(W2KM01)	Money 98. Fran and Budget for Life	(141141 CO2)
	Word 2000 MOUS: 2 Working with Text	(W2KM02)	QuickBooks Series	
	Word 2000 MOUS: 3 Formatting Paragraphs	(W2KM03)		(QBKC01)
	Word 2000 MOUS: 4 Page Format and Printing	(W2KM04)	QuickBooks: 1 The First Time in QuickBooks	(QBKC01)
	Word 2000 MOUS: 5 Tables and Other Objects	(W2KM05)	QuickBooks: 2 Setting Up Accounting	(QBKC02)
			QuickBooks: 3 Entering Historical Data	
			QuickBooks: 4 Managing Accounts and Lists	(QBKC04)
	Budgeting and Saving Series		QuickBooks: 5 Invoices and Sales Tax	(QBKC05)
	Budgeting and Saving: 1 Confronting Debt	(BUDG01)	QuickBooks: 6 Paying Bills	(QBKC06)
	Budgeting and Saving: 2 Eliminating Debt	(BUDG02)	QuickBooks: 7 Managing Assets and Reports	(QBKC07)
	Budgeting and Saving: 2 Eminiating Best	(BUDG03)	QuickBooks: 8 Paying Employees	(QBKC08)
	Budgeting and Saving: 5 Banking Basics Budgeting and Saving: 4 Choosing Bank Accounts	(BUDG04)	QuickBooks: 9 Managing Taxes	(QBKC09)
	Budgeting and Saving: 4 Choosing Bank Accounts Budgeting and Saving: 5 Planning Your Retirement	(BUDG05)	QuickBooks: 10 Online Banking and Budgets	(QBKC10)
	Budgeting and Saving: 6 Making 401(k) Plans Work	(BUDG06)		
	Budgeting and Saving: 7 Exploring Investment Options	(BUDG07)	Quicken 98 Series	
	Budgeting and Saving. 7 Exploring investment options	(BCDG07)	Quicken 98: 1 Getting Started	(QKNC01)
	Estate Planning Series		Quicken 98: 2 Planning and Budgeting	(QKNC02)
	Estate Planning Series Estate Planning: 1 Starting an Estate Plan	(EPLC01)		
	Estate Planning: 1 Starting an Estate Plan Estate Planning: 2 Sorting Out Your Assets	(EPLC02)	Resumes Series	
	Estate Planning, 2 Sorting Out 1 out Assets	(EPLC03)	Resumes: 1 Choosing a Resume Format	(RSMC01)
	Estate Planning: 3 Preparing Your Will	(EPLC04)	Resumes: 2 Starting Out With a Bang	(RSMC02)
	Estate Planning: 4 All About Probate		Resumes: 3 Packing a Powerful Resume	(RSMC03)
	Estate Planning: 5 Considering Your Family	(EPLC05) (EPLC06)	Resumes: 4 Circulating Your Resume	(RSMC04)
	Estate Planning: 6 Taxes to Expect	(EPLC07)		
	Estate Planning: 7 Tax Strategies	(EPLC08)	Retirement Planning Series	
	Estate Planning: 8 Retirement Issues	(EPLC09)	Retirement Planning: 1 Money Management	(RETC01)
	Estate Planning: 9 Revising an Estate Plan	(LI LC03)	Retirement Planning: 2 Investing	(RETC02)
2	Home Business Series			
	Home Business: 1 Choosing a Home Business	(HBBC01)	SAT Preparation Series	100000000000000000000000000000000000000
	Home Business: 2 Raising Financing	(HBBC02)	SAT Preparation: 1 Test Strategies	(SATC01)
	Home Business: 3 Office Management	(HBBC03)	SAT Preparation: 2 Practice Test 1	(SATC02)
		(HBBC04)	SAT Preparation: 3 Practice Test 2	(SATC03)
	Home Business: 4 Managing Your Business	(ПВВС04)	Amende and the state of the sta	
	Interview Skills Series		Works Series	
	Interview Skills: 1 Getting the Interview	(ITVC01)	Works: 1 Getting Started	(WKSC01)
-		(ITVC02)	Works: 2 Introducing the Word Processor	(WKSC02)
	Interview Skills: 2 Preparing Yourself	(ITVC02)	Works: 3 Formatting Word Processor Pages	(WKSC03)
	Interview Skills: 3 Making an Entrance	(ITVC03) (ITVC04)	Works: 4 Using the Spreadsheet	(WKSC04)
	Interview Skills: 4 Listening and Answering	(ITVC04)	Works: 5 Managing Spreadsheet Data	(WKSC05)
	Interview Skills: 5 Taking the Reins		Works: 6 Using the Database	(WKSC06)
	Interview Skills: 6 Asking Questions	(ITVC06) (ITVC07)	Works: 7 Calendar and Cross-Works Tools	(WKSC07)
	Interview Skills: 7 Opening Interviews	The state of the s	TOTAL TO THE THE PROPERTY OF THE PARTY OF TH	120 30
	Interview Skills: 8 Tough Interviews	(ITVC08)		
	Interview Skills: 9 Following Through	(ITVC09)		

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Course List - October 2001

Total Number of Courses:

End User Business Skills Development	44
End User Desktop Computing	150
End User Home and Small Business	65
Total	259

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Course List - October 2001

DEVELOPMENT FOR LICENSED PROFESSIONALS

Insurance Professional Development

HS326 Series (Insurance Professionals Exam)
HS326: 1 Introduction to Retirement	(H32601)
HS326: 2 Choosing a Qualified Plan	(H32602)
HS326: 3 Matching Plans with Clients	(H32603)
HS326: 4 Funding and Administration	(H32604)
HS326: 5 Monetary Needs after Retirement	(H32605)
HS326: 6 Nonqualified Plans and Distribution	(H32606)

Total Number of Courses

Insurance Professional	Development	6
Total		6

Technical	700
Technical General	188
Technical Mainframe	69
Technical MCSE	117
Technical Web Development	76
End User	
End User Business Skills Development	44
End User Desktop Computing	150
End User Home and Small Business	65
Development for Licensed Professionals	6
Total	715

e-Learning that works.

Proposed Development Schedule As Of October, 2001*

Course release dates are 2001 unless otherwise indicated.

End User Development Schedule

Access 2002 Series (March, 2002)

Excel 2002 Series (On Internet December, on CD in March, 2002)

Outlook 2002 Series (March, 2002)

PowerPoint 2002 Series (March, 2002)

Project Management Series (June, 2002)

Word 2002 Series (On Internet December, on CD in March, 2002)

Technical Development Schedule

Exchange Server 2000 Series 70-224 (June and September, 2002)

Java - Sun Certification Series 310-025 (December, 2001 and June, 2002)

Java 2 Enterprise Architecture (June and September, 2002)

Linux LPIC Level I Series Exam 101 (June and September, 2002)

Network + Series (March and June, 2002)

Oracle Series (June and September, 2002)

Windows 2000 Active Directory Series 70-217 (Balance in December)

Windows 2000 Directory Services Design Series 70-219 (On Internet in December, on CD in March, 2002)

Windows 2000 Network Admin Series 70-216 (Balance in December)

Windows 2000 Network Design Series 70-221 (Balance in December)

Windows 2000 Network Security Design Series 70-220 (On Internet in December, on CD in March, 2002)

Windows XP MCSE Exam (March and June, 2002)

1-800-223-3732

^{*} Proposed Development Schedule is subject to change without notice. These are estimated dates of completion and course availability is not guaranteed.



Design Philosophy

All MindLeaders courses are designed on Bloom's Taxonomy and Knowles philosophy of adult learning. Courses maintain design consistency of course format and navigational features. Each page of the course is offered in a full screen display for an uncluttered visual appearance. Course questions include a variety of answer formats including not only multiple choice and true-false questions, but also matching, text entry and multi-step task based simulation questions.

Each course is divided into units each consisting of:

- A well defined set of learning objectives.
- A series of interactions that teach the stated objectives.
- A means for evaluating whether the learning objectives have been met.

The content is presented in a logical sequence, in units of information designed for easy retention by the student. Courses are strongly interactive in order to encourage comprehension, application and synthesis of the course material.

The student is able to control both the pace and the training path of the instruction. Competency may be demonstrated before, during or after instruction, allowing the student to focus on areas of non-mastery. The student is actively engaged in the learning and receives immediate and supportive feedback to reinforce the new knowledge. The interaction allows for identification with the task to be learned and offers immediate application of that knowledge to the student's job.

Screens in MindLeaders courses have extensive cognitive user interactivity, such as "click & go" responses, questions, simulations or exercises. This interactivity typically comprises 40%-70% of screens. The MindLeaders instructional design philosophy promotes interactivity as a means for confirming comprehension of material and moving the student towards assimilation and synthesis of the course material. This synthesis is encouraged with supplied files for the student to work through within the actual application, and simulations complete with step-by-step instructions and code blocks that can be copied into actual programs, compiled and run.

Further discussion of the instructional design philosophy may be found in the interactive presentation: From Design to Delivery.

User-Friendly Interface

Design continuity is maintained from course to course with a uniform navigation structure. All courses play through standard browsers, such as Microsoft Internet Explorer and Netscape Navigator. This provides the student a familiar environment when first approaching the learning experience. Navigation is mouse driven and easily performed using course menu buttons in the top right corner of each screen.

Step-by-Step Simulations

Step by step practice simulations allow the student to assimilate the material and develop "mental muscle memory". The final step is for the student to synthesize the material in step-by-step live application exercises. The simulations and live applications provide a means for evaluating whether the learning objectives have been met. Simulations may be repeated as many times as necessary for a student to become comfortable with the material.

Skill Assessments

MindLeaders courses offer the student both pre and post course skill assessment to determine existing levels of knowledge on the various topics covered in the course. This gives the student the opportunity to determine areas of mastery and non-mastery. The student is shown their scores on screen at the end of the pre-test or at any point that



they choose throughout the course. Based on the pre-test, a custom learning path is created, giving the student the option to complete only the sections not previously mastered. This path can be taken for rapid learning or the student can choose to take the entire course. The pre and post course skill assessment questions include all varieties of answer formats including not only multiple choice and true-false questions, but also matching, text entry and multistep task based simulation questions.

Navigational Features

The navigation menu gives students access to a variety of course productivity tools. These include the ability to navigate forward and backward by single screen rather than section, a dynamic course outline, an alphabetical index of key topics, a glossary defining technical terms and a master index supporting cross-course searches.

The Dynamic Course Outline provides a detailed list of topics covered in the course and allows the student to jump instantly to area of interest. The Alphabetical Index allows student to locate specific information by topic while viewing the course. The glossary offers a list of terms relevant to the course material. The Master Topics Index allows students to quickly review the topics and indexed items of all of MindLeaders courses and instantly go to the desired subject. MindLeaders is the first company to offer the Master Index feature to a web-based curriculum. Additionally, all courses provide global book marking on exit of the course, allowing the student to stop mid course and easily return to the appropriate spot to continue at a later date.

The Status Bar allows student to know the precise location of where they are in the course and the amount of material left in the course at all times. Students also have instant access to their personal scores for current course questions and skill assessments at any point throughout the course.



Technical Specifications

MindLeaders courses are designed specifically for efficient presentation while utilizing a minimum of system resources. The MindLeaders hosted course site is powered by an Oracle database. For client-hosted solutions, the database is a FoxPro compliant database within a Code Base program. Minimum system requirements are a Windows 95, 98, 2000 or NT operating system.

Minimum client configuration is a 200MHz Pentium processor with 32MB RAM running on Windows 95, 98, 2000 or NT. Client workstations will require a browser and the Marcromedia Authorware Web Player plug-in is an optional, but encouraged download. Students will need Netscape Navigator or Internet Explorer 4.0 or higher and administrators will need Netscape Navigator 4.06 or Internet Explorer 4.0 or higher

The entire MindLeaders library of over 700 courses takes less than 5 gigs of space on an intranet server.

Single Plug In Requirement

Macromedia Authorware Web Player (formerly known as Shockwave) is an encouraged, but optional download. All MindLeaders courses may be taken without the simulations if the Authorware player is not installed. The course material is the same, however, the student does not have the opportunity to work through the simulation exercises.

The Authorware Web Player is included on the CD-ROMs for client-hosted installations or is available as a download from the MindLeaders course sign-on page. The plug-in is approximately 4,400K and download time is estimated at approximately eleven minutes with a 200 Mhz machine and a 56K modem.

Upon initial sign-in to the Course section of the MindLeaders site, if the student does not previously have the Authorware Web Player installed on their computer, they will be prompted to download the plug-in. While the process itself is simple, detailed instructions are provided for each step of the download and installation process. The plug-in itself installs via an Installation Wizard.

Sound Not Required

MindLeaders courses do not use audio in any form. Many of MindLeaders' larger clients take advantage of MindLeaders multi platform capability and low desktop system requirements as they address the diverse needs of their agencies. MindLeaders believes in empowering its clients to capitalize on the advantages of the Internet and HTML based courseware without penalizing those with limited access to the latest technology. For this reason, MindLeaders has designed courses that are not dependent on audio.

Internet Site

MindLeaders has a state of the art system based at UUNet, one of the world's largest backbone providers. UUNet provides services to more than 70,000 businesses on five continents. In the event of failure on the primary system, there is a "hot" fail over system in Reston, VA ready to be activated.

The site uptime statistics for 2000 were better than 99.8% on an annual basis.



Bandwidth Ramifications

All MindLeaders courses are designed for maximum responsiveness and minimal bandwidth ramifications, working towards the objective of maximum delivery performance to the student desk top. Each page of a MindLeaders course a separate file for each page, averaging approximately 16K-20 per screen. The average file size of a course is 10MB. Courses are written in raw HTML with streamlined graphics for quick load time. The design continuity of the courses supports the reuse of graphics such as the Navigation Bar and the course background. To further accelerate transition time graphics are preloaded into cache. While the student is reading the current screen, the next screen is being preloaded to minimize the changeover time to the next screen. Upon completion of the course, the cache is automatically emptied of all course specific material.

Implementation

MindLeaders has 20 years of experience in helping clients transition to technology based training and over four years in assisting clients transition to web based training. All MindLeaders courses listed in the current production line are ready for next day access via the Internet. Software for installation on a client-hosted site can be shipped within 48 business hours after the license has been signed.

Installation is minimal for MindLeaders hosted solutions, involving only the deployment of Authorware Web Player to workstations and the set up of the web administration utility to control student access. MindLeaders' Educational Services provides training on the web administration utility. Assistance most commonly involves telephone communication between client & Technical Support.

Transition to MindLeaders hosted courseware will involve the client providing students registration information and group designation in Microsoft Excel or Access format for import. Administrator history such as student progress & performance records from previous providers cannot be imported into the MindLeaders tracking program.

The installation of MindLeaders courses for client-hosted solutions is extremely straightforward. Typically, installation takes less than 4 man-hours or less than one full day for one technician. Assistance most commonly involves telephone communication between client & support staff to answer basic installation questions.

Stand Alone Courses

The stand-alone version of MindLeaders courseware allows a student to install courses and an Apache personal web server directly on their laptop and access the courses just as if they had access to the MindLeaders website. To accommodate a client's needs, the installation can take place from a network server or directly from the CD's. Course data can be exported with a click of the mouse. Data is then imported into the corporate MindLeaders installation using the new web administration import facility under the Options menu.



Minimum PC/Workstation Requirements

- 200MHz Pentium processor
- 16MB RAM
- 640x480 (800x600 recommended)
- · High Color (16 bit) or higher
- Windows 95, 98, NT, or 2000
- Mouse

Browser Requirements

- Internet Explorer 4.0 or higher
- Netscape Navigator 4.0 or higher
- Browser set to accept cookies

MindLeaders Cookies

- Sign-On sets Student ID cookie
- Student ID cookie required for answering course questions & tracking student progress
- Cookie is deleted each time the browser is exited

Optional Plug in: Macromedia AuthorWare Web Player

- Easy Installation via Installation Wizard
- 4,400K
- Included on CD-ROM or available at www.mindleaders.com
- AuthorWare security option should be set to "Trust" mode

Minimum Web Server Requirements

- 200MHz Pentium processor
- 32MB RAM
- Web Server, such as Windows NT-Microsoft IIS or Microsoft Peer Web Services, Microsoft Personal Web Server, and Apache. UNIX Web Server such as LINUX 2.0.27, SunOS 5.5, AIX 4.1.5, BSDI 2.1, HP-UX A.09.08 9000/715, and Digital UNIX (OSF1) V 4.0.386 alpha
- Netscape Navigator 4.06 or higher or Internet Explorer 4.01 or higher
- 5 GB of disk space for course, system, and student data files.
- META Tags & Embed Tags should be enabled on client server

Firewall Issues

- No auto-execute files from streaming audio or video
- No Java applets writing directly to a hard drive
- MindLeaders courses are written in HTML

Bandwidth Information

- Average Screen size = 16K
- Bandwidth Impact: (the number of simultaneous users) X 16K (per screen file size) / 30 (seconds per screen)

Each user averages approximately .5 K per second



Support Teams

MindLeaders believes that a successful eLearning solution is not just courseware, but a continuing partnership between Commonwealth of Virginia and MindLeaders. MindLeaders is committed to that relationship. To this end, MindLeaders offers an ongoing relationship with the support team of Account Manager, Technical Support and Education Services. This team will work with Commonwealth of Virginia to provide a successful eLearning program specific to the needs of Commonwealth of Virginia and maximize the return on Commonwealth of Virginia's eLearning investment. This support includes:

- Monthly reviews and recaps via email by the Account Management Team
- Monthly phone reviews by the Account Management Team with appropriate Commonwealth of Virginia personnel
- Monthly and/or quarterly communication by the MindLeaders Education Services Consultant

Technical Support

MindLeaders technical support organization is tiered to accommodate all support calls. The technical support goal is to provide superior service in answer to questions or difficulties regarding any of the MindLeaders courseware. Consistently, technical support exceeds its 95% customer satisfaction benchmark.

The technical support organization has over 45 years experience in the support and customer service industry. Areas of experience include NT and Novell Netware network administration (supervisory duties, installations, and maintenance), installation/configuration of PC's and software, programming, quality assurance, web development, and developing/teaching instructor led training for mainframe and PC topics.

Qualifications of the Technical Support staff

- Associate degree in computer science or equivalent education.
- Minimum of two years experience in technical/customer support.
- Experience with DOS, Windows 3.x, 95, and 98, NT, PC/LAN, and Internet technologies.
- Strong attention to detail and organizational skills.
- Ability to be self-motivated and proven ability to learn quickly.
- Knowledge of UNIX, HTML, various web server software products, and SupportMagic.

Currently MindLeaders Technical Support is available between 8 a.m. to 8 p.m. Eastern Standard Time, Monday through Friday, exclusive of nationally recognized holidays. The first line of support for students is through email from the sign-on page of our web site or via a phone call.

When an email issue is received, it is assigned a tracking number and an email is returned to the student stating the issue has been received and will be tracked according to the ticket number. The student requiring technical support then will receive a second response from tech support to attempt to resolve the issue. Responses from Technical Support may be via email or via phone. During live support hours, the most common response time from technical support is within one hour.



MindLeaders telephone Technical Support for client administrators is available seven days a week, 24 hours per day, providing emergency pager callback for Customer's designated Courseware Administrator(s) within six (6) hours of receipt by MindLeaders of a documented support issue. Electronic troubleshooting for questions pertaining to the Courseware is available twenty-four (24) hours per day, seven (7) days per week by logging on to MindLeaders' website on the World Wide Web at http://www.mindleaders.com, and following the assistance prompts.

The MindLeaders Technical Support Escalation Process

- All calls process through technical support. Any call escalated for resolution will return to technical support for contact with the customer.
- Any courseware question that cannot be addressed within technical support is escalated to courseware development for resolution.
- Any functionality question that cannot be addressed within technical support is escalated to software development for resolution.
- Any product enhancement request is forwarded to development for future product consideration.
- Any unresolved issues or unusual situations are escalated to corporate sales and the account manager for follow up.

Education Services

The role of Educational Services is to be a resource for the clients' training manager as Commonwealth of Virginia develops, administers, promotes and maintains an effective web based training program. Consultants fulfill this role by developing & executing an implementation plan tailored specifically for Commonwealth of Virginia. This plan will encompass training Commonwealth of Virginia administrators on the web administration utility, the crafting of an internal marketing campaign strategy and participation in on-site open house presentations. Education Services assigns a consultant to each client, but phone support is available from any Education Services team member.

Education Services resources available to Commonwealth of Virginia include: access to the internet based administrator resource center, a quarterly newsletter and monthly product and feature update notices, a marketing handbook, and sample flyers, posters, prizes for open houses. The client will also have access to MindLeaders' Learning hub. The Learning Hub is a site for client web administrators with information on promoting and marketing the MindLeaders product.

The Commonwealth of Virginia administrator, assisted by the MindLeaders Education Services consultant look at the requirements determined by the needs analysis and create a plan to best utilize the MindLeaders product to fulfill those functions. Typically, this includes handling internal marketing such as roll-out programs, email and posters to implement the new eLearning program. Other roles of the administrator include developing a positive reinforcement model for the program, evaluating the program progress and communicating with Commonwealth of Virginia managers to facilitate the program.

Throughout this process, the Commonwealth of Virginia administrator has regular contact with the MindLeaders Education Services consultant, access to the MindLeaders Learning Hub for client administrators and MindLeaders marketing materials.



Bridge the gap between instructor-led and self-paced training with

Instant Mentoring

MindLeaders offers you the best of both worlds...

Our empowering, engaging and effective e-Learning now comes with real-time access to subject-matter mentors 24 hrs./day, 7 days/week, 365 days/year. Students can use Instant Mentoring to clarify concepts, fine-tune solutions, confirm a process or simply seek assurance that they understand an application.

Coupling Instant Mentoring with our robust e-Learning platform allows students to adjust their training method as their need dictates...the best of both worlds. Web-based courses introduce new concepts and allow a student guided practice. Robust navigational tools such as a full-curriculum Search make it simple to find the appropriate learning path for new concepts. Now, Instant Mentoring provides the back-up to ensure complete understanding and synthesis.

Organizations benefit from more productive employees, reduced demands on the Help Desk and in-house experts, and a greater return on your training investment. Plus, you can eliminate the frustration and hesitation that often accompanies the introduction of new software programs. Mentoring is available directly from the MindLeaders site.

The Instant Mentoring (IM) feature will automatically be available when you log into the MindLeaders courseware. It will appear on the left hand side of your screen, be placed in a gray background and will refresh every 20 seconds. The IM feature cannot be turned off, however, you can minimize the screen to suit your daily learning needs. To MINIMIZE or MAXIMIZE the Instant Mentoring screen, simply drag the far right-hand side of the Instant Mentoring screen (the line where the gray background meets the blue background) to the left or right. Use the scroll bars to view up and down.



Save time with immediate access to hundreds of on-line books with the MindLeaders Reference Library

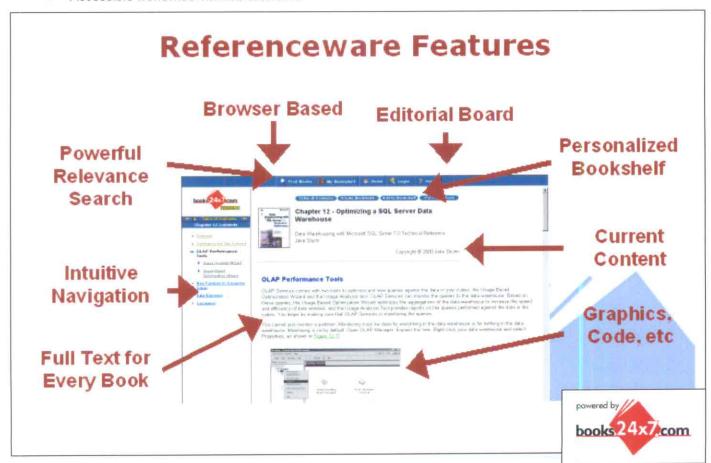
Need answers fast? In concert with our browser-based courses, MindLeaders now offers access to an online reference library hundreds of IT, desktop, business management and professional development topics, directly from our Web site. Employees can instantly search, browse and view the full content of hundreds of "best in class" books and journals from leading publishers such as AMACOM, ASTD Press, Berrett-Koehler, Harvard Business School Press, IDG Books, Jossey-Bass, O'Reilly, Oxford University Press, Que, SAMS and John Wiley & Sons.

There is nothing like it in any other information service of its kind. Our IT employees can retrieve specific answers, narrowed down to a precise sentence, in just a matter of seconds."

- Hewlett-Packard

MindLeaders Reference Library, powered by Books24x7, enhances a student's learning experience:

- Unlimited, instant access to incredibly powerful information
- Invaluable resource during and after a course
- Fully structured online content can be easily integrated into syllabi and courseware
- An essential reference tool, particularly <u>after</u> the course when a student is applying what they have learned
- Collaboration tools enable student-to-student communication
- Accessible worldwide via web browsers





Powerful Search Capability

The MindLeaders Reference Library, powered by Books24x7, gives students access to up-to-the-minute content from leading publishers. The collections are updated quarterly to cover the latest topics. Users can search by keyword, topic, book or author and drill down into subtopics. Search results are ranked by relevancy and include a short synopsis and top section hits.

Each search result allows you to navigate at the chapter level with accompanied relevancy meters. The full text of the chapter is presented and key terms are highlighted for quick review. Links to companion sites are included for additional feedback.

Collaboration

Students can share key passages, coding examples or illustrations with other students using bookmarks. Shared bookmarks allow a student to quickly share an answer with fellow staff members selected from a list of fellow users that appears in the window. Private bookmarks allow a user to mark key passages for later referral.

Collections

development

Technical Select – 250 key IT topics that complement the MindLeaders courses

End User Select – 50 desktop topics that complement the MindLeaders courses

Combined Select – The combined Technical and End User Select collections

IT Pro – The complete and comprehensive IT collection with over 1,000 titles

Business Pro – Management and professional



Collaboration tools let you easily share information with fellow employees Excel 2000: The Complete Reference ISBN: 0072119675 by Kathy Ivens and Conrad Carlberg Pivot Table Components Label: Pivot Table Components Note: (Optional) Here is a great reference on Pivot Tables! O Private Bookmark Shared Bookmark Select the colleagues with whom you wish to share the bookmark. If no colleagues are selected, then all of them will be able see the bookmark. ☐ Nick Carona ☑ Ken Balme Jim Orbit ☑ Lisa Barclay

Read what others are saying about Books24x7

CNBC: "A do-it yourself training option."

Java Report Online: "I love this site."

Seybold Report: "A high value online reference resource for corporate IT professionals.... the defacto leader."

AberdeenGroup: "... an important tool for today's IT professionals and their organizations."

Instant	Powerful Reference	Full Text
Access	Tool	On-Line



Accessibility for Visually Impaired Students

Making computers accessible for visually impaired people is a key initiative of the federal government. Textonly versions of MindLeaders courses, designed for use with a screen-reading program, are available for visually impaired users. Students simply select the Accessibility link from the sign-on screen to use the textonly version of MindLeaders courses.



These courses are designed to comply with the amendment to Section 508 of the Rehabilitation Act, 29 U.S.C. §798, signed by President Clinton on August 7, 1998. As of this date, however, the Federal Government has not issued its final accessibility standards.

The Accessibility feature is available on all MindLeaders courses and requires no special set up by the administrator.

How to Navigate in the Course

Navigation in the text version of the course is similar to navigation in a word-processing document, using command keys such as the arrow and Num Pad keys. The N and P keys can be used to navigate to the next and previous topics, respectively.

Links at the top of each unit allow direct access to a topic. Each topic in the course is numbered to indicate its unit, topic, and section. Sub-section labels are preceded by an asterisk (*).

Using the Course with JAWS for Windows™

When using the JAWS for Windows screen reader, the virtual cursor will activate upon entry into the course. Use the arrow keys to navigate the course just as you would with the PC cursor.

Press control + F to activate the JAWS find function.

Press Alt + Tab to switch between the course and other windows, such as the glossary or Skill Assessment window.

Press Alt + F4 to close an open window.

Press Alt + Delete to determine which cursor is active: the JAWS, virtual, or PC cursor.

Answering Questions

Links to course questions are shown throughout the course. Questions will open in a separate window. You can use Alt + Tab to switch between the question window and the course window.

Questions are presented as HTML forms, using radio buttons, check boxes, or text-entry fields. After the question is answered, submit the answer by tabbing to the submit button and pressing Enter. Feedback will indicate whether the answer was correct or incorrect, or, in some cases, will give a hint for a second try.



REPORTING WITH THE WEB ADMINISTRATOR



The MindLeaders' Web Administrator provides data on student and course usage and their scores to determine the effectiveness of the training. Client course administrators may use the web administration tools to run on demand reports evaluating various aspects of their students' performance and progress.

The web administration tool is menu driven and easy to use; typically the training session for the tool takes less than an hour. Reports can be printed to screen, printed to printer or exported to file. The tool is accessible from the MindLeaders' website and offers the following features:

- Access Report: Course usage for a given time period with totals by course
- Course Report: Usage by group/course/student with mastery and passing scores indicated and student/course totals by course
- Courses in Groups Report: Which courses are in which groups
- Groups Report: List of all available groups for this site
- Student Report: Usage by group/student/course with mastery and passing scores indicated and course/student totals by student
- Student Information Report: List of all students sorted by last name with e-mail address (if
 entered) and if a password has been created
- . Student Groups Report: Students by group
- Student Outstanding Questions Report: List of questions unanswered by a student resulting in a zero score for that unit/course
- Download Usage Report: List of students that have used the download option for courses and which courses that have been downloaded
- Reference Library Usage Report: List of students that have used the Reference Library and which titles that have been accessed

Depending on the report selected, the report options include:

- Report Note: Report information entered by administrator
- Courses/Students Per Page: The number of entries per screen/page
- Start/End Date: Reporting period that report should select from
- Include Student/Unit Details: Option to include information on which courses were taken by a student and what units in a course were taken
- Arrange By Site/Group: Sorting options by site and group
- Sort By Student Name/ID: Sorting options by either Name or ID
- Exclude Zero Courses/Introductory Courses: Option to exclude data on courses that have no score or the introductory "How to Take a Course" course

Both student and/or course reports may be run on demand and information is available on a real time basis for up-to-the-minute reporting. A client administrator may define the ranges for a given report and these ranges may be changed at will. Arrangement of the report information may also be administrator defined and records may be sorted by either student name or ID. Either summary reports or detailed reports may be displayed to screen or printed to a TSV (Tab Separated by Value) file. The bottom of each report screen offers a forward/backward page option as well as the ability to jump to a specific page in the report.



Launch all your e-Learning from one site with

Web Admin Plus

MindLeaders web administration program now launches any AICC-compliant web-based training. If you have custom courses or more than one e-Learning vendor, you can use Web Admin Plus as your single launching source for all your students. Web Admin Plus will track student and course usage and record scores. An administrator can receive results from all their courses by running a single report at the mindleaders.com web site. A student can see results from all their courses from their MindLeaders transcript.

Internet Delivery

Web Admin Plus is Internet-only. All MindLeaders courses are launched from our Internet site. Custom courses and other vendor courses can reside on the client or content provider's web site and the link in the course list will point to that location. MindLeaders customers who are hosting our courseware and use a CodeBase version of Web Admin will be unable to use Web Admin Plus. MindLeaders will not host third party content.

Easy and Affordable

A training administrator will see the new courses in the list of available courses in Web Admin, and can



assign these courses to groups just as they do for MindLeaders courses. Students belonging to groups containing 3rd-party courses will see these courses as bolded and intermingled alphabetically with MindLeaders courses in the MindLeaders course list.

The vendor name will appear in parentheses after the course name to differentiate it from MindLeaders offerings. When a student clicks a link to a 3rd-party course, a new window is opened and she is taken to the 3rd-party course. Web Admin Plus costs a fraction of the typical Learning Management System (LMS). Deployment is easy and straightforward and for many courses can be rolled out in just a few days. (Courses must meet the A.I.C.C. standard AGR-010_V1.0).

Easy to Use Single Site Affordable



MindLeaders Scores Big with Fair, Issac

When it came to developing a training strategy for its 1,600 employees in 20 offices worldwide, MindLeaders scored high with Northern California-based Fair, Isaac. Its comprehensive course menu and 24x7 availability has helped give the ASP (application service provider) leader and one of Forbes Best 200 Small Companies in America, a heads-up when it comes to one of its signature solutions--credit scoring.

In order to understand the role MindLeaders plays in bracing Fair, Isaac on top of the industry, it is important to have a good grasp of credit scoring---a complex data-driven mathematical process of evaluating the credit history of a consumer against specific criteria to generate a "score" that represents credit worthiness. Fair, Isaac employs analytic systems for credit card, mortgage, telecommunications, e-business, healthcare and other industries that size up potential borrowers. The company also developed the world's leading credit account management system, as well as scoring systems for small business credit granting and customer and prospect databases.

Sparking the scoring revolution back in 1956, Fair, Isaac has an impressive list of past and present clients, including: Barclays Bank, MCI/Worldcom, Orlando Regional Healthcare System, Deutsche Bank AG, Bell Atlantic, Damark International, Nordstrom, Bank of America, Sears Roebuck, Merrill Lynch, MobiFon, Telefonica de Peru, General Motors Acceptance Corp., Chase Manhattan Bank and Minnesota Mutual Insurance.

"We use analytic software that installs mathematics into clients' systems and other products, and puts decision engine capabilities as well as scoring capabilities into e-commerce settings, via either ASP mode or end-user software mode," explains John Martin, corporate learning manager.

Needless to say, keeping employees abreast of new technology is a huge challenge and top priority. "We recognized some time back that we needed 24x7 access to learning for our employees, that we needed just-in-time, rather than just-in-case technology training," emphasizes Martin. "We also needed the right amount of learning, not a 7-part, 23-hour course, where it turns out what you really needed was in the first 10 minutes. We needed to let people control their own pace of learning and curriculum."

MindLeaders Through the Web

Providing interactive, self-paced training through the Web, the MindLeaders solution enables the distributed employees of Fair, Isaac to cost-effectively access nearly 500 technical and professional topics any time of the day or night--or from any location in the world. The speed at which change is implemented today places even greater emphasis on the combination of convenience and state-of-the-art training, a one-two punch offered by MindLeaders.

"People were left much more on their own in our company. The rate of change for technical programming languages and other tools was much slower," says Martin when describing life in the training world 6 years ago when he first joined Fair, Isaac.

"Today, you may be a COBOL programmer one week, and the next week, we might need for you to learn the basics of relational databases and SQL. On top of that you might have to deepen your existing knowledge of UNIX and SAS, while developing new skills in Visual Basic. MindLeaders' comprehensive course list seemed to fit the Fair, Isaac training mold to a "T."

"We had a good idea of what our folks were likely to need for their jobs. MindLeaders' technical list had the greatest overlap with our needs," says Martin. "We use PCs, mainframes and the Web in our development work, and our clients use all sorts of systems, as well. Our employees have to be able to learn how to deal with all of it."

In addition to the UNIX and UNIX-derivative courses, employees can access everything from Visual Basic, to a range of Web tools such as HTML, Java and JavaScript. Although Fair, Isaac's relationship with MindLeaders is in its infancy---just 4 months old---Martin is impressed that the company has already



introduced an additional 16 technical courses. Many of those focus on a combination of tools, a plus in his multi-platform environment.

"For example, they have a lot of COBOL and MVS along with getting started with Java. We also have access to something like Photoshop, where the generic advantage to a Web-based provider is that we don't have to worry about whether we have enough people to justify the program."

With offices throughout the world, it would be a logistics nightmare if only one or two people from each office wanted to learn a particular program. Do you transport them all into one office? Do you hire individual trainers for each location? Martin explains that---pre-MindLeaders---if someone in their Birmingham, England, office decided that he or she needed to understand UNIX better, the company would have started spending money instantly to get that person the right training. Now the person can go as far as possible using MindLeaders' tools, and then if he or she decides additional training is still needed, the company can assess whether or not to bring in a tutor or use another learning tool.

"It's not so much that we are spending less, we're spending smarter and avoiding future expenditures that I think could have been pretty darn high," says Martin. What ultimately convinced him to choose MindLeaders? "Besides being economically competitive with other providers, we tried the courses out with trial users around the company and the tech courses got good marks for usability, learnability and appropriate learning objectives."



Fallon Advertising Finds a Mac Friend In MindLeaders

When Becky Swanson, IT training manager for Minneapolis-based Fallon Advertising, sought out a company that offered a wide range of online technical and end-user education, she found it impossible to make an apple-to-apple comparison.

With the core of her company---95% to be exact---using Mac computers, not PCs, to perform their duties, keeping them up to technical snuff became increasingly frustrating for Swanson. She searched every nook and cranny of the Web for a vendor that would veer off Main Street and into her corner of the Apple world.

Many vendors sent her on a wild goose chase, promising their product successfully worked on a Mac when using a specific plug-in. However, after extensive trial and tribulation, she found that most claims were false. "Either we couldn't read a file, or we couldn't launch an EXE file off a Mac, or we had to fiddle endlessly with each Web page," says Swanson. "I was told that Mac didn't offer that much of a market share and that vendors don't cater to the educational market."

But Fallon isn't in the business of educating; it's in the business of advertising with offices in Minneapolis, New York, and London. The bulk of the company's 500 employees can be found under the same roof as Swanson in Minnesota and about 100 can be found working in the Big Apple.

As one of the world's most critically acclaimed, creatively driven branding companies, Fallon manages the consumer voice of some of the world's leading brands. Fallon Worldwide is the newly formed second global network of Publicis Group, based in Paris and has almost 650 employees in Minneapolis, New York and London. With billings of almost \$1 billion dollars, the agency's clients include, among others: Minneapolis—BMW of North America, drugstore.com, EDS, Holiday Inn, International Truck and Engine Corp., The Lee Company, Nordstrom, Nuveen Investments, PBS, Ralston Purina, Starbucks Coffee Company, Timex and United Airlines.

After joining Fallon in November 1998, Swanson's first challenge was simply to bring consistency to both curriculum and structure in the instruction-led arena. Her first task encompassed a four-month long, company-wide migration from Claris, Mac-based office software, to what has become the standard, Microsoft Office.

Challenge No. 2? This summer her 95% Mac-based workforce will shift to a 60-65% PC-based environment, with the majority of artists continuing to work on the Apple platform. At the same time, they will be implementing Lotus Notes. Swanson expects the process to take 10 weeks, just for the Minneapolis office.

Without access to MindLeaders' online courses—ones that give trainees the opportunity to move at their own pace, on a 24x7 basis, and on their own turf—she would have been put in a very difficult, almost impossible, position. "We have no facility, no way of holding this scope of classes, no way of addressing immediate learning needs," says Swanson. "Our people are fast, impatient learners who want to do training at their own speed. Online, Web-based training gives them that opportunity."

A believer in putting a lot of choices on the table, Swanson plans to use a smorgasbord of training methods. "It's not a great idea to replace all instructor-led training with online courses. I think that if you offer lots of choices, people will choose what they need. Some prefer the social interaction of a class, to get away from the desk and ignore e-mails. Others are more comfortable learning on their own and don't mind ignoring phone calls, passersby or can do it in such a way that doesn't impact them."

Online classes cater particularly to those folks who need training immediately and can't wait until next week for a class, she says. Swanson says she taps into MindLeaders' entire curriculum, from end user courses to technical and web development. "We've got a lot of people who travel an awful lot. The advantage is that they can set up in a hotel room. I'm not suggesting that people do it on their personal time, but I would hope if they had the choice between bad cable TV or learning, they'd choose learning."



e-Learning that works.

Swanson says one of the biggest winners to come out of MindLeaders' Internet-based courses is her 25-person IT department. One advantage to having a Mac shop is that it requires fewer technicians. However, that makes it nearly impossible for someone to take off an entire week to take a class on SQL for example.

The bottom line for Swanson: "When you think about having to hire the resources or build the room, or send people out for just the Office 2000 training (60% of the agency), we're saving hundreds of thousands of dollars."

And the fact that MindLeaders doesn't turn a deaf ear to the Apples of the world makes Swanson's job that much easier and less frustrating. Although a Mac-to-PC shift is in the works, "We need Web-based training to work here, and we plan to expand our offerings, but we will always need a solution that is cross-platform."



Setting the World-Wide Education Standard at SCC SoftComputer

Continuing education is the only way for a leading-edge software company to keep pace with rapid technological changes. Yet, with staff distributed throughout the world, SCC SoftComputer knew it required an education solution that provided fast, reliable access to a wide selection of courses---regardless of geography.

"In addition to administrative and support staff, we have over 200 programmers around the world building the latest products using the latest technology," says Don Keller, director of Educational Services. "It's vital that we provide easy access to comprehensive education no matter where our employees are located. With its self-paced, Web-based training, MindLeaders has more than met our requirements."

Providing interactive, self-paced training through the Web, the MindLeaders solution enables the distributed employees of SCC SoftComputer to cost-effectively access nearly 400 technical and professional topics at any time of the day or night---or from any location in the world.

About SCC SoftComputer

SCC SoftComputer is one of the fastest growing international developers of Information Systems specifically designed to meet the unique requirements of the multi-site healthcare environment. It designs and delivers software packages for a number of healthcare disciplines. The company also provides software tools and consulting teams to assist customers in implementing processes and applications such as accounts receivable, workload management and competency documentation. Yet, with staff distributed between its headquarters in Palm Harbor, Florida, and off-shore sites, the company actively pursued a Web-based solution that would deliver education to both technical and business personnel. "There was no way we were going to get involved with CD-ROMs," says Keller. "Web-based training was the only way to go for us. It's the quickest and fastest way for people to have access to education."

SCC SoftComputer first started out using the MindLeaders End-User courses to provide education for its Customer Service and administrative staff. These courses include topics geared toward gaining proficiency with MS-Word, Office 2000, MS-Windows as well as introductory courses included in the Concepts in Computing series. According to Keller, the driving reason for starting with End-User courses was to provide the opportunity for employees to build a basic computing skill set. "A lot of our people come from the medical field," he says. "They are medical technologists and not Information Technology professionals. Working with a computer is new for many of them and we need to make them feel comfortable. The End-User courses go a long way toward helping."

But the End-User courses represented only a portion of the education solution. The success of the MindLeaders courses, combined with expanding education requirements for distributed development teams, caused SCC SoftComputer to begin looking for a way to expand the scope of education availability.

"We needed to continue to expand our skills for design, networking and programming skills," says Keller. Again, SCC SoftComputer selected MindLeaders to help to expand and enhance skills, adding Technical Courses such as the GUI Design Series, Networking Essentials and the full spectrum of courses dedicated to C and Unix programming.

While keeping on top of the latest in technological advances is crucial for the successful development of new products, continuing education is just as crucial for the company's team of "road warriors" who travel between customer sites helping to implement the entire solution set of processes and tools.

"There's little opportunity for our professional services staff to return to the office or go to a classroom for training," explains Keller. "But they need to know about the different technologies employed at customer sites. With MindLeaders, they can take the courses they need whenever they want."



Setting and Meeting Standards

Although continuing education represents one method of investing in employees, SCC SoftComputer wants to ensure that each staff member gains more than just a passing knowledge in their respective fields. Instead, the company has established the necessary prerequisites and requirements for each course and, to ensure employees gain a thorough understanding of each topic, has set the passing grade for MindLeaders courses at 85-percent.

Administrative controls for the MindLeaders courses can prevent students from moving onto the next course if an established threshold is not met. "Our customers have high standards for our company and we need to establish the same high standards internally," says Keller. "Setting the mastery level at 85-percent ensures that each person taking the course is well prepared to move onto the next course in the topic."

But in addition to customers with high expectations, SCC SoftComputer, because it is so heavily involved in the medical field, also answers to a higher authority—the United States Food and Drug Administration(FDA). "The FDA regulates us and we must provide accurate reporting on how and when education has occurred," Keller emphasizes.

To accomplish this, the company automatically takes the course completion records for each employee from the MindLeaders class records and inserts them directly into the Human Resource records within the company's Educational Training and Competency (ETC) product---a tool it both uses and sells.

Easy Access and Customization

MindLeaders courses have become core education components for the company and provide the ideal mechanism for training and re-training within the specific disciplines established within the company. It has also enabled the Education Services group to help define a variety of curriculums based on departments. "People move between departments fairly often based on project requirements," Keller explains. "With the large number of MindLeaders courses, we can establish many different core classes that meet the needs of the different projects."

Equally important, because each course is written in standard HTML, Keller notes that the MindLeaders courses provide flexibility for customization. "We've added in additional help screens that discuss how the MindLeaders topics relate directly to our company," he says. "That flexibility better helps our employees to learn both the generic and explicit at the same time. MindLeaders is a powerful education solution that helps us deliver and support leading-edge software."



Web-based Innovation and Education by Worldspan®

How can a company best utilize the new technologies of the corporate Intranet and World Wide Web to cultivate and maximize the continuing educational development of its workforce?

That was a major challenge faced by the global electronic distribution company Worldspan when searching for a truly web enabled, interactive education solution that would not only allow employees to browse course offerings and complete course enrollment through the Intranet, but also provide their worldwide workforce access to both legacy and new technology application courses.

"Long before the buzz-words e-business and e-commerce were being used in boardrooms, we had the vision of developing and implementing a corporate Intranet that would facilitate both the administration and delivery of training for our employees," explains John Wilkinson, Worldspan's Technical Training and Business Support Manager.

"We first wanted our Intranet perfected so that all of the training administration functions could be processed through it efficiently," says Wilkinson. "Secondly, we wanted to contract a web-based, educational training company to supply technical and professional skilled courses on the Internet to employees at all different levels and on all different work schedules."

Visionary Solutions

Although Worldspan's vision was nothing short of revolutionary for the year 1996, they successfully implemented their training administration system on the Intranet by mid-1998 and then quickly focused on a short-list of vendors who could offer a better solution to the old CBT, time consuming, download to your hard drive, course style that had been the staple for technical and professional training.

The solution came from MindLeaders, providers of interactive, self-based training through the Web. The MindLeaders solution enables cost-effective access to a multitude of different topics at any time of day or night. All education is interactive and self-paced, allowing employees to learn what they need, whenever they need it.

"We were quite surprised at the vendors' varying definitions of web-based training," notes Mike Furlong of Worldspan's Technical Training and Business Development Department. "MindLeaders was the only company that had the right technical approach to web-based training. All the other companies simply directed you to their web site and had you download their static courses. MindLeaders was the only company to present a wide, comprehensive variety of courses (from PC to mainframe to soft skills), all in real-time, with 24x7 access and all accessible directly through their web-site."

Immediate Information Delivery

In addition to the functionality and user-friendly look of MindLeaders'courses, Wilkinson notes that the availability of their course offerings was a key selling point for Worldspan. It was imperative to Worldspan that scheduling conflicts did not limit anyone from the benefits of training, as traditional education methods had so frequently done in the past.

"What we like about MindLeaders above everything else is that our employees can access the course at home or at work, at any time of the day or night, regardless of their schedule or location. If we didn't have this flexibility, the system wouldn't be nearly as attractive to our organization," Wilkinson notes. "This is especially important in our industry where you have, for example, employees working second and third shifts at data and call centers. To have technical information delivered immediately and accurately on a global basis puts MindLeaders miles ahead of its competition."



The MindLeaders Choice

Equally important to Worldspan is the scope and depth of MindLeaders' course selections. Of great advantage to many industry sectors similar to the travel industry is the multitude of choice among courses that support the new, distributed, Web-based technologies as well as the technologies of legacy systems.

"Being able to offer supplemental training related to mainframe technologies like COBOL and CICS, as well as technical courses based on the Web such as FrontPage and Java, is paramount to our goal of empowering and improving our personnel," Wilkinson states. "And all levels of the company benefit in the end. The Technical Training Department is able to take advantage of the technical mainframe and technical web courses and our Sales and Human Resource departments can utilize the business skills development training."

With the MindLeaders URL link clearly highlighted on the company's Education Intranet homepage, Worldspan has placed a high value on the broadening of its employee's educational background. "The extent of MindLeaders' course selection empowers our staff to become more effective and increasingly valuable."

Innovation and Competitive Advantages

One of Worldspan's goals has been to ensure that travel agencies prosper in the Internet environment with strategically designed Internet strategies. Continuing employee education is recognized as part of this strategy whereby heavy investments in employees can result in a competitive edge for the company and the highest level of service for the customer.

As the provider of global electronic distribution travel information, Internet products and connectivity and electronic commerce capabilities for travel agencies, travel service providers and corporations in nearly 70 countries and territories worldwide, Worldspan relies on innovative and forward-thinking solutions throughout its business, making its decision to use MindLeaders logical.

"MindLeaders are true pioneers in their approach to Web-based training. Like us, they understood early on the many advantages of efficiently presented, interactive, self-paced courses through internal business networks and the Internet," Furlong explains.

Intelligence and Accessibility

In addition to providing access to courses through the Internet regardless of time and location, MindLeaders also has the unique ability to keep track of a student's progress and to resume a course right where they left off. There are no limitations as to when or where a course is started or ended. "Their intelligent technology ensures that you do not need to re-start a course from the beginning when you resume the course, nor do you have to worry about loosing any information in between sessions," Wilkinson remarks.

Students also have the option of taking a preliminary test, to assess their knowledge of a particular subject, so that a custom learning path can be created. "MindLeaders compliments our corporate culture while helping release us from the limitations of traditional education and training, all in a cost-effective manner," Wilkinson notes.



Industry Partners

A. G. Edwards

Alverno Information Services

Ameren-UE

American Family Insurance

American Home Products Corp.

American National Insurance

AutoZone, Inc.

Bank of New York

Beckman Coulter, Inc.

Blue Cross Blue Shield of

Minnesota

Blue Cross Blue Shield of

Oklahoma

Caltrans

Capital Blue Cross

CareFirst BC/BS

Cendent

Clarica

Computer Task Group

Comerica Incorporated

Consumers Energy

Convergys

Cutler-Hammer

CUNA Mutual Insurance Group

Da Vita

Ecolab

Educational Testing Service

Equifax

Fair, Isaac

Fairfax County Government

Fallon Worldwide Advertising

Federated Department Stores

Fifth Third Bank

First American

Corporation

Financial Services

First Data Corp.

First Nationwide Bank

Freddie Mac

Fortis., Inc.

Freightliner

Gulfstream Aerospace

Harris Corporation

Hewitt Associates

Home Depot

Honda of Canada Mfg.

IMR Global

ING Canada

Industrial Alliance Insurance and

Financial Services

Information Builders Inc.

Irving Oil Limited

Jostens

Kanbay Incorporated

Liberty Mutual

Lutheran Brotherhood

Manulife Financial

Manufacturers & Traders Trust

Maritime Life Assurance

Mass Mutual Insurance Company

Metropolitan Life Insurance Co.

Mutual Service Insurance

NICOR Gas

Northwest Farm Credit Services

Pep Boys

Perot systems

Pershing & Company

PHEAA

Philadelphia Stock Exchange

Protective Life

PSEG

Pyxis

QVC, Inc.

Rapidigm

Sabre Systems, Inc.

Sallie Mae

Salomon Smith Barney

Schering-Plough

Security Life

Southern Farm Bureau

Southwest Airlines

Spherion

Stratagem

Sun Life Insurance

SuperValu

T. D. Canada Trust Bank

Tasc, Inc.

The Bombay Company

The Mony Group

The Regence Group

Towers Perrin

Travelers Insurance Co.

UNUM Provident

USX

USF&G

Wachovia Corp

Walgreens, Inc.

Watkins Motor Lines

WellPoint Health Networks (Blue

Cross of California)

Whirlpool Corp.

WorldCom

World Savings and Loan

Ziegler Caterpillar

Zurich Commercial Insurance



Government Partners

AEPTA

Arizona Department of Economic Services

Arizona Department of Transportation

Bureau of Labor Statistics

California Department of Transportation

California Employment Development Department

California State Treasurers Office

Columbus Ohio, City of

Dade County Public Schools

Dept of Defense

Fairfax County

FBI

Federal Reserve Board

Florida Department of Health

Florida Department of Transportation

Georgia Dept. of Labor

Honolulu, City and County of

Illinois, State of

Iowa Department of Transportation

Kansas City, City of

LACERA (Los Angeles County Employee

Retirement Assoc.)

Lawrence, City of

Los Angeles, City of

Louisiana Division of Administration

Massachusetts Water Authority

Minnesota Department of Economic Security

Minnesota Department of Transportation

Mississippi, State of

Missouri Department of Revenue

Missouri Department of Transportation

National Security Agency

Newport News, City of

Norfolk, City of

Nova Scotia Government

Ontario Lottery Corporation

Oregon Department of Information Systems

Oregon Department of Transportation

Orlando, City of

Palm Beach County School District

Pennsylvania, Commonwealth of

Revenue Canada

Richmond, City of

Saskatchewan Energy and Mines

Social Security Administration

South Carolina Dept. of Revenue

Southern California Edison Co.

Tallahassee, City of

Texas Teacher Retirement System

Texas Department of Health

Texas Department of Transportation

Texas Education Agency

Texas Employee Retirement System

Texas Workforce Commission



Certification

MindLeaders offers quality training to help learners prepare for many information technology industry certifications. Certification track courses have been designed for MCSE, MOUS, CCNA, CCDA, CNE, and A+ certification.

Microsoft Certified Systems Engineer

The Microsoft Certified Systems Engineer (MCSE) credential is for professionals who analyze the business requirements and design and implement the infrastructure for business solutions based on the Microsoft Windows 2000 platform and Microsoft server software. MindLeaders offers an in-depth curriculum to help you prepare for the exams.

MindLeaders recognizes the tremendous benefits you can gain through MCSE and MCP certification, and has created courses to help you prepare for the Microsoft exams described here. After you have passed any one of the exams, you will be designated a Microsoft Certified Professional (MCP). By completing and passing a combination of core and elective exams, you will earn the designation of Microsoft Certified Systems Engineer (MCSE). Full certification requirements are located on the Microsoft Web site at www.microsoft.com.

Microsoft Office User Specialist

Microsoft offers the Microsoft Office User Specialist (MOUS) designation for professionals passing exams covering Office topics such as Access, Excel, Outlook, PowerPoint, and Word. Passing a MOUS certification exam demonstrates your mastery of one of the applications in the Office suite. MindLeaders courses assist you in attaining MOUS status. Full certification requirements are located on the Microsoft MOUS Web site at www.mous.net.

Cisco Certified Network Associate and Cisco Certified Design Associate

Cisco offers the Cisco Certified Network Associate (CCNA) designation to professionals passing exams covering the installation, configuration, and operation of simple-routed LAN, routed WAN, and switched LAN networks. The Cisco Certified Design Associate (CCDA) designation indicates a working knowledge of designing routed and switched networks involving LAN, WAN, and dial access services for networks with fewer than 100 nodes. MindLeaders offers courses to help you prepare for CCNA and CCDA certification exams. Full certification requirements are located at the Cisco Web site at www.cisco.com.

Certified Novell Engineer

Novell offers the Certified Novell Engineer (CNE) designation to professionals passing the CNE exam. The NetWare 5 Administration Test evaluates one's skill in network planning, installation and configuration, performing system upgrades, and managing network databases. The NetWare 5 Advanced Administration test evaluates one's skill in designing, configuring, and administering a complex NetWare 5 network. MindLeaders offers courses to assist you in attaining CNE NetWare 5 status. Full requirements are located at the Novell Web site at www.novell.com.

A+ Certification

CompTIA, the Computing Technology Industry Association, offers the A+ Certification exams, a testing program that certifies the competency of entry-level (six months experience) service technicians in the computer industry. The A+ Certification exams assess basic computer service and repair technology skills. MindLeaders, an approved CompTIA A+ Training Provider, offers courses to help you prepare for A+ certification exams. Full certification re-quirements are located at the CompTIA Web site at www.comptia.com.



Microsoft Certified Systems Engineer

The Microsoft Certified Systems Engineer (MCSE) credential is for professionals who analyze the business requirements and design and implement the infrastructure for business solutions based on the Microsoft Windows 2000 platform and Microsoft server software. MindLeaders offers an in-depth curriculum to help you prepare for the exams.

After you have passed any one of the following exams, you will be designated a Microsoft Certified Professional (MCP). By completing and passing a combination of core and elective exams, you will earn the designation of Microsoft Certified Systems Engineer (MCSE). Full certification requirements are located on the Microsoft Web site at www.microsoft.com.

MindLeaders Courses for the MCSE Core Exams

Windows 2000 Server

(Exam 70-215) Time: 50 Hours

- 1. Installation
- Hardware
- Controlling Access to Files and Folders
- Controlling Access to Web Resources and Printers
- 5. Optimizing Your Server
- Recovering from Disaster
- Configuring Disks and Volumes
- 8. Administering Disks
- 9. Networking Your Server
- Implementing Remote Access
- Implementing Terminal Services
- 12. Using Security Features

Windows 2000 Professional Series

(Exam 70-210) Time: 42 Hours

- 1. Installation
- Remote Installations and Upgrades
- 3. Administering Resources
- Administering Shared Resources
- Managing Disks Managing Hardware
- Monitoring and
 Optimizing Your System
- 8. Configuring Your Desktop
- Networking with Windows 2000 Professional
- 10. Using TCP/IP
- 11. Managing Users and Groups
- Securing Your System

Windows 2000 Active Directory

(Exam 70-217) Time: 15 Hours

- Preparing for Active
 Directory
- Building an Active Directory Structure
- Administering Active Directory Services
- 4. Managing Servers

Windows 2000 Network Administration

(Exam 70-216) Time: 11 Hours

- 1. Working with DNS and DHCP
- 2. Working with Remote Access
- Working with Network Protocols

Windows 2000 Network Design

(Exam 70-221) Time: 13 Hours

- Analyzing Business Needs
- 2. Analyzing Technical Needs
- 3. Infrastructure Design



MindLeaders Courses for the MCSE Elective Exams

Exchange Server 5.5

(Exam 70-081) Time: 54 Hours

- 1. Planning
- 2. Strategies
- 3. Installing
- 4. Configuring
- 5. Managing
- 6. Monitoring
- 7. Troubleshooting
- 8. Connectivity
- 9. Site Solutions

SQL Server 7 Admin

(Exam 70-028) Time: 72 Hours

- 1. Security Strategy
- 2. System Requirements
- 3. Migration Planning
- 4. Replication Plans
- 5. Installing the Server
- 6. Other Installations
- 7. Configuring
- 8. Security Management
- 9. Managing Accounts
- 10. Managing Permissions
- 11. Database Management
- 12. Loading Databases
- 13. Backups and Restores
- 14. Managing Replication
- 15. Management Tasks
- 16. Monitoring Events
- 17. Watching and Optimizing
- 18. Server Repair
- 19. More Troubleshooting



Microsoft Office User Specialist

Microsoft offers the Microsoft Office User Specialist (MOUS) designation for professionals passing exams covering Office topics such as Access, Excel, Outlook, PowerPoint, and Word. Passing a MOUS certification exam demonstrates your mastery of one of the applications in the Office suite. MindLeaders courses assist you in attaining MOUS status. Full certification requirements are located on the Microsoft MOUS Web site at www.mous.net.

MindLeaders Courses for the MOUS Exams

Word 2000 (Core Exam) Time: 20 Hours

- Managing Documents
- Working with Text
- Formatting Paragraphs
- Page Format and Printing
- Tables and Other Objects

Word 2000 Expert (Expert Exam) Time: 20 Hours

- 1. Page Formatting
- Managing Documents
- 3. Inserting Objects
- 4. Advanced Features
- 5. Workgroups

(Core Exam)

Time: 28 Hours

- 1. Working with Cells
- 2. Working with Files
- Formatting Worksheets
- Page Setup and Printing
- Worksheets & Workbooks
- Formulas and Functions
- 7. Charts and Objects

Excel 2000 Expert (Expert Exam)

Time: 21 Hours

- Importing and Exporting
 Data
- Working with Templates, Reports, and Report Manager
- 3. Formatting, Sorting, and Filtering Data
- Naming Ranges, Working with Macros, and Customizing Toolbars
- Validating and Auditing Data
- Analyzing Data and Using Pivot Tables
- Sharing Work and Adding Security



Access 2000

(Core Exam)

Time: 25 Hours

- Creating Databases
- 1. Building Tables
- 2. Modifying Tables
- Sorting and Filtering
- Relationships & Queries
- 5. Building Forms
- 6. Producing Reports
- 7. Advanced Tasks

PowerPoint 2000

(Core Exam)

Time: 15 Hours

- 1. Presentations
- 2. Layout and Text
- 3. Graphics and Tables
- 4. Custom Slides
- 5. Showing Slides

Project 2000

(Core Exam)

Time: 21 Hours

- 1. Starting a Project
- Scheduling Tasks and Adding Resources
- Managing Work and Multiple Projects
- 4. Using Project Central
- Customizing the Project
- Creating Reports and Exporting Data

Word 97 and Excel 97

(Proficient Exams)

Time: 12 Hours and 11

Hours

- 1. Word Getting Started
- Word: Formatting Documents
- 3. Word: Using Productivity Tools
- Excel: Getting Started
- 2. Excel: Modifying Worksheets
- Excel: Using Excel Tools



Cisco Certified Network Associate and Cisco Certified Design Associate

Cisco offers the Cisco Certified Network Associate (CCNA) designation to professionals passing an exam covering the installation, configuration, and operation of simple-routed LAN, routed WAN, and switched LAN networks. The Cisco Certified Design Associate (CCDA) designation indicates a working knowledge of designing routed and switched networks involving LAN, WAN, and dial access services for networks with fewer than 100 nodes. MindLeaders offers courses to help you prepare for CCNA and CCDA certification exams. Full certification requirements are located at the Cisco Web site at www.cisco.com.

MindLeaders Courses for the CCNA Exam

CCNA Exam

Time: 73 Hours

- 1. OSI Reference Mode
- 2. Networks and Data Transfer
- 3. Local Area Networking
- 4. Wide Area Networking
- 5. Using a Router

- 6. Introduction to IOS
- 7. IOS Configuration
- 8. Network Management
- 9. Bridges and Switches
- 10. TCP/IP Networking

- 11. IP Addressing
- 12. IP Routing
- 13. IPX Networking
- Network Security and Control
- 15. Additional Configurations
- 16. Exam Preparation 1
- 17. Exam Preparation 2
- 18. Numbering Systems

MindLeaders Courses for the CCDA Exam

CCDA Exam

Time: 32 Hours

- 1. Internetworking Review
- 2. LAN Networking
- 3. WAN Networking
- 4. Introduction to Design

- Examining Existing Networks
- 6. Designing LANs
- 7. Designing WANs

- 8. Design Issues
- Optimizing by Design
- 10. Testing and Managing



Certified Novell Engineer

Novell offers the Certified Novell Engineer (CNE) designation to professionals passing the CNE exam. The NetWare 5 Administration Test evaluates one's skill in network planning, installation and configuration, performing system upgrades, and managing network databases. The NetWare 5 Advanced Administration test evaluates one's skill in designing, configuring, and administering a complex NetWare 5 network. MindLeaders offers the courses detailed below to assist you in attaining CNE NetWare 5 status. Full requirements are located at the Novell Web site at www.novell.com.

MindLeaders Courses for the Novell NetWare 5 Administration Tests

Novell CNE 5 Test #050-639 or CNI

Test #050-839

Time: 30 Hours

NetWare Basics

2. Installation

3. Using NDS

4. File System

5. NDS Security

6. File Security

7. ZENworks

Advanced ZENworks

9. Distributed Printing

MindLeaders Courses for the Novell NetWare 5 Advanced Administration Tests

Novell CNE 5 Test #050-640 or CNI

Test #050-840

Time: 19 Hours

- 1. Upgrading or Migrating
- 2. Managing the Server
- 3. The File System
- 4. Storage and Backup
- 5. Server Performance
- 6. Improving Performance



A+ Certification

CompTIA, the Computing Technology Industry Association, offers the A+ Certification exams, a testing program that certifies the competency of entry-level (six months experience) service technicians in the computer industry. The A+ Certification exams assess basic computer service and repair technology skills. MindLeaders, an approved CompTIA A+ Training Provider, offers courses to help you prepare for A+ certification exams. Full certification requirements are located at the CompTIA Web site at www.comptia.com

MindLeaders Courses for A+ 2001 Hardware and Operating System Certification Exams

A+ Certification Exams

Time: 49 Hours

- 1. Computer Introduction
- The System Board
- Connecting Peripherals
- 4. Operating Systems
- 5. MS/DOS

- 6. Windows 9.X and 2000
- 7. Disk Drives
- 8. Monitors
- 9. Modems

- 10. Printers
- 11. Networks
- 12. Troubleshooting
- 13. Maintenance Tasks

AWARD TO

Listing of Contract Products

Pricing/Discount (and Index Price Document)

(Block 9: Contractor)

(Block 11: Accepted as to Item Numbers)

(Block 12: Amount: Per Order)

MindLeaders

Listing Spreadsheet ...(see 'yellow tab' in bid offer)

COV price is 0% off pricing found at http://www.mindleaders.com/products/catalog.html

MindLeaders

e-Learning that works.

MindLeaders Inc.
Response for
IFB No. 2001-22
(Pricing Spreadsheet)

To: Dept. of Information Technology Acquisition Services Division 110 S. 7th St., Lobby Floor Richmond, VA 23219-9300 ATTN: Bid Section

From: MindLeaders Inc. 851 W. Third Ave., Bldg 3 Columbus, Ohio 43212 800-223-3732 or 614-781-7300

Due Date - 10/30/2001

Time - 2:00 PM

Award will be based	I upon the Evaluated Cost (EC) which is the sum total of costs for the "Market Basket" of courses provided.
Multiple awards up	to 5 may be made. Award will consist of the entire catalog of courses available from each selected bidder.
INSTRUCTIONS:	On the following two worksheets, (Professional Development and Desktop Apps) enter your firm's data per the following instructions:
	(On the LISTING worksheet, enter all courses/products/services offered.)
NOTE:	Sample data, shown in red font color, has been inserted as a guide on each sheet.
Enter your firm's na	ime in the "COMPANY NAME" column.
Enter your firm's co	ourse data that most closely matches the provided titles.
Enter the course De	elivery Medium, License and ID number or part number, as appropriate.
Enter your firm's bi	d price in the "BID PRICE" column. (NOTE: All prices must include IFA.)
	's purchase price in the "Index Price" column. (Discount column is calculated from the Bid Price and Index
Enter the Publisher	's Index Document or website URL in the "INDEX Price Document/URL" column (where the published price always be found).
NOTE:	The following are <u>mandatory</u> requirements for all course offerings, both those provided in the "Market Basket" and those offered in your firm's LISTING Spreadsheet of all courses/products/services.

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_	A CHICAGO	Destroy Pills	Delivery Medium	Course ID #	Bid Price	DISCOUNT	Index Price	Index Price Document name/URL
<u> </u>	KICING SPREADSHEEL	reducement course line					(Enter the price	(Enter the OEM's Index Price Document
							found on the	name/website URL where published
_	in the second		and I Icana	(List all available courses in this category including level and version.)	Price is Per Person.	%	OEM'S Index document/URL)	pricing for the individual course can be found.)
7 6	minological design	Ohiert Oriented Programming	1 liser CD-ROM	pd-101	\$ 77.00	23.00	\$ 100.00	retail price guide 10/01/2001
		Visual Basic 6.0 coding	5 user, CD-ROM	pd-105	\$ 150.00	25.00	\$ 200.00	http://hhhcompany.com/cost.html
သ								
-		Professional Developm	Professional Development Market Basket Courses (15 courses)	courses)				
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7		Enter the number of courses in y	urses in your Professional Development library.	elopment library.				
-	NOTE: All adolps among include IEA							
ž °	OLE: All pircura litinat income in control			TCPC01, TCPC02, TCPC03,				
2		TCD/ID Fundamentals	sindle user delivered on CD-ROM *	TCPC04, TCPC08, TCPC09, TCPC10	\$ 165.00	0.00	\$ 165.00	http://www.mindleaders.com/
_				TCPC01, TCPC02, TCPC03,				
		i di		TCPC07, TCPC08, TCPC09,	165 00	000	165.00	http://www.mindleaders.com/
10 18	8	I CP/IP Fundamentals	Z 10 Z2 USers delivered LAN based	#CPC04 TCPC03		8		
;			MAC Loss della second IMED Bosed •	TCPC01, TCPC02, TCPC03, TCPC04, TCPC08, TCPC09, TCPC09	141.00	00	141 00	http://www.mindleaders.com/
11 10	O.	I CP/IP Fundamentals	TOO USEI DEINEREU WED DASEU	TOTOTO SOCIETY		3		
12 24	ď	Intro to Visual Basic 6.0	single user delivered on CD-ROM *	V6BC01, V6BC02, V6BC03, V6BC04, V6BC05, V6BC06, V6BC07, V6BC08	\$ 55.00	0.00	\$ 55.00	http://www.mindleaders.com/
				V6BC01, V6BC02, V6BC03,				
13 2B	æ	Intro to Visual Basic 6.0	2 to 25 users delivered LAN Based *	V6BC04, V6BC05, V6BC06, V6BC07, V6BC08	\$ 55.00	0.00	\$ 55.00	http://www.mindleaders.com/
L				V6BC01, V6BC02, V6BC03,				
14	0	Intro to Visual Basic 6.0	100 user delivered WEB Based *	V6BC04, V6BC05, V6BC06, V6BC07, V6BC07	\$ 47.00	0.00	\$ 47.00	http://www.mindleaders.com/
15.3	a	Intro to Java Script Programm	isingle user delivered on CD-ROM *	HTCL05, HTCL06, HTC07		0.00		http://www.mindleaders.com/
16.3		Intro to Java Script Programm	2 to 25 users delivered LAN Based *	HTCL05, HTCL06, HTC07	\$ 55.00	0.00	\$ 55.00	http://www.mindleaders.com/
17 30		Intro to Java Script Programm	Intro to Java Script Programmi 100 user delivered WEB Based *	HTCL05, HTCL06, HTC07		0.00	\$ 47.00	http://www.mindleaders.com/
	4	Intro to HTML Programming	single user delivered on CD-ROM *	HTCL01, HTCL02, HTCL03, HTCL04, HTCL05, HTCL06, HTCL07	\$ 55.00	0.00	\$ 55.00	http://www.mindleaders.com/
				HTCL01, HTCL02, HTCL03, HTCL04, HTCL05, HTCL06,				
19 4B	8	Intro to HTML Programming	2 to 25 users delivered LAN Based *	HTCL07	\$ 22.00	0.00	\$ 22.00	http://www.mindleaders.com/
20 4C	ď	Intro to HTML Programming	100 user delivered WEB Based *	HTCL01, HTCL02, HTCL03, HTCL04, HTCL05, HTCL06, HTCL07	\$ 47.00	00:0	\$ 47.00	http://www.mindleaders.com/
		1		RDBC01 Note: version specific	**************************************	5	55.00	http://www.mindleaders.com/
21	Y.	OKACLE rundamentals	single User delivered on CO-ACIM	RDRC01 Note: version specific		3		
22 5B	90	ORACLE Fundamentals	2 to 25 users delivered LAN Based *	Oracle tittes also available	\$ 55.00	0.00	\$ 55.00	http://www.mindleaders.com/
23.50	٢	OBACI E Fundamentals	100 user delivered WEB Based *	RDBC01 Note: version specific Oracle titles also available	\$ 47.00	00:00	\$ 47.00	http://www.mindleaders.com/
				NTETC1, NTETC2, NTSTC1, NTSTC2, NTSTC3, NTSTC4,				
24 6A	Z,	Windows NT 4.0 Administratio single user	single user delivered on CD-ROM *	NT4TC2, NT4TC3, NT4TC4	\$ 495.00	00:0	\$ 495.00	http://www.mindleaders.com/

	A	В	С	D		E	F		G	Н
+				NTETC1, NTETC2, NTSTC1,						
- 1				NTSTC2, NTSTC3, NTSTC4,		- 1				
1	cn.	Windows NT 4.0 Administratio	2 to 25 users delivered LAN Based *	NT4TC2, NT4TC3, NT4TC4	\$	495.00	0.00	\$	495.00	http://www.mindleaders.com/
4	6B	Williams N1 4.0 Administration	2 to 20 users delivered to 17 to block	NTETC1, NTETC2, NTSTC1,						
1				NTSTC2, NTSTC3, NTSTC4,						
ı		Comment of the Commen			0	420.75	0.00	s	420.75	http://www.mindleaders.com/
1	6C	Windows NT 4.0 Administratio	100 user delivered WEB Based *	NT4TC2, NT4TC3, NT4TC4	9	420.75	0.00	2	420.75	Intp://www.stillingleadera.com/
٦				LA7C01, LA7C02, LA7C03,		- 1				
1				LA7C04, LA7C05, LA7C06,						
- 1				LA7C07, LA7C08, LA7C09,	1					
-1				LA7C10, LA7C11, LA7C12,	1					
-1				LA7C13, LA7C14, LA7C15,		- 1				
- 1				LA7C16, LA7C17, LA7C18,	1					
		COL Common Admi	single user delivered on CD-ROM *	LA7C19	\$	165.00	0.00	\$	165.00	http://www.mindleaders.com/
4	7A	SQL Server 7.0 Systems Admi	single user delivered on CD-NOW	LA7C01, LA7C02, LA7C03,	-	100.00	0.00	14		
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П				LA7C04, LA7C05, LA7C06,						
				LA7C07, LA7C08, LA7C09,						
				LA7C10, LA7C11, LA7C12,						
				LA7C13, LA7C14, LA7C15,						
				LA7C16, LA7C17, LA7C18,						
	7B	SOI Server 7.0 Systems Admit	2 to 25 users delivered LAN Based *	LA7C19	5	165.00	0.00	\$	165.00	http://www.mindleaders.com/
2	70	OGE CONTON 1.0 GYSTORIO PORTI		LA7C01, LA7C02, LA7C03,	T					
				LA7C04, LA7C05, LA7C06,						
				LA7C07, LA7C08, LA7C09,						I.
				LA7C10, LA7C11, LA7C12,						
				LA7C13, LA7C14, LA7C15,						
				LA7C16, LA7C17, LA7C18,	L					
9	7C	SQL Server 7.0 Systems Admi	100 user delivered WEB Based *	LA7C19	\$	141.00	0.00	\$		http://www.mindleaders.com/
	8A	C Programming	single user delivered on CD-ROM *	CLGC01, CLGC02, CLG03	\$	55.00	0.00	\$		http://www.mindleaders.com/
	8B	C Programming	2 to 25 users delivered LAN Based *	CLGC01, CLGC02, CLG03	\$	55.00	0.00	\$	55.00	http://www.mindleaders.com/
		C Programming	100 user delivered WEB Based *	CLGC01, CLGC02, CLG03	\$	47.00	0.00	\$	47.00	http://www.mindleaders.com/
2	8C	C Flogramming	100 door delivered 11 E.D. Decou	CCDA01, CCDA02, CCDA03,	1	1111100000				
				CCDA04, CCDA05, CCDA06,						
			THE RESEARCH THE PROPERTY OF T	CCDA07, CCDA08, CCDA09,	1 4	405.00	0.00	0	405.00	http://www.mindleaders.com/
3	9A	CISCO Internetworking Design	single user delivered on CD-ROM *	CCDA10	\$	165.00	0.00	\$	165.00	http://www.mindleaders.com/
				CCDA01, CCDA02, CCDA03,	1					
				CCDA04, CCDA05, CCDA06,						
				CCDA07, CCDA08, CCDA09,						
	op.	CISCO Internativerking Design	2 to 25 users delivered LAN Based *	CCDA10	S	165.00	0.00	S	165.00	http://www.mindleaders.com/
4	9B	Claco Internetworking Design	2 10 20 desire delivered 2 114 00000	CCDA01, CCDA02, CCDA03,	1					
				CCDA04, CCDA05, CCDA06,						
			The Wall Brown View	CCDA07, CCDA08, CCDA09,		444 66	0.00		444.00	http://www.mindloadare.com/
5	9C	CISCO Internetworking Design	100 user delivered WEB Based *	CCDA10	\$	141.00	0.00	\$	141.00	http://www.mindleaders.com/
Ī				UNXTC1, UNXTC3, UNXTC4,				1 4		LOW ME BY THE CONTROL OF THE CONTROL
6	10A	UNIX Fundamentals	single user delivered on CD-ROM *	UNXTC5, UNXTC6, UNXTC7	\$	55.00	0.00	\$	55.00	http://www.mindleaders.com/
9	1.864	- State of the sta		UNXTC1, UNXTC3, UNXTC4,						
7	400	UNIX Fundamentals	2 to 25 users delivered LAN Based *	UNXTC5, UNXTC6, UNXTC7	\$	55.00	0.00	\$	55.00	http://www.mindleaders.com/
1	10B	ONIA Fundamentais	E to Lo doors gorrefor Erry pound	UNXTC1, UNXTC3, UNXTC4,	1	-21-7				
			100 J. F J. WED D 11	UNXTC5, UNXTC6, UNXTC7	\$	47.00	0.00	S	47.00	http://www.mindleaders.com/
	10C	UNIX Fundamentals	100 user delivered WEB Based *				0.00	S		http://www.mindleaders.com/
9	11A	Database Fundamentals	single user delivered on CD-ROM *	RDBC01	\$	55.00				
0	11B	Database Fundamentals	2 to 25 users delivered LAN Based *	RDBC01	\$	55.00	0.00	\$		http://www.mindleaders.com/
-	11C	Database Fundamentals	100 user delivered WEB Based *	RDBC01	\$	47.00	0.00	\$	47.00	http://www.mindleaders.com/
-	111111111111111111111111111111111111111			WBDS01, WBDS02, WBDS03,						20.000
2	124	Web Development Fundament	single user delivered on CD-ROM *	WBDS04, WBDS05	\$	55.00	0.00	\$	55.00	http://www.mindleaders.com/
4	12A	Web Development rundament	origin and dollrered or on the	WBDS01, WBDS02, WBDS03,	1					
	000	OD THE STATE OF TH	D to DE come delivered LAND Decide	WBDS04, WBDS05, WBDS05,	S	55.00	0.00	\$	55.00	http://www.mindleaders.com/
9	12B	Web Development Fundament	2 to 25 users delivered LAN Based *		- 0	00.00	0.00	-	55,00	The state of the s
3										
				WBDS01, WBDS02, WBDS03, WBDS04, WBDS05	s	47.00	0.00	s		http://www.mindleaders.com/

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5			single user delivered on CD-ROM *	XMLC01, XMLC02, XMLC03, XMLC04, XMLC05, XMLC06	s	165.00	0.00	\$ 165.00	http://www.mindleaders.com/
3	13B	Understanding XML	2 to 25 users delivered LAN Based *	XMLC01, XMLC02, XMLC03, XMLC04, XMLC05, XMLC06	\$	165.00	0.00	\$ 165.00	http://www.mindleaders.com/
		Understanding XML	100 user delivered WEB Based *	XMLC01, XMLC02, XMLC03, XMLC04, XMLC05, XMLC06	\$	141.00	0.00	\$ 141.00	http://www.mindleaders.com/
			single user delivered on CD-ROM *	NESC01, NESC02, NESC03, NESC04, NESC05, NESC06	\$	165.00	0.00	\$ 165.00	http://www.mindleaders.com/
			2 to 25 users delivered LAN Based *	NESC01, NESC02, NESC03, NESC04, NESC05, NESC06	\$	165.00	0.00	\$ 165.00	http://www.mindleaders.com/
			100 user delivered WEB Based *	NESC01, NESC02, NESC03, NESC04, NESC05, NESC06	\$	141.00	0.00	\$	http://www.mindleaders.com/
	15A	Data Warehousing	single user delivered on CD-ROM *	DWHC01, DWHC02	\$	55.00	0.00	\$	http://www.mindleaders.com/
	158	Data Warehousing	2 to 25 users delivered LAN Based *	DWHC01, DWHC02	\$	55.00	0.00	\$	http://www.mindleaders.com/
	15C	Data Warehousing	100 user delivered WEB Based *	DWHC01, DWHC02	\$	47.00	0.00	\$ 47.00	http://www.mindleaders.com/
	* Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	* Delivery Formats include CD-ROM, LAN, intranet (liveplay & download), & Internet (liveplay & download). Pricing listed is per person.							

Market Basket	Requested Course Title	Delivery Medium	Course ID #	Bi	d Price	DISCOUNT	Index Price	Index Price Document name/UR
MindLeaders	100	and License		Pric	ce is Per		(Enter the price found on the OEM's Index document/URL)	(Enter the OEM's Index Price Document name/website URL when published pricing for the individual course can be found.)
viinaLeaders					27.00	00.00	6 400.00	retail price guide 10/01/2001
sample data>>>	Microsoft WORD '97 Level 1	single user delivered on CD-ROM	pl-111222C	\$	77.00	23.00	\$ 100.00	retail price quide 10/01/2001
sample data>>>	Microsoft WORD '97 Level 1	2 to 10 users delivered LAN Based	pl-333444L	\$	150.00	25.00	\$ 200.00	http://hhhcompany.com/Lcost.html
sample data>>>	Microsoft WORD '97 Level 1	11 to 25 users delivered WEB Based	pl-1234W	s	175.00	41.67	\$ 300.00	http://hhhcompany.com/Wcost.html
	Desktop Applications/End User	Computing (15 courses)						
	Enter the number of courses in	your Desktop Apps-End User Computing library.						
NOTE: All pricing n	nust include IFA.							
1A	Microsoft WORD '97 Level 1	single user delivered on CD-ROM *	WRDC01, WRDC02 & WRDC03	\$	27.50	0.00	\$ 27.50	http://www.mindleaders.com/
1B	Microsoft WORD '97 Level 1	2 to 10 users delivered LAN Based *	WRDC01, WRDC02 & WRDC03	\$	27.50	0.00	\$ 27.50	http://www.mindleaders.com/
1C	Microsoft WORD '97 Level 1	11 to 25 users delivered WEB Based *	WRDC01, WRDC02 & WRDC03	s	26.13	0.00	\$ 26.13	http://www.mindleaders.com/
2A	Microsoft EXCEL '97 Level 1	single user delivered on CD-ROM *	XCLC01, XCLC02, XCLC03	\$	27.50	0.00	\$ 27.50	http://www.mindleaders.com/
	Microsoft EXCEL '97 Level 1	2 to 10 users delivered LAN Based *	XCLC01, XCLC02, XCLC03	\$	27,50	0.00	\$ 27.50	http://www.mindleaders.com/
2B 2C	Microsoft EXCEL '97 Level 1	11 to 25 users delivered WEB Based *	XCLC01, XCLC02, XCLC03	\$	26.13	0.00	\$ 26.13	http://www.mindleaders.com/
3A	Microsoft POWERPOINT '97 Level 1	single user delivered on CD-ROM *	PPTC01, PPTC02	\$	27.50	0.00	\$ 27.50	http://www.mindleaders.com/
	Microsoft POWERPOINT '97 Level 1	2 to 10 users delivered LAN Based *	PPTC01, PPTC02	\$	27.50	0.00	\$ 27.50	http://www.mindleaders.com/
3B 3C	Microsoft POWERPOINT '97 Level 1	11 to 25 users delivered WEB Based *	PPTC01, PPTC02	\$	26.13	0.00	\$ 26.13	http://www.mindleaders.com/
4A	Microsoft ACCESS '97 Level 1	single user delivered on CD-ROM *	ACCC01, ACCC02	\$	27.50	0.00	\$ 27.50	http://www.mindleaders.com/
4B	Microsoft ACCESS '97 Level 1	2 to 10 users delivered LAN Based *	ACCC01, ACCC02	\$	27.50	0.00	\$ 27.50	http://www.mindleaders.com/
4C	Microsoft ACCESS '97 Level 1	11 to 25 users delivered WEB Based *	ACCC01, ACCC02	\$	26.13	0.00	\$ 26.13	http://www.mindleaders.com/
5A	Microsoft PROJECT '98 Level 1	single user delivered on CD-ROM *	PRJC01. PRJC02	\$	27,50	0.00	\$ 27.50	http://www.mindleaders.com/
5B	Microsoft PROJECT '98 Level 1	2 to 10 users delivered LAN Based *	PRJC01, PRJC02	\$	27.50	0.00	\$ 27.50	http://www.mindleaders.com/
5C	Microsoft PROJECT '98 Level 1	11 to 25 users delivered WEB Besed *	PRJC01, PRJC02	\$	26.13	0.00	\$ 26.13	http://www.mindleaders.com/
6A	Microsoft WORD 2000 Level 1	single user delivered on CD-ROM *	W2KE01, W2KE02, W2KE03, W2KE04, W2KE05	\$	27.50	0.00	\$ 27.50	http://www.mindleaders.com/

6B	Microsoft WORD 2000 Level 1	2 to 10 users delivered LAN Based *	W2KE01, W2KE02, W2KE03, W2KE04, W2KE05	\$	27.50	0.00	\$	27.50	http://www.mindleaders.com/
3C	Microsoft WORD 2000 Level 1	11 to 25 users delivered WEB Based *	W2KE01, W2KE02, W2KE03, W2KE04, W2KE05	\$	26.13	0.00	\$	26.13	http://www.mindleaders.com/
r _A	Microsoft EXCEL 2000 Level 1	single user delivered on CD-ROM *	E2KE01, E2KE02, E2KE03, E2KE04, E2KE05, E2KE06, E2KE07	\$	27,50	0.00	\$	27.50	http://www.mindleaders.com/
7B	Microsoft EXCEL 2000 Level 1	2 to 10 users delivered LAN Based *	E2KE01, E2KE02, E2KE03, E2KE04, E2KE05, E2KE06, E2KE07	\$	27,50	0.00	\$	27,50	http://www.mindleaders.com/
	Microsoft EXCEL 2000 Level 1	11 to 25 users delivered WEB Based *	E2KE01, E2KE02, E2KE03, E2KE04, E2KE06, E2KE06	45	26.13	0.00	\$	26.13	http://www.mindleaders.com/
7C	Microsoft POWERPOINT 2000 Level 1	single user delivered on CD-ROM *	P2KM01, P2KM02, P2KM03. P2KM04, P2KM05	\$	27.50	0.00	\$	27.50	http://www.mindleaders.com/
8A	Microsoft POWERPOINT 2000 Level 1	2 to 10 users delivered LAN Based *	P2KM01, P2KM02, P2KM03, P2KM04, P2KM05	\$	27,50	0.00	S	27.50	http://www.mindleaders.com/
8B		11 to 25 users delivered WEB Based *	P2KM01, P2KM02, P2KM03, P2KM04, P2KM05	s	26.13	0.00	\$	26.13	http://www.mindleaders.com/
9A	Microsoft ACCESS 2000 Level 1	single user delivered on CD-ROM*	A2KM01, A2KM02, A2KM03, A2KM04, A2KM06, A2KM06, A2KM07, A2KM08	\$	27.50	0.00	\$	27.50	http://www.mindleaders.com/

PB	Microsoft ACCESS 2000 Level 1	2 to 10 users delivered LAN Based *	A2KM01, A2KM02, A2KM03, A2KM04, A2KM05, A2KM06, A2KM07, A2KM08	\$	27.50	0.00	\$	27.50	http://www.mindleaders.com/
9C		11 to 25 users delivered WEB Based *	A2KM01, A2KM02, A2KM03, A2KM04, A2KM06, A2KM06, A2KM07, A2KM08	\$	26.13	0.00	\$	26.13	http://www.mindleaders.com/
		single user delivered on CD-ROM *	PRJM01, PRJM02, PRJM03, PRJM04, PRJM05, PRJM06	\$	27.50	0.00	5	27.50	http://www.mindleaders.com/
10A		2 to 10 users delivered LAN Besed *	PRJM01, PRJM02, PRJM03, PRJM04, PRJM05	s	27.50	0.00	\$	27.50	http://www.mindleaders.com/
10B	museum management and	11 to 25 users delivered WEB Based *	PRJM01, PRJM02, PRJM03, PRJM04, PRJM06, PRJM06	s	26.13	0.00	\$	26.13	http://www.mindleaders.com/
10C 11A	Microsoft PROJECT 2000 Level 1 Windows 98 Level 1	single user delivered on CD-ROM *	WTPC01, WTPC02, WTPC03	s	27.50	0.00	\$	27.50	http://www.mindleaders.com/
118	Windows 98 Level 1	2 to 10 users delivered LAN Based *	WTPC01, WTPC02, WTPC03	\$	27.50	0.00	\$	27.50	http://www.mindleaders.com/
11C	Windows 98 Level 1	11 to 25 users delivered WEB Based *	WTPC01, WTPC02, WTPC03	\$	26.13 27.50	0.00	\$	26.13 27.50	http://www.mindleaders.com/
12A	Windows NT 4.0 Fundamentals for Users	single user delivered on CD-ROM	NT4TC1	\$	27.50	0.00	\$	27.50	http://www.mindleaders.com/
12B	Windows NT 4.0 Fundamentals for Users	2 to 10 users delivered LAN Based *	NT4TC1	\$	26.13	0.00	\$	26.13	http://www.mindleaders.com/
12C	Windows NT 4.0 Fundamentals for Users	11 to 25 users delivered WEB Based *		D.	20.13	9,00	Ψ	20110	LINE CONTROL OF THE PARTY OF TH
13A	Intro to Microsoft OUTLOOK '98	single user delivered on CD-ROM*	O98C01, O98C02 O98C01,	\$	27.50	0.00	\$	27.50	http://www.mindleaders.com/
13B	Intro to Microsoft OUTLOOK '98	2 to 10 users delivered LAN Based *	O98C02 O98C01,	\$	27.50	0.00	\$	27,50	http://www.mindleaders.com/
13C	Intro to Microsoft OUTLOOK '98	11 to 25 users delivered WEB Based *	O98C02	\$	26.13	0.00	\$	26.13	http://www.mindleaders.com/
14A	Intro to Microsoft OUTLOOK 2000	single user delivered on CD-ROM *	O2KC06	\$	27.50	0.00	\$	27.50	http://www.mindleaders.com/
14B	Intro to Microsoft OUTLOOK 2000	2 to 10 users delivered LAN Based *	O2KC06	\$	27.50	0.00	\$	27.50	http://www.mindleaders.com/
14C	Intro to Microsoft OUTLOOK 2000	11 to 25 users delivered WEB Based *	O2KC06	\$	26.13	0.00	\$	26.13	http://www.mindleaders.com/
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2A	CCNA: 15 Additional Configurations	single user delivered on CD-ROM *	SCOC15	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
12B	CCNA: 15 Additional Configurations	2 to 25 users delivered LAN Based*	SCOC15	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
2C	CCNA: 15 Additional Configurations	100 user delivered WEB Based*	SCOC15	See Series Title	0.00	See Series Title	http://www.miñdleaders.com/
13A	CCNA: 16 Exam Preparation 1	single user delivered on CD-ROM *	SCOC16	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
3B	CCNA: 16 Exam Preperation 1	2 to 25 users delivered LAN Based*	SCOC16	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
3C	CCNA: 16 Exam Preparation 1	100 user delivered WEB Based*	SCOC16	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
14A	CCNA: 17 Exam Preperation 2	single user delivered on CD-ROM *	SCOC17	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
14B	CCNA: 17 Exam Preparation 2	2 to 25 users delivered LAN Based*	SCOC17	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
14C	CCNA: 17 Exam Preperation 2	100 user delivered WEB Based*	SCOC17	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
15A	CCNA: 18 Numbering Systems	single user delivered on CD-ROM *	SCOC18	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
15B	CCNA: 18 Numbering Systems	2 to 25 users delivered LAN Based*	SCOC18	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
15C	CCNA: 18 Numbering Systems	100 user delivered WEB Based*	SCOC18	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Client/Server	Client/Server (1 Course)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Client/Server	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users	0.00		http://www.mindleaders.com/
46A	Client/Server Technology for Managers	single user delivered on CD-ROM *	CSTC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
468	Client/Server Technology for Managers	2 to 25 users delivered LAN Based*	CSTC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
46C	Client/Server Technology for Managers	100 user delivered WEB Based*	CSTC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

Data Warehousing Series	Data Warehousing Series (2 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, intranet (liveplay & download), & Internet (liveplay & download)	Data Warehousing Series	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users			http://www.mindleaders.com/
		single user delivered on CD-ROM *	DWHC01	See Series Title	0.00	See Series	http://www.mindleaders.com/
47A 47B	Data Warehousing: 1 Concepts Data Warehousing: 1 Concepts	2 to 25 users delivered LAN Based*	DWHC01	See Series Title	0.00	See Series	http://www.mindleaders.com/
47C	Data Warehousing: 1 Concepts	100 user delivered WEB Based*	DWHC01	See Series Title	0.00		http://www.mindleaders.com/
48A	Data Warehousing: 2 Management	single user delivered on CD-ROM *	DWHC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
48B	Data Warehousing: 2 Management	2 to 25 users delivered LAN Based*	DWHC02	See Series Title	0.00		http://www.mindleaders.com/
48C	Data Warehousing: 2 Management	100 user delivered WEB Based*	DWHC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Focus Series	Focus Series (21 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Focus Series	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users	0.00	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users	http://www.mindleaders.com/
		single user delivered on CD-ROM *	FOCS01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
49A 49B	FOCUS: 1 Getting Started FOCUS: 1 Getting Started	2 to 25 users delivered LAN Based*	FOCS01	See Series Title		See Series Title	http://www.mindleaders.com/
49C	FOCUS: 1 Getting Started	100 user delivered WEB Based*	FOCS01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
50A	FOCUS: 2 Working with FOCUS	single user delivered on CD-ROM *	FOCS02	See Series Title	0,00	See Series Title	http://www.mindleaders.com/
50B	FOCUS: 2 Working with FOCUS	2 to 25 users delivered LAN Based*	FOCS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
50C	FOCUS: 2 Working with FOCUS	100 user delivered WEB Based*	FOCS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
51A	FOCUS: 3 Getting Started	single user delivered on CD-ROM *	FOCS03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
51B	FOCUS: 3 Getting Started	2 to 25 users delivered LAN Based*	FOCS03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
51C	FOCUS: 3 Getting Started	100 user delivered WEB Based*	FOCS03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
52A	FOCUS: 4 Creating Simple Reports	single user delivered on CD-ROM *	FOCS04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
52B	FOCUS: 4 Creating Simple Reports	2 to 25 users delivered LAN Based*	FOCS04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
52C	FOCUS: 4 Creating Simple Reports	100 user delivered WEB Based*	FOCS04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
53A	FOCUS: 5 Creating Complex Records	single user delivered on CD-ROM *	FOCS05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

53B	FOCUS: 5 Creating Complex Records	2 to 25 users delivered LAN Based*	FOCS05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
		100 user delivered WEB	FOCCOR	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
3C	FOCUS: 5 Creating Complex Records	Based*	FOCS05	See Series	0.00	See Series	THE STATE OF THE S
A	FOCUS: 6 Additional Reporting Techniques	single user delivered on CD-ROM *	FOCS06	Title	0.00	Title See Series	http://www.mindleaders.com/
 \$B	FOCUS: 6 Additional Reporting Techniques	2 to 25 users delivered LAN Based*	FOCS06	See Series Title	0.00	Title	http://www.mindleaders.com/
4C	FOCUS: 6 Additional Reporting Techniques	100 user delivered WEB Based*	FOCS06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
5A	FOCUS: 7 Fundamnentals of Graphs	single user delivered on CD-ROM *	FOCS07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
5B	FOCUS: 7 Fundamnentals of Graphs	2 to 25 users delivered LAN Based*	FOCS07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
5C	FOCUS: 7 Fundamnentals of Graphs	100 user delivered WEB Based*	FOCS07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
6A	FOCUS: 8 Advanced Graph Topics	single user delivered on CD-ROM *	FOCS08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	FOCUS: 8 Advanced Graph Topics	2 to 25 users delivered LAN Based*	FOCS08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
6B 6C	FOCUS: 8 Advanced Graph Topics	100 user delivered WEB Based*	FOCS08	See Series Title	15.55	See Series Title	http://www.mindleaders.com/
	FOCUS: 9 Data Manipulation for Reporting	single user delivered on CD-ROM *	FOCS09	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
7A 7B	FOCUS: 9 Data Manipulation for Reporting	2 to 25 users delivered LAN Based*	FOCS09	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
7C	FOCUS: 9 Data Manipulation for Reporting	100 user delivered WEB Based*	FOCS09	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
8A	FOCUS: 10 Advanced Screening Techniques	single user delivered on CD-ROM *	FOCS10	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
8B	FOCUS: 10 Advanced Screening Techniques	2 to 25 users delivered LAN Based*	FOCS10	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
8C	FOCUS: 10 Advanced Screening Techniques	100 user delivered WEB Based*	FOCS10	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
9A	FOCUS: 11 Creating File Definitions	single user delivered on CD-ROM *	FOCS11	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
9B	FOCUS: 11 Creating File Definitions	2 to 25 users delivered LAN Based*	FOCS11	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
		100 user delivered WEB Based*	FOCS11	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
9C	FOCUS: 11 Creating File Definitions	single user delivered on		See Series Title		See Series Title	http://www.mindleaders.com/
OA.	FOCUS: 12 Adjusting File Definitions	CD-ROM * 2 to 25 users delivered	FOCS12	See Series		See Series Title	http://www.mindleaders.com/
0B	FOCUS: 12 Adjusting File Definitions	LAN Based* 100 user delivered WEB		Title See Series		See Series	
ioC	FOCUS: 12 Adjusting File Definitions	Based* single user delivered on	FOCS12	Title See Series		Title See Series	http://www.mindleaders.com/
61A	FOCUS: 13 Accessing External Files	CD-ROM * 2 to 25 users delivered	FOCS13	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
i1B	FOCUS: 13 Accessing External Files	LAN Based* 100 user delivered WEB	FOCS13	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
31C	FOCUS: 13 Accessing External Files	Based*	FOCS13	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
52A	FOCUS: 14 Basic MODIFY Requests	single user delivered on CD-ROM *	FOCS14	Title	0.00	Title See Series	http://www.mindleaders.com/
32B	FOCUS: 14 Basic MODIFY Requests	2 to 25 users delivered LAN Based*	FOCS14	See Series Title	0.00	Title	http://www.mindleaders.com/
52C	FOCUS: 14 Basic MODIFY Requests	100 user delivered WEB Based*	FOCS14	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

		single user delivered on	FOCS15	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
3A	FOCUS: 15 Segment Modification	CD-ROM * 2 to 25 users delivered	100313	See Series	5.00	See Series	THE PARTY OF THE P
3B	FOCUS: 15 Segment Modification		FOCS15	Title	0.00	Title	http://www.mindleaders.com/
3C	FOCUS: 15 Segment Modification	100 user delivered WEB Based*	FOCS15	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
4A	FOCUS: 16 Complex MODIFY Requests	single user delivered on CD-ROM *	FOCS16	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
4B	FOCUS: 16 Complex MODIFY Requests	2 to 25 users delivered LAN Based*	FOCS16	See Series Title	0,00	See Series Title	http://www.mindleaders.com/
4C	FOCUS: 16 Complex MODIFY Requests	100 user delivered WEB Based*	FOCS16	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
5A	FOCUS: 17 Additional File Maintenance	single user delivered on CD-ROM *	FOCS17	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
5B	FOCUS: 17 Additional File Maintenance	2 to 25 users delivered LAN Based*	FOCS17	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
5C	FOCUS: 17 Additional File Maintenance	100 user delivered WEB Based*	FOCS17	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
6A	FOCUS: 18 Dialogue Manager and FIDEL	single user delivered on CD-ROM *	FOCS18	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
66B	FOCUS: 18 Dialogue Manager and FIDEL	2 to 25 users delivered LAN Based*	FOCS18	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
6C	FOCUS: 18 Dialogue Manager and FIDEL	100 user delivered WEB Based*	FOCS18	See Series Title	0,00	See Series Title	http://www.mindleaders.com/
7A	FOCUS: 19 More Features of FIDEL	single user delivered on CD-ROM *	FOCS19	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
7B	FOCUS: 19 More Features of FIDEL	2 to 25 users delivered LAN Based*	FOCS19	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
7C	FOCUS: 19 More Features of FIDEL	100 user delivered WEB Based*	FOCS19	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
88A	FOCUS: 20 MAINTAIN Facility	single user delivered on CD-ROM *	FOCS20	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
58B	FOCUS: 20 MAINTAIN Facility	2 to 25 users delivered LAN Based*	FOCS20	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
58C	FOCUS: 20 MAINTAIN Facility	100 user delivered WEB Based*	FOCS20	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
69A	FOCUS: 21 Completing a MAINTAIN Application	single user delivered on CD-ROM *	FOCS21	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
69B	FOCUS: 21 Completing a MAINTAIN Application	2 to 25 users delivered LAN Based*	FOCS21	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
39C	FOCUS: 21 Completing a MAINTAIN Application	100 user delivered WEB Based*	FOCS21	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
LANs Series	LANs Series (3 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	LANs Series	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users	0.00		http://www.mindleaders.com/
70A	LANs: 1 Network Basics	single user delivered on CD-ROM *	LANC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
70B	LANs: 1 Network Basics	2 to 25 users delivered LAN Based*	LANC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
70C	LANs: 1 Network Basics	100 user delivered WEB Based*	LANC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

	LAND SULPHING and Software	single user delivered on CD-ROM *	LANC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
′1A	LANs: 2 Hardware and Software	2 to 25 users delivered	LANGUE	See Series	0.00	See Series	
1B	LANs: 2 Hardware and Software	LAN Based*	LANC02	Title	0.00		http://www.mindleaders.com/
10	LANs: 2 Hardware and Software	100 user delivered WEB Based*	LANC02	See Series Title	0.00		http://www.mindleaders.com/
72A	LANs; 3 Internetworking	single user delivered on CD-ROM *	LANC03	See Series Title	0.00		http://www.mindleaders.com/
		2 to 25 users delivered LAN Based*	LANC03	See Series Title	0.00	See Series	http://www.mindleaders.com/
72B	LANs: 3 Internetworking	100 user delivered WEB Based*	LANC03	See Series Title	0.00	See Series	http://www.mindleaders.com/
Networking for	LANs: 3 Internetworking Networking for Technicians Series (2 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Networking for Technicians Series	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users		\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users	http://www.mindleaders.com/
73A	Networking: 1 Technical Information	single user delivered on CD-ROM *	NETW02	See Series Title	0.00		http://www.mindleaders.com/
73B	Networking: 1 Technical Information	2 to 25 users delivered LAN Based*	NETW02	See Series Title	0.00		http://www.mindleaders.com/
73C	Networking: 1 Technical Information	100 user delivered WEB Based*	NETW02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
74A	Networking: 2 Hardware and Software	single user delivered on CD-ROM *	NETW03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
74B	Networking: 2 Hardware and Software	2 to 25 users delivered LAN Based*	NETW03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
74C	Networking: 2 Hardware and Software	100 user delivered WEB Based*	NETW03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Notes 5		Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay &	Notes 5 Programming Series	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users	0.00	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users	http://www.mindleaders.com/
Programming Serie	s Notes 5 Programming Series (6 Courses)	download) single user delivered on	Series	See Series	0,00	See Series	TRIP. THE TRIP.
75A	Notes 5 Programming: 1 Designing in Domino	CD-ROM *	N5PR01	Title	0.00	Title See Series	http://www.mindleaders.com/
75B	Notes 5 Programming: 1 Designing in Domino	2 to 25 users delivered LAN Based*	N5PR01	See Series Title	0.00	Title See Series	http://www.mindleaders.com/
75C	Notes 5 Programming: 1 Designing in Domino	100 user delivered WEB Based*	N5PR01	See Series Title	0.00	Title	http://www.mindleaders.com/
76A	Notes 5 Programming: 2 Pages and Forms	single user delivered on CD-ROM *	N5PR02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
76B	Notes 5 Programming: 2 Pages and Forms	2 to 25 users delivered LAN Based*	N5PR02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
76C	Notes 5 Programming: 2 Pages and Forms	100 user delivered WEB Based*	N5PR02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
77A	Notes 5 Programming: 3 Organizing Info	single user delivered on CD-ROM *	N5PR03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

		2 to 25 users delivered		See Series		See Series	
7B	Notes 5 Programming: 3 Organizing Info	LAN Based*	N5PR03	Title	0.00		http://www.mindleaders.com/
70	Tiolog of Freguenia G	100 user delivered WEB		See Series		See Series	
7C	Notes 5 Programming: 3 Organizing Info	Based*	N5PR03	Title	0.00		http://www.mindleaders.com/
		single user delivered on		See Series	0.00	See Series	http://www.mindleaders.com/
BA	Notes 5 Programming: 4 Scripting	CD-ROM *	N5PR04	Title See Series	0.00	See Series	http://www.mindieaders.com/
		2 to 25 users delivered	NEDDO4	Title	0.00	Title	http://www.mindleaders.com/
8B	Notes 5 Programming: 4 Scripting	LAN Based*	N5PR04	See Series	0.00	See Series	THE PAYMENT THE OFFICE OF THE PAYMENT THE
	ti a 5 D	100 user delivered WEB Based*	N5PR04	Title	0.00	Title	http://www.mindleaders.com/
'8C	Notes 5 Programming: 4 Scripting	single user delivered on	1101-1104	See Series		See Series	
10.4	Notes 5 Programming: 5 LotusScript	CD-ROM *	N5PR05	Title	0.00	Title	http://www.mindleaders.com/
'9A	Notes 3 Programming, 3 Lotus-Script	2 to 25 users delivered	1334	See Series		See Series	
'9B	Notes 5 Programming: 5 LotusScript	LAN Based*	N5PR05	Title	0.00	Title	http://www.mindleaders.com/
50	Troco o Frogramming, o assessing	100 user delivered WEB		See Series		See Series	
9C	Notes 5 Programming: 5 LotusScript	Based*	N5PR05	Title	0.00	Title	http://www.mindleaders.com/
		single user delivered on	The second second	See Series		See Series	
30A	Notes 5 Programming: 6 Java	CD-ROM *	N5PR06	Title	0.00	Title	http://www.mindleaders.com/
		2 to 25 users delivered		See Series		See Series	hu di anni alla ada sa sa sa l
IOB	Notes 5 Programming: 6 Java	LAN Based*	N5PR06	Title	0.00	Title See Series	http://www.mindleaders.com/
		100 user delivered WEB		See Series	0.00	Title	http://www.mindleaders.com/
30C	Notes 5 Programming: 6 Java	Based*	N5PR06	Title	0.00	ine	http://www.itiiildieadeis.com/
		Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), &		\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or		\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or	
Novell 560 CNE	The control of the co	Internet (liveplay &	Novell 560 CNE	\$141.00/User	0.00	\$141.00/User for 100 Users	http://www.mindleaders.com/
Series	Novell 560 CNE Series (9 Courses)	download)	Series	for 100 Users See Series	0.00	See Series	http://www.friindicaders.com/
		single user delivered on	560C01	Title	0.00	Title	http://www.mindleaders.com/
81A	Novell 560 CNE: 1 Netware Basics	CD-ROM *	560001	See Series	0.00	See Series	TREP. IN WWW. FIRM ISSUED GOVERNOUS INC.
	was ever an a section	2 to 25 users delivered LAN Based*	560C01	Title	0.00	Title	http://www.mindleaders.com/
31B	Novell 560 CNE: 1 Netware Basics			See Series	0,00	See Series	The state of the s
-512	The same of the sa	100 user delivered WEB Based*	560C01	Title	0.00	Title	http://www.mindleaders.com/
31C	Novell 560 CNE: 1 Netware Basics		200001	See Series		See Series	
	No. of Sea Chief a Deann and Forms	single user delivered on CD-ROM *	560C02	Title	0.00	Title	http://www.mindleaders.com/
82A	Novell 560 CNE: 2 Pages and Forms	2 to 25 users delivered	000002	See Series		See Series	
82B	Novell 560 CNE: 2 Pages and Forms	LAN Based*	560C02	Title	0.00	Title	http://www.mindleaders.com/
020	Novell 300 CNL. 2 Pages and 1 Office	100 user delivered WEE	3	See Series		See Series	
83C	Novell 560 CNE: 2 Pages and Forms	Based*	560C02	Title	0.00	Title	http://www.mindleaders.com/
000	Horon ded one. E i agus ana i ann	single user delivered on		See Series		See Series	
84A	Novell 560 CNE: 3 Organizing Info	CD-ROM *	560C03	Title	0.00	Title	http://www.mindleaders.com/
9.163	110(011 222 21(2) 2 2 3	2 to 25 users delivered		See Series		See Series	
84B	Novell 560 CNE: 3 Organizing Info	LAN Based*	560C03	Title	0.00	Title	http://www.mindleaders.com/
		100 user delivered WEB		See Series		See Series	THE WORLD
84C	Novell 560 CNE: 3 Organizing Info	Based*	560C03	Title	0.00	Title	http://www.mindleaders.com/
		single user delivered on		See Series	1,20	See Series	hand // Andrew Sector of Construction
85A	Novell 560 CNE: 4 File System	CD-ROM *	560C04	Title	0.00	Title	http://www.mindleaders.com/
		2 to 25 users delivered		See Series	0.00	See Series	http://www.mindleaders.com
85B	Novell 560 CNE: 4 File System	LAN Based*	560C04	Title	0.00	Title See Series	http://www.mindreaders.com/
		100 user delivered WEE		See Series	0.00	See Series Title	http://www.mindleaders.com
85C	Novell 560 CNE: 4 File System	Based*	560C04	Title	0.00	See Series	TRUD//WWW.THINGIBAGETS.COTT
		single user delivered on		See Series	0.00	Title	http://www.mindleaders.com/
B6A	Novell 560 CNE: 5 NDS Security	CD-ROM *	560C05	Title	0.00	rine	http://www.minuleauers.com

		2 to 25 users delivered		See Series		See Series	
16B	Novell 560 CNE: 5 NDS Security	LAN Based*	560C05	Title	0.00		http://www.mindleaders.com/
00	1101011 000 0112. 0 7100 0000017	100 user delivered WEB		See Series		See Series	Little II whallenders soul
BC .	Novell 560 CNE: 5 NDS Security	Based*	560C05	Title	0.00	See Series	http://www.mindleaders.com/
		single user delivered on		See Series Title	0.00	Title	http://www.mindleaders.com/
7A	Novell 560 CNE: 6 File Security	CD-ROM *	560C06	See Series	0.00	See Series	TREE TO THE PROPERTY OF THE PR
		2 to 25 users delivered	560C06	Title	0.00		http://www.mindleaders.com/
7B	Novell 560 CNE: 6 File Security	LAN Based* 100 user delivered WEB	300000	See Series		See Series	The Property of the Property o
	No II SCO CNIS, & Ella Sagurita	Based*	560C06	Title	0.00	Title	http://www.mindleaders.com/
7C	Novell 560 CNE: 6 File Security	single user delivered on		See Series		See Series	
8A	Novell 560 CNE: 7 ZENworks	CD-ROM *	560C07	Title	0.00	Title	http://www.mindleaders.com/
O/A	1107011 000 011011 1 11011170110	2 to 25 users delivered		See Series		See Series	
8B	Novell 560 CNE: 7 ZENworks	LAN Based*	560C07	Title	0.00	Title	http://www.mindleaders.com/
		100 user delivered WEB		See Series	2.00	See Series	http://www.mindleaders.com/
8C	Novell 560 CNE: 7 ZENworks	Based*	560C07	Title	0.00	Title See Series	http://www.mindieaders.com/
		single user delivered on	500000	See Series Title	0.00	Title	http://www.mindleaders.com/
9A	Novell 560 CNE: 8 Advanced ZENworks	CD-ROM *	560C08	See Series	0.00	See Series	
	No II 500 CNE. 9 Advanced ZENworks	2 to 25 users delivered LAN Based*	560C08	Title	0.00	Title	http://www.mindleaders.com/
9B	Novell 560 CNE: 8 Advanced ZENworks	100 user delivered WEB	000000	See Series		See Series	
9C	Novell 560 CNE: 8 Advanced ZENworks	Based*	560C08	Title	0.00	Title	http://www.mindleaders.com/
90	140Vell 300 CNL. O Advanced ZENWONG	single user delivered on		See Series		See Series	
IOA	Novell 560 CNE: 9 Distributed Printing	CD-ROM *	560C09	Title	0.00	Title	http://www.mindleaders.com/
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0B	Novell 560 CNE: 9 Distributed Printing	LAN Based*	560C09	Title	0.00	Title	http://www.mindleaders.com/
DK-MILL.		100 user delivered WEB		See Series	0.00	See Series Title	http://www.mindleaders.com/
90C	Novell 560 CNE: 9 Distributed Printing	Based* Single User, or 2 to	560C09	Title	0.00	Title	http://www.htmldreaders.com
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Series	(6 Courses)	download)	Series	for 100 Users	0.00	for 100 Users	http://www.mindleaders.com/
361163	(o oddiaca)	single user delivered on		See Series		See Series	
1A	Novell 570 CNE Advanced Administration: 1 Upgradia	CD-ROM *	570C01	Title	0.00	Title	http://www.mindleaders.com/
	Novell 570 CNE Advanced Administration: 1 Upgradia	2 to 25 users delivered	570C01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
91B	Novell 5/0 Cive Advanced Administration, 1 Opgradi	100 user delivered WEB	1-1-1-1	See Series		See Series	
91C	Novell 570 CNE Advanced Administration: 1 Upgradia		570C01	Title	0.00	Title	http://www.mindleaders.com/
910	Novel 570 CHE Novalloca National and Page 2	single user delivered on		See Series		See Series	
92A	Novell 570 CNE Advanced Administration: 2 Managir		570C02	Title	0.00	Title	http://www.mindleaders.com/
		2 to 25 users delivered		See Series	2.2	See Series	tite // mindlanders com/
92B	Novell 570 CNE Advanced Administration: 2 Managir		570C02	Title	0.00	Title	http://www.mindleaders.com/
		100 user delivered WEB		See Series	0.00	See Series Title	http://www.mindleaders.com/
92C	Novell 570 CNE Advanced Administration: 2 Managir		570C02	Title	0.00	See Series	http://www.mindleaders.com/
	200 200 200 200 200 200 200 200 200 200	single user delivered on		See Series Title	0.00	Title	http://www.mindleaders.com/
93A	Novell 570 CNE Advanced Administration: 3 The File	CU-ROM	570C03	See Series	0.00	See Series	The state of the s
	N I STO CHE Advanced Advantage of The Elle	2 to 25 users delivered	570C03	Title	0.00	Title	http://www.mindleaders.com/
93B	Novell 570 CNE Advanced Administration: 3 The File	100 user delivered WEE		See Series	3.00	See Series	
		100 dell dellasted MEE			0.00	Title	http://www.mindleaders.com/
020	Nevel 570 CNE Advanced Administration: 3 The File	!Based*	570C03	Title	0.00	F. 11450	
93C	Novell 570 CNE Advanced Administration: 3 The File	Based* single user delivered on	570C03	See Series	0.00	See Series	http://www.mindleaders.com/

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4C	Novell 570 CNE Advanced Administration: 4 NSS and		570C04	Title See Series	0.00	See Series	http://www.mindleaders.com/
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	Novell 570 CNE Advanced Administration: 6 Disk and	single user delivered on	570C06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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series	Courses	single user delivered on		See Series		See Series	alder crant co. I I I I I I I I I I I I I I I I I I I
97A	Object-Oriented Analysis and Design: 1 Intro	CD-ROM*	OADC01	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
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213C	COBOL (OS/VS): 1 Fundamentals	100 user delivered WEB Based*	COBO01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
214A	COBOL (OS/VS): 2 Program Structure	single user delivered on CD-ROM *	COBO02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
214A 214B	COBOL (OS/VS): 2 Program Structure	2 to 25 users delivered LAN Based*	COBO02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	COBOL (OS/VS): 2 Program Structure	100 user delivered WEB Based*	COBO02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
214C 215A	COBOL (OS/VS): 3 Data Division	single user delivered on CD-ROM *	COBO03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
215B	COBOL (OS/VS): 3 Data Division	2 to 25 users delivered LAN Based*	COBO03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
216C	COBOL (OS/VS): 3 Data Division	100 user delivered WEB Based*	COBO03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
217A	COBOL (OS/VS): 4 Procedure Division	single user delivered on CD-ROM *	COBO04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
217B	COBOL (OS/VS): 4 Procedure Division	2 to 25 users delivered LAN Based*	COBO04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
217C	COBOL (OS/VS): 4 Procedure Division	100 user delivered WEB Based*	COBO04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
218A	COBOL (OS/VS): 5 Completing Your Program	single user delivered on CD-ROM *	COBO05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	COBOL (OS/VS): 5 Completing Your Program	2 to 25 users delivered LAN Based*	COBO05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
218B 218C	COBOL (OS/VS): 5 Completing Your Program	100 user delivered WEB Based*	COBO05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
219A	COBOL (OS/VS): 6 Numerics	single user delivered on CD-ROM *	COBO06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
219B	COBOL (OS/VS): 6 Numerics	2 to 25 users delivered LAN Based*	COBO06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
219C	COBOL (OS/VS): 6 Numerics	100 user delivered WEB Based*	COBO06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
220A	COBOL (OS/VS): 7 Arithmetic Statements	single user delivered on CD-ROM *	COBO07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
220A 220B	COBOL (OS/VS): 7 Arithmetic Statements	2 to 25 users delivered LAN Based*	COBO07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
220B	COBOL (OS/VS): 7 Arithmetic Statements	100 user delivered WEE Based*	COBO07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

DB2 Series	DB2 Series (3 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	DB2 Series	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	0.00		http://www.mindleaders.com/
		single user delivered on CD-ROM *	DB2S01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
221A 221B	DB2: 1 The Programming Environment DB2: 1 The Programming Environment	2 to 25 users delivered LAN Based*	DB2S01	See Series Title	0.00		http://www.mindleaders.com/
221C	DB2: 1 The Programming Environment	100 user delivered WEB Based*	DB2S01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
222A	DB2: 2 Row and Table Manipulation	single user delivered on CD-ROM *	DB2S02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
222B	DB2: 2 Row and Table Manipulation	2 to 25 users delivered LAN Based*	DB2S02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
222C	DB2: 2 Row and Table Manipulation	100 user delivered WEB Based*	DB2S02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
223A	DB2: 3 Program Development	single user delivered on CD-ROM *	DB2S03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
223B	DB2: 3 Program Development	2 to 25 users delivered LAN Based*	DB2S03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
223C	DB2: 3 Program Development	100 user delivered WEB Based*	DB2S03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
FASYTRIEVE PLUS	EASYTRIEVE PLUS (2 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	EASYTRIEVE PLUS	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	0.00	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	http://www.mindleaders.com/
224A	EASYTRIEVE: 1 Using EASYTRIEVE PLUS	single user delivered on CD-ROM *	EAST01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
224B	EASYTRIEVE: 1 Using EASYTRIEVE PLUS	2 to 25 users delivered LAN Based*	EAST01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
224C	EASYTRIEVE: 1 Using EASYTRIEVE PLUS	100 user delivered WEB Based*	EAST01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
225A	EASYTRIEVE: 2 Enhancing the Program	single user delivered on CD-ROM *	EAST02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
225B	EASYTRIEVE: 2 Enhancing the Program	2 to 25 users delivered LAN Based*	EAST02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
225C	EASYTRIEVE: 2 Enhancing the Program	100 user delivered WEB Based*	EAST02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

ISPF Series	ISPF Series (3 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	ISPF Series	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	0.00	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	http://www.mindleaders.com/
226A	ISPF: 1 User Interface	single user delivered on CD-ROM *	ISPF01	See Series Title	0.00		http://www.mindleaders.com/
226B	ISPF: 1 User Interface	2 to 25 users delivered LAN Based*	ISPF01	See Series Title	0.00	110015	http://www.mindleaders.com/
226C	ISPF: 1 User Interface	100 user delivered WEB Based*	ISPF01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
227A	ISPF: 2 Basic Program Development	single user delivered on CD-ROM *	ISPF02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
227B	ISPF: 2 Basic Program Development	2 to 25 users delivered LAN Based*	ISPF02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
227C	ISPF: 2 Basic Program Development	100 user delivered WEB Based*	ISPF02	See Series Title	0.00	The state of the s	http://www.mindleaders.com/
228A	ISPF: 3 Advanced Program Development	single user delivered on CD-ROM *	ISPF03	See Series Title	0.00		http://www.mindleaders.com/
228B	ISPF: 3 Advanced Program Development	2 to 25 users delivered LAN Based*	ISPF03	See Series Title	0.00	N. S. Miller	http://www.mindleaders.com/
228C	ISPF: 3 Advanced Program Development	100 user delivered WEB Based*	ISPF03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
JCL Series	JCL Series (9 Courses)	Single User, or 2 to 25 User, or 100 Users". Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	JCL Series	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	0.00	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	http://www.mindleaders.com/
	JCL: 1 Fundamentals of Jobstreams	single user delivered on CD-ROM *	JCLS01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
229A 229B	JCL: 1 Fundamentals of Jobstreams	2 to 25 users delivered LAN Based*	JCLS01	See Series Title		See Series Title	http://www.mindleaders.com/
229C	JCL: 1 Fundamentals of Jobstreams	100 user delivered WEB Based*	JCLS01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
230A	JCL: 2 Data Sets, Procedures, and Output	single user delivered on CD-ROM *	JCLS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
230B	JCL: 2 Data Sets, Procedures, and Output	2 to 25 users delivered LAN Based*	JCLS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
230C	JCL: 2 Data Sets, Procedures, and Output	100 user delivered WEB Based*	JCLS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
231A	JCL: 3 Specifying Job Information	single user delivered on CD-ROM *	JCLS03	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
231B	JCL: 3 Specifying Job Information	2 to 25 users delivered LAN Based*	JCLS03	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
231C	JCL: 3 Specifying Job Information	100 user delivered WEB Based*	JCLS03	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
232A	JCL: 4 Controlling the Job Process	single user delivered on CD-ROM *	JCLS04	Title	0.00	Title	http://www.mindleaders.com/

232B	JCL: 4 Controlling the Job Process	2 to 25 users delivered LAN Based*	JCLS04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
		100 user delivered WEB Based*	JCLS04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	JCL: 4 Controlling the Job Process	single user delivered on		See Series Title		See Series Title	http://www.mindleaders.com/
33A	JCL: 5 Types of Data Sets	CD-ROM * 2 to 25 users delivered	JCLS05	See Series		See Series	
33B	JCL: 5 Types of Data Sets	LAN Based* 100 user delivered WEB	JCLS05	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
33C	JCL: 5 Types of Data Sets	Based*	JCLS05	Title	0.00	Title See Series	http://www.mindleaders.com/
34A	JCL: 6 Working with Data Sets	single user delivered on CD-ROM *	JCLS06	See Series Title	0.00	Title	http://www.mindleaders.com/
34B	JCL: 6 Working with Data Sets	2 to 25 users delivered LAN Based*	JCLS06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	JCL: 6 Working with Data Sets	100 user delivered WEB Based*	JCLS06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
		single user delivered on CD-ROM *	JCLS07	See Series Title		See Series Title	http://www.mindleaders.com/
35A	JCL: 7 Instream and Catalogued Procedures	2 to 25 users delivered	JCL307	See Series		See Series	
35B	JCL: 7 Instream and Catalogued Procedures	LAN Based* 100 user delivered WEB	JCLS07	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
35C	JCL: 7 Instream and Catalogued Procedures	Based*	JCLS07	Title	0.00	Title	http://www.mindleaders.com/
236A	JCL: 8 Coding and Executing Procedures	single user delivered on CD-ROM *	JCLS08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
36B	JCL: 8 Coding and Executing Procedures	2 to 25 users delivered LAN Based*	JCLS08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	JCL: 8 Coding and Executing Procedures	100 user delivered WEB Based*	JCLS08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
236C		single user delivered on CD-ROM *	JCLS09	See Series Title		See Series Title	http://www.mindleaders.com/
237A	JCL: 9 Modifying Procedures	2 to 25 users delivered		See Series		See Series	
237B	JCL: 9 Modifying Procedures	LAN Based* 100 user delivered WEB		Title See Series		Title See Series	http://www.mindleaders.com/
237C	JCL: 9 Modifying Procedures	Based* Single User, or 2 to	JCLS09	Title	0.00	Title	http://www.mindleaders.com/
Micro Focus COBOL Workbench Series	Micro Focus COBOL Workbench Series (5 Courses)	25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Micro Focus COBOL Workbench Series		0.00		http://www.mindleaders.com/
238A	MFC Workbench: 1 Getting Started	single user delivered on CD-ROM *	MF4TC1	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
238B	MFC Workbench: 1 Getting Started	2 to 25 users delivered LAN Based*	MF4TC1	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
238C	MFC Workbench: 1 Getting Started	100 user delivered WEB Based*	100000000000000000000000000000000000000	See Series Title	0.00	See Series Title	http://www.mindleaders.com
		single user delivered on CD-ROM *	MF4TC2	See Series Title		See Series Title	http://www.mindleaders.com
239A	MFC Workbench: 2 Managing Files	2 to 25 users delivered LAN Based*	MF4TC2	See Series Title		See Series Title	http://www.mindleaders.com
239B	MFC Workbench: 2 Managing Files	100 user delivered WEB		See Series Title	1007	See Series Title	http://www.mindleaders.com
239C	MFC Workbench: 2 Managing Files	Based* single user delivered on		See Series		See Series Title	http://www.mindleaders.com
240A	MFC Workbench: 3 Developing Programs	CD-ROM *	MF4TC3	Title	0.00	i i iliu	magarwww.itimdieade(S.COII

240B	MFC Workbench: 3 Developing Programs	2 to 25 users delivered LAN Based*	MF4TC3	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
405	Will of Hornberton, a Developing Fregrenia	100 user delivered WEB		See Series		See Series	
40C	MFC Workbench: 3 Developing Programs	Based*	MF4TC3	Title See Series	0.00	See Series	http://www.mindleaders.com/
11A	MFC Workbench: 4 Testing Programs	single user delivered on CD-ROM *	MF4TC4	Title	0.00	Title	http://www.mindleaders.com/
41B	MFC Workbench: 4 Testing Programs	2 to 25 users delivered LAN Based*	MF4TC4	See Series Title	0.00		http://www.mindleaders.com/
11C	MFC Workbench: 4 Testing Programs	100 user delivered WEB Based*	MF4TC4	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
12A	MFC Workbench: 5 Compiling and Testing	single user delivered on CD-ROM *	MF4TC5	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
42B	MFC Workbench: 5 Compiling and Testing	2 to 25 users delivered LAN Based*	MF4TC5	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
42C	MFC Workbench: 5 Compiling and Testing	100 user delivered WEB Based*	MF4TC5	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
MVS Series	MVS Series (5 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	MVS Series	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	0.00	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	http://www.mindleaders.com/
	MVS: 1 Fundamentals of MVS and JES	single user delivered on CD-ROM *	MVSS01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
43A 43B	MVS: 1 Fundamentals of MVS and JES	2 to 25 users delivered LAN Based*	MVSS01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
243C	MVS: 1 Fundamentals of MVS and JES	100 user delivered WEB Based*	MVSS01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
244A	MVS: 2 Enhancing Performance	single user delivered on CD-ROM *	MVSS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
44B	MVS: 2 Enhancing Performance	2 to 25 users delivered LAN Based*	MVSS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
44C	MVS: 2 Enhancing Performance	100 user delivered WEB Based*	MVSS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
45A	MVS; 3 Utilities	single user delivered on CD-ROM *	MVSS03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
45B	MVS: 3 Utilities	2 to 25 users delivered LAN Based*	MVSS03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
45C	MVS: 3 Utilities	100 user delivered WEB Based*	MVSS03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
46A	MVS: 4 Basic Operations	single user delivered on CD-ROM *	MVSS04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
246B	MVS: 4 Basic Operations	2 to 25 users delivered LAN Based*	MVSS04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
46C	MVS: 4 Basic Operations	100 user delivered WEB Based*	MVSS04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
247A	MVS: 5 Advanced Operations	single user delivered on CD-ROM *	MVSS05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
247B	MVS: 5 Advanced Operations	2 to 25 users delivered LAN Based*	MVSS05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
247C	MVS: 5 Advanced Operations	100 user delivered WEB Based*	MVSS05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

QMF Series	QMF Series (4 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	QMF Series	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	0.00	Allegati Milater Control of the Cont	http://www.mindleaders.com/
248A	QMF: 1 Fundamentals of QMF	single user delivered on CD-ROM *	QMFS01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
248B	QMF: 1 Fundamentals of QMF	2 to 25 users delivered LAN Based*	QMFS01	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
248C	QMF: 1 Fundamentals of QMF	100 user delivered WEB Based*	QMFS01	See Series Title	0.00	Title	http://www.mindleaders.com/
249A	QMF: 2 Prompted Query and QBE	single user delivered on CD-ROM *	QMFS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
249B	QMF: 2 Prompted Query and QBE	2 to 25 users delivered LAN Based*	QMFS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
249C	QMF: 2 Prompted Query and QBE	100 user delivered WEB Based*	QMFS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
250A	QMF: 3 Reports	single user delivered on CD-ROM *	QMFS03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
250B	QMF: 3 Reports	2 to 25 users delivered LAN Based*	QMFS03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
250C	QMF: 3 Reports	100 user delivered WEB Based*	QMFS03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
251A	QMF: 4 Additional Formatting Techniques	single user delivered on CD-ROM *	QMFS04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
251B	QMF: 4 Additional Formatting Techniques	2 to 25 users delivered LAN Based*	QMFS04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
251C	QMF: 4 Additional Formatting Techniques	100 user delivered WEB Based*	QMFS04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
REXX Series	REXX Series (2 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	REXX Series	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	0.00		http://www.mindleaders.com/
252A	REXX Programming: 1 Introducing REXX	single user delivered on CD-ROM *	REXS01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
252B	REXX Programming: 1 Introducing REXX	2 to 25 users delivered LAN Based*	REXS01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
252C	REXX Programming: 1 Introducing REXX	100 user delivered WEB Based*	REXS01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
253A	REXX Programming: 2 Advanced REXX features	single user delivered on CD-ROM *	REXS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
253B	REXX Programming: 2 Advanced REXX features	2 to 25 users delivered LAN Based*	REXS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
253C	REXX Programming: 2 Advanced REXX features	100 user delivered WEB Based*	REXS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

single user delivered on CD-ROM * SQLS01 Title 0.00 Title http://www.m 254A SQL: 1 Database Maintenance CD-ROM * SQLS01 Title 0.00 Title http://www.m 2 to 25 users delivered LAN Based* SQLS01 Title 0.00 Title http://www.m 254C SQL: 1 Database Maintenance Based* SQLS01 Title 0.00 Title http://www.m	indleaders.com/
See Series See	ndleaders.com/
54C SQL: 1 Database Maintenance Based* SQLS01 See Series See Series Title 0.00 Title http://www.m	indleaders.com/
	indleaders.com/
single user delivered on See Series See Series 55A SQL: 2 Database Objects CD-ROM * SQLS02 Title 0.00 Title http://www.m	indleaders.com/
2 to 25 users delivered See Series See Series	indleaders.com/
100 user delivered WEB See Series See Series	indleaders.com/
single user delivered on See Series See Series Solution See Series See Series 56A SOL: 3 Query Techniques CD-ROM* SQLS03 Title 0.00 Title http://www.m	indleaders.com/
2 to 25 users delivered See Series See Series 56B SQL: 3 Query Techniques LAN Based* SQLS03 Title 0.00 Title http://www.m	indleaders.com/
100 user delivered WEB See Series See Series 56C SQL: 3 Query Techniques Based* SQLS03 Title 0.00 Title http://www.m	indleaders.com/
single user delivered on See Series See Series 57A SQL: 4 Joining Tables CD-ROM * SQLS04 Title 0.00 Title http://www.m	indleaders.com/
2 to 25 users delivered See Series See Series	indleaders.com/
100 user delivered WEB See Series See Series	indleaders.com/
Single User, or 2 to 25 User, or 100	nindleaders.com/
	nindleaders.com/
2 to 25 users delivered See Series See Series	nindleaders.com/
100 user delivered WEB See Series See Series	nindleaders.com/
single user delivered on See Series See Series TSO/E: 2 Advanced Features CD-ROM * TSOC02 Title 0.00 Title http://www.m	nindleaders.com/
2 to 25 users delivered See Series See Series TSO/E: 2 Advanced Features LAN Based* TSOC02 Title 0.00 Title http://www.m	nindleaders.com/
100 user delivered WEB See Series See Series	nindleaders.com/

VSAM	VSAM (2 Courses)	Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download) single user delivered on	VSAM	for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users See Series	0.00	for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users See Series	http://www.mindleaders.com/
260A	VSAM: Fundamentals	CD-ROM *	VSAM01	Title	0.00	Title	http://www.mindleaders.com/
260B	VSAM: Fundamentals	2 to 25 users delivered LAN Based*	VSAM01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
260C	VSAM: Fundamentals	100 user delivered WEB Based*	VSAM01	See Series Title	0.00	OLFATION .	http://www.mindleaders.com/
0010	VSAM: Advanced Features	single user delivered on CD-ROM *	VSAM02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
261A 261B	VSAM: Advanced Features VSAM: Advanced Features	2 to 25 users delivered LAN Based*	VSAM02	See Series Title	0.00	See Series	http://www.mindleaders.com/
261C	VSAM: Advanced Features	100 user delivered WEB Based*	VSAM02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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262A	XEDIT: 1 XEDIT for New Users	single user delivered on CD-ROM *	XEDS01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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264B	Exchange Server 4.0; 1 Planning	2 to 25 users delivered LAN Based*	EXCTC2	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

264C	Exchange Server 4.0: 1 Planning	100 user delivered WEB Based*	EXCTC2	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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65A	Exchange Server 4.0: 2 Installing and Configuring	CD-ROM * 2 to 25 users delivered	EXCICS	See Series		See Series	100-A" 2 00 10 101
65B	Exchange Server 4.0: 2 Installing and Configuring	LAN Based*	EXCTC3	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
65C	Exchange Server 4.0: 2 Installing and Configuring	100 user delivered WEB Based*	EXCTC3	Title	0.00	Title	http://www.mindleaders.com/
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:66A		2 to 25 users delivered		See Series		See Series Title	
:66B	Exchange Server 4.0: 3 Administering and Managing	LAN Based* 100 user delivered WEB	EXCTC4	Title See Series	0.00	See Series	http://www.mindleaders.com/
266C	Exchange Server 4.0: 3 Administering and Managing	Based* Single User, or 2 to	EXCTC4	Title	0.00	Title	http://www.mindleaders.com/
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272C	Exchange Server 5.0: 6 Troubleshooting	100 user delivered WEB Based*	ES5C06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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2774		2 to 25 users delivered LAN Based*	ES5C07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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276B	Exchange Server 5.5: 3 Installing	2 to 25 users delivered LAN Based*	X55XC03	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
276C	Exchange Server 5.5: 3 Installing	100 user delivered WEB Based*	X55XC03	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
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278C	Exchange Server 5.5: 5 Managing	Based* single user delivered on	X55XC05	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
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349C	Windows 2000 Prof MCSE 70-210: 2 Remote Installa		WINP02	Title See Series	0.00	See Series	TREE TO THE THIRD CONTROL OF THE PARTY OF TH
	MILL AND DESMONT TO DAY O Administration I	single user delivered on	WINP03	Title	0.00	Title	http://www.mindleaders.com/
350A	Windows 2000 Prof MCSE 70-210: 3 Administering F	2 to 25 users delivered	THIS OUT	See Series		See Series	A STATE OF THE STA
350B	Windows 2000 Prof MCSE 70-210: 3 Administering F		WINP03	Title	0.00	Title	http://www.mindleaders.com/

350C	Windows 2000 Prof MCSE 70-210: 3 Administering Re Based*	elivered WEB WIN	NP03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	single user	delivered on	V 1400 In 74	See Series		See Series	
51A	Windows 2000 Prof MCSE 70-210: 4 Administering St CD-ROM *		NP04	Title	0.00	Title	http://www.mindleaders.com/
		ers delivered		See Series	2 22	See Series	200 W 2 W 20 10 10 10 10 10 10 10 10 10 10 10 10 10
351B	Windows 2000 Prof MCSE 70-210: 4 Administering St LAN Based	r WIN	NP04	Title	0.00	Title	http://www.mindleaders.com/
		elivered WEB		See Series		See Series	
351C	Windows 2000 Prof MCSE 70-210: 4 Administering St Based*	WIN	NP04	Title	0.00	Title	http://www.mindleaders.com/
		delivered on		See Series		See Series	
352A	Windows 2000 Prof MCSE 70-210: 5 Managing Disks CD-ROM *	WIN	NP05	Title	0.00	Title	http://www.mindleaders.com/
	2 to 25 use	ers delivered		See Series		See Series	
352B	Windows 2000 Prof MCSE 70-210: 5 Managing Disks LAN Based	i* WIN	NP05	Title	0.00	Title	http://www.mindleaders.com/
		elivered WEB		See Series		See Series	
352C	Windows 2000 Prof MCSE 70-210: 5 Managing Disks Based*	WIN	NP05	Title	0.00	Title	http://www.mindleaders.com/
	single user	delivered on		See Series		See Series	
353A	Windows 2000 Prof MCSE 70-210: 6 Managing Hardw CD-ROM *	WIN	NP06	Title	0.00	Title	http://www.mindleaders.com/
	2 to 25 use	ers delivered		See Series		See Series	
353B	Windows 2000 Prof MCSE 70-210: 6 Managing Hardy LAN Based	* WIN	NP06	Title	0.00	Title	http://www.mindleaders.com/
		elivered WEB		See Series		See Series	
353C	Windows 2000 Prof MCSE 70-210: 6 Managing Hardy Based*	4IW	NP06	Title	0.00	Title	http://www.mindleaders.com/
	single user	delivered on		See Series		See Series	
353A	Windows 2000 Prof MCSE 70-210: 7 Monitoring and CCD-ROM *	WIN	NP07	Title	0.00	Title	http://www.mindleaders.com/
	2 to 25 use	ers delivered		See Series		See Series	
353B	Windows 2000 Prof MCSE 70-210: 7 Monitoring and CLAN Based	I. MIV	NP07	Title	0.00	Title	http://www.mindleaders.com/
	100 user de	elivered WEB		See Series		See Series	
353C	Windows 2000 Prof MCSE 70-210: 7 Monitoring and CBased*	NIM	NP07	Title	0.00	Title	http://www.mindleaders.com
	single user	delivered on		See Series		See Series	
354A	Windows 2000 Prof MCSE 70-210: 8 Configuring Your CD-ROM *	WIN	NP08	Title	0.00	Title	http://www.mindleaders.com
	2 to 25 use	ers delivered		See Series		See Series	
354B	Windows 2000 Prof MCSE 70-210: 8 Configuring Your LAN Based	I* WIN	NP08	Title	0.00	Title	http://www.mindleaders.com/
	100 user de	elivered WEB		See Series		See Series	
354C	Windows 2000 Prof MCSE 70-210: 8 Configuring You Based*		NP08	Title	0.00	Title	http://www.mindleaders.com
	single user	delivered on		See Series		See Series	
355A	Windows 2000 Prof MCSE 70-210: 9 Networking with CD-ROM *	WIN	NP09	Title	0.00	Title	http://www.mindleaders.com/
	2 to 25 use	ers delivered		See Series		See Series	
355B	Windows 2000 Prof MCSE 70-210: 9 Networking with LAN Based		NP09	Title	0.00	Title	http://www.mindleaders.com/
	100 user de	elivered WEB		See Series		See Series	
355C	Windows 2000 Prof MCSE 70-210: 9 Networking with Based*		NP09	Title	0.00	Title	http://www.mindleaders.com/
		delivered on		See Series		See Series	
355A	Windows 2000 Prof MCSE 70-210: 10 Using TCP/IP CD-ROM *		NP10	Title	0.00	Title	http://www.mindleaders.com/
		ers delivered		See Series		See Series	
355B	Windows 2000 Prof MCSE 70-210: 10 Using TCP/IP LAN Based		NP10	Title	0.00	Title	http://www.mindleaders.com/
		elivered WEB		See Series		See Series	
355C	Windows 2000 Prof MCSE 70-210: 10 Using TCP/IP Based*		NP10	Title	0.00	Title	http://www.mindleaders.com/
		delivered on		See Series		See Series	
356A	Windows 2000 Prof MCSE 70-210: 11 Managing User CD-ROM *		NP11	Title	0.00	Title	http://www.mindleaders.com
	2.3	ers delivered		See Series		See Series	
356B	Windows 2000 Prof MCSE 70-210: 11 Managing User LAN Based		NP11	Title	0.00	Title	http://www.mindleaders.com
		elivered WEB		See Series		See Series	
356C	Windows 2000 Prof MCSE 70-210: 11 Managing User Based*	1000000	NP11	Title	0.00	Title	http://www.mindleaders.com
		delivered on	7-73 3/1	See Series	7.77	See Series	
357A	Windows 2000 Prof MCSE 70-210: 12 Securing Your ICD-ROM *		NP12	Title	0.00	Title	http://www.mindleaders.com
		ers delivered		See Series	3.00	See Series	
		AS UTILIVEI CU		WANTED STREET			har a second
357B			NP12	Title	0.00	Title	http://www.mindleaders.com/
357B	Windows 2000 Prof MCSE 70-210: 12 Securing Your LAN Based		NP12	Title See Series	0.00	Title See Series	http://www.mindleaders.com/

Windows 2000 Server MCSE 70-215 Series	Windows 2000 Server MCSE 70-215 Series (12 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Windows 2000 Server MCSE 70- 215 Series	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users		\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	http://www.mindleaders.com/
358A	Windows 2000 Server MCSE 70-215: 1 Installation	single user delivered on CD-ROM *	W21501	See Series Title	0.00		http://www.mindleaders.com/
358B	Windows 2000 Server MCSE 70-215: 1 Installation	2 to 25 users delivered LAN Based*	W21501	See Series Title	0.00		http://www.mindleaders.com/
358C	Windows 2000 Server MCSE 70-215: 1 Installation	100 user delivered WEB Based*	W21501	See Series Title	0.00		http://www.mindleaders.com/
359A	Windows 2000 Server MCSE 70-215: 2 Hardware	single user delivered on CD-ROM *	W21502	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
359B	Windows 2000 Server MCSE 70-215: 2 Hardware	2 to 25 users delivered LAN Based*	W21502	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
359C	Windows 2000 Server MCSE 70-215: 2 Hardware	100 user delivered WEB Based*	W21502	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
360A	Windows 2000 Server MCSE 70-215: 3 Controlling A	single user delivered on	W21503	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
360B	Windows 2000 Server MCSE 70-215: 3 Controlling Ad	2 to 25 users delivered	W21503	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
360C	Windows 2000 Server MCSE 70-215: 3 Controlling A	100 user delivered WEB	W21503	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
361A	Windows 2000 Server MCSE 70-215: 4 Controlling Air	single user delivered on	W21504	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
361B	Windows 2000 Server MCSE 70-215: 4 Controlling A	2 to 25 users delivered	W21504	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
361C	Windows 2000 Server MCSE 70-215: 4 Controlling A	100 user delivered WEB	W21504	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
362A	Windows 2000 Server MCSE 70-215; 5 Optimizing Yo	single user delivered on CD-ROM *	W21505	See Series Title	0,00	See Series Title	http://www.mindleaders.com/
362B	Windows 2000 Server MCSE 70-215: 5 Optimizing Yo	2 to 25 users delivered	W21505	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
362C	Windows 2000 Server MCSE 70-215: 5 Optimizing Yo	100 user delivered WEB	W21505	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
363A	Windows 2000 Server MCSE 70-215: 6 Recovering fr	single user delivered on	W21506	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
363B	Windows 2000 Server MCSE 70-215: 6 Recovering fi	2 to 25 users delivered	W21506	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
363C	Windows 2000 Server MCSE 70-215: 6 Recovering fr	100 user delivered WEB	W21506	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
364A	Windows 2000 Server MCSE 70-215: 7 Configuring I	single user delivered on	W21507	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
364B	Windows 2000 Server MCSE 70-215: 7 Configuring I	2 to 25 users delivered LAN Based*	W21507	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
364C	Windows 2000 Server MCSE 70-215: 7 Configuring I	100 user delivered WEB Based*	W21507	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
365A	Windows 2000 Server MCSE 70-215: 8 Administering	single user delivered on	W21508	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
365B	Windows 2000 Server MCSE 70-215: 8 Administering	2 to 25 users delivered	W21508	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
365C	Windows 2000 Server MCSE 70-215: 8 Administering	100 user delivered WEB Based*	W21508	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

MOTO (IL)		single user delivered on	W21509	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
66A	Windows 2000 Server MCSE 70-215: 9 Networking Yo	2 to 25 users delivered	VVZ 1308	See Series	0.00	See Series	TREE THE PROPERTY OF THE PROPE
66B	Windows 2000 Server MCSE 70-215: 9 Networking Yo		W21509	Title	0.00	Title	http://www.mindleaders.com/
36C	Windows 2000 Server MCSE 70-215; 9 Networking Yo	100 user delivered WEB Based*	W21509	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
67A	Windows 2000 Server MCSE 70-215: 10 Implementing	single user delivered on CD-ROM *	W21510	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
67B	Windows 2000 Server MCSE 70-215: 10 Implementing	2 to 25 users delivered LAN Based*	W21510	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	Windows 2000 Server MCSE 70-215; 10 Implementing	100 user delivered WEB	W21510	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	Windows 2000 Server MCSE 70-215: 11 Implementing	single user delivered on CD-ROM *	W21511	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	Windows 2000 Server MCSE 70-215: 11 Implementing	2 to 25 users delivered	W21511	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	Windows 2000 Server MCSE 70-215: 11 Implementing	100 user delivered WEB	W21511	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	Windows 2000 Server MCSE 70-215: 12 Using Securi	single user delivered on	W21512	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	Windows 2000 Server MCSE 70-215: 12 Using Securi	2 to 25 users delivered	W21512	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	Windows 2000 Server MCSE 70-215: 12 Using Securi	100 user delivered WEB	W21512	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Windows NT Server Enterprise 4.0 Series	Windows NT Server Enterprise 4.0 Series (2 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Windows NT Server Enterprise 4.0 Series	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	0.00	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	http://www.mindleaders.com/
370A	WinNT Server 4.0 Enterprise: 1 Configuration	single user delivered on CD-ROM *	NTETC1	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
370B	WinNT Server 4.0 Enterprise: 1 Configuration	2 to 25 users delivered LAN Based*	NTETC1	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
370C	WinNT Server 4.0 Enterprise: 1 Configuration	100 user delivered WEB Based*	NTETC1	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
371A	WinNT Server 4.0 Enterprise: 2 Connectivity	single user delivered on CD-ROM *	NTETC2	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
371B	WinNT Server 4.0 Enterprise: 2 Connectivity	2 to 25 users delivered LAN Based*	NTETC2	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
371C	WinNT Server 4.0 Enterprise: 2 Connectivity	100 user delivered WEB Based*	NTETC2	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Windows NT Server		Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay &	Windows NT Server 4.0 Series	\$185.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	0.00	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	http://www.mindleaders.com/
4.0 Series	Windows NT Server 4.0 Series (4 Courses)	download) single user delivered on		See Series		See Series	
372A	WinNT Server 4.0: 1 Planning and Installation	CD-ROM *	NTSTC1	Title	0.00	Title	http://www.mindleaders.com/

		NTSTC1	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
WinNT Server 4.0: 1 Planning and Installation	100 user delivered WEB Based*	NTSTC1	See Series Title	0.00		http://www.mindleaders.com/
	single user delivered on CD-ROM *	NTSTC2	See Series Title	0.00	Title	http://www.mindleaders.com/
WinNT Server 4.0: 2 Configuration	2 to 25 users delivered LAN Based*	NTSTC2	Title	0.00	Title	http://www.mindleaders.com/
WinNT Server 4.0: 2 Configuration	100 user delivered WEB Based*	NTSTC2	Title	0.00	Title	http://www.mindleaders.com/
	single user delivered on CD-ROM *	NTSTC3	Title	0.00	Title	http://www.mindleaders.com/
		NTSTC3	Title	0.00	Title	http://www.mindleaders.com/
WinNT Server 4.0: 3 Resource Management	100 user delivered WEB Based*	NTSTC3	Title	0.00	Title	http://www.mindleaders.com/
	single user delivered on CD-ROM *	NTSTC4	Title	0.00	Title	http://www.mindleaders.com/
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WinNT Server 4.0: 4 Montoring and Troubleshooting	100 user delivered WEB Based*	NTSTC4	See Series Title	0.00	THE PERSON NAMED IN COLUMN 2	http://www.mindleaders.com/
Windows NT Workstation 4.0 Series (3 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Windows NT Workstation 4.0 Series	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	0.00	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	http://www.mindleaders.com/
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Access of the control	2 to 25 users delivered LAN Based*	NT4TC2	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
The service of the se	100 user delivered WEB Based*	NT4TC2	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	single user delivered on CD-ROM *	NT4TC3	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	2 to 25 users delivered	NT4TC3	See Series Title	0.00		http://www.mindleaders.com/
NT Workstation 4.0: 2 Connectivity & Resource Management	100 user delivered WEB	NT4TC3	See Series Title	0.00	Title	http://www.mindleaders.com/
	single user delivered on		See Series Title	0.00	See Series Title	http://www.mindleaders.com/
NT Workstation 4.0: 3 Troubleshooting	CD-ROM *	NT4TC4				
NT Workstation 4.0: 3 Troubleshooting NT Workstation 4.0: 3 Troubleshooting	CD-ROM * 2 to 25 users delivered LAN Based*	NT4TC4	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
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CGI/Perl Series	CGI/Perl Series (4 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	CGI/Perl Series	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users	0.00	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users	http://www.mindleaders.com/
379A	CGI/Perl: 1 Getting Familiar with Forms	single user delivered on CD-ROM *	CGPC01	See Series Title	0.00		http://www.mindleaders.com/
379B	CGI/Perl: 1 Getting Familiar with Forms	2 to 25 users delivered LAN Based*	CGPC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
379C	CGI/Perl: 1 Getting Familiar with Forms	100 user delivered WEB Based*	CGPC01	See Series Title	0.00		http://www.mindleaders.com/
380A	CGI/Perl: 2 Building Programs	single user delivered on CD-ROM *	CGPC02	See Series Title	0.00		http://www.mindleaders.com/
380B	CGI/Perl: 2 Building Programs	2 to 25 users delivered LAN Based*	CGPC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
380C	CGI/Perl: 2 Building Programs	100 user delivered WEB Based*	CGPC02	See Series Title	0.00		http://www.mindleaders.com/
381A	CGI/Perl: 3 Web Applications	single user delivered on CD-ROM *	CGPC03	See Series Title	0.00		http://www.mindleaders.com/
381B	CGI/Perl: 3 Web Applications	2 to 25 users delivered LAN Based*	CGPC03	See Series Title	0.00	17.7.7.11.77	http://www.mindleaders.com/
381C	CGI/Perl: 3 Web Applications	100 user delivered WEB Based*	CGPC03	See Series Title	0.00		http://www.mindleaders.com/
382A	CGI/Perl: 4 Interacting with Databases	single user delivered on CD-ROM *	CGPC04	See Series Title	0.00		http://www.mindleaders.com/
382B	CGI/Perl: 4 Interacting with Databases	2 to 25 users delivered LAN Based*	CGPC04	See Series Title	0.00	The state of the s	http://www.mindleaders.com/
382C	CGI/Perl: 4 Interacting with Databases	100 user delivered WEB Based*	CGPC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Dynamic HTML Series	Dynamic HTML Series (5 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Dynamic HTML Series	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users	0.00	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users See Series	http://www.mindleaders.com/
383A	Dynamic HTML: 1 DHTML and Style Sheets	single user delivered on CD-ROM *	DHTC01	See Series Title	0.00	Title	http://www.mindleaders.com/
383B	Dynamic HTML: 1 DHTML and Style Sheets	2 to 25 users delivered LAN Based*	DHTC01	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
383C	Dynamic HTML: 1 DHTML and Style Sheets	100 user delivered WEB Based*	DHTC01	See Series Title See Series	0.00	Title See Series	http://www.mindleaders.com/
384A	Dynamic HTML: 2 Using JavaScript	single user delivered on CD-ROM *	DHTC02	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
384B	Dynamic HTML: 2 Using JavaScript	2 to 25 users delivered LAN Based*	DHTC02	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
384C	Dynamic HTML: 2 Using JavaScript	100 user delivered WEB Based*	DHTC02	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
385A	Dynamic HTML: 3 Objects and Events	single user delivered on CD-ROM *	DHTC03	Title	0.00	Title	http://www.mindleaders.com/

Dynamic HTML: 3 Objects and Events	2 to 25 users delivered LAN Based*	DHTC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	100 user delivered WEB	DUTCOS	See Series	0.00	See Series	http://www.mindleaders.com/
Dynamic HTML: 3 Objects and Events	100000	DH I CO3	111111111111111111111111111111111111111	0.00		Internet William Code Co.
Dynamic HTML: 4 Styles and Content	CD-ROM *	DHTC04	Title	0.00	Title	http://www.mindleaders.com/
Dynamic HTML: 4 Styles and Content	2 to 25 users delivered LAN Based*	DHTC04	Title	0.00	Title	http://www.mindleaders.com/
Dynamic HTML: 4 Styles and Content	100 user delivered WEB Based*	DHTC04	See Series Title	0.00		http://www.mindleaders.com/
Dynamic HTML: 5 Data from Other Sources	single user delivered on CD-ROM *	DHTC05	See Series Title	0.00		http://www.mindleaders.com/
Dynamic HTML: 5 Data from Other Sources	2 to 25 users delivered LAN Based*	DHTC05	See Series Title	0.00	Title	http://www.mindleaders.com/
	100 user delivered WEB Based*	DHTC05	See Series Title	0.00		http://www.mindleaders.com/
E-Commerce Series (13 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	E-Commerce Series	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	0.00		http://www.mindleaders.com/
	single user delivered on CD-ROM *	ECOM01	See Series Title	0.00		http://www.mindleaders.com/
	2 to 25 users delivered		See Series	0.00	See Series	http://www.mindleaders.com/
			See Series Title	13.13.	See Series	http://www.mindleaders.com/
er o voltair aros as A	single user delivered on CD-ROM *	ECOM02	See Series Title	0.00		http://www.mindleaders.com/
	2 to 25 users delivered LAN Based*	ECOM02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
- 5 6	100 user delivered WEB Based*	ECOM02	See Series Title	0.00		http://www.mindleaders.com/
	single user delivered on CD-ROM *	ECOM03	See Series Title	0.00		http://www.mindleaders.com/
	2 to 25 users delivered LAN Based*	ECOM03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
E-Commerce: 3 Influences on E-Commerce	100 user delivered WEB Based*	ECOM03	See Series Title	0.00	C. C	http://www.mindleaders.com/
E-Commerce: 4 Killer Apps	single user delivered on CD-ROM *	ECOM04	See Series Title	0.00	Title	http://www.mindleaders.com/
	2 to 25 users delivered LAN Based*	ECOM04	See Series Title	0.00	7 3.3 17.5	http://www.mindleaders.com/
	100 user delivered WEB Based*	ECOM04	See Series Title	0.00	4 10 10 10 to	http://www.mindleaders.com/
A CONTRACTOR OF THE CONTRACTOR	single user delivered on CD-ROM *	ECOM05	See Series Title	0.00	Title	http://www.mindleaders.com/
	2 to 25 users delivered LAN Based*	ECOM05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
E-Commerce: 5 Developing Your E-Business			See Series Title	0.00	See Series Title	http://www.mindleaders.com/
					See Series	1-11-11-11-11-11-11-11-11-11-11-11-11-1
	Dynamic HTML: 4 Styles and Content Dynamic HTML: 5 Data from Other Sources E-Commerce: 1 Your E-Business E-Commerce: 1 Your E-Business E-Commerce: 2 Getting Started E-Commerce: 2 Getting Started E-Commerce: 3 Influences on E-Commerce E-Commerce: 3 Influences on E-Commerce E-Commerce: 4 Killer Apps E-Commerce: 4 Killer Apps E-Commerce: 5 Developing Your E-Business E-Commerce: 5 Developing Your E-Business E-Commerce: 5 Developing Your E-Business E-Commerce: 5 Developing Your E-Business	Dynamic HTML: 3 Objects and Events Dynamic HTML: 3 Objects and Events Dynamic HTML: 4 Styles and Content Dynamic HTML: 5 Data from Other Sources Single user delivered WEB Based* 100 user delivered WEB Based* Single User, or 2 to 25 Users, or 100 Users*. Delivery Formats include CD-ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download), & Inte	Dynamic HTML: 3 Objects and Events Dynamic HTML: 3 Objects and Events Dynamic HTML: 3 Objects and Events Dynamic HTML: 4 Styles and Content Dynamic HTML: 5 Data from Other Sources Dynamic HTML: 6 Data from Other Sour	Dynamic HTML: 3 Objects and Events Dynamic HTML: 3 Objects and Events Dynamic HTML: 3 Objects and Events Dynamic HTML: 4 Styles and Content Dynamic HTML: 5 Data from Other Sources Dynam	Dynamic HTML: 3 Objects and Events	Dynamic HTML: 3 Objects and Events

2028	E Commence & Pool Time and Data Mining	2 to 25 users delivered LAN Based*	ECOM06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
393B	E-Commerce: 6 Real-Time and Data Mining	100 user delivered WEB	LOUWIOU	See Series	0.00	See Series	The state of the s
93C	E-Commerce: 6 Real-Time and Data Mining	Based*	ECOM06	Title	0.00	Title	http://www.mindleaders.com/
394A	E-Commerce: 7 Lowering Your Business Costs	single user delivered on CD-ROM *	ECOM07	See Series Title	0.00		http://www.mindleaders.com/
94B	E-Commerce: 7 Lowering Your Business Costs	2 to 25 users delivered LAN Based*	ECOM07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
1940	——————————————————————————————————————	100 user delivered WEB		See Series		See Series	harm the second second
94C	E-Commerce: 7 Lowering Your Business Costs	Based* single user delivered on	ECOM07	Title See Series	0.00	See Series	http://www.mindleaders.com/
895A	E-Commerce: 8 Customer Service and Payment	CD-ROM *	ECOM08	Title	0.00	Title See Series	http://www.mindleaders.com/
95B	E-Commerce: 8 Customer Service and Payment	2 to 25 users delivered LAN Based*	ECOM08	See Series Title	0.00	Title	http://www.mindleaders.com/
395C	E-Commerce: 8 Customer Service and Payment	100 user delivered WEB Based*	ECOM08	See Series Title	0.00		http://www.mindleaders.com/
396A	E-Commerce: 9 Marketing Your E-Business	single user delivered on CD-ROM *	ECOM09	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
		2 to 25 users delivered	ten stoudt ever	See Series	0.44	See Series	
396B	E-Commerce: 9 Marketing Your E-Business	LAN Based* 100 user delivered WEB	ECOM09	Title See Series	0.00	See Series	http://www.mindleaders.com/
396C	E-Commerce: 9 Marketing Your E-Business	Based*	ECOM09	Title	0.00		http://www.mindleaders.com/
897A	E-Commerce: 10 Advertising on the Internet	single user delivered on CD-ROM *	ECOM10	See Series Title	0.00	and the same of th	http://www.mindleaders.com/
397B	E-Commerce: 10 Advertising on the Internet	2 to 25 users delivered LAN Based*	ECOM10	See Series Title	0.00		http://www.mindleaders.com/
397C	E-Commerce: 10 Advertising on the Internet	100 user delivered WEB Based*	ECOM10	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
398A	E-Commerce: 11 Building Marketing Strategy	single user delivered on CD-ROM *	ECOM11	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	COLUMN AND THE RESERVE AND THE	2 to 25 users delivered		See Series Title	0.00	See Series	http://www.mindleaders.com/
398B	E-Commerce: 11 Building Marketing Strategy	LAN Based* 100 user delivered WEB	ECOM11	See Series		See Series	
398C	E-Commerce: 11 Building Marketing Strategy	Based* single user delivered on	ECOM11	Title See Series	0.00	See Series	http://www.mindleaders.com/
399A	E-Commerce: 12 Resource Planning	CD-ROM *	ECOM12	Title	0.00		http://www.mindleaders.com/
399B	E-Commerce: 12 Resource Planning	2 to 25 users delivered LAN Based*	ECOM12	See Series Title	0.00	and the same of th	http://www.mindleaders.com/
399C	E-Commerce: 12 Resource Planning	100 user delivered WEB Based*	ECOM12	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
		single user delivered on	ECOMIS	See Series	0.00	See Series Title	http://www.mindleaders.com/
400A	E-Commerce: 13 Managing Your E-Business	CD-ROM * 2 to 25 users delivered	ECOM13	Title See Series		See Series	
400B	E-Commerce: 13 Managing Your E-Business	LAN Based*	ECOM13	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
400C	E-Commerce: 13 Managing Your E-Business	100 user delivered WEB Based*	ECOM13	Title	0.00	Title	http://www.mindleaders.com/
		Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), &		\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or		\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or	
		Internet (liveplay &		\$47.00/User	2122	\$47.00/User	hu dia
FrontPage	FrontPage (2 Courses)	download) single user delivered on	FrontPage	for 100 Users See Series	0.00	for 100 Users See Series	http://www.mindleaders.com/
401A	FrontPage 97: Creating a Web Site	CD-ROM *	FPGC01	Title	0.00	Title	http://www.mindleaders.com/

407A	GUI Design: 1 Planning an Interface	CD-ROM *	GUIC01	Title	0.00	Title	http://www.mindleaders.com/
GUI Design Series	GUI Design Series (3 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download) single user delivered on	GUI Design Series	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users See Series	0.00	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users See Series	http://www.mindleaders.com/
406C	FrontPage 2000: 4 Adding Spark to Your Site	100 user delivered WEB Based*	FTPG04	Title	0.00	Title	http://www.mindleaders.com/
106B	FrontPage 2000: 4 Adding Spark to Your Site	2 to 25 users delivered LAN Based*	FTPG04	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
06A	FrontPage 2000: 4 Adding Spark to Your Site	single user delivered on CD-ROM *	FTPG04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
05C	FrontPage 2000: 3 Working with Images	100 user delivered WEB Based*	FTPG03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
05B	FrontPage 2000: 3 Working with Images	2 to 25 users delivered LAN Based*	FTPG03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
04C 05A	FrontPage 2000: 2 Building Pages FrontPage 2000: 3 Working with Images	Based* single user delivered on CD-ROM *	FTPG02 FTPG03	See Series Title		See Series Title	http://www.mindleaders.com/
04B	FrontPage 2000: 2 Building Pages	LAN Based* 100 user delivered WEB	FTPG02	Title See Series Title		Title See Series Title	http://www.mindleaders.com/
04A	FrontPage 2000: 2 Building Pages	CD-ROM * 2 to 25 users delivered	FTPG02	Title See Series		Title See Series	http://www.mindleaders.com/
03C	FrontPage 2000: 1 Creating Web Sites	Based* single user delivered on	FTPG01	Title See Series		Title See Series	http://www.mindleaders.com/
03B	FrontPage 2000: 1 Creating Web Sites	2 to 25 users delivered LAN Based* 100 user delivered WEB	FTPG01	See Series Title See Series	0.00	Title See Series	http://www.mindleaders.com/
)3A	FrontPage 2000; 1 Creating Web Sites	single user delivered on CD-ROM *	FTPG01	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
rontPage 2000 eries	FrontPage 2000 Series (4 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	FrontPage 2000 Series	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users	0.00	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users	http://www.mindleaders.com/
02C	FrontPage 98: Creating a Web Site	100 user delivered WEB Based*	FP8C01	See Series Title	0.00		http://www.mindleaders.com/
02B	FrontPage 98: Creating a Web Site	2 to 25 users delivered LAN Based*	FP8C01	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
)2A	FrontPage 98: Creating a Web Site	single user delivered on CD-ROM *	FP8C01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
01C	FrontPage 97: Creating a Web Site	Based*	FPGC01	Title See Series Title	0.00	See Series	http://www.mindleaders.com/ http://www.mindleaders.com/
)1B	FrontPage 97: Creating a Web Site	LAN Based* 100 user delivered WEB	FPGC01	Title See Series	0.00	See Series	http://www.mindleaders.com/

07B	GUI Design: 1 Planning an Interface	2 to 25 users delivered LAN Based*	GUIC01	See Series Title	0.00		http://www.mindleaders.com/
		100 user delivered WEB Based*	GUIC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
)7C	GUI Design: 1 Planning an Interface	single user delivered on		See Series Title	0.00	See Series	http://www.mindleaders.com/
)8A	GUI Design: 2 Developing an Interface	CD-ROM * 2 to 25 users delivered	GUIC02	See Series		See Series	
8B	GUI Design: 2 Developing an Interface	LAN Based* 100 user delivered WEB	GUIC02	Title See Series	0.00	See Series	http://www.mindleaders.com/
8C	GUI Design: 2 Developing an Interface	Based*	GUIC02	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
9A	GUI Design: 3 Deigning Screen Elements	single user delivered on CD-ROM *	GUIC03	Title	0.00	Title	http://www.mindleaders.com/
9B	GUI Design: 3 Deigning Screen Elements	2 to 25 users delivered LAN Based*	GUIC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	GUI Design: 3 Deigning Screen Elements	100 user delivered WEB Based*	GUIC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
09C	HTML Series (7 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	HTML Series	\$55.00/User for a Single User, or \$55.00/User for 2 to 25 user, or \$47.00/User for 100 Users	0.00		http://www.mindleaders.com/
		single user delivered on	LITI CO1	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
10A	HTML: 1 Start Creating Your Own Web Pages	CD-ROM * 2 to 25 users delivered	HTLC01	See Series		See Series	
10B	HTML: 1 Start Creating Your Own Web Pages	LAN Based* 100 user delivered WEB	HTLC01	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
10C	HTML: 1 Start Creating Your Own Web Pages	Based*	HTLC01	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
11A	HTML: 2 Creating High Quality Web Graphics	single user delivered on CD-ROM *	HTLC02	Title	0.00	Title	http://www.mindleaders.com/
11B	HTML: 2 Creating High Quality Web Graphics	2 to 25 users delivered LAN Based*	HTLC02	See Series Title	0,00	See Series Title	http://www.mindleaders.com/
11C	HTML: 2 Creating High Quality Web Graphics	100 user delivered WEB Based*	HTLC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
ature 50		single user delivered on CD-ROM *	HTLC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
12A	HTML: 3 Layout and Design for Your Web Pages	2 to 25 users delivered		See Series Title	0.00	See Series Title	http://www.mindleaders.com/
128	HTML: 3 Layout and Design for Your Web Pages	LAN Based* 100 user delivered WEE		See Series		See Series Title	http://www.mindleaders.com/
12C	HTML: 3 Layout and Design for Your Web Pages	Based* single user delivered on	HTLC03	Title See Series		See Series	
13A	HTML: 4 Making Your Web Pages Interactive	CD-ROM * 2 to 25 users delivered	HTLC04	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
13B	HTML: 4 Making Your Web Pages Interactive	LAN Based*	HTLC04	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
13C	HTML: 4 Making Your Web Pages Interactive	100 user delivered WEE Based*	HTLC04	Title	0.00	Title See Series	http://www.mindleaders.com/
114A	HTML: 5 Start Using JavaScript	single user delivered on CD-ROM *	HTLC05	See Series Title	0.00	Title	http://www.mindleaders.com/
	HTML: 5 Start Using JavaScript	2 to 25 users delivered LAN Based*	HTLC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
114B		100 user delivered WEB Based*		See Series Title	0.00	See Series Title	http://www.mindleaders.com/
114C	HTML: 5 Start Using JavaScript	single user delivered on		See Series Title		See Series Title	http://www.mindleaders.com/
415A	HTML: 6 Using JacaScript for Interactivity	CD-ROM *	HTLC06	1100	0.01	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	THE PARTY OF THE P

415B	HTML: 6 Using JacaScript for Interactivity	2 to 25 users delivered LAN Based*	HTLC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
100	Titing o don't out the same	100 user delivered WEB		See Series		See Series	
15C	HTML: 6 Using JacaScript for Interactivity	Based*	HTLC06	Title	0.00	Title	http://www.mindleaders.com/
	HTML: 7 Using Advanced JavaScript	single user delivered on CD-ROM *	HTLC07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
16A	H TML. 7 Osing Advanced JavaScript	2 to 25 users delivered	711.4001	See Series		See Series	
16B	HTML: 7 Using Advanced JavaScript	LAN Based*	HTLC07	Title	0.00	Title See Series	http://www.mindleaders.com
16C	HTML: 7 Using Advanced JavaScript	100 user delivered WEB Based*	HTLC07	See Series Title	0.00	Title	http://www.mindleaders.com
JAVA 1.1 Series	JAVA 1.1 Series (6 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	JAVA 1.1 Series	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users	0.00		http://www.mindleaders.com
		single user delivered on		See Series		See Series	
17A	Java 1.1: 1 Writing Java Programs	CD-ROM *	JJAC01	Title	0.00	Title	http://www.mindleaders.com
417B	Java 1.1: 1 Writing Java Programs	2 to 25 users delivered LAN Based*	JJAC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com
1110	Java 1.1. I Willing Java Frograms	100 user delivered WEB		See Series		See Series	
\$17C	Java 1.1: 1 Writing Java Programs	Based*	JJAC01	Title	0.00	Title	http://www.mindleaders.com
118A	Java 1.1: 2 Java Programming Basics	single user delivered on CD-ROM *	JJAC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com
410A	Java 1.1. 2 dava Programming basics	2 to 25 users delivered		See Series		See Series	
418B	Java 1.1: 2 Java Programming Basics	LAN Based*	JJAC02	Title	0.00	Title	http://www.mindleaders.com
418C	Java 1.1: 2 Java Programming Basics	100 user delivered WEB Based*	JJAC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com
4100	Java 1.1. 2 Java r Togramming Dalsius	single user delivered on		See Series		See Series	
419A	Java 1.1: 3 Using Objects and Arrays	CD-ROM *	JJAC03	Title	0.00	Title	http://www.mindleaders.com
	A CONTRACTOR OF THE CONTRACTOR	2 to 25 users delivered		See Series	0.00	See Series	http://www.moladlagdage.gom
419B	Java 1.1: 3 Using Objects and Arrays	LAN Based*	JJAC03	Title	0.00	Title See Series	http://www.mindleaders.com
\$19C	Java 1.1: 3 Using Objects and Arrays	100 user delivered WEB Based*	JJAC03	See Series Title	0.00	Title	http://www.mindleaders.com
		single user delivered on CD-ROM *	JJAC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com
420A	Java 1.1: 4 Creating Java Applets	200000000000000000000000000000000000000	JJACU4	See Series	0.00	See Series	Tittp://titritimasususususus
420B	Java 1.1: 4 Creating Java Applets	2 to 25 users delivered LAN Based*	JJAC04	Title	0.00	Title	http://www.mindleaders.com
420b	Java 1.1.4 Creating Java Applets	100 user delivered WEB		See Series		See Series	
420C	Java 1.1: 4 Creating Java Applets	Based*	JJAC04	Title	0.00	Title	http://www.mindleaders.com
1200	data 1.1. 4 broading data reprove	single user delivered on		See Series		See Series	
421A	Java 1.1: 5 Graphics and User Events	CD-ROM *	JJAC05	Title	0.00	Title	http://www.mindleaders.com
		2 to 25 users delivered		See Series		See Series	tu. II
421B	Java 1.1: 5 Graphics and User Events	LAN Based*	JJAC05	Title	0.00	Title	http://www.mindleaders.com
		100 user delivered WEB		See Series Title	0.00	See Series Title	http://www.mindleaders.com
421C	Java 1.1: 5 Graphics and User Events	Based*	JJAC05	See Series	0.00	See Series	indp.//www.itimuleaders.com
422A	Java 1.1: 6 Putting Your Skills to Work	single user delivered on CD-ROM *	JJAC06	Title	0.00	Title	http://www.mindleaders.com
Contract 1		2 to 25 users delivered		See Series		See Series	
422B	Java 1.1: 6 Putting Your Skills to Work	LAN Based*	JJAC06	Title	0.00	Title	http://www.mindleaders.com
	was a second of the second of	100 user delivered WEB	8)	See Series		See Series	at 1 au 2 av 20
422C	Java 1.1: 6 Putting Your Skills to Work	Based*	JJAC06	Title	0.00	Title	http://www.mindleaders.com

JAVA 1.2 Series	JAVA 1.2 Series (6 Courses)	Single User, or 2 to 25 User, or 100 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	JAVA 1.2 Series	\$165.00/User for a Single User, or \$165.00/User for 2 to 25 user, or \$141.00/User for 100 Users			http://www.mindleaders.com/
123A	JAVA 1.2: 1 Writing Java Programs	single user delivered on CD-ROM *	JVVC01	See Series Title	0.00	NOW INC.	http://www.mindleaders.com/
423B	JAVA 1.2: 1 Writing Java Programs	2 to 25 users delivered LAN Based*	JVVC01	See Series Title	0.00	7.7.7.7.7.	http://www.mindleaders.com/
123C	JAVA 1.2: 1 Writing Java Programs	100 user delivered WEB Based*	JVVC01	See Series Title	0.00		http://www.mindleaders.com/
124A	JAVA 1.2: 2 Java Programming Basics	single user delivered on CD-ROM *	JVVC02	See Series Title	0.00	(1))))))	http://www.mindleaders.com/
424B	JAVA 1.2: 2 Java Programming Basics	2 to 25 users delivered LAN Based*	JVVC02	See Series Title	0.00		http://www.mindleaders.com/
424C	JAVA 1.2: 2 Java Programming Basics	100 user delivered WEB Based*	JVVC02	See Series Title	0.00		http://www.mindleaders.com/
425A	JAVA 1.2: 3 Using Objects and Arrays	single user delivered on CD-ROM *	JVVC03	See Series Title	0.00	1,00,0	http://www.mindleaders.com/
425B	JAVA 1.2: 3 Using Objects and Arrays	2 to 25 users delivered LAN Based*	JVVC03	See Series Title	0.00		http://www.mindleaders.com/
425C	JAVA 1.2: 3 Using Objects and Arrays	100 user delivered WEB Based*	JVVC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
426A	JAVA 1.2: 4 Creating Java Applets	single user delivered on CD-ROM *	JVVC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
426B	JAVA 1.2: 4 Creating Java Applets	2 to 25 users delivered LAN Based*	JVVC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
426C	JAVA 1.2: 4 Creating Java Applets	100 user delivered WEB Based*	JVVC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
427A	JAVA 1.2: 5 Graphics and User Events	single user delivered on CD-ROM *	JVVC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
427B	JAVA 1.2: 5 Graphics and User Events	2 to 25 users delivered LAN Based*	JVVC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
427C	JAVA 1.2: 5 Graphics and User Events	100 user delivered WEB Based*	JVVC05	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
428A	JAVA 1.2: 6 Putting Your Skills to Work	single user delivered on CD-ROM *	JVVC06	See Series Title	0.00	Title See Series	http://www.mindleaders.com/
428B	JAVA 1.2: 6 Putting Your Skills to Work	2 to 25 users delivered LAN Based*	JVVC06	See Series Title See Series	0.00	Title See Series	http://www.mindleaders.com/
428C	JAVA 1.2: 6 Putting Your Skills to Work	100 user delivered WEB Based*	JVVC06	Title	0.00	Title	http://www.mindleaders.com/
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429A	Photoshop: 1 Managing Graphics Files	single user delivered on CD-ROM *	PHSC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

129B F		2 to 25 users delivered		See Series		See Series	S 60 4 W
	Photoshop: 1 Managing Graphics Files		PHSC01	Title	0.00		http://www.mindleaders.com/
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		single user delivered on	PHSC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
SOA F	Photoshop: 2 Colors, Brushes, and Printing	CD-ROM * 2 to 25 users delivered	PHSC02	See Series		See Series	
ioB F	Photoshop: 2 Colors, Brushes, and Printing	LAN Based*	PHSC02	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
30C F	Photoshop: 2 Colors, Brushes, and Printing	100 user delivered WEB Based*	PHSC02	Title	0.00	Title	http://www.mindleaders.com/
	Photoshop: 3 Selecting and Retouching	single user delivered on CD-ROM *	PHSC03	See Series Title	0.00	71020774511	http://www.mindleaders.com/
413	Photoshop: 3 Selecting and Retouching	2 to 25 users delivered LAN Based*	PHSC03	See Series Title	0.00		http://www.mindleaders.com/
	Photoshop: 3 Selecting and Retouching	100 user delivered WEB Based*	PHSC03	See Series Title	0.00		http://www.mindleaders.com/
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	Photoshop: 4 Text, Fills, and Actions Photoshop: 4 Text, Fills, and Actions	100 user delivered WEB Based*	PHSC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	Photoshop: 5 Using Layers and Plug-Ins	single user delivered on CD-ROM *	PHSC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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3.55	Photoshop: 5 Using Layers and Plug-Ins	100 user delivered WEB Based*	PHSC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	Photoshop: 6 Manipulating Images	single user delivered on CD-ROM *	PHSC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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	Photoshop: 6 Manipulating Images	100 user delivered WEB Based*	PHSC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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135A	Visual InterDev 6: 1 Learning the Basics	single user delivered on CD-ROM *	VIDC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
135B	Visual InterDev 6: 1 Learning the Basics	2 to 25 users delivered LAN Based*	VIDC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
35C	Visual InterDev 6: 1 Learning the Basics	100 user delivered WEB Based*	VIDC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com
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136A	Visual InterDev 6: 2 Using HTML	2 to 25 users delivered LAN Based*	VIDC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com
	vioudi filletuev o. a config fil Mic	100 user delivered WEB	X	See Series	0.00	See Series Title	http://www.mindleaders.com
436B 436C	Visual InterDev 6: 2 Using HTML	Based*	VIDC02	Title	0.00	See Series	THED TO WAY W. IT IN TO TO COURT OF THE PARTY OF THE PART

		2 to 25 users delivered	umnemetet in	See Series		See Series	http://www.pological.com
137B	Visual InterDev 6: 3 Dynamic Content	LAN Based*	VIDC03	Title	0.00	Title See Series	http://www.mindleaders.com/
137C	Visual InterDev 6: 3 Dynamic Content	100 user delivered WEB Based*	VIDC03	See Series Title	0.00	Title	http://www.mindleaders.com/
38A	Visual InterDev 6: 4 Objects and Databases	single user delivered on CD-ROM *	VIDC04	See Series Title	0.00		http://www.mindleaders.com/
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39A	Visual InterDev 6: 5 DataBase Interaction	CD-ROM * 2 to 25 users delivered	VIDC05	Title See Series		See Series	
39B	Visual InterDev 6: 5 DataBase Interaction	LAN Based* 100 user delivered WEB	VIDC05	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
39C	Visual InterDev 6: 5 DataBase Interaction	Based*	VIDC05	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
40A	Visual InterDev 6: 6 Active Server Pages	single user delivered on CD-ROM *	VIDC06	Title	0.00	Title See Series	http://www.mindleaders.com/
140B	Visual InterDev 6: 6 Active Server Pages	2 to 25 users delivered LAN Based*	VIDC06	See Series Title	0.00	Title	http://www.mindleaders.com/
440C	Visual InterDev 6: 6 Active Server Pages	100 user delivered WEB Based*	VIDC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
141A	Visual InterDev 6: 7 Controls and Scripts	single user delivered on CD-ROM *	VIDC07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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141B	101-00-00-00-00-00-00-00-00-00-00-00-00-	100 user delivered WEB Based*	VIDC07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
441C	Visual InterDev 6: 7 Controls and Scripts	single user delivered on CD-ROM *	VIDC08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
442A	Visual InterDev 6: 8 Testing and Debugging	2 to 25 users delivered		See Series Title		See Series Title	http://www.mindleaders.com/
442B	Visual InterDev 6: 8 Testing and Debugging	LAN Based* 100 user delivered WEB	VIDC08	See Series		See Series	http://www.mindleaders.com/
442C	Visual InterDev 6: 8 Testing and Debugging	Based* single user delivered on	VIDC08	Title See Series		Title See Series	
443A	Visual InterDev 6: 9 Management and Design	CD-ROM * 2 to 25 users delivered	VIDC09	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
443B	Visual InterDev 6: 9 Management and Design	LAN Based* 100 user delivered WEB	VIDC09	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
443C	Visual InterDev 6: 9 Management and Design	Based*	VIDC09	Title	0.00	Title	http://www.mindleaders.com/
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444A	Web Design & Graphics: 1 Introduction to Design	CD-ROM * 2 to 25 users delivered	WBDS01	Title See Series	0.00	See Series	http://www.mindleaders.com/
444B	Web Design & Graphics: 1 Introduction to Design	LAN Based*	WBDS01	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
444C	Web Design & Graphics: 1 Introduction to Design	100 user delivered WEE Based*	WBDS01	Title See Series	0.00	Title See Series	http://www.mindleaders.com/
445A	Web Design & Graphics: 2 Making Your Site Fast a	single user delivered on and CD-ROM *	WBDS02	Title	0.00	Title	http://www.mindleaders.com/

		2 to 25 users delivered		See Series	CONTRACTOR OF THE PARTY OF THE	See Series	debut at the control of the control
445B	Web Design & Graphics: 2 Making Your Site Fast at		WBDS02	Title	0.00	Title See Series	http://www.mindleaders.com/
145C	Web Design & Graphics: 2 Making Your Site Fast at	100 user delivered WEB and Based*	WBDS02	See Series Title	0.00	Title	http://www.mindleaders.com/
1400	True boog received	single user delivered on		See Series		See Series	
46A	Web Design & Graphics: 3 Building Your Site with In	na CD-ROM *	WBDS03	Title	0.00	Title	http://www.mindleaders.com/
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146B	Web Design & Graphics: 3 Building Your Site with Ir		WBDS03	See Series	0.00	See Series	http://www.minteleducis.com
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146C	Web Design & Graphics, 3 building Tour Site with in	single user delivered on	1100000	See Series	11.514.7.2	See Series	
147A	Web Design & Graphics: 4 Building Your Site with F		WBDS04	Title	0.00	Title	http://www.mindleaders.com/
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147B	Web Design & Graphics: 4 Building Your Site with F	or LAN Based*	WBDS04	Title	0.00	Title	http://www.mindleaders.com/
	New National Conference of the	100 user delivered WEB	WDDD04	See Series	0.00	See Series Title	http://www.mindleaders.com/
147C	Web Design & Graphics: 4 Building Your Site with F		WBDS04	Title See Series	0.00	See Series	TRUDAYWWW.TIIIIUIEGUGIS.COTTE
	Mak Daries & Combine 5 Hains Other Tools	single user delivered on CD-ROM *	WBDS05	Title	0.00	Title	http://www.mindleaders.com/
148A	Web Design & Graphics: 5 Using Other Tools	2 to 25 users delivered	VV DD 000	See Series	5,00	See Series	
148B	Web Design & Graphics: 5 Using Other Tools	LAN Based*	WBDS05	Title	0.00	Title	http://www.mindleaders.com/
HOD	Web Design & Graphics, a Using Other 1001s	100 user delivered WEB		See Series	120000	See Series	The state of the s
148C	Web Design & Graphics: 5 Using Other Tools	Based*	WBDS05	Title	0.00	Title	http://www.mindleaders.com/
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449A	XML: 1 Viewing and Understanding XML	CD-ROM *	XMLC01	Title	0.00	Title	http://www.mindleaders.com/
1.19/1	The state of the s	2 to 25 users delivered		See Series	524	See Series	0.00 00 00 20 2
149B	XML: 1 Viewing and Understanding XML	LAN Based*	XMLC01	Title	0.00	Title	http://www.mindleaders.com
		100 user delivered WEB		See Series		See Series	hard the second second second second
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450A	XML: 2 Creating a Basic Document	CD-ROM *	XMLC02	See Series	0.00	See Series	III. A. A. A. A. A. III. CHES DO I S. COLL
450B	VMI - 2 Creating a Rapis Decement	2 to 25 users delivered LAN Based*	XMLC02	Title	0.00	Title	http://www.mindleaders.com
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1000	E-SERVINGO - NACE SACRESSES, TIGGS - SACRESSES OF SACRESSES, THE SECRES AS A SACRES AS A S	single user delivered on		See Series		See Series	537 64 W W
451A	XML: 3 Building DTDs and Checking Documents	CD-ROM *	XMLC03	Title	0.00	Title	http://www.mindleaders.com
		2 to 25 users delivered	100 TO 10	See Series	72000	See Series	parameter and a second
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451C	XML: 3 Building DTDs and Checking Documents	Based*	XMLC03	Title See Series	0.00	See Series	III.p.//www.minuseaucra.com
4504	VIAL A PARILL	single user delivered on CD-ROM *	XMLC04	Title	0.00	Title	http://www.mindleaders.com
452A	XML: 4 Entities	2 to 25 users delivered	MILCOT	See Series	3,00	See Series	
452B	XML: 4 Entities	LAN Based*	XMLC04	Title	0.00	Title	http://www.mindleaders.com
4020	MAIN A CHAIRES	100 user delivered WEE	-	See Series		See Series	
452C	XML: 4 Entities	Based*	XMLC04	Title	0.00	Title	http://www.mindleaders.com
inned/	3.03.0-30.00 (TSMINET.5)	single user delivered on		See Series	NE CONTRACTOR OF THE PERSON OF	See Series	
453A	XML: 5 The Document Object Model	CD-ROM *	XMLC05	Title	0.00	Title	http://www.mindleaders.com/

121/2		2 to 25 users delivered LAN Based*	XMLC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
53B	XML: 5 The Document Object Model	100 user delivered WEB	AWILCOO	See Series		See Series	And the second control of the second control
53C	XML: 5 The Document Object Model	Based*	XMLC05	Title	0.00	Title See Series	http://www.mindleaders.com/
54A	XML: 6 CSS and XSL Style Sheets	single user delivered on CD-ROM *	XMLC06	See Series Title	0.00	Title	http://www.mindleaders.com/
54B	XML: 6 CSS and XSL Style Sheets	2 to 25 users delivered LAN Based*	XMLC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
54C	XML: 6 CSS and XSL Style Sheets	100 user delivered WEB Based*	XMLC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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51C	Access 2000 MOUS: 1 Creating Databases	11 to 25 users delivered WEB Based *	A2KM01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
52A	Access 2000 MOUS: 2 Building Tables	single user delivered on CD-ROM *	A2KM02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
52B	Access 2000 MOUS: 2 Building Tables	2 to 10 users delivered LAN Based *	A2KM02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
52C	Access 2000 MOUS: 2 Building Tables	11 to 25 users delivered WEB Besed *	A2KM02	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
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153B	Access 2000 MOUS: 3 Modifying Tables	2 to 10 users delivered LAN Based *	A2KM03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
153C	Access 2000 MOUS: 3 Modifying Tables	11 to 25 users delivered WEB Based *	A2KM03	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
154A	Access 2000 MOUS: 4 Sorting and Filtering	single user delivered on CD-ROM *	A2KM04	See Series Title	0.00	Title	http://www.mindleaders.com/
154B	Access 2000 MOUS: 4 Sorting and Filtering	2 to 10 users delivered LAN Based *	A2KM04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
454C	Access 2000 MOUS: 4 Sorting and Filtering	11 to 25 users delivered WEB Based *	A2KM04	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
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		2 to 10 users delivered		See Series		See Series	
55B	Access 2000 MOUS: 5 Relationships & Queries	LAN Based *	A2KM05	Title	0.00	Title	http://www.mindleaders.com/
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56A	Access 2000 MOUS: 6 Building Forms	single user delivered on CD-ROM *	A2KM06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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56C	Access 2000 MOUS: 6 Building Forms	11 to 25 users delivered WEB Based *	A2KM06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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157C	Access 2000 MOUS: 7 Producing Reports	11 to 25 users delivered WEB Based *	A2KM07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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461A 461B	Basics of Business Math:1 Fractions	2 to 10 users delivered LAN Based *	MTH101	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
461C	Basics of Business Math:1 Fractions	11 to 25 users delivered WEB Based *	MTH101	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
462A	Basics of Business Math:2 Decimals	single user delivered on CD-ROM *	MTH102	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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462C	Basics of Business Math:2 Decimals	11 to 25 users delivered WEB Based *	MTH102	See Series Title	0.0	See Series Title See Series	http://www.mindleaders.com/
463A	Basics of Business Math:3 Calculator	single user delivered on CD-ROM *	MTH103	See Series Title	0.0	Title	http://www.mindleaders.com/

	Desire of Reviews Math. 2 Colorates	2 to 10 users delivered LAN Based *	MTH103	See Series	0,00	See Series Title	http://www.mindleaders.com/
463B	Basics of Business Math:3 Calculator	11 to 25 users delivered	MTH103	See Series Title	0.00	See Series	http://www.mindleaders.com/
163C	Basics of Business Math:3 Calculator Basics of Business Math:4 Equations	single user delivered on CD-ROM *	MTH103	See Series Title	0.00	See Series	http://www.mindleaders.com/
164A 164B	Basics of Business Math:4 Equations	2 to 10 users delivered LAN Based *	MTH104	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
164C	Basics of Business Math:4 Equations	11 to 25 users delivered WEB Based *	MTH104	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
165A	Basics of Business Math:5 Percents	single user delivered on CD-ROM *	MTH105	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
465B	Basics of Business Math:5 Percents	2 to 10 users delivered LAN Based *	MTH105	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
165C	Basics of Business Math:5 Percents	11 to 25 users delivered WEB Based *	MTH105	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
466A	Basics of Business Math:6 Reports	single user delivered on CD-ROM *	MTH106	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
466B	Basics of Business Math:6 Reports	2 to 10 users delivered LAN Based *	MTH106	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
466C	Basics of Business Math:6 Reports	11 to 25 users delivered WEB Based *	MTH106	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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467A	Budgeting and Saving: 1 Confronting Debt	single user delivered on CD-ROM *	BUDG01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
467B	Budgeting and Saving: 1 Confronting Debt	2 to 10 users delivered LAN Based *	BUDG01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
467C	Budgeting and Saving: 1 Confronting Debt	11 to 25 users delivered WEB Based *	BUDG01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
468A	Budgeting and Saving: 2 Eliminating Debt	single user delivered on CD-ROM *	BUDG02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
468B	Budgeting and Saving: 2 Eliminating Debt	2 to 10 users delivered LAN Based *	BUDG02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
468C	Budgeting and Saving: 2 Eliminating Debt	11 to 25 users delivered WEB Based *	BUDG02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
469A	Budgeting and Saving: 3 Banking Basics	single user delivered on CD-ROM *	BUDG03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

17	2 to 10 users delivered LAN Based *	BUDG03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
		BUDG03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
8		BUDG04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
		BUDG04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
		BUDG04	See Series Title	0.00		http://www.mindleaders.com/
		BUDG05	See Series Title	0.00		http://www.mindleaders.com/
		BUDG05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
		BUDG05	See Series Title	0.00		http://www.mindleaders.com/
		BUDG06	See Series Title	0.00		http://www.mindleaders.com/
		BUDG06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
		BUDG06	See Series Title	0.00		http://www.mindleaders.com/
	single user delivered on CD-ROM *	BUDG07	See Series Title	0.00		http://www.mindleaders.com/
	2 to 10 users delivered	BUDG07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	11 to 25 users delivered	BUDG07	See Series Title	0.00		http://www.mindleaders.com/
Business Communication Series (3 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Business Communication Series	for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
Business Communication:1 Writing Skills	single user delivered on CD-ROM *	BCSC01	Title	0.00		http://www.mindleaders.com/
Business Communication:1 Writing Skills	2 to 10 users delivered LAN Based *	BCSC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Business Communication:1 Writing Skills	11 to 25 users delivered WEB Based *	BCSC01	See Series Title	0.00		http://www.mindleaders.com/
wasting with the same of the s	single user delivered on	BCSC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Business Communication:2 Forms of Writing	CD-ROM *	BC3C02	THO		1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	
3 3 3 B B B B B B B B B B B B B B B B B	Sudgeting and Saving: 3 Banking Basics Sudgeting and Saving: 4 Choosing Bank Accounts Sudgeting and Saving: 4 Choosing Bank Accounts Sudgeting and Saving: 4 Choosing Bank Accounts Sudgeting and Saving: 5 Planning Your Retirement Sudgeting and Saving: 5 Planning Your Retirement Sudgeting and Saving: 5 Planning Your Retirement Sudgeting and Saving: 6 Making 401(k) Plans Work Sudgeting and Saving: 6 Making 401(k) Plans Work Sudgeting and Saving: 7 Exploring Investment Options Budgeting Saving: 8 Exploring Investment Options Budgeting Saving: 8 Exploring Investment Options Budgeting Saving: 9 Exploring Investment Options Budgeting Saving: 9 Exploring Investment Options Business Communication Series (3 Courses)	and geting and Saving: 3 Banking Basics and geting and Saving: 4 Choosing Bank Accounts and geting and Saving: 5 Planning Your Retirement and geting and Saving: 6 Making 401(k) Plans Work and geting and Saving: 6 Making 401(k) Plans Work and geting and Saving: 6 Making 401(k) Plans Work and geting and Saving: 7 Exploring Investment Options and geting and Saving: 1 to	Judgeting and Saving: 3 Banking Basics Judgeting and Saving: 4 Choosing Bank Accounts Judgeting and Saving: 5 Planning Your Retirement Judgeting and Saving: 6 Making 401(k) Plans Work Judgeting and Saving: 7 Exploring Investment Options Judgeting and Saving: 8 Budgeting August 8 Budgeting	See Series Title 11 to 25 users delivered on CD-ROM* See Series BuDG03 See Series Title 12 to 10 users delivered on CD-ROM* See Series BuDG04 Title See Series BuDG05 See Series BuDG05 Title See Series BuDG05 See Series BuDG05 Title See Series BuDG05 Title See Series BuDG05 Title See Series BuDG05 Title See Series BuDG06 Title See Series BuDG06 Title See Series BuDG06 See Series BuDG06 Title See Series BuDG06 Title See Series BuDG06 Title See Series BuDG06 Title See Series BuDG06 See Series BuDG06 Title See Series BuDG06 See Series BuDG06 Title See Series BuDG06 Title See Series BuDG06 Title See Series BuDG06 Title See Series BuDG06 See Series BuDG07 Title See Serie	Judgeting and Saving: 3 Banking Basics Judgeting and Saving: 4 Choosing Bank Accounts Judgeting and Saving: 5 Planning Your Retirement Judgeting and Saving: 6 Making 401(k) Plans Work Judgeting and Saving: 7 Exploring Investment Options Judgeting and Saving: 8 Judgeting and Saving: 9 Judgeting Accounts Judget	Ludgeting and Saving: 3 Banking Basics 11 to 25 users delivered WEB Based ** 11 to 25 users delivered OED-ROM ** 12 to 10 users delivered OED-ROM ** 12 to 10 users delivered OED-ROM ** 13 to 25 users delivered OED-ROM ** 14 to 25 users delivered OED-ROM ** 15 to 25 users delivered OED-ROM ** 15 to 25 users delivered OED-ROM ** 15 to 25 users delivered OED-ROM ** 16 to 25 users delivered OED-ROM ** 17 to 25 users delivered OED-ROM ** 18 to 25 users delivered OED-ROM ** 19 to 25 users delivered OED-ROM ** 19 to 25 users delivered OED-ROM ** 10 to 10 users delivered OED-ROM ** 10 to 10 users delivered OED-ROM ** 10 to 10 users delivered OED-ROM ** 11 to 25 users delivered OED-ROM ** 12 to 10 users delivered OED-ROM ** 13 to 25 users delivered OED-ROM ** 14 to 25 users delivered OED-ROM ** 15 to 25 users delivered OED-ROM ** 16 to 10 users delivered OED-ROM ** 17 to 25 users delivered OED-ROM ** 18 user delivered OED-ROM ** 19 user delivered OED-ROM ** 20 to 10 users delivered OED-ROM ** 21 to 10 users delivered OED-ROM ** 21 to 10 users delivered OED-ROM ** 22 to 10 users delivered OED-ROM ** 23 user delivered OED-ROM ** 24 to 10 users delivered OED-ROM ** 25 users delivered OED-ROM ** 26 users delivered OED-ROM ** 26 users delivered OED-ROM ** 27 to 10 users delivered OED-ROM ** 28 user delivered OED-ROM ** 29 user delivered OED-ROM ** 20 users delivered OED-ROM ** 21 to 10 users delivered OED-ROM ** 22 to 10 users delivered OED-ROM ** 23 users delivered OED-ROM ** 24 to 10 users delivered OED-ROM ** 25 users delivered OED-ROM ** 26 users delivered OED-ROM ** 27 users delivered OED-ROM ** 27 users delivered OED-ROM ** 28 users delivered OED-ROM ** 29 users delivered OED-ROM ** 20 users deliver

475C	Business Communication:2 Forms of Writing	11 to 25 users delivered WEB Based *	BCSC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
176A	Business Communication:3 Documentation	single user delivered on CD-ROM *	BCSC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
176B	Business Communication:3 Documentation	2 to 10 users delivered LAN Based *	BCSC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
476C	Business Communication:3 Documentation	11 to 25 users delivered WEB Based *	BCSC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Business Management Series	Business Management Series (6 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Business Management Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
478A	Business Management: Pressure	single user delivered on CD-ROM *	BUSM01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
478B	Business Management: Pressure	2 to 10 users delivered LAN Based *	BUSM01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
478C	Business Management: Pressure	11 to 25 users delivered WEB Based *	BUSM01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
479A	Business Management: Project Management	single user delivered on CD-ROM *	BUSM05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
479B	Business Management: Project Management	2 to 10 users delivered LAN Based *	BUSM05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
479C	Business Management: Project Management	11 to 25 users delivered WEB Based *	BUSM05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
481A	Business Management: Project Resources	single user delivered on CD-ROM *	BUSM06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
481B	Business Management: Project Resources	2 to 10 users delivered LAN Based *	BUSM06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
481C	Business Management: Project Resources	11 to 25 users delivered WEB Based *	BUSM06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
482A	Business Management: Stress Management	single user delivered on CD-ROM *	BUSM04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
482B	Business Management: Stress Management	2 to 10 users delivered LAN Based *	BUSM04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
482C	Business Management: Stress Management	11 to 25 users delivered WEB Based *	BUSM04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
485A	Business Management: The Three C's	single user delivered on CD-ROM *	BUSM02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
485B	Business Management: The Three C's	2 to 10 users delivered LAN Based *	BUSM02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

(See also)		11 to 25 users delivered	BUEMOS	See Series	0.00	See Series Title	http://www.mindleaders.com/
485C	Business Management: The Three C's	WEB Based * single user delivered on	BUSM02	Title See Series		See Series	
186A	Business Management: Visualization	CD-ROM *	BUSM03	Title	0.00	Title	http://www.mindleaders.com/
186B	Business Management: Visualization	2 to 10 users delivered LAN Based *	BUSM03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
486C	Business Management: Visualization	11 to 25 users delivered WEB Based * Single User, or 2 to 10 Users, or 11 to 25	BUSM03	See Series Title \$27.50/User for a Single	0.00	See Series Title \$27.50/User for a Single	http://www.mindleaders.com/
Computer Basics	Computer Basics (1 Course)	Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Computer Basics	User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
compater basics	Computer Dusies (1 Course)	single user delivered on		See Series	5-35	See Series	
487A	Computer Basics: Using Your PC	CD-ROM *	CMBC01	Title	0.00	Title	http://www.mindleaders.com/
487B	Computer Basics: Using Your PC	2 to 10 users delivered LAN Based *	CMBC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
487C	Computer Basics: Using Your PC	11 to 25 users delivered WEB Based *	CMBC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Computing	Computing Concepts Series (9 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)		\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
Concepts Series	Computing Concepts Series (a courses)	single user delivered on	Concepts ceries	See Series		See Series	
488A	Computing Concepts: Data Processing	CD-ROM *	COMC05	Title	0.00	Title	http://www.mindleaders.com/
488B	Computing Concepts: Data Processing	2 to 10 users delivered LAN Based *	COMC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
488C	Computing Concepts: Data Processing	11 to 25 users delivered WEB Based *	COMC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
489A	Computing Concepts: Database Basics	single user delivered on CD-ROM *	COMC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
489B	Computing Concepts: Database Basics	2 to 10 users delivered LAN Based *	COMC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
489C	Computing Concepts: Database Basics	11 to 25 users delivered WEB Based *	COMC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
490A	Computing Concepts: Managing Data	single user delivered on CD-ROM *	COMC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
490B	Computing Concepts: Managing Data	2 to 10 users delivered LAN Based *	COMC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

190C	Computing Concepts: Managing Data	11 to 25 users delivered WEB Based *	COMC06	See Series Title	0.00		http://www.mindleaders.com/
191A	Computing Concepts: Messages	single user delivered on CD-ROM *	COMC09	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
191B	Computing Concepts: Messages	2 to 10 users delivered LAN Based *	COMC09	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
191C	Computing Concepts: Messages	11 to 25 users delivered WEB Based *	COMC09	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
192A	Computing Concepts: Security Risks	single user delivered on CD-ROM *	COMC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
492B	Computing Concepts: Security Risks	2 to 10 users delivered LAN Based *	COMC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
192C	Computing Concepts: Security Risks	11 to 25 users delivered WEB Based *	COMC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
493A	Computing Concepts: Selecting Databases	single user delivered on CD-ROM *	COMC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
493B	Computing Concepts: Selecting Databases	2 to 10 users delivered LAN Based *	COMC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
493C	Computing Concepts: Selecting Databases	11 to 25 users delivered WEB Based *	COMC04	See Series Title	0.00	LANCE AND ADDRESS OF THE PARTY	http://www.mindleaders.com/
494A	Computing Concepts: Teleprocessing	single user delivered on CD-ROM *	COMC07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
494B	Computing Concepts: Teleprocessing	2 to 10 users delivered LAN Based *	COMC07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
494C	Computing Concepts: Teleprocessing	11 to 25 users delivered WEB Based *	СОМС07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
495A	Computing Concepts: Transmitting Data	single user delivered on CD-ROM *	COMC08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
495B	Computing Concepts: Transmitting Data	2 to 10 users delivered LAN Based *	COMC08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
495C	Computing Concepts: Transmitting Data	11 to 25 users delivered WEB Based *	COMC08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
496A	Computing Concepts: Types of Security	single user delivered on CD-ROM *	COMC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
496B	Computing Concepts: Types of Security	2 to 10 users delivered LAN Based *	COMC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
496C	Computing Concepts: Types of Security	11 to 25 users delivered WEB Based *	COMC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Countral Passante ®		Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay &		\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25		\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25	
Crystal Reports 8 Series	Crystal Reports 8 Series (8 Courses)	download)	Series	Users	0.00	Users	http://www.mindleaders.com/

497A		single user delivered on CD-ROM *	CRYS01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
197B		2 to 10 users delivered LAN Based *	CRYS01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
197C	Styster reports of restring startes	11 to 25 users delivered WEB Based *	CRYS01	See Series Title	0.00	THE REPORT	http://www.mindleaders.com/
198A		single user delivered on CD-ROM *	CRYS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
198B		2 to 10 users delivered LAN Based *	CRYS02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
198C		11 to 25 users delivered WEB Based*	CRYS02	See Series Title	0.00		http://www.mindleaders.com/
499A		single user delivered on CD-ROM *	CRYS03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
499B	Crystal Reports 8: 3 Selecting Records	2 to 10 users delivered LAN Based.*	CRYS03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
499C	Crystal reports o. o colouring records	11 to 25 users delivered WEB Based*	CRYS03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
500A		single user delivered on CD-ROM *	CRYS04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
500B	Crystal Reports 8: 4 Sorting and Grouping Data	2 to 10 users delivered LAN Based *	CRYS04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
500C	Crystal Reports 8: 4 Sorting and Grouping Data	11 to 25 users delivered WEB Based*	CRYS04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
501A	Crystal Reports 8: 5 Creating Summary Totals, Report	single user delivered on CD-ROM *	CRYS05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
501B	Crystal Reports 8: 5 Creating Summary Totals, Report	2 to 10 users delivered LAN Based *	CRYS05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
501C	Crystal Reports 8: 5 Creating Summary Totals, Report		CRYS05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
502A	Crystal Reports 8: 6 Formulas and Functions	single user delivered on CD-ROM *	CRYS06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
502B	Crystal Reports 8: 6 Formulas and Functions	2 to 10 users delivered LAN Based *	CRYS06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
502C	Crystal Reports 8: 6 Formulas and Functions	11 to 25 users delivered WEB Based*	CRYS06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
503A	Crystal Reports 8: 7 Printing and Exporting Reports	single user delivered on CD-ROM *	CRYS07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
503B	Crystal Reports 8: 7 Printing and Exporting Reports	2 to 10 users delivered LAN Based *	CRYS07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
503C	Crystal Reports 8: 7 Printing and Exporting Reports	11 to 25 users delivered WEB Based*	CRYS07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
504A	Crystal Reports 8: 8 Linking Tables	single user delivered on CD-ROM *	CRYS08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

504B	Crystal Reports 8: 8 Linking Tables	2 to 10 users delivered LAN Based *	CRYS08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
504C	Crystal Reports 8: 8 Linking Tables	11 to 25 users delivered WEB Based*	CRYS08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Customer Service Series	Customer Service Series (5 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Customer Service Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
505A	Customer Service: 1 Defining Service	single user delivered on CD-ROM *	CUSC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
505B	Customer Service: 1 Defining Service	2 to 10 users delivered LAN Based *	CUSC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
505C	Customer Service: 1 Defining Service	11 to 25 users delivered WEB Based*	CUSC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
506A	Customer Service: 2 Communicating	single user delivered on CD-ROM *	CUSC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
506B	Customer Service: 2 Communicating	2 to 10 users delivered LAN Based *	CUSC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
506C	Customer Service: 2 Communicating	11 to 25 users delivered WEB Based*	CUSC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
507A	Customer Service: 3 Fixing Problems	single user delivered on CD-ROM *	CUSC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
507B	Customer Service: 3 Fixing Problems	2 to 10 users delivered LAN Based *	CUSC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
507C	Customer Service: 3 Fixing Problems	11 to 25 users delivered WEB Based*	CUSC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
508A	Customer Service: 4 Building a Department	single user delivered on CD-ROM *	CUSC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
508B	Customer Service: 4 Building a Department	2 to 10 users delivered LAN Based *	CUSC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
508C	Customer Service: 4 Building a Department	11 to 25 users delivered WEB Based*	CUSC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
509A	Customer Service: 5 Tools of the Trade	single user delivered on CD-ROM *	CUSC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
509B	Customer Service: 5 Tools of the Trade	2 to 10 users delivered LAN Based *	CUSC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
509C	Customer Service: 5 Tools of the Trade	11 to 25 users delivered WEB Based*	CUSC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

Estate Planning Series	Estate Planning Series (9 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Estate Planning Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users		\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
511A	Estate Planning:1 Starting an Estate Plan	single user delivered on CD-ROM *	EPLC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
511B	Estate Planning:1 Starting an Estate Plan	2 to 10 users delivered LAN Based *	EPLC01	See Series Title	0,00	See Series Title	http://www.mindleaders.com/
511C	Estate Planning:1 Starting an Estate Plan	11 to 25 users delivered WEB Based*	EPLC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
512A	Estate Planning:2 Sorting Out Your Assets	single user delivered on CD-ROM *	EPLC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
512B	Estate Planning:2 Sorting Out Your Assets	2 to 10 users delivered LAN Based *	EPLC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
512C	Estate Planning:2 Sorting Out Your Assets	11 to 25 users delivered WEB Based*	EPLC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
513A	Estate Planning:3 Preparing Your Will	single user delivered on CD-ROM *	EPLC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
513B	Estate Planning:3 Preparing Your Will	2 to 10 users delivered LAN Based *	EPLC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
513C	Estate Planning:3 Preparing Your Will	11 to 25 users delivered WEB Based*	EPLC03	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
514A	Estate Planning:4 All About Probate	single user delivered on CD-ROM *	EPLC04	See Series Title	0.00	Title	http://www.mindleaders.com/
514B	Estate Planning:4 All About Probate	2 to 10 users delivered LAN Based *	EPLC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
514C	Estate Planning:4 All About Probate	11 to 25 users delivered WEB Based*	EPLC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
515A	Estate Planning:5 Considering Your Family	single user delivered on CD-ROM *	EPLC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
515B	Estate Planning:5 Considering Your Family	2 to 10 users delivered LAN Based *	EPLC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
515C	Estate Planning:5 Considering Your Family	11 to 25 users delivered WEB Based*	EPLC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
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71C	Internet Explorer 4.0: A Beginner's Guide	WEB Based* single user delivered on	IE4C01	See Series	0.00	See Series	TILLD.//WWW.THIII KII GGGGTS.COTT
72A	Internet Explorer 5: 1 Browsing the Web	CD-ROM *	IE5B01	Title	0.00	Title	http://www.mindleaders.com/
72B	Internet Explorer 5: 1 Browsing the Web	2 to 10 users delivered LAN Based *	IE5B01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
72C	Internet Explorer 5: 1 Browsing the Web	11 to 25 users delivered WEB Based*	IE5B01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
73A	Internet Explorer 5: 2 Using Files & Mail	single user delivered on CD-ROM *	IE5B02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
73B	Internet Explorer 5: 2 Using Files & Mail	2 to 10 users delivered LAN Based *	IE5B02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
73C	Internet Explorer 5: 2 Using Files & Mail	11 to 25 users delivered WEB Based*	IE5B02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
		single user delivered on	ITEC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
74A	Internet Tools: Internet Explorer	CD-ROM * 2 to 10 users delivered	TIECUI	See Series		See Series	
74B	Internet Tools: Internet Explorer	LAN Based *	ITEC01	Title	0.00	Title	http://www.mindleaders.com/
574C	Internet Tools: Internet Explorer	11 to 25 users delivered WEB Based*	ITEC01	See Series Title \$27,50/User	0.00	See Series Title \$27.50/User	http://www.mindleaders.com/
nterview Skills Series	Interview Skills Series (9 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)		for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
- Control		single user delivered on CD-ROM *	ITVC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
576A	Interview Skills:1 Getting the Interview	2 to 10 users delivered		See Series		See Series	
576B	Interview Skills:1 Getting the Interview	LAN Based *	ITVC01	Title	0.00	Title	http://www.mindleaders.com/
576C	Interview Skills:1 Getting the Interview	11 to 25 users delivered WEB Based* single user delivered on	ITVC01	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
577A	Interview Skills:2 Preparing Yourself	CD-ROM *	ITVC02	Title	0.00	Title	http://www.mindleaders.com/
577B	Interview Skills:2 Preparing Yourself	2 to 10 users delivered LAN Based *	ITVC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
577C	Interview Skills:2 Preparing Yourself	11 to 25 users delivered WEB Based*	ITVC02	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
578A	Interview Skills:3 Making an Entrance	single user delivered on CD-ROM *	ITVC03	See Series Title	0.00	Title	http://www.mindleaders.com/
578B	Interview Skills:3 Making an Entrance	2 to 10 users delivered LAN Based *	ITVC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
578C	Interview Skills:3 Making an Entrance	11 to 25 users delivered WEB Based*	ITVC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

				C C		See Series	
579A	Interview Skills:4 Listening & Answering	single user delivered on CD-ROM *	ITVC04	See Series Title	0.00	Title	http://www.mindleaders.com/
79B	Interview Skills:4 Listening & Answering	2 to 10 users delivered LAN Based *	ITVC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
79C	Interview Skills:4 Listening & Answering	11 to 25 users delivered WEB Based*	ITVC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
80A	Interview Skills:5 Taking the Reins	single user delivered on CD-ROM *	ITVC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
580B	Interview Skills:5 Taking the Reins	2 to 10 users delivered LAN Based *	ITVC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
580C	Interview Skills:5 Taking the Reins	11 to 25 users delivered WEB Based*	ITVC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
581A	Interview Skills:6 Asking Questions	single user delivered on CD-ROM *	ITVC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
581B	Interview Skills:6 Asking Questions	2 to 10 users delivered LAN Based *	ITVC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
581C	Interview Skills:6 Asking Questions	11 to 25 users delivered WEB Based*	ITVC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
582A	Interview Skills:7 Opening Interviews	single user delivered on CD-ROM *	ITVC07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
582B	Interview Skills:7 Opening Interviews	2 to 10 users delivered LAN Based *	ITVC07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
582C	Interview Skills:7 Opening Interviews	11 to 25 users delivered WEB Based*	ITVC07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
583A	Interview Skills:8 Tough Interviews	single user delivered on CD-ROM *	ITVC08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
583B	Interview Skills:8 Tough Interviews	2 to 10 users delivered LAN Based *	ITVC08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
583C	Interview Skills:8 Tough Interviews	11 to 25 users delivered WEB Based*	ITVC08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
584A	Interview Skills:9 Following Through	single user delivered on CD-ROM *	ITVC09	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
584B	Interview Skills:9 Following Through	2 to 10 users delivered LAN Based *	ITVC09	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
584C	Interview Skills:9 Following Through	11 to 25 users delivered WEB Based*	ITVC09	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Investing Fundamentals		Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay &		\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25		\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25	
Series	Investing Fundamentals Series (6 Courses)	download) single user delivered on	Series	Users See Series	0.00	See Series	http://www.mindleaders.com/
585A	Investing Fundamentals: 1 The Basics	CD-ROM *	IVFC01	Title	0.00	Title	http://www.mindleaders.com/

85B	Investing Fundamentals: 1 The Basics	2 to 10 users delivered LAN Based *	IVFC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
85C	Investing Fundamentals: 1 The Basics	11 to 25 users delivered WEB Based*	IVFC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
86A	Investing Fundamentals: 2 Organizing	single user delivered on CD-ROM *	IVFC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
86B	Investing Fundamentals: 2 Organizing	2 to 10 users delivered LAN Based *	IVFC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
86C	Investing Fundamentals: 2 Organizing	11 to 25 users delivered WEB Based*	IVFC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
87A	Investing Fundamentals: 3 Stocks	single user delivered on CD-ROM *	IVFC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
87B	Investing Fundamentals: 3 Stocks	2 to 10 users delivered LAN Based *	IVFC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
87C	Investing Fundamentals: 3 Stocks	11 to 25 users delivered WEB Based*	IVFC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
588A	Investing Fundamentals: 4 Bonds	single user delivered on CD-ROM *	IVFC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
88B	Investing Fundamentals: 4 Bonds	2 to 10 users delivered LAN Based *	IVFC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
588C	Investing Fundamentals: 4 Bonds	11 to 25 users delivered WEB Based*	IVFC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
589A	Investing Fundamentals: 5 Mutual Funds	single user delivered on CD-ROM *	IVFC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
589B	Investing Fundamentals: 5 Mutual Funds	2 to 10 users delivered LAN Based *	IVFC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
589C	Investing Fundamentals: 5 Mutual Funds	11 to 25 users delivered WEB Based*	IVFC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
590A	Investing Fundamentals: 6 Planning	single user delivered on CD-ROM *	IVFC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
590B	Investing Fundamentals: 6 Planning	2 to 10 users delivered LAN Based *	IVFC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
590C	Investing Fundamentals: 6 Planning	11 to 25 users delivered WEB Based*	IVFC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Lotus Notes 4.6		Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay &	Lotus Notes 4.6	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25		\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25	
Series	Lotus Notes 4.6 Series (2 Courses)	download) single user delivered on	Series	Users See Series		See Series	http://www.mindleaders.com/
591A	Lotus Notes 4.6:1 Using Notes Mail	CD-ROM *	LTNC01	Title	0.00	Title	http://www.mindleaders.com/
591B	Lotus Notes 4.6:1 Using Notes Mail	2 to 10 users delivered LAN Based *	LTNC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

591C	Lotus Notes 4.6:1 Using Notes Mail	11 to 25 users delivered WEB Based*	LTNC01	See Series Title	0.00	14/38/34	http://www.mindleaders.com/
92A	Lotus Notes 4.6:2 Using Calendar and Databases	single user delivered on CD-ROM *	LTNC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
592B	Lotus Notes 4.6:2 Using Calendar and Databases	2 to 10 users delivered LAN Based *	LTNC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
592C	Lotus Notes 4.6:2 Using Calendar and Databases	11 to 25 users delivered WEB Based*	LTNC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Lotus Notes R5 Series	Lotus Notes R5 Series (12 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Lotus Notes R5 Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
593A	Lotus Notes R5: 1 Getting Around in Notes	single user delivered on CD-ROM *	NO5C01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
593B	Lotus Notes R5: 1 Getting Around in Notes	2 to 10 users delivered LAN Based *	NO5C01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
593C	Lotus Notes R5: 1 Getting Around in Notes	11 to 25 users delivered WEB Based*	NO5C01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
594A	Lotus Notes R5: 2 Reading and Sending Mail	single user delivered on CD-ROM *	NO5C02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
594B	Lotus Notes R5: 2 Reading and Sending Mail	2 to 10 users delivered LAN Based *	NO5C02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
594C	Lotus Notes R5: 2 Reading and Sending Mail	11 to 25 users delivered WEB Based*	NO5C02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
595A	Lotus Notes R5: 3 Managing Mail	single user delivered on CD-ROM *	NO5C03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
595B	Lotus Notes R5: 3 Managing Mail	2 to 10 users delivered LAN Based *	NO5C03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
595C	Lotus Notes R5: 3 Managing Mail	11 to 25 users delivered WEB Based*	NO5C03	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
596A	Lotus Notes R5: 4 Using the Calendar	single user delivered on CD-ROM *	NO5C04	See Series Title	0.00	Title	http://www.mindleaders.com/
596B	Lotus Notes R5: 4 Using the Calendar	2 to 10 users delivered LAN Based *	NO5C04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
596C	Lotus Notes R5: 4 Using the Calendar	11 to 25 users delivered WEB Based*	NO5C04	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
597A	Lotus Notes R5: 5 Meetings & Address Books	single user delivered on CD-ROM *	NO5C05	See Series Title	0.00	Title	http://www.mindleaders.com/
597B	Lotus Notes R5: 5 Meetings & Address Books	2 to 10 users delivered LAN Based *	NO5C05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

597C	Lotus Notes R5: 5 Meetings & Address Books	11 to 25 users delivered WEB Based*	NO5C05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
98A	Lotus Notes R5: 6 Browsing the Web	single user delivered on CD-ROM *	NO5C06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
98B	Lotus Notes R5: 6 Browsing the Web	2 to 10 users delivered LAN Based *	NO5C06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
98C	Lotus Notes R5: 6 Browsing the Web	11 to 25 users delivered WEB Based*	NO5C06	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
99A	Lotus Notes R5: 7 Editing Documents	single user delivered on CD-ROM *	NO5C07	Title	0.00		http://www.mindleaders.com/
99B	Lotus Notes R5: 7 Editing Documents	2 to 10 users delivered LAN Based *	NO5C07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
99C	Lotus Notes R5: 7 Editing Documents	11 to 25 users delivered WEB Based*	NO5C07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
00A	Lotus Notes R5: 8 Using Document Tables	single user delivered on CD-ROM *	NO5C08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
00B	Lotus Notes R5: 8 Using Document Tables	2 to 10 users delivered LAN Based *	NO5C08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
500C	Lotus Notes R5: 8 Using Document Tables	11 to 25 users delivered WEB Based*	NO5C08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
501A	Lotus Notes R5: 9 File Attachments & Links	single user delivered on CD-ROM *	NO5C09	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
601B	Lotus Notes R5: 9 File Attachments & Links	2 to 10 users delivered LAN Based *	NO5C09	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
501C	Lotus Notes R5: 9 File Attachments & Links	11 to 25 users delivered WEB Based*	NO5C09	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
602A	Lotus Notes R5:10 Finding and Viewing Data	single user delivered on CD-ROM *	NO5C10	See Series Title	0.00	Title	http://www.mindleaders.com/
502B	Lotus Notes R5:10 Finding and Viewing Data	2 to 10 users delivered LAN Based *	NO5C10	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
502C	Lotus Notes R5:10 Finding and Viewing Data	11 to 25 users delivered WEB Based*	NO5C10	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
603A	Lotus Notes R5:11 Replication	single user delivered on CD-ROM *	NO5C11	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
603B	Lotus Notes R5:11 Replication	2 to 10 users delivered LAN Based *	NO5C11	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
603C	Lotus Notes R5:11 Replication	11 to 25 users delivered WEB Based*	NO5C11	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
604A	Lotus Notes R5:12 Using Notes Remotely	single user delivered on CD-ROM *	NO5C12	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
604B	Lotus Notes R5:12 Using Notes Remotely	2 to 10 users delivered LAN Based *	NO5C12	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
604C	Lotus Notes R5:12 Using Notes Remotely	11 to 25 users delivered WEB Based*	NO5C12	See Series Title	0.00	See Series Title	http://www.mindleaders.com

Money 98 Series	Money 98 Series (2 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Money 98 Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users		\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users See Series	http://www.mindleaders.com/
605A	Money 98: Getting Started	single user delivered on CD-ROM *	MNYC01	See Series Title	0.00		http://www.mindleaders.com/
605B	Money 98: Getting Started	2 to 10 users delivered LAN Based *	MNYC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
605C	Money 98: Getting Started	11 to 25 users delivered WEB Based*	MNYC01	See Series Title	0.00		http://www.mindleaders.com/
306A	Money 98: Plan and Budget for Life	single user delivered on CD-ROM *	MNYC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
306B	Money 98: Plan and Budget for Life	2 to 10 users delivered LAN Based *	MNYC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
606C	Money 98: Plan and Budget for Life	11 to 25 users delivered WEB Based*	MNYC02	See Series Title \$27.50/User	0.00	See Series Title \$27.50/User	http://www.mindleaders.com/
Motivation Series	Motivation Series (5 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Motivation Series	for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
Motivation Series		single user delivered on CD-ROM *	MOTC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
607A 607B	Motivation:1 Leading with a Vision Motivation:1 Leading with a Vision	2 to 10 users delivered LAN Based *	MOTC01	See Series Title		See Series Title	http://www.mindleaders.com/
607C	Motivation:1 Leading with a Vision	11 to 25 users delivered WEB Based*	MOTC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
608A	Motivation:2 Communicating	single user delivered on CD-ROM *	MOTC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
608B	Motivation:2 Communicating	2 to 10 users delivered LAN Based *	MOTC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
608C	Motivation:2 Communicating	11 to 25 users delivered WEB Based*	MOTC02	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
609A	Motivation:3 Rewarding and Correcting	single user delivered on CD-ROM *	мотсоз	Title	0.00	Title	http://www.mindleaders.com/
609B	Motivation:3 Rewarding and Correcting	2 to 10 users delivered LAN Based *	мотсоз	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
609C	Motivation:3 Rewarding and Correcting	11 to 25 users delivered WEB Based*	MOTC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

510A	Motivation:4 Performance and Training	single user delivered on CD-ROM *	MOTC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Zhoti.		2 to 10 users delivered LAN Based *	MOTC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
10B	Motivation:4 Performance and Training Motivation:4 Performance and Training	11 to 25 users delivered WEB Based*	MOTC04	See Series Title		See Series Title	http://www.mindleaders.com/
11A	Motivation:5 Building Trust	single user delivered on CD-ROM *	MOTC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
11B	Motivation:5 Building Trust	2 to 10 users delivered LAN Based *	MOTC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
110	Motivation:5 Building Trust	11 to 25 users delivered WEB Based*	MOTC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Negotiating Series	Negotiating Series (4 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Negotiating Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
		single user delivered on CD-ROM *	NGOC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
312A 312B	Negotiating: 1 Negotiating Techniques Negotiating: 1 Negotiating Techniques	2 to 10 users delivered LAN Based *	NGOC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
812C	Negotiating: 1 Negotiating Techniques	11 to 25 users delivered WEB Based*	NGOC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
613A	Negotiating: 2 Gaining Control	single user delivered on CD-ROM *	NGOC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
613B	Negotiating: 2 Gaining Control	2 to 10 users delivered LAN Based *	NGOC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
613C	Negotiating: 2 Gaining Control	11 to 25 users delivered WEB Based*	NGOC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
614A	Negotiating: 3 Closing the Deal	single user delivered on CD-ROM *	NGOC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
614B	Negotiating: 3 Closing the Deal	2 to 10 users delivered LAN Based *	NGOC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
614C	Negotiating: 3 Closing the Deal	11 to 25 users delivered WEB Based*	NGOC03	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
615A	Negotiating: 4 Everyday Negotiations	single user delivered on CD-ROM *	NGOC04	Title	0.00	Title	http://www.mindleaders.com/
615B	Negotiating: 4 Everyday Negotiations	2 to 10 users delivered LAN Based *	NGOC04	See Series Title	0.0	See Series Title	http://www.mindleaders.com/
615C	Negotiating: 4 Everyday Negotiations	11 to 25 users delivered WEB Based*	NGOC04	See Series Title	0.0	See Series Title	http://www.mindleaders.com/

nternet/ Netscape Series	Internet/ Netscape Series (4 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Internet/ Netscape Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users See Series	http://www.mindleaders.com/
316A	Netscape Communicator 4.0; An Overview	single user delivered on CD-ROM *	NCMC01	See Series Title	0.00	THE R. P. LEWIS CO. L. P. LEWI	http://www.mindleaders.com/
316B	Netscape Communicator 4.0: An Overview	2 to 10 users delivered LAN Based *	NCMC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
516C	Netscape Communicator 4.0: An Overview	11 to 25 users delivered WEB Based*	NCMC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
317A	Netscape Navigator 3.0: A Beginner's Guide	single user delivered on CD-ROM *	NNVC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
617B	Netscape Navigator 3.0; A Beginner's Guide	2 to 10 users delivered LAN Based *	NNVC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
317C	Netscape Navigator 3.0: A Beginner's Guide	11 to 25 users delivered WEB Based*	NNVC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
518A	Netscape Navigator 4.0: A Beginner's Guide	single user delivered on CD-ROM *	NN4C01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
518B	Netscape Navigator 4.0: A Beginner's Guide	2 to 10 users delivered LAN Based *	NN4C01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
618C	Netscape Navigator 4.0: A Beginner's Guide	11 to 25 users delivered WEB Based*	NN4C01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
575A	Internet Tools: Netscape Navigator	single user delivered on CD-ROM *	ITNC01	See Series Title	0,00	See Series Title	http://www.mindleaders.com/
575B	Internet Tools: Netscape Navigator	2 to 10 users delivered LAN Based *	ITNC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
575C	Internet Tools: Netscape Navigator	11 to 25 users delivered WEB Based*	ITNC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Networking for End User Series		Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)		\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
619A	Networking: Data Communication for End Users	single user delivered on CD-ROM *	DC101	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
619B	Networking: Data Communication for End Users	2 to 10 users delivered LAN Based *	DC101	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
619C	Networking: Data Communication for End Users	11 to 25 users delivered WEB Based*	DC101	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

Office 2000 Series	Office 2000 Series (8 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Office 2000 Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users See Series	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users See Series	http://www.mindleaders.com/
320A	Office 2000:1 Getting Started	single user delivered on CD-ROM *	O2KC01	Title	0.00	Title	http://www.mindleaders.com/
320B	Office 2000:1 Getting Started	2 to 10 users delivered LAN Based *	O2KC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
520C	Office 2000:1 Getting Started	11 to 25 users delivered WEB Based*	O2KC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
621A	Office 2000:2 Editing Text and Printing	single user delivered on CD-ROM *	O2KC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
621B	Office 2000:2 Editing Text and Printing	2 to 10 users delivered LAN Based *	O2KC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
621C	Office 2000:2 Editing Text and Printing	11 to 25 users delivered WEB Based*	O2KC02	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
622A	Office 2000:3 Text and Document Formats	single user delivered on CD-ROM *	O2KC03	See Series Title	0.00	Title	http://www.mindleaders.com/
622B	Office 2000:3 Text and Document Formats	2 to 10 users delivered LAN Based *	O2KC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
622C	Office 2000:3 Text and Document Formats	11 to 25 users delivered WEB Based*	O2KC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
623A	Office 2000:4 Introduction to Word	single user delivered on CD-ROM *	O2KC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
623B	Office 2000:4 Introduction to Word	2 to 10 users delivered LAN Based *	O2KC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
623C	Office 2000:4 Introduction to Word	11 to 25 users delivered WEB Based*	O2KC04	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
624A	Office 2000:5 Introduction to Excel	single user delivered on CD-ROM *	O2KC05	See Series Title	0.00	Title	http://www.mindleaders.com/
624B	Office 2000:5 Introduction to Excel	2 to 10 users delivered LAN Based *	O2KC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
624C	Office 2000:5 Introduction to Excel	11 to 25 users delivered WEB Based*	O2KC05	See Series Title	0.00	See Series	http://www.mindleaders.com/
625A	Office 2000:6 Introduction to Outlook	single user delivered on CD-ROM *	O2KC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
625B	Office 2000:6 Introduction to Outlook	2 to 10 users delivered LAN Based *	O2KC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
625C	Office 2000:6 Introduction to Outlook	11 to 25 users delivered WEB Based*	O2KC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
626A	Office 2000:7 Introduction to PowerPoint	single user delivered on CD-ROM *	O2KC07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

		20 00 W W W		See Series		See Series	
26B	Office 2000:7 Introduction to PowerPoint	2 to 10 users delivered LAN Based *	O2KC07	Title	0.00	Title	http://www.mindleaders.com/
26C	Office 2000:7 Introduction to PowerPoint	11 to 25 users delivered WEB Based*	O2KC07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
27A	Office 2000:8 Introduction to Access	single user delivered on CD-ROM *	O2KC08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
27B	Office 2000:8 Introduction to Access	2 to 10 users delivered LAN Based *	O2KC08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
27C	Office 2000:8 Introduction to Access	11 to 25 users delivered WEB Based*	O2KC08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Dutlook 98 Series	Outlook 98 Series (2 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Outlook 98 Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
Jutiook 98 Series	Outlook 96 Series (2 Courses)	downioady		See Series Title	0.00	See Series Title	http://www.mindleaders.com/
329A	Outlook 98:1 Using Electronic Mail	single user delivered on CD-ROM *	O98C01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
529B	Outlook 98:1 Using Electronic Mail	2 to 10 users delivered LAN Based *	O98C01	See Series Title	0.00	See Series Title	http://www.rnindleaders.com/
629C	Outlook 98:1 Using Electronic Mail	11 to 25 users delivered WEB Based*	O98C01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
530A	Outlook 98:2 Organizing Your Time	single user delivered on CD-ROM *	O98C02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
630B	Outlook 98:2 Organizing Your Time	2 to 10 users delivered LAN Based *	O98C02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
630C	Outlook 98:2 Organizing Your Time	11 to 25 users delivered WEB Based*	O98C02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Paint Shop Pro 5 Series	Paint Shop Pro 5 Series (2 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)		\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
631A	Paint Shop Pro 5:1 Working With Graphics	single user delivered on CD-ROM *	PSPC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
631B	Paint Shop Pro 5:1 Working With Graphics	2 to 10 users delivered LAN Based *	PSPC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
631C	Paint Shop Pro 5:1 Working With Graphics	11 to 25 users delivered WEB Based*	PSPC01	See Series Title	0.00	See Series	http://www.mindleaders.com/

632A	Paint Shop Pro 5:2 Enhancing Images	single user delivered on CD-ROM *	PSPC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
		2 to 10 users delivered LAN Based *	PSPC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
332B 332C	Paint Shop Pro 5:2 Enhancing Images Paint Shop Pro 5:2 Enhancing Images	11 to 25 users delivered WEB Based*	PSPC02	See Series Title		See Series Title	http://www.mindleaders.com/
PowerPoint 2000 MOUS Series	PowerPoint 2000 MOUS Series (5 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	PowerPoint 2000 MOUS Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
333A	PowerPoint 2000 MOUS: 1 Presentations	single user delivered on CD-ROM *	P2KM01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
633B	PowerPoint 2000 MOUS: 1 Presentations	2 to 10 users delivered LAN Based *	P2KM01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
833C	PowerPoint 2000 MOUS: 1 Presentations	11 to 25 users delivered WEB Based*	P2KM01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
334A	PowerPoint 2000 MOUS: 2 Layout and Text	single user delivered on CD-ROM *	P2KM02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
634B	PowerPoint 2000 MOUS: 2 Layout and Text	2 to 10 users delivered LAN Based *	P2KM02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
634C	PowerPoint 2000 MOUS: 2 Layout and Text	11 to 25 users delivered WEB Based*	P2KM02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
635A	PowerPoint 2000 MOUS: 3 Graphics & Tables	single user delivered on CD-ROM *	P2KM03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
635B	PowerPoint 2000 MOUS: 3 Graphics & Tables	2 to 10 users delivered LAN Based *	P2KM03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
635C	PowerPoint 2000 MOUS: 3 Graphics & Tables	11 to 25 users delivered WEB Based*	P2KM03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
636A	PowerPoint 2000 MOUS: 4 Custom Slides	single user delivered on CD-ROM *	P2KM04	See Series Title	0,00	See Series Title	http://www.mindleaders.com/
636B	PowerPoint 2000 MOUS: 4 Custom Slides	2 to 10 users delivered LAN Based *	P2KM04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
636C	PowerPoint 2000 MOUS: 4 Custom Slides	11 to 25 users delivered WEB Based*	P2KM04	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
637A	PowerPoint 2000 MOUS: 5 Showing Slides	single user delivered on CD-ROM *	P2KM05	See Series Title	0.00	Title	http://www.mindleaders.com/
637B	PowerPoint 2000 MOUS: 5 Showing Slides	2 to 10 users delivered LAN Based *	P2KM05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
637C	PowerPoint 2000 MOUS: 5 Showing Slides	11 to 25 users delivered WEB Based*	P2KM05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

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541A	Project 2000 MOUS: 1 Starting a Project	single user delivered on CD-ROM *	PRJM01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
341B	Project 2000 MOUS: 1 Starting a Project	2 to 10 users delivered LAN Based *	PRJM01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
541C	Project 2000 MOUS: 1 Starting a Project	11 to 25 users delivered WEB Based*	PRJM01	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
542A	Project 2000 MOUS: 2 Scheduling Tasks and Adding I	single user delivered on CD-ROM *	PRJM02	Title	0.00		http://www.mindleaders.com/
642B	Project 2000 MOUS: 2 Scheduling Tasks and Adding	2 to 10 users delivered LAN Based *	PRJM02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
542C	Project 2000 MOUS: 2 Scheduling Tasks and Adding	11 to 25 users delivered WEB Based*	PRJM02	See Series Title	0.00		http://www.mindleaders.com/
343A	Project 2000 MOUSE: 3 Managing Work and Multiple	single user delivered on CD-ROM *	PRJM03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
543B	Project 2000 MOUSE: 3 Managing Work and Multiple	2 to 10 users delivered LAN Based *	PRJM03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
843C	Project 2000 MOUSE: 3 Managing Work and Multiple		PRJM03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
344A	Project 2000 MOUSE: 4 Using Project Central	single user delivered on CD-ROM *	PRJM04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
644B	Project 2000 MOUSE: 4 Using Project Central	2 to 10 users delivered LAN Based *	PRJM04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
544C	Project 2000 MOUSE: 4 Using Project Central	11 to 25 users delivered WEB Based*	PRJM04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
345A	Project 2000 MOUSE: 5 Customizing the Project	single user delivered on CD-ROM *	PRJM05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
645B	Project 2000 MOUSE: 5 Customizing the Project	2 to 10 users delivered LAN Based *	PRJM05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
645C	Project 2000 MOUSE: 5 Customizing the Project	11 to 25 users delivered WEB Based*	PRJM05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
646A	Project 2000 MOUSE: 6 Creating Reports and Export	single user delivered on CD-ROM *	PRJM06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
646B	Project 2000 MOUSE: 6 Creating Reports and Export	2 to 10 users delivered	PRJM06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
646C	Project 2000 MOUSE: 6 Creating Reports and Export	11 to 25 users delivered WEB Based*	PRJM06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

During to the Society	Dual act 68 Series (2 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Project 98 Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
Project 98 Series	Project 98 Series (2 Courses) Project 98: Getting Started	single user delivered on CD-ROM *	PRJC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
547B	Project 98: Getting Started	2 to 10 users delivered LAN Based *	PRJC01	See Series Title	0,00	See Series Title	http://www.mindleaders.com/
547C	Project 98: Getting Started	11 to 25 users delivered WEB Based*	PRJC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
548A	Project 98: Project Administration	single user delivered on CD-ROM *	PRJC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
648B	Project 98: Project Administration	2 to 10 users delivered LAN Based *	PRJC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
648C	Project 98: Project Administration	11 to 25 users delivered WEB Based*	PRJC02	See Series Title	0.00	See Series Title \$27.50/User	http://www.mindleaders.com/
	QuickBooks Series (10 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	QuickBooks Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
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649A 649B	QuickBooks: 1 The First Time in QuickBooks	2 to 10 users delivered LAN Based *	QBKC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
649C	QuickBooks: 1 The First Time in QuickBooks	11 to 25 users delivered WEB Based*	QBKC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
650A	QuickBooks: 2 Setting Up Accounting	single user delivered on CD-ROM *	QBKC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
650B	QuickBooks: 2 Setting Up Accounting	2 to 10 users delivered LAN Based *	QBKC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
650C	QuickBooks: 2 Setting Up Accounting	11 to 25 users delivered WEB Based*	QBKC02	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
651A	QuickBooks: 3 Entering Historical Data	single user delivered on CD-ROM *	QBKC03	Title	0.00	Title	http://www.mindleaders.com/
651B	QuickBooks: 3 Entering Historical Data	2 to 10 users delivered LAN Based *	QBKC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
651C	QuickBooks; 3 Entering Historical Data	11 to 25 users delivered WEB Based*	QBKC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

		single user delivered on		See Series		See Series	
52A	QuickBooks: 4 Managing Accounts and Lists	CD-ROM *	QBKC04	Title	0.00	Title	http://www.mindleaders.com/
552B	QuickBooks: 4 Managing Accounts and Lists	2 to 10 users delivered LAN Based *	QBKC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
52C	QuickBooks: 4 Managing Accounts and Lists	11 to 25 users delivered WEB Based*	QBKC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
53A	QuickBooks: 5 Invoices and Sales Tax	single user delivered on CD-ROM *	QBKC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
53B	QuickBooks: 5 Invoices and Sales Tax	2 to 10 users delivered LAN Based *	QBKC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
53C	QuickBooks: 5 Invoices and Sales Tax	11 to 25 users delivered WEB Based*	QBKC05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
54A	QuickBooks: 6 Paying Bills	single user delivered on CD-ROM *	QBKC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
354B	QuickBooks: 6 Paying Bills	2 to 10 users delivered LAN Based *	QBKC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
854C	QuickBooks: 6 Paying Bills	11 to 25 users delivered WEB Based*	QBKC06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
55A	QuickBooks: 7 Managing Assets and Reports	single user delivered on CD-ROM *	QBKC07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
355B	QuickBooks: 7 Managing Assets and Reports	2 to 10 users delivered LAN Based *	QBKC07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
855C	QuickBooks: 7 Managing Assets and Reports	11 to 25 users delivered WEB Based*	QBKC07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
656A	QuickBooks: 8 Paying Employees	single user delivered on CD-ROM *	QBKC08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
656B	QuickBooks: 8 Paying Employees	2 to 10 users delivered LAN Based *	QBKC08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
656C	QuickBooks: 8 Paying Employees	11 to 25 users delivered WEB Based*	QBKC08	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
657A	QuickBooks: 9 Managing Taxes	single user delivered on CD-ROM *	QBKC09	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
657B	QuickBooks: 9 Managing Taxes	2 to 10 users delivered LAN Based *	QBKC09	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
657C	QuickBooks: 9 Managing Taxes	11 to 25 users delivered WEB Based*	QBKC09	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
658A	QuickBooks:10 Online Banking and Budgets	single user delivered on CD-ROM *	QBKC10	See Series Title	0.00	Title	http://www.mindleaders.com/
658B	QuickBooks:10 Online Banking and Budgets	2 to 10 users delivered LAN Based *	QBKC10	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
658C	QuickBooks:10 Online Banking and Budgets	11 to 25 users delivered WEB Based*	QBKC10	See Series Title	0.0	See Series Title	http://www.mindleaders.com/

Quicken 98 Series	Quicken 98 Series (2 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Quicken 98 Series	177.77.77.7	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
659A	Quicken 98:1 Getting Started	single user delivered on CD-ROM *	QKNC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
659B	Quicken 98:1 Getting Started	2 to 10 users delivered LAN Based *	QKNC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
659C	Quicken 98:1 Getting Started	11 to 25 users delivered WEB Based*	QKNC01	See Series Title	0.00		http://www.mindleaders.com/
660A	Quicken 98:2 Planning and Budgeting	single user delivered on CD-ROM *	QKNC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
660B	Quicken 98:2 Planning and Budgeting	2 to 10 users delivered LAN Based *	QKNC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
660C	Quicken 98:2 Planning and Budgeting	11 to 25 users delivered WEB Based*	QKNC02	See Series Title \$27.50/User	0.00	See Series Title \$27.50/User	http://www.mindleaders.com/
Resumes Series	Resumes Series (4 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Resumes Series	for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
		single user delivered on CD-ROM *	RSMC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
661A 661B	Resumes:1 Choosing a Resume Format Resumes:1 Choosing a Resume Format	2 to 10 users delivered LAN Based *	RSMC01	See Series Title		See Series Title	http://www.mindleaders.com/
661C	Resumes:1 Choosing a Resume Format	11 to 25 users delivered WEB Based*	RSMC01	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
662A	Resumes:2 Starting Out With a Bang	single user delivered on CD-ROM *	RSMC02	Title	0.00	Title	http://www.mindleaders.com/
662B	Resumes:2 Starting Out With a Bang	2 to 10 users delivered LAN Based *	RSMC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
662C	Resumes:2 Starting Out With a Bang	11 to 25 users delivered WEB Based*	RSMC02	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
663A	Resumes:3 Packing a Powerful Resume	single user delivered on CD-ROM *	RSMC03	See Series Title	0.00	Title	http://www.mindleaders.com/
663B	Resumes:3 Packing a Powerful Resume	2 to 10 users delivered LAN Based *	RSMC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
663C	Resumes:3 Packing a Powerful Resume	11 to 25 users delivered WEB Based*	RSMC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

		single user delivered on		See Series		See Series	
64A	Resumes:4 Circulating Your Resume	CD-ROM *	RSMC04	Title	0.00	Title	http://www.mindleaders.com/
64B	Resumes:4 Circulating Your Resume	2 to 10 users delivered LAN Based *	RSMC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	Resumes:4 Circulating Your Resume	11 to 25 users delivered WEB Based*	RSMC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Retirement Planning	Retirement Planning Series (2 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Retirement Planning Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
665A	Retirement Planning: 1 Money Management	single user delivered on CD-ROM *	RETC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
665B	Retirement Planning: 1 Money Management	2 to 10 users delivered LAN Based *	RETC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
665C	Retirement Planning: 1 Money Management	11 to 25 users delivered WEB Based*	RETC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
366A	Retirement Planning: 2 Investing	single user delivered on CD-ROM *	RETC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
366B	Retirement Planning: 2 Investing	2 to 10 users delivered LAN Based *	RETC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
866C	Retirement Planning: 2 Investing	11 to 25 users delivered WEB Based*	RETC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
SAP R/3 Release 4.6 Series		Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)		\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
567A	SAP R/3 Release 4.6: 1 Getting Started	single user delivered on CD-ROM *	SAPR01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
667B	SAP R/3 Release 4.6: 1 Getting Started	2 to 10 users delivered LAN Based *	SAPR01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
667C	SAP R/3 Release 4.6: 1 Getting Started	11 to 25 users delivered WEB Based*	SAPR01	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
668A	SAP R/3 Release 4.6: 2 Using the Task Interface	single user delivered on CD-ROM *	SAPR02	Title	0.00	Title	http://www.mindleaders.com/
668B	SAP R/3 Release 4.6: 2 Using the Task Interface	2 to 10 users delivered LAN Based *	SAPR02	See Series Title	0.0	See Series Title	http://www.mindleaders.com/
668C	SAP R/3 Release 4.6: 2 Using the Task Interface	11 to 25 users delivered WEB Based*	SAPR02	See Series Title	0.0	See Series Title	http://www.mindleaders.com/

		4.00		See Series		See Series	
69A	SAP R/3 Release 4.6: 3 Working with Data in a Task	single user delivered on CD-ROM *	SAPR03	Title	0.00		http://www.mindleaders.com/
69B		2 to 10 users delivered LAN Based *	SAPR03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
69C		11 to 25 users delivered WEB Based*	SAPR03	See Series Title	0.00	1000	http://www.mindleaders.com/
	SAP R/3 Release 4.6: 4 Optimizing R/3 and Getting H	single user delivered on CD-ROM *	SAPR04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
70A 70B	SAP R/3 Release 4.6: 4 Optimizing R/3 and Getting H	2 to 10 users delivered	SAPR04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
70C	SAP R/3 Release 4.6: 4 Optimizing R/3 and Getting H	11 to 25 users delivered	SAPR04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
71A	SAP R/3 Release 4.6: 5 Reporting	single user delivered on CD-ROM *	SAPR05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
671B	SAP R/3 Release 4.6: 5 Reporting	2 to 10 users delivered LAN Based *	SAPR05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
371C	SAP R/3 Release 4.6: 5 Reporting	11 to 25 users delivered WEB Based*	SAPR05	See Series Title	0.00	See Series Title \$27.50/User	http://www.mindleaders.com/
SAT Preperation Series	SAT Preperation Series (3 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & internet (liveplay & download)	SAT Preperation Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
672A	SAT Preparation: 1 Test Strategies	single user delivered on CD-ROM *	SATC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
672B	SAT Preparation: 1 Test Strategies	2 to 10 users delivered LAN Based *	SATC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
672C	SAT Preparation: 1 Test Strategies	11 to 25 users delivered WEB Based*	SATC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
673A	SAT Preparation: 2 Practice Test 1	single user delivered on CD-ROM *	SATC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
673B	SAT Preparation: 2 Practice Test 1	2 to 10 users delivered LAN Based *	SATC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
673C	SAT Preparation: 2 Practice Test 1	11 to 25 users delivered WEB Based*	SATC02	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
674A	SAT Preparation: 3 Practice Test 2	single user delivered on CD-ROM *	SATC03	Title	0.00	7 Title	http://www.mindleaders.com/
674B	SAT Preparation: 3 Practice Test 2	2 to 10 users delivered LAN Based *	SATC03	See Series Title	0.0	See Series Title	http://www.mindleaders.com/
674C	SAT Preparation: 3 Practice Test 2	11 to 25 users delivered WEB Based*	SATC03	See Series Title	0.0	See Series 7 Title	http://www.mindleaders.com/

		Single User, or 2 to 10 Users, or 11 to 25		\$27.50/User for a Single		\$27.50/User for a Single	
Sexual Harassment Series		Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Sexual Harassment Series		0.00	User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
75A		single user delivered on CD-ROM *	HARA01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
75B		2 to 10 users delivered LAN Based *	HARA01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
75C		11 to 25 users delivered WEB Based*	HARA01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
376A		single user delivered on CD-ROM *	HARA02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
376B		2 to 10 users delivered LAN Based *	HARA02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
376C	Sexual Harassment: 2 Understanding the Law	11 to 25 users delivered WEB Based*	HARA02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
377A		single user delivered on CD-ROM *	HARA03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
877B		2 to 10 users delivered LAN Based *	HARA03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
677C	Sexual Harassment: 3 Assessing Problem Situations	11 to 25 users delivered WEB Based*	HARA03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
578A	Sexual Harassment: 4 Responding Effectively	single user delivered on CD-ROM *	HARA04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
678B	Sexual Harassment: 4 Responding Effectively	2 to 10 users delivered LAN Based *	HARA04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
678C	Sexual Harassment: 4 Responding Effectively	11 to 25 users delivered WEB Based*	HARA04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
679A	Sexual Harassment: 5 Designing Policies and Procedu	single user delivered on CD-ROM *	HARA05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
679B	Sexual Harassment: 5 Designing Policies and Procedi	2 to 10 users delivered	HARA05	See Series Title	0,00	See Series Title	http://www.mindleaders.com/
679C	Sexual Harassment: 5 Designing Policies and Proced	11 to 25 users delivered WEB Based*	HARA05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
680A	Sexual Harassment: 6 Federal and State Law	single user delivered on CD-ROM *	HARA06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
680B	Sexual Harassment: 6 Federal and State Law	2 to 10 users delivered LAN Based *	HARA06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
680C	Sexual Harassment: 6 Federal and State Law	11 to 25 users delivered WEB Based*	HARA06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
681A	Sexual Harassment: 7 Common Law Tort Actions	single user delivered on CD-ROM *	HARA07	See Series Title	0.0	See Series Title	http://www.mindleaders.com/

10.4B	Sexual Harassment: 7 Common Law Tort Actions	2 to 10 users delivered LAN Based *	HARA07	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
81B		11 to 25 users delivered WEB Based*	HARA07	See Series	0.00	See Series Title	http://www.mindleaders.com/
81C Time Management Series	Sexual Harassment: 7 Common Law Tort Actions Time Management Series (4 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Time Management Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users See Series	http://www.mindleaders.com/
83A	Time Management:1 Introduction	single user delivered on CD-ROM *	TMSC01	See Series Title	0.00	Title	http://www.mindleaders.com/
583B	Time Management:1 Introduction	2 to 10 users delivered LAN Based *	TMSC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
683C	Time Management:1 Introduction	11 to 25 users delivered WEB Based*	TMSC01	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
584A	Time Management:2 Meetings	single user delivered on CD-ROM *	TMSC02	See Series Title	0.00	Title	http://www.mindleaders.com/
584B	Time Management:2 Meetings	2 to 10 users delivered LAN Based *	TMSC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
584C	Time Management:2 Meetings	11 to 25 users delivered WEB Based*	TMSC02	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
685A	Time Management:3 Managing Work	single user delivered on CD-ROM *	TMSC03	See Series Title	0.00	Title	http://www.mindleaders.com/
685B	Time Management:3 Managing Work	2 to 10 users delivered LAN Based *	TMSC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
685C	Time Management:3 Managing Work	11 to 25 users delivered WEB Based*	TMSC03	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
686A	Time Management:4 Co-Workers	single user delivered on CD-ROM *	TMSC04	See Series Title	0.00	Title	http://www.mindleaders.com/
686B	Time Management:4 Co-Workers	2 to 10 users delivered LAN Based *	TMSC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
686C	Time Management:4 Co-Workers	11 to 25 users delivered WEB Based*	TMSC04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
		Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD ROM, LAN, Intranet (liveplay & download), & Internet (liveplay &		\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
Windows	Windows (4 Courses)	download) single user delivered on		See Series		See Series	
687A	Windows 2000 Basics: Client	CD-ROM *	WINB01	Title	0.00	Title	http://www.mindleaders.com/

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87B	Windows 2000 Basics: Client	2 to 10 users delivered LAN Based *	WINB01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	Windows 2000 Basics: Client	11 to 25 users delivered WEB Based*	WINB01	See Series Title	0.00		http://www.mindleaders.com/
87C 88A	Windows 95: Introduction to Windows 95	single user delivered on CD-ROM *	W95001	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
88B	Windows 95: Introduction to Windows 95	2 to 10 users delivered LAN Based *	W95001	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	Windows 95: Introduction to Windows 95	11 to 25 users delivered WEB Based*	W95001	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
92A	Windows 98: What's New in Windows 98	single user delivered on CD-ROM *	W98C01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
992B	Windows 98: What's New in Windows 98	2 to 10 users delivered LAN Based *	W98C01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
992C	Windows 98: What's New in Windows 98	11 to 25 users delivered WEB Based*	W98C01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
393A	WinNT Wkstn 4.0: Intro. to Windows NT Workstation	single user delivered on CD-ROM *	NT4TC1	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
593B	WinNT Wkstn 4.0: Intro. to Windows NT Workstation	2 to 10 users delivered LAN Based *	NT4TC1	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
393C	WinNT Wkstn 4.0: Intro. to Windows NT Workstation	11 to 25 users delivered WEB Based*	NT4TC1	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Windows 98 Tips Series	Windows 98 Tips Series (3 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Windows 98 Tips Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
	Windows 98 Tips:1 Customizing the Desktop	single user delivered on CD-ROM *	WTPC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
689A 689B	Windows 98 Tips:1 Customizing the Desktop	2 to 10 users delivered LAN Based *	WTPC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
689C	Windows 98 Tips:1 Customizing the Desktop	11 to 25 users delivered WEB Based*	WTPC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
690A	Windows 98 Tips:2 Working Faster	single user delivered on CD-ROM *	WTPC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com
690B	Windows 98 Tips:2 Working Faster	2 to 10 users delivered LAN Based *	WTPC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com
690C	Windows 98 Tips:2 Working Faster	11 to 25 users delivered WEB Based*	WTPC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com
691A	Windows 98 Tips:3 Maximizing Performance	single user delivered on CD-ROM *	WTPC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com
691B	Windows 98 Tips:3 Maximizing Performance	2 to 10 users delivered LAN Based *	WTPC03	See Series Title	0.0	See Series Title	http://www.mindleaders.com
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691C	Windows 98 Tips:3 Maximizing Performance	11 to 25 users delivered WEB Based*	WTPC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Word 2000 MOUS Expert Series	Word 2000 MOUS Expert Series (5 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Word 2000 MOUS Expert Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
594A	Word 2000 MOUS Expert: 1 Page Formatting	single user delivered on CD-ROM *	W2KE01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
394B	Word 2000 MOUS Expert: 1 Page Formatting	2 to 10 users delivered LAN Based *	W2KE01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
394C	Word 2000 MOUS Expert: 1 Page Formatting	11 to 25 users delivered WEB Based*	W2KE01	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
695A	Word 2000 MOUS Expert: 2 Managing Documents	single user delivered on CD-ROM *	W2KE02	See Series Title	0.00	Title	http://www.mindleaders.com/
595B	Word 2000 MOUS Expert: 2 Managing Documents	2 to 10 users delivered LAN Based *	W2KE02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
395C	Word 2000 MOUS Expert: 2 Managing Documents	11 to 25 users delivered WEB Based*	W2KE02	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
696A	Word 2000 MOUS Expert: 3 Inserting Objects	single user delivered on CD-ROM *	W2KE03	See Series Title	0.00	Title	http://www.mindleaders.com/
696B	Word 2000 MOUS Expert: 3 Inserting Objects	2 to 10 users delivered LAN Based *	W2KE03	See Series Title	0,00	See Series Title	http://www.mindleaders.com/
696C	Word 2000 MOUS Expert: 3 Inserting Objects	11 to 25 users delivered WEB Based*	W2KE03	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
697A	Word 2000 MOUS Expert: 4 Advanced Features	single user delivered on CD-ROM *	W2KE04	See Series Title	0.00	Title	http://www.mindleaders.com/
697B	Word 2000 MOUS Expert: 4 Advanced Features	2 to 10 users delivered LAN Based *	W2KE04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
697C	Word 2000 MOUS Expert: 4 Advanced Features	11 to 25 users delivered WEB Based*	W2KE04	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
698A	Word 2000 MOUS Expert: 5 Workgroups	single user delivered on CD-ROM *	W2KE05	Title	0.00	Title	http://www.mindleaders.com/
698B	Word 2000 MOUS Expert: 5 Workgroups	2 to 10 users delivered LAN Based *	W2KE05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
698C	Word 2000 MOUS Expert: 5 Workgroups	11 to 25 users delivered WEB Based*	W2KE05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

Word 2000 MOUS Series	Word 2000 MOUS Series (5 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	Word 2000 MOUS Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users See Series	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users See Series	http://www.mindleaders.com/
699A	Word 2000 MOUS: 1 Managing Documents	single user delivered on CD-ROM *	W2KM01	Title	0.00	STATE OF THE PARTY	http://www.mindleaders.com/
399B	Word 2000 MOUS: 1 Managing Documents	2 to 10 users delivered LAN Based *	W2KM01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
599C	Word 2000 MOUS: 1 Managing Documents	11 to 25 users delivered WEB Based*	W2KM01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
700A	Word 2000 MOUS: 2 Working with Text	single user delivered on CD-ROM *	W2KM02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
700B	Word 2000 MOUS: 2 Working with Text	2 to 10 users delivered LAN Based *	W2KM02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
700C	Word 2000 MOUS: 2 Working with Text	11 to 25 users delivered WEB Based*	W2KM02	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
701A	Word 2000 MOUS: 3 Formatting Paragraphs	single user delivered on CD-ROM *	W2KM03	Title	0.00	Title	http://www.mindleaders.com/
701B	Word 2000 MOUS: 3 Formatting Paragraphs	2 to 10 users delivered LAN Based *	W2KM03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
701C	Word 2000 MOUS: 3 Formatting Paragraphs	11 to 25 users delivered WEB Based*	W2KM03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
702A	Word 2000 MOUS: 4 Page Format and Printing	single user delivered on CD-ROM *	W2KM04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
702B	Word 2000 MOUS: 4 Page Format and Printing	2 to 10 users delivered LAN Based *	W2KM04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
702C	Word 2000 MOUS: 4 Page Format and Printing	11 to 25 users delivered WEB Based*	W2KM04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
703A	Word 2000 MOUS: 5 Tables and Other Objects	single user delivered on CD-ROM *	W2KM05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
703B	Word 2000 MOUS: 5 Tables and Other Objects	2 to 10 users delivered LAN Based *	W2KM05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
703C	Word 2000 MOUS: 5 Tables and Other Objects	11 to 25 users delivered WEB Based*	W2KM05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
Works Series	Works Series (7 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)		\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/

		single user delivered on		See Series		See Series	
'07A	Works:1 Getting Started	CD-ROM *	WKSC01	Title	0.00	Title	http://www.mindleaders.com/
07B	Works:1 Getting Started	2 to 10 users delivered LAN Based *	WKSC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
07C	Works:1 Getting Started	11 to 25 users delivered WEB Based*	WKSC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
08A	Works:2 Introducing the Word Processor	single user delivered on CD-ROM *	WKSC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
08B	Works:2 Introducing the Word Processor	2 to 10 users delivered LAN Based *	WKSC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
08C	Works:2 Introducing the Word Processor	11 to 25 users delivered WEB Based*	WKSC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
09A	Works:3 Formatting Word Processor Pages	single user delivered on CD-ROM *	WKSC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
	Wester & Formatting World Processor Pages	2 to 10 users delivered LAN Based *	WKSC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
09B	Works:3 Formatting Word Processor Pages Works:3 Formatting Word Processor Pages	11 to 25 users delivered WEB Based*	WKSC03	See Series Title		See Series Title	http://www.mindleaders.com/
		Single User, or 2 to 10 Users, or 11 to 25 Users". Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay &		\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
Office 97 Series	Office 97 Series	download) single user delivered on	Office 97 Series	See Series	0.00	See Series	http://www.himdieaders.com/
704A	Word 97:1 Getting Started	CD-ROM *	WRDC01	Title	0.00	Title	http://www.mindleaders.com/
704B	Word 97:1 Getting Started	2 to 10 users delivered LAN Based *	WRDC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
704C	Word 97:1 Getting Started	11 to 25 users delivered WEB Based*	WRDC01	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
705A	Word 97:2 Formatting Documents	single user delivered on CD-ROM *	WRDC02	See Series Title	0.00	Title	http://www.mindleaders.com/
705B	Word 97:2 Formatting Documents	2 to 10 users delivered LAN Based *	WRDC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
705C	Word 97:2 Formatting Documents	11 to 25 users delivered WEB Based*	WRDC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
706A	Word 97:3 Using Productivity Tools	single user delivered on CD-ROM *	WRDC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
706B	Word 97:3 Using Productivity Tools	2 to 10 users delivered LAN Based *	WRDC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
706C	Word 97:3 Using Productivity Tools	11 to 25 users delivered WEB Based*	WRDC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
544A	Excel 97:1 Getting Started	single user delivered on CD-ROM *	XCLC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

544B	Excel 97:1 Getting Started	2 to 10 users delivered LAN Based *	XCLC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
544C	Excel 97:1 Getting Started	11 to 25 users delivered WEB Based*	XCLC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
45A	Excel 97:2 Modifying Worksheets	single user delivered on CD-ROM *	XCLC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
45B	Excel 97:2 Modifying Worksheets	2 to 10 users delivered LAN Based *	XCLC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
45C	Excel 97:2 Modifying Worksheets	11 to 25 users delivered WEB Based*	XCLC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
46A	Excel 97:3 Using Excel Tools	single user delivered on CD-ROM *	XCLC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
46B	Excel 97:3 Using Excel Tools	2 to 10 users delivered LAN Based *	XCLC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
46C	Excel 97:3 Using Excel Tools	11 to 25 users delivered WEB Based*	XCLC03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
38A	PowerPoint 97:1 Creating Presentations	single user delivered on CD-ROM *	PPTC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
38B	PowerPoint 97:1 Creating Presentations	2 to 10 users delivered LAN Based *	PPTC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
38C	PowerPoint 97:1 Creating Presentations	11 to 25 users delivered WEB Based*	PPTC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
39A	PowerPoint 97:2 Modifying Presentations	single user delivered on CD-ROM *	PPTC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
39B	PowerPoint 97:2 Modifying Presentations	2 to 10 users delivered LAN Based *	PPTC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
39C	PowerPoint 97:2 Modifying Presentations	11 to 25 users delivered WEB Based*	PPTC02	See Series Title	0.00	See Series	http://www.mindleaders.com/
159A	Access 97:1 Getting Started	single user delivered on CD-ROM *	ACCC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
459B	Access 97:1 Getting Started	2 to 10 users delivered LAN Based *	ACCC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
159C	Access 97:1 Getting Started	11 to 25 users delivered WEB Based *	ACCC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
160A	Access 97:2 Using a Database	single user delivered on CD-ROM *	ACCC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
460B	Access 97:2 Using a Database	2 to 10 users delivered LAN Based *	ACCC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
460C	Access 97:2 Using a Database	11 to 25 users delivered WEB Based *	ACCC02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
528A	Outlook 97: Getting Organized	single user delivered on CD-ROM *	OUTC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
628B	Outlook 97: Getting Organized	2 to 10 users delivered LAN Based *	OUTC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

628C	Outlook 97: Getting Organized	11 to 25 users delivered WEB Based*	OUTC01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
International Computer Driving License Series	International Computer Driving License Series (7 Courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)	International Computer Driving License Series	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	0.00	\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	http://www.mindleaders.com/
710A	International Computer Driving License: 1 Understand	single user delivered on	ICDL01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
710B	International Computer Driving License: 1 Understandi	2 to 10 users delivered	ICDL01	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
710C	International Computer Driving License: 1 Understand		ICDL01	See Series Title	0.00	See Series Title See Series	http://www.mindleaders.com/
711A	International Computer Driving License: 2 Using The C	single user delivered on CD-ROM *	ICDL02	See Series Title	0.00	Title	http://www.mindleaders.com/
711B	International Computer Driving License: 2 Using The C	2 to 10 users delivered LAN Based *	ICDL02	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
711C	International Computer Driving License: 2 Using The C		ICDL02	See Series Title See Series	0.00	See Series Title See Series	http://www.mindleaders.com/
712A	International Computer Driving License: 3 Word Proce	single user delivered on CD-ROM *	ICDL03	Title	0.00	Title	http://www.mindleaders.com/
7128	International Computer Driving License: 3 Word Proce	2 to 10 users delivered LAN Based *	ICDL03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
712C	International Computer Driving License: 3 Word Proce		ICDL03	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
713A	International Computer Driving License: 4 Creating an	single user delivered on CD-ROM *	ICDL04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
713B	International Computer Driving License: 4 Creating an	2 to 10 users delivered (LAN Based *	ICDL04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
713C	International Computer Driving License: 4 Creating an	11 to 25 users delivered WEB Based*	ICDL04	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
714A	International Computer Driving License: 5 Creating an	single user delivered on CD-ROM *	ICDL05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
714B	International Computer Driving License: 5 Creating an	2 to 10 users delivered LAN Based *	ICDL05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
714C	International Computer Driving License: 5 Creating an	11 to 25 users delivered WEB Based*	ICDL05	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
715A	International Computer Driving License: 6 Building an	single user delivered on CD-ROM *	ICDL06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
715B	International Computer Driving License: 6 Building an	2 to 10 users delivered	ICDL06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/
715C	International Computer Driving License: 6 Building an	11 to 25 users delivered	ICDL06	See Series Title	0.00	See Series Title	http://www.mindleaders.com/

716A	International Computer Driving License: 7 The World \	single user delivered on CD-ROM *	ICDL07	See Series Title	0.00 Title	Series	http://www.mindleaders.com/
716B	International Computer Driving License: 7 The World \	2 to 10 users delivered LAN Based *	ICDL07	See Series Title	See 0.00 Title	Series	http://www.mindleaders.com/
716C	International Computer Driving License: 7 The World	11 to 25 users delivered WEB Based*	ICDL07	See Series Title	See 0.00 Title	Series	http://www.mindleaders.com/
Windows XP Upgrade Series	Windows XP Upgrade Series (2 courses)	Single User, or 2 to 10 Users, or 11 to 25 Users*. Delivery Formats include CD- ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)		\$27.50/User for a Single User, or \$27.50/User for 2 to 10 Users, or \$26.13/User for 11 to 25 Users	for a User, \$27.5 for 2 User \$26.1 for 1	50/User to 10 rs, or 13/User 1 to 25	http://www.mindleaders.com/
717A	Windows XP Upgrade: Professional	single user delivered on CD-ROM *	OSXP02	See Series Title	0.00 Title	Series	http://www.mindleaders.com/
717B	Windows XP Upgrade: Professional	2 to 10 users delivered LAN Based *	OSXP02	See Series Title	See 0.00 Title	Series	http://www.mindleaders.com/

Additional Bid-Subscriptions

	Subscription Type	Delivery Medium	Course ID #	Bid Price	DISCOUNT	Index Price	Index Price Document name/URL
MindLeaders		and License		This is a total price, not per person	%	(Enter the price found on the OEM's Index document/U RL)	(Enter the OEM's Index Price Document name/website URL where published pricing for the individual course can be found.)
NOTE: All pricing mu	ust include IFA.						
	End-User Subscription (Desktop Apps-End User Computing)	10 user delivered on CD- ROM, LAN, Intranet and/or Internet *	EUSUB-10	\$ 1,229.58	0.08	\$ 1,336.50	http://www.mindleaders.c om/
	End-User Subscription (Desktop Apps-End User Computing)	25 user delivered on CD- ROM, LAN, Intranet and/or Internet *	EUSUB-25	\$ 2,903.29	0.08	\$ 3,155.75	http://www.mindleaders.c om/
	End-User Subscription (Desktop Apps-End User Computing)	50 user delivered on CD- ROM, LAN, Intranet and/or Internet *	EUSUB-50	\$ 5,464.80	0.08	\$ 5,940.00	http://www.mindleaders.c
	End-User Subscription (Desktop Apps-End User Computing)	100 user delivered on CD- ROM, LAN, Intranet and/or Internet *	EUSUB-100	\$ 10,246.96	0.08	\$ 11,138.00	http://www.mindleaders.c om/
	End-User Subscription (Desktop Apps-End User Computing)	250 user delivered on CD- ROM, LAN, Intranet and/or Internet *	EUSUB-250	\$ 23,908.50	0.08	\$ 25,987.50	http://www.mindleaders.c om/
	Technical Subscription (Professional Development)	10 user delivered on CD- ROM, LAN, Intranet and/or Internet *	TECHSUB-10	\$ 4,554.00	0.08	\$ 4,950.00	http://www.mindleaders.c om/
	Technical Subscription (Professional Development)	25 user delivered on CD- ROM, LAN, Intranet and/or Internet *	TECHSUB-25	\$ 10,120.00	0.08	\$ 11,000.00	http://www.mindleaders.c om/
	Technical Subscription (Professional Development)	50 user delivered on CD- ROM, LAN, Intranet and/or Internet *	TECHSUB-50	\$ 17,710.00	0.08	\$ 19,250.00	http://www.mindleaders.c om/
	Technical Subscription (Professional Development)	100 user delivered on CD- ROM, LAN, Intranet and/or Internet *	TECHSUB-100	\$ 30,360.00	0.08	\$ 33,000.00	http://www.mindleaders.c om/
	Technical Subscription (Professional Development)	250 user delivered on CD- ROM, LAN, Intranet and/or Internet *	TECHSUB-250	\$ 63,250.00	0.08	\$ 68,750.00	http://www.mindleaders.c om/
	Total Subscription (Combined Professional Development & Desktop Apps-End User Computing)	10 user delivered on CD- ROM, LAN, Intranet and/or Internet *	TOTSUB-10	\$ 5,205.27	0.08	\$ 5,657.90	http://www.mindleaders.com/
	Total Subscription (Combined Professional Development & Desktop Apps-End User Computing)	25 user delivered on CD- ROM, LAN, Intranet and/or Internet *	TOTSUB-25	\$ 11,720.80	0.08	\$ 12,740.00	http://www.mindleaders.co

Additional Bid-Subscriptions

Total Subscription (Co Professional Developmen Desktop Apps-End User Computing)	nt & 50 user delivered on CD-	TOTSUB-50	\$ 20,857.32	0.08	\$ 22,671.00	http://www.mindleaders.c om/
Total Subscription (Co Professional Developmen Desktop Apps-End User Computing)	nt & 100 user delivered on CD-		\$ 36,546.08	0.08	\$ 39,724.00	http://www.mindleaders.com/
Total Subscription (Co Professional Developme Desktop Apps-End User Computing)	nt & 250 user delivered on CD-		\$ 78,443.80	0.08	\$ 85,265.00	http://www.mindleaders.c

All above pricing is based on a one year period.
* Delivery Formats include CD-ROM, LAN, Intranet (liveplay & download), & Internet (liveplay & download)

Why Consider A Subscription?	Subsciptions are an extremely cost effective way to provide broad, flexible training with a minimal amount of administration. They allow users to keep up with on-going changes in needs and requirements. At times, it can be more cost effective than provi
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Subscription Type	Description	Subscription Plan Course Topic Areas of Coverage	# of Courses Available in Subscription - as of 9/2001
End-User Subscription	An End-User Subscription licenses the courses on a per person basis. Each person licensed has unlimited use of all courses available in the subscription plan(s) purchased for a period of one year and any future courses, if & when they may be developed, wi	End-User, End-User Business Skills, End- User Desktop Computing, End-User Small Business.	254 Course Titles

Technical Subscription	A Technical Subscription licenses the courses on a per person basis. Each person licensed has unlimited use of all courses available in the subscription plan(s) purchased for a period of one year and any future courses, if & when they may be developed, wi	Technical, Technical General, Technical Mainframe, Technical MCSE, Technical Web Development.	450 Course Titles
Total Subscription	A Total Subscription licenses the courses on a per person basis. Each person licensed has unlimited use of all courses available in the subscription plan(s) purchased for a period of one year and any future courses, if & when they may be developed, within	Technical, Technical General, Technical Mainframe, Technical MCSE, Technical Web Development, End- User, End-User Business Skills, End- User Desktop Computing, End-User Small Business.	704 Course Titles

Additional Bid-Instant Mentors

	Service	Delivery Medium	Course ID #	Bid Price	DISCOUNT	Index Price	Index Price Document name/URL
MindLeade	<u>ers</u>	and License		This is a total price, not per person	%	(Enter the price found on the OEM's Index document/UR L)	(Enter the OEM's Index Price Document name/website URL where published pricing for the individual course can be found.)
NOTE: All	pricing must include IFA.						
	Instant Mentoring Service (Professional Development or Desktop Apps-End User Computing)	10 user delivered Internet only, add-on for coursware purchase *	IM-10	\$ 204.00	0.00	\$ 204.00	http://www.mindleaders.com/
	Instant Mentoring Service (Professional Development or Desktop Apps-End User Computing)	25 user delivered Internet only, add-on for coursware purchase *	IM-25	\$ 510.00	0.00	\$ 510.00	http://www.mindleaders.com/
	Instant Mentoring Service (Professional Development or Desktop Apps-End User Computing)	50 user delivered Internet only, add-on for coursware purchase *	IM-50	\$ 1,020.00	0.00	\$ 1,020.00	http://www.mindleaders.com/
	Instant Mentoring Service (Professional Development or Desktop Apps-End User Computing)	100 user delivered Internet only, add-on for coursware purchase *	IM-100	\$ 2,040.00	0.00	\$ 2,040.00	http://www.mindleaders.com/
	Instant Mentoring Service (Professional Development or Desktop Apps-End User Computing)	250 user delivered Internet only, add-on for coursware purchase *	IM-250	\$ 5,100.00	0.00	\$ 5,100.00	http://www.mindleaders.com/

All above pricing is based on a one year period.

^{*} These collections may not be sold stand-alone without a courseware package.

What is Instant Mentoring?	Instant Mentoring gives web-based training students the ability to interact with subject matter experts 24 hours a day, 7 days a week. This can be used to clarify concepts, finetune solutions, or to seek assurance that they understand an application. I
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Additional Bid-Referenceware

	Referenceware Type	Delivery Medium	Course ID #	Bid Price	DISCOUNT	Index Price	Index Price Document name/URL
indLead	ers	and License		This is a total price, not per person	%	(Enter the price found on the OEM's Index	(Enter the OEM's Index Price Document name/website UR where published pricing for the individual course can be found.)
OTE: All	pricing must include IF	A.					
	Combined IT & End User Select Referenceware (300 On-Line Books) *	10 user delivered Internet only, add-on for coursware purchase	REFCOMBSEL-10	\$ 920.00	0.08	\$ 1,000.00	http://www.mindleaders.com/
	Combined IT & End User Select Referenceware (300 On-Line Books) *	25 user delivered Internet only, add-on for coursware purchase	REFCOMBSEL-25	\$ 2,070.00	0.08	\$ 2,250.00	http://www.mindleaders.com/
	Combined IT & End User Select Referenceware (300 On-Line Books) *	50 user delivered Internet only, add-on for coursware purchase	REFCOMBSEL-50	\$ 3,680.00	0.08	\$ 4,000.00	http://www.mindleaders.com/
	Combined IT & End User Select Referenceware (300 On-Line Books) *	100 user delivered Internet only, add-on for coursware purchase	REFCOMBSEL-100	\$ 6,440.00	0.08	\$ 7,000.00	http://www.mindleaders.com
	Combined IT & End User Select Referenceware (300 On-Line Books) *	250 user delivered Internet only, add-on for coursware purchase	REFCOMBSEL-250	\$ 13,800.00	0.08	\$ 15,000.00	http://www.mindleaders.com
	IT Select Referenceware (250 On-Line Books)	10 user delivered Internet only, add-on for coursware purchase	REFITSEL-10	\$ 828.00	0.08	\$ 900.00	http://www.mindleaders.com
	IT Select Referenceware (250 On-Line Books) *	25 user delivered Internet only, add-on for coursware purchase 50 user delivered Internet	REFITSEL-25	\$ 1,840.00	0.08	\$ 2,000.00	http://www.mindleaders.com
	Referenceware (250 On-Line Books) *	only, add-on for coursware purchase	REFITSEL-50	\$ 3,220.00	0.08	\$ 3,500.00	http://www.mindleaders.com
	Referenceware (250 On-Line Books) *	only, add-on for coursware purchase 250 user delivered Internet	REFITSEL-100	\$ 5,520.00	0.08	\$ 6,000.00	http://www.mindleaders.com
	Referenceware (250 On-Line Books) * End-User Select	only, add-on for coursware purchase	REFITSEL-250	\$ 11,500.00	0.08	\$ 12,500.00	http://www.mindleaders.com
	Referenceware (50 On- Line Books) *	only, add-on for coursware purchase 25 user delivered Internet	REFEUSEL-10	\$ 184.00	0.08	\$ 200.00	http://www.mindleaders.com
	Referenceware (50 On- Line Books) *	only, add-on for coursware purchase	REFEUSEL-25	\$ 460.00	0.08	\$ 500.00	http://www.mindleaders.com
	End-User Select Referenceware (50 On- Line Books) *	purchase	REFEUSEL-50	\$ 920.00	0.08	\$ 1,000.00	http://www.mindleaders.com
	End-User Select Referenceware (50 On- Line Books) *	purchase	REFEUSEL-100	\$ 1,840.00	0.08	\$ 2,000.00	http://www.mindleaders.com
	End-User Select Referenceware (50 On- Line Books)	250 user delivered Internet only, add-on for coursware purchase	REFEUSEL-250	\$ 4,370.00	0.08	\$ 4,750.00	http://www.mindleaders.com

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IT Professional Referenceware (1100+ On-Line Books)	50 user delivered Internet only, add-on for coursware or stand-alone purchase	REFITPRO-50	\$ 11,914.00	0.08	\$ 12,950.00	http://www.mindleaders.co
IT Professional Referenceware (1100+ On-Line Books)	100 user delivered Internet only, add-on for coursware or stand-alone purchase	REFITPRO-100	\$ 21,988.00	0.08	\$ 23,900.00	http://www.mindleaders.com
IT Professional Referenceware (1100+ On-Line Books)	250 user delivered Internet only, add-on for coursware or stand-alone purchase	REFITPRO-250	\$ 50,370.00	0.08	\$ 54,750.00	http://www.mindleaders.co
Business Professional Referenceware (300 On-Line Books)	10 user delivered Internet only, add-on for coursware purchase	REFBUSPRO-10	\$ 2,566.80	0.08	\$ 2,790.00	http://www.mindleaders.co
Business Professional Referenceware (300 On-Line Books)	25 user delivered Internet only, add-on for coursware or stand-alone purchase	REFBUSPRO-25	\$ 5,957.00	0.08	\$ 6,475.00	http://www.mindleaders.co
Business Professional Referenceware (300 On-Line Books)	50 user delivered Internet only, add-on for coursware or stand-alone purchase	REFBUSPRO-50	\$ 11,914.00	0.08	\$ 12,950.00	http://www.mindleaders.co
Business Professional Referenceware (300 On-Line Books)	100 user delivered Internet only, add-on for coursware or stand-alone purchase	REFBUSPRO-100	\$ 21,988.00	0.08	\$ 23,900.00	http://www.mindleaders.co
Business Professional Referenceware (300 On-Line Books)	250 user delivered Internet only, add-on for coursware or stand-alone purchase	REFBUSPRO-250	\$ 50,370.00	0.08	\$ 54,750.00	http://www.mindleaders.co

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^{*} These collections may not be sold stand-alone without a courseware package.

What is Referenceware?	
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Referenceware Type	Description	# of Books in Collection	What Category does this fit in?
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IT Select Referenceware (250 On-Line Books)	This referenceware product provides content critical to todays technology. Covered topics include enterprise computing, networking, web applications, programming, & much more	250	Professional Development

End-User Select Referenceware (50 On- Line Books) *	This referenceware product offers non-technical users a self-paced learning tool, which provides instruction for and immediate answers to questions about common applications found on the corporate desktop.	50	Desktop Apps-End User Computing
IT Pro Referenceware (1100+ On-Line Books)	This referenceware product provides content critical to todays technology. Covered topics include enterprise computing, networking, web applications, programming, & much more.	1100+	Professional Development
Business Pro Referenceware (300 On-Line Books)	This referenceware product contains authoratative content to help managers, supervisors, team leaders, financial staff and other decision-makers build & strengthenbusiness & personal skiulls and broaden their understanding of practices. This collections	300	Desktop Apps-End User Computin